Steve Talbot-Walsh, Senior System z Client Architect (zCA) Feb 2013





Smarter systems for a smarter planet:

System z[®] Forum

Secure and resilient cloud computing for the modern enterprise

System z Software Update

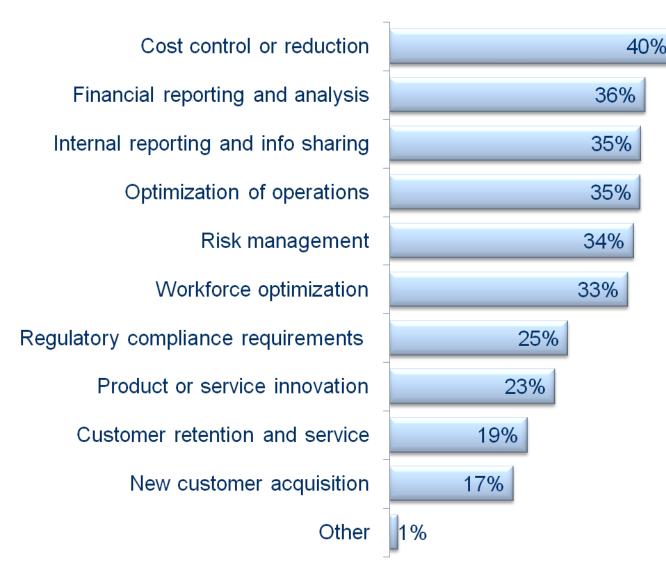
New Technologies Impacting IT



- Supporting Mobility (Smart Phones and Tablets): Security, Security, Security
- □ Virtualization, Phase 2 Adoption, VM density
- □ Cloud Computing: Virtualization is the "on-ramp"
- □ Big Data servers, Scale-up and Scale-out
- Business Analytics, Operational Analytics: Finding Patterns in the Data
- End-to-End Workloads Span Many VMs, Need Orchestration, Management and Security

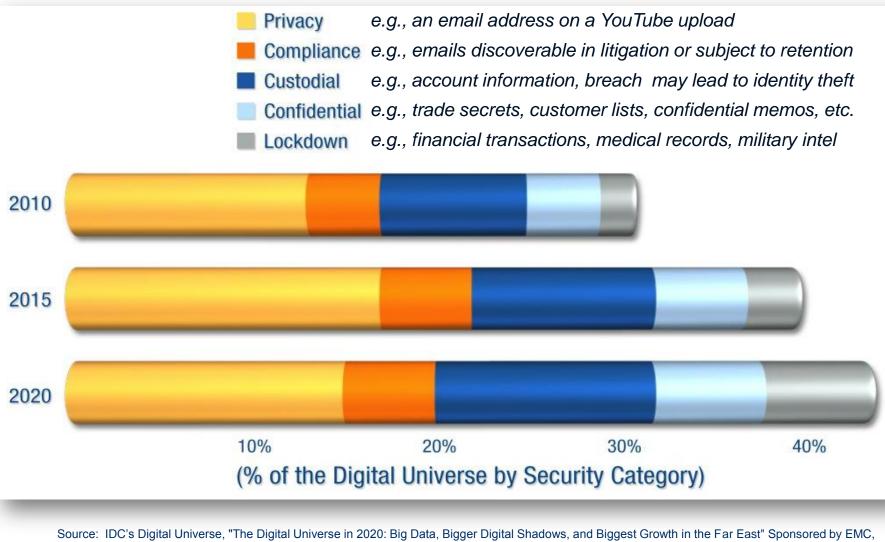


Business Analytics & Big Data: Drivers Across Business Processes



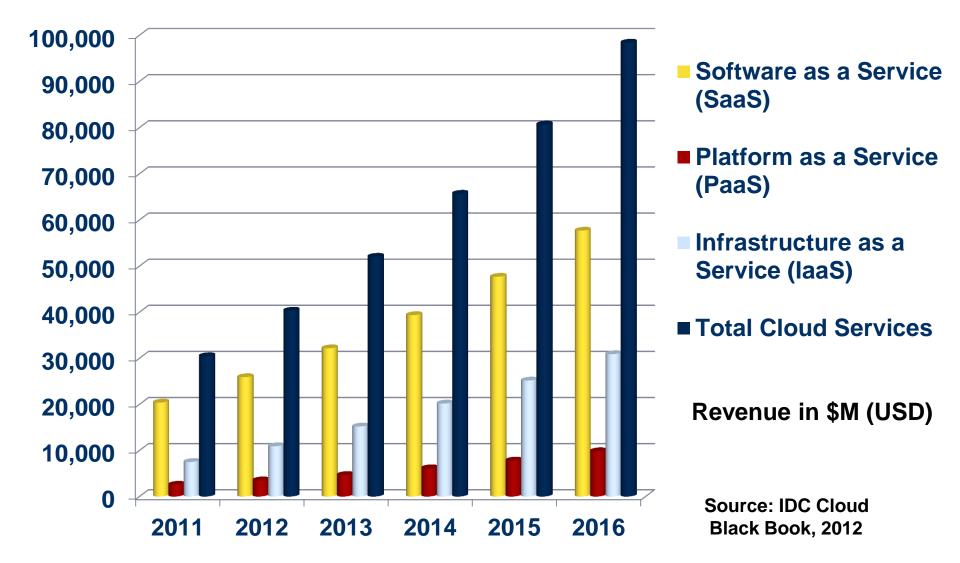
The Need for Information Security





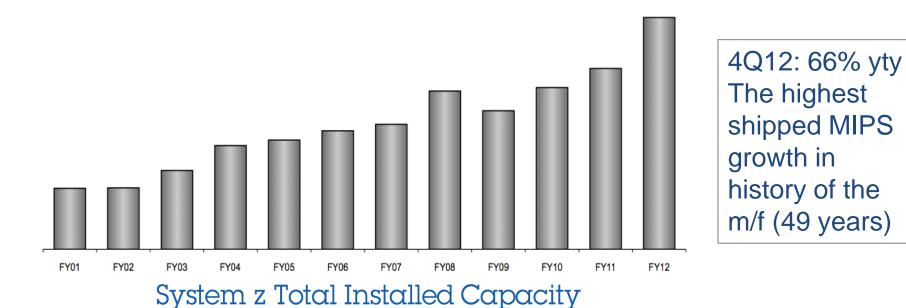
Dec. 2012

Worldwide Growth of Cloud Services (laaS, PaaS and SaaS), 2011-2016



iem. Ó

The growing IBM zEnterprise System ecosystem



56%	180+	220+	3/4+	1,000+	7,400+
yty revenue growth in 4Q12, best absolute dollar growth since before 2000	new accounts since 3Q10 IBM zEnterprise [®] launch, with 1/3+ in growth markets	hybrid computing units shipped since 3Q10	of Top 100 enterprises have installed IFLs	schools in 67 countries are part of the IBM Academic Initiative for IBM System z [®]	ISV apps run on IBM System z; 90 new ISVs added in 2012

IBM Software for System z delivers value with new announcements



Cloud

Faster ROI and ability to operate in simplified cloud environments with Smart Cloud Ready for Linux on z, CICS TS V5.1 and Tivoli[®] Asset Discovery for z/OS[®]



Data

Blending System z and new Netezza technologies to deliver unparalleled performance for complex analytics with **IBM DB2® Analytics Accelerator**



Performance

Deep integration with Java[™] 7SR3 and System z showing **4x aggregate throughput improvement in IMS[™] workloads** over the last 3 years



A new lightweight, dynamic and fast **WebSphere**[®] **Application Server runtime model, Liberty profile on z/OS**

Enterprise Modernization

Simple to use tools for mainframe development with new Rational[®] Developer for System z Cache in on Connectivity with enhanced Message Broker for System z and MQSeries[®] mobile pack

CIO / IT Executive

Exploiting Cloud on System z provides significant business value day one and increased value over time



FIDUCIA IT AG

Faster ROI and ability to operate in cloud environments *Tivoli Asset Discovery for z/OS V8.1*

NEW support for public domain SQLite Database

- Reduce cost of ownership and improve responsiveness by supporting an additional database offering
- Better manage system dependencies and improve resource efficiency with advanced reporting
 - Views of Machine Inventory, Storage Devices, and Resources
 - Show Value Units and Product Usage
- Enhanced oversight Validate changes to ensure accurate reporting and process compliance
 - Enhanced infrastructure and Administration support
 - License Validation Ensure compliance to software entitlements and identify significant over purchasing
 - Performance / footprint improvements







Nationwide cuts costs in the cloud



Need:

3,000 distributed servers were inefficient and costly. 80-90% capacity unused, software licenses on every server

Solution:

Consolidated its distributed servers to Linux[®] virtual servers running WebSphere application server, DB2, and z/VM[®] on System z, creating a multi-platform private cloud optimized for all its different workloads.

80%

Reduced power, cooling and floor space requirements

\$15 million

Reversed expenditure on distributed server landscape over three years

80 - 90%

Effective capacity utilization

"

It [Linux] effectively makes the mainframe into a private cloud – a single set of resources, managed with the same tools, but optimized for a variety of very different workloads.

Cloud-style CICS Applications and Infrastructure CICS Transaction Server for z/OS V5.1

- Simpler and faster development, deployment and operations with cloud-style CICS
- New CICS web application capability, built on the WAS Liberty Profile
 - NEW! Platform as a Service (PaaS) capabilities that can be used to host Software as a Service (SaaS)based CICS applications.
 - NEW! Policy-based management to automatically modify the behaviour of tasks that exceed predefined thresholds, during runtime.
 - NEW! Fast and lightweight Java web container combining Java Servlets and JSPs with fast local access to CICS applications.
 - NEW! Capability and scalability advancements that allow CICS applications to do significantly more, with much greater ease.

Cloud Applications



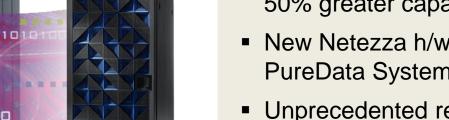
Solid Foundations

DATEV enhances response times for the CICS Transaction Server software by a factor of five



© 2013 IBM Corporation

Lowering the costs of trusted analytics DB2 Analytics Accelerator V3.1



Blending System z and Netezza technologies to deliver unparalleled, mixed workload performance for complex analytic business needs. **Over 50 in production!**

0010

More insight from your data

- 3 x faster than previous generation & 50% greater capacity
- New Netezza h/w based on IBM PureData System for Data Analytics
- Unprecedented response times for "right-time" analysis
- Complex queries in seconds rather than hours
- Transparent to the application
- Inherits all System z DB2 attributes
- No need to create or maintain indices
- Eliminate query tuning
- Fast deployment and time-to-value

© 2013 IBM Corporation

IBM. Ö

Aetna manages the growth of members

Provides a range of insurance products and services for more than 40 million members.

Explosion of data due to the Affordable Care Act.

Solution

- System z
- IBM DB2 Analytics Accelerator for z/OS

New Feature Benefits

- Incremental update to meet regulators' stringent requirements for updated, on-time reporting
- High-performance storage saver to store data on the accelerator and save storage cost savings

Query times from 3 hours to 6 seconds



aetna

Optimizing performance with DB2 and IMS tools DB2 for z/OS and IMS

- DB2 Performance Solution Pack for z/OS V1.1 NEW solution bundle that provides the vital tools needed to successfully identify, diagnose and solve performance challenges in your organization — as well as prevent them from reoccurring in the future.
- IMS Cloning Tool for z/OS V1.2

NEW features to allow users to mask sensitive data when refreshing databases and easily create new databases.

IMS Online Reorganization Facility for z/OS V1.3

NEW features to easily allow you to schedule when you want to reorg online databases by predefining an online reorg window, saving DBA resources, CPU time, and increasing database availability.

The World of DB2 for z/OS

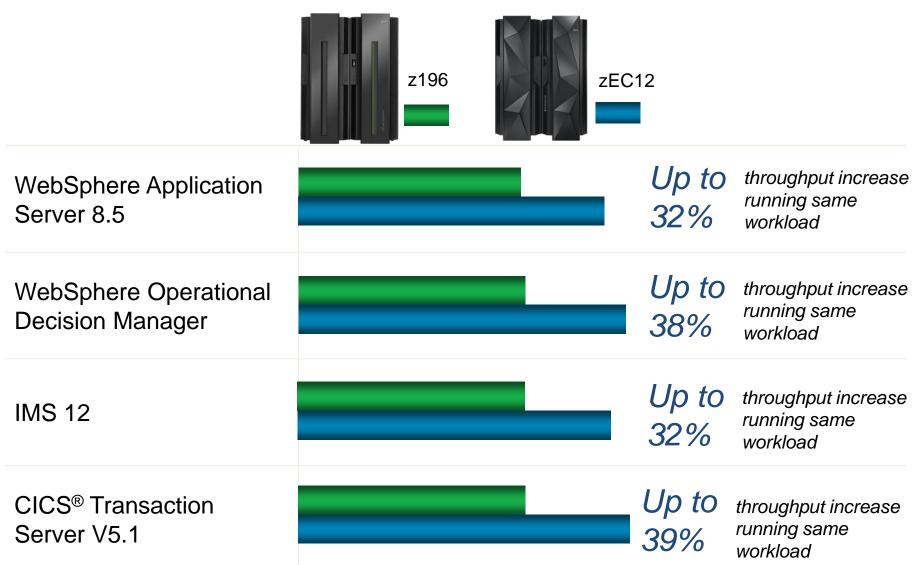
The proven foundation for trusted, secure data... helping you to reduce cost and complexity in your IT infrastructure and gain business insight

#IBMDB2





System z software excels in performance with Java 7SR3



A new lightweight, dynamic and fast WebSphere Application Server runtime model combined with IBM's flagship operating system platform.

Dynamic - runtime functions may be dynamically updated by simply changing the configuration XML; applications may be added or updated by simply replacing the application file in the file system directory

A new approach for application development

Composable - allowing you to specify just what function you

a footprint significantly less than traditional WebSphere

Lightweight - optimizes the loading of functions, which results in

need for the applications you are serving

Application Server

WebSphere Application Server z/OS V8.5, Liberty Profile

- Fast due to the composable design and other factors, the Liberty Profile is able to execute very quickly

No-charge Download



< 5 seconds for server startup time

Innovate more, maintain less Rational Developer for System z Family V8.5.1

- Rational Developer for System z Family v8.5.1 uses industry standards to simplify the development of rich client interfaces, web user interfaces, traditional terminal interfaces, and back-end, business logic deployable to System z
 - Improve productivity with a responsive interface and simpler-to-use tools
 - Create modern, dynamic Web2.0 applications and web user interfaces with EGL or Java
 - ✓ Facilitate reuse of existing applications



gained standardized development, a modern server solution and simplified operations for developers with an integrated development environment









HSBC Bank saves development cost and time



Need

 Reduce application development costs and quickly identify and fix root-cause issues affecting performance and reliability

Solution

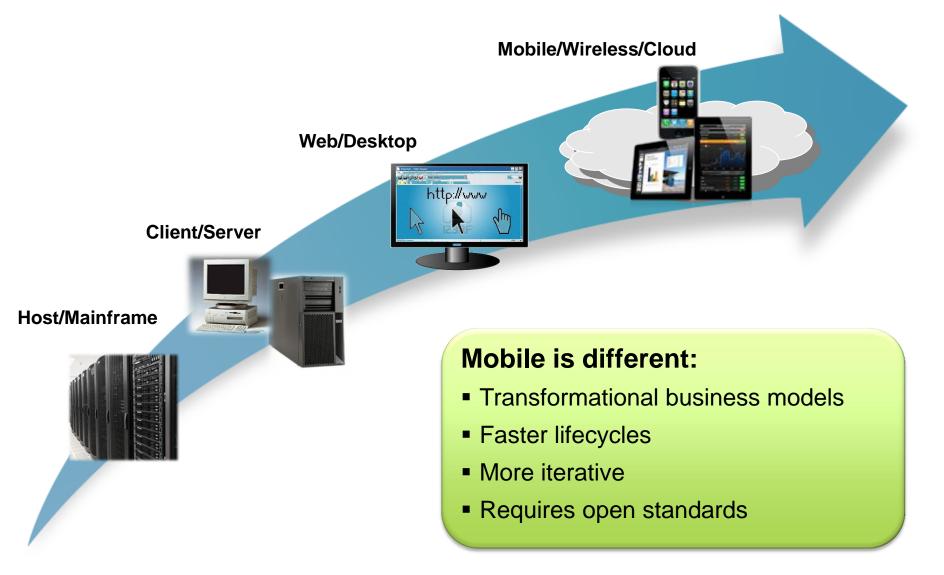
- Rational Developer for System z
- CICS
- Problem Determination Tools

Reduced coding issues from hours to seconds

Increased programmer productivity by 30%



Mobile is a significant component of the evolution of computing



University of Florida goes mobile



Enabling 50,000 students, 5,400 faculty members and staff access to online features anytime, anywhere

Data provided to students real time

 Mobile formatted information of class schedules, textbooks, academic dates, grades, emergency information and campus map

Solution

 Accessing CICS with System z information via smartphones Up to 1M transactions/day



System z solutions address key CIO concerns

- Proven secured technology to develop a private cloud environment
- ✓ State of the art analytics solutions to manage the explosion of data
- Modernized tools for easy development and deployment to multiple devices



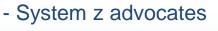
- IBM System z



You Tube

- IBM System z mainframe











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System z Introducing the new and updated IBM zEnterprise solutions

IBM System z is committed to helping clients create business value through new solutions, key technologies and continued innovation.





Cloud Ready Highly secure and scalable enterprise cloud

- IBM Intelligent Operations Center for Smarter Cities[™]
- z/VM[®] 6.3 Preview



Data Ready Enterprise data repository that integrates operational analytics for accelerated insight

- IBM DB2[®] Analytics Accelerator V3.1
- IBM Smarter Infrastructure for Social Services Curam on IBM zEnterprise
- IBM Smarter Analytics Anti-Fraud Infrastructure for zEnterprise
- IBM Enterprise Asset Management (Maximo) for Government
- IBM zEnterprise Smarter Analytics for Retail
- z/OS[®] 2.1 Preview



Security Ready

Unmatched security for critical business processes, applications and data

 IBM Enterprise Key Management Foundation



What's <u>New</u> in z/OS V2.1 and z/OSMF V2.1 *A preview*

z/OS Version 2.1, The Smart Foundation for Smarter Computing



Ultimate Security

Security ready infrastructure to protect data, reduce risk and strengthen customer trust

- New Crypto as a Service
- Additional industry standards support
- Risk reduction with audit readiness



Efficiency at Scale

Scale and Availability for Cloud Ready Qualities of Service

- Cloud-like scale
- Innovations for paging, throughput
- Optimized
 performance
 reporting



Operational Analytics

Outstanding data serving to drive analytics and power new data hungry applications

- Optimized data storage
- Faster file retrieval with new zFS
- Improved FICON[®] management



Powered by a Superior Management Foundation

Management built into the fabric of z/OS



- Workload Optimization
 built in
- Continued batch modernization
- Extended management reporting

z/OSMF Version 2.1, Intuitive Management for Smarter Computing

- Manage your Software portfolio at a glance
 - Report on software service levels and currency of system software
 - Gain a view of your system software assets
- New Workflow simplifies z/OS configuration tasks
 - Simplify sequencing of tasks to user roles using new workflow; addresses skills needs
- New Optimized footprint and fast startup
 - New use of Liberty profile in WebSphere[®] for z/OS to accelerate deployment; faster time to value
- Enhanced Efficiencies
 - New z/OSMF z/OS Jobs REST API to submit work, bridging batch and web-based applications



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The z/OS Management Facility initiative has been expanded with a number of new functions available with z/OS V1.13. This product shows great promise of being a great help for the younger z/OS system programmers, who may not have many years of experience with the platform.



-- Bertil Anderson, Senior Enterprise IT Architect, Svenska Handelsbanken © 2013 IBM Corporation

z/VM 6.3 preview Smarter Computing with Efficiency at Scale

Improved economies of scale with z/VM Support for 1TB of Real Memory

- Better performance for larger virtual machines
 - 4x increase in memory scalability while continuing to maintain nearly 100% resource utilization
- Reduce LPAR sprawl for additional horizontal scalability
 - Up to 4x more virtual machines in a single LPAR depending on workload characteristics
- Reduced administrative expense for management of a smaller number of large capacity z/VM host servers

High server consolidation ratio with support for more virtual servers than any other platform in a single footprint ²

Improved performance with HiperDispatch

 Improved price performance as a result of higher and more efficient utilization of CPU hardware resources¹

Improving price performance with efficient dispatching of CPUs



^{© 2013} IBM Corporation

² Based on IBM internal measurements and projections.

¹ The performance boost expected with HiperDispatch depends on workload characteristics. Memoryintensive workloads running on large numbers of physical processors (16 to 32) are most likely to achieve the highest performance gains.

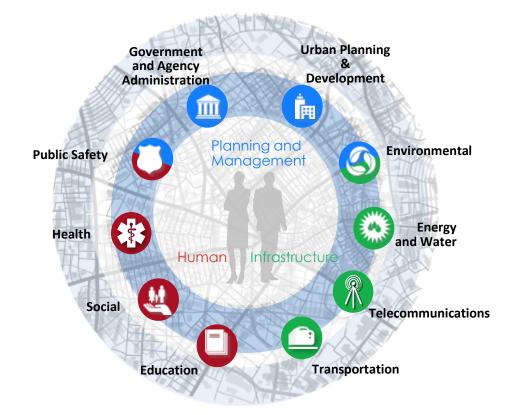


zEnterprise Industry Solutions for a Smarter Planet

Smarter Planet [®] – Industry Solutions								
Banking	Insurance	Government / Smarter Cities	Healthcare / Life Sciences	Retail				
 IBM Financial Transaction Manager on zEnterprise SAP Bank Analyzer on zEnterprise IBM Core Banking Solution on zEnterprise FSS Business Intelligence and Data Analytics Solution IBM Smarter Analytics Anti-Fraud Infrastructure for zEnterprise 	 IBM Smarter Analytics: Anti-Fraud, Waste and Abuse Solution for Insurance IBM Genelco[®] Insurance Administration Solution IBM zEnterprise Insurance Integration Hub 	 IBM zEnterprise Starter Edition for Cloud for Government IBM Intelligent Operations Center for Smarter Cities IBM Smarter Infrastructure for Social Services - Curam on zEnterprise IBM Enterprise Asset Management (Maximo) for Government 	Integration Hub	 IBM zEnterprise Smarter Analytics for Retail 				

IBM. Ö

Smarter Cities for IBM zEnterprise



City Operations – Intelligent Operations Center

Information available when you need it to make the best decisions real time

Social Program Management Curam on zEnterprise

Trusted and secure citizen's integrated data to create and improve citizen services

IBM Enterprise Asset Management (Maximo) for Government

Optimal management by integrating data and using analytics on high value assets for quick time to value

Working with IBM enabled us to take an innovative approach. Instead of following the long processes of other governments or even the private sector, we were able to get things up and running quickly.

-- Gordon J. Bruce, director and CIO of the Department of Information Technology, City and County of Honolulu

IBM Intelligent Operations Center for Smarter Cities on System z



Providing integrated data visualization, and real-time analytics that help city agencies prepare for problems before they arise and coordinate and manage problems as they occur.

zEnterprise Differentiation

- Virtualization for efficient application and data consolidation that saves money – delivers a virtual Linux[®] server for under \$.70 per day¹
- **High Availability** providing proven continuous, 'must-have', city operations 99.999% *availability*.
- **Maximum elasticity** with Capacity on Demand; respond to spikes during emergencies or disasters - *support up* to 60 virtual servers on a single IFL in a single footprint for large scale consolidations.²

28 ¹ Based on US Enterprise Linux Server pricing. Pricing may vary by country. ² Based on IBM internal measurements and projections.

IBM Smarter Infrastructure for Social Services *Curam on zEnterprise*

End-to-end social program service delivery, empowering organizations to collaborate around client's needs, making access to governmental services easier for the citizen and more effective in achieving desired social goals.

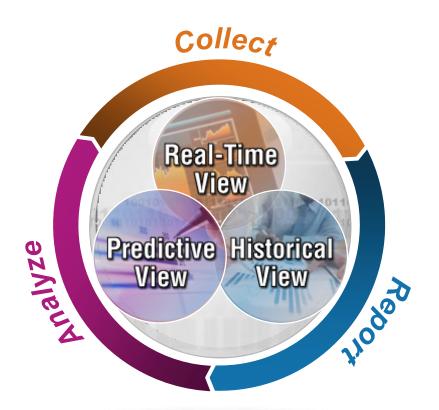
zEnterprise for Secure and Available Social Services

- Protects sensitive citizen data with the highest commercially available security levels; only commercial platform with EAL5 security classification.
- Enables program managers to rapidly support new policy by adding new programs quickly at lower costs.
- Provides true 24 x 7 response and disaster recovery to provide citizens critical services when needed most



IBM Smarter Analytics Anti-Fraud Infrastructure for zEnterprise

Foundational infrastructure to quickly integrate real-time analytical and reporting capabilities with operational systems



Architectural guidance that maps System z infrastructure to IBM industry solutions, initially focused on integrating anti-fraud analytics with operational systems for banking, healthcare and insurance clients.

Why System z for fighting fraud*:

- Less leakage: in-database scoring can deliver 5x the transaction rate of remote scoring with a 5x reduction in response time, allowing a higher percentage of fraudulent requests to be detected pre-payment without impacting payment processing efficiency.
- More efficient warehousing: complex analytic queries performed against an IBM zEnterprise Analytics System 9700 warehouse measured 26x throughput and 33x price/performance improvements compared to competition.
- Reduction of data movement cost: the typical 4yr cost just to transfer/house z/OS data on distributed systems for analysis is over \$8M USD.

zEnterprise growth initiative





- Enterprise Linux Server
- IBM zEnterprise Starter Edition for Cloud (w/Tivoli Provisioning Manager)
- CloudReady for Linux on System z
- IBM System z Solution Edition for Cloud Computing (w/Tivoli Services Automation Manager)



- IBM zEnterprise Analytics System 9700 / 9710
- IBM DB2 Analytics Accelerator V3.1
- Cognos[®]/SPSS[®] for System z
- IBM Smarter Analytics Signature Solution: Anti-Fraud, Waste and Abuse for Health Care and Insurance on zEnterprise
- IBM Smarter Analytics Anti-Fraud Infrastructure for zEnterprise (New!)



- Integrated Cryptographic Service Facility (ICSF)
- Resource Access Control Facility (RACF^{®)} for z/OS & zVM
- Trusted Key Entry Workstation Feature for System z
- Security zSecure Suite
- Enterprise Key Management
 Facility
- Encryption Facility for z/OS

IBM Enterprise Key Management Foundation

IBM Enterprise Key Management Foundation is a highly flexible and secure key management system for the enterprise which leverages a clients investments in System z Hardware Cryptography





"The cryptographic coprocessors provide the ability to create tremendous encryption capacity for all operating platforms. Our use of the Crypto Express processors has expanded beyond a single purpose, mainframe-only solution, to an enterprise-wide encryption service"

- Vantiv

Ultimate Security on zEnterprise

Data Protection

Only the System z server provides an integrated encryption infrastructure – from the server, to the z/OS operating system, and protecting sensitive data over the internet, on databases, and tape.

Auditing Up to 70% in security audit savings.

Compliance

zEnterprise enables a reduction of risk and simplification of governance and compliance.

Transaction Processing

Vantiv, the#1 Largest processor of PIN Debit transactions in the US, performs over 2 billion crypto transactions per month



For More Information

zEnterprise solution offerings:

www.ibm.com/systems/zsolutions

zEnterprise software offerings:

www.ibm.com/software/os/systemz/announcements

Thank You!

Email: stwalsh@au1.ibm.com



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