



How IBM does Cloud

Rob Orr

Program Director Cloud Integration Lab

John Henry

Development Manager DevOps



Agenda

Introduction

Approach

Lessons Learned

Driving Agile Development

Proving DevOps using Cloud



Tivoli Development & Test



 Geographically dispersed team of ~7000 team members



Tivoli's approach to delivering IT needed to become *smarter* ... about delivering "services"



- ❑ IT footprint expanded to 38 labs through growth and acquisitions, creating inefficiencies, increased capital & operational expense
- ❑ The growing complexity of our IT systems demanded that sprawling processes become standardized services that are efficient, secure and easy to access
- ❑ A **Service Management System** to provide visibility, control and automation across IT and business services to ensure consistent delivery
- ❑ Deliver automated IT services to support dynamic needs of an agile focussed Development organization

Key Business Challenges



Reduce capital expense and maximise existing investment

- ❑ Initial footprint of 30K physical servers and unknown virtualised state Underutilized hardware: average of 5-9% utilization per server
- ❑ Duplication in the capital request and procurement process

Standardise & Automate end-user services and mitigate schedule risk

- ❑ Provide predictable, rapid access to reserve, provision and deploy servers
- ❑ Development and IT labs had a variety of tooling from homegrown to matured implementations
- ❑ Teams heavily leveraging hypervisor mgmt tools, images were everywhere!!
- ❑ Infrastructure and virtualization strategies not unified

Learn how to more effectively manage resources and IT services in the cloud with Tivoli Service Management

- ❑ Our teams needed educating on Tivoli's solution capability
- ❑ Development, Test teams saw the face of IT as a 'ticket system'



Our approach to delivery...



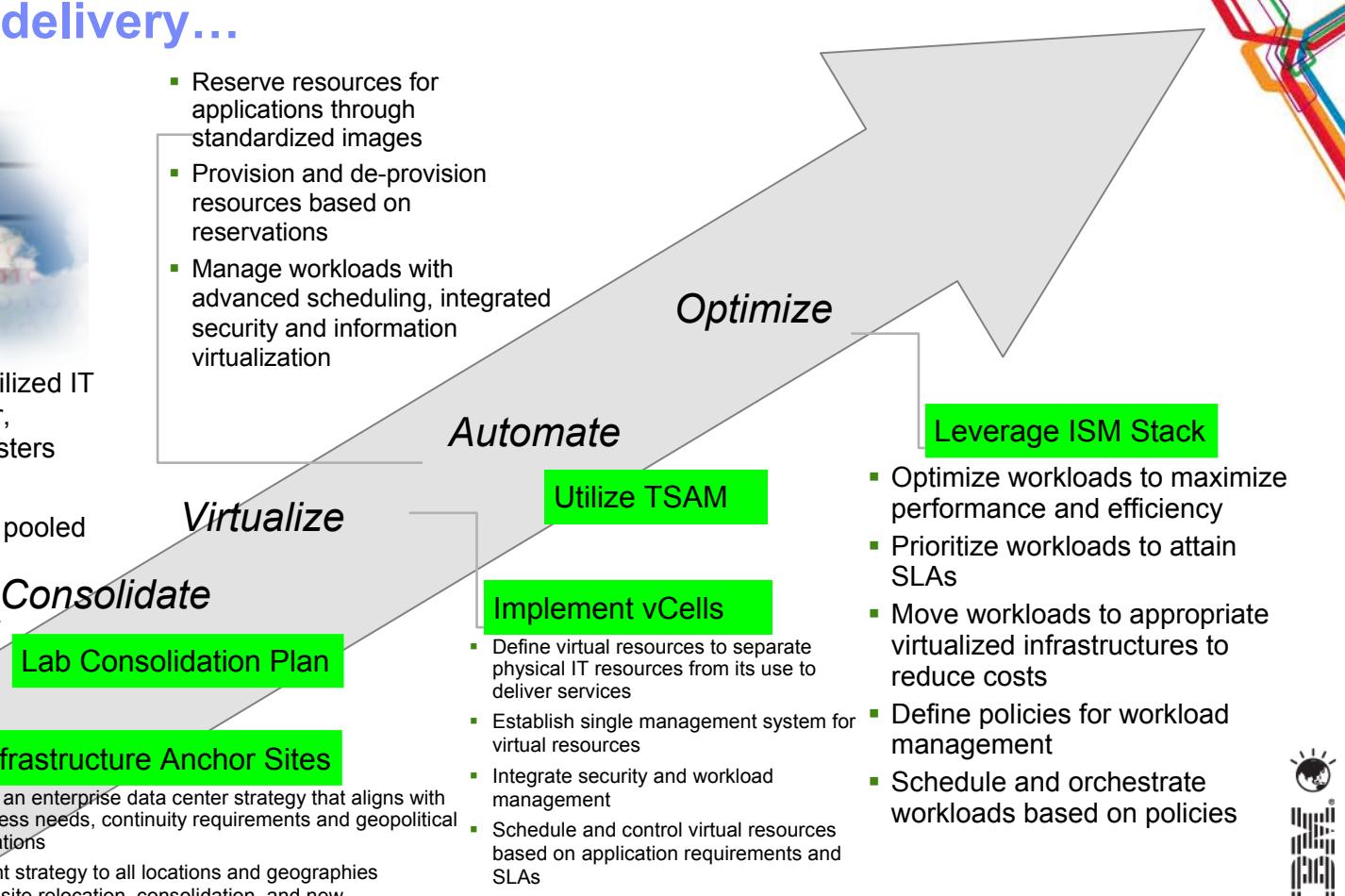
- Consolidate underutilized IT resources into larger, denser, scalable clusters
- Pool resources
- Manage and control pooled resources

Centralize

Lab Consolidation Plan

- Establish an enterprise data center strategy that aligns with the business needs, continuity requirements and geopolitical considerations
- Implement strategy to all locations and geographies including site relocation, consolidation, and new construction

Infrastructure Anchor Sites



IBM Tivoli Development & Test Cloud Business Results



- **Lowered Costs** - Avoided \$10.4M in capital expense and \$11.5M in operational expense during a 2yr period through consolidation
- **Reduced Real Estate** - Reduced physical space by 15% while building capacity for 5500 virtual machines
- **Improved Efficiency** - Automated self service provisioning, reduced time to ~15mins, image re-use rather than procurement
- **Accelerated Innovation** – Transformed the role of IT staff to shift focus from administration to providing additional value to it's customers
- **Maximizing** - Virtualised infrastructure running an average of 60% utilization (cpu,mem,storage)
- **Boosted Productivity** - Ability to capture and rapidly share environments during development & testing phases in days/hours rather than months

Key Lessons Learned – Cloud Transformation



Architecture is key

- ❑ Delivering a cloud solution requires integration of multiple products with existing and new business processes and the consumability of that solution is the critical factor in success

Use cases must be clearly identified

- ❑ Cloud infrastructures have multiple dimensions with a broad set of roles
- ❑ Validate that you are addressing everyone's needs and not just a particular role
- ❑ Not everything can be tested/developed in a cloud environment*

Implementation should be phased

- ❑ Establishing a cloud is a true transformation of both IT and Development business processes
- ❑ The alignment of IT and Development operational strategies is key

Return on Investment

- ❑ Engage early and often on the topic of ROI – Trust but Verify!!!

Not all Testing/Development can be done in a cloud environment



Test objectives that are best suited for the Cloud are those focused on functionality:

- ❑ Agile development methodologies work exceptionally well
- ❑ Unit, functional and build verification testing
- ❑ Testing of integration/interoperability points between software products
- ❑ Install, upgrade, and migration testing
- ❑ Globalization, security, time-to-value, and serviceability testing

Physical machines are still needed:

- ❑ Many of our clients still use physical machines
- ❑ For large customer simulations (high load, long duration)
- ❑ For performance, scalability, and capacity planning studies
- ❑ In support of “persistent test configurations” which don't benefit from the flexibility of virtualization

It's important to understand that not all testing can be achieved with virtualization



Tivoli IT has become *smarter* ... about delivering “services”



Consolidate & Virtualize

- During 2yr period, avoided over 10.4m capital and 11.5m in expense through consolidation and virtualization
- Single Development, Test & IT infrastructure strategy
- Seven sites had IT consolidated, further 3 to be consolidated by the end of 2011
- Virtualised infrastructure running an average of 60% utilization from an original average of 5-9% utilization per server
- 2055 servers have been relocated, 280 ‘scrapped’, and 474 virtualized



Standardize & Automate

- Process for accessing provisioning and scheduling services with TSAM
- Process for managing IT services with ISM
- With automation reduced time to provision a server from 12 hrs to ~15mins
- Rapid deployment of image based configurations, reduction in debugging phases

SMALLER. FLATTER. SMARTER.

Optimization

- IT staff have bandwidth to focus on continued service improvements
- Over 3800 users, growing daily!
- Over 6000 VMs in use and growing as more servers are virtualized
- Management of the cloud globally whilst being serviced locally



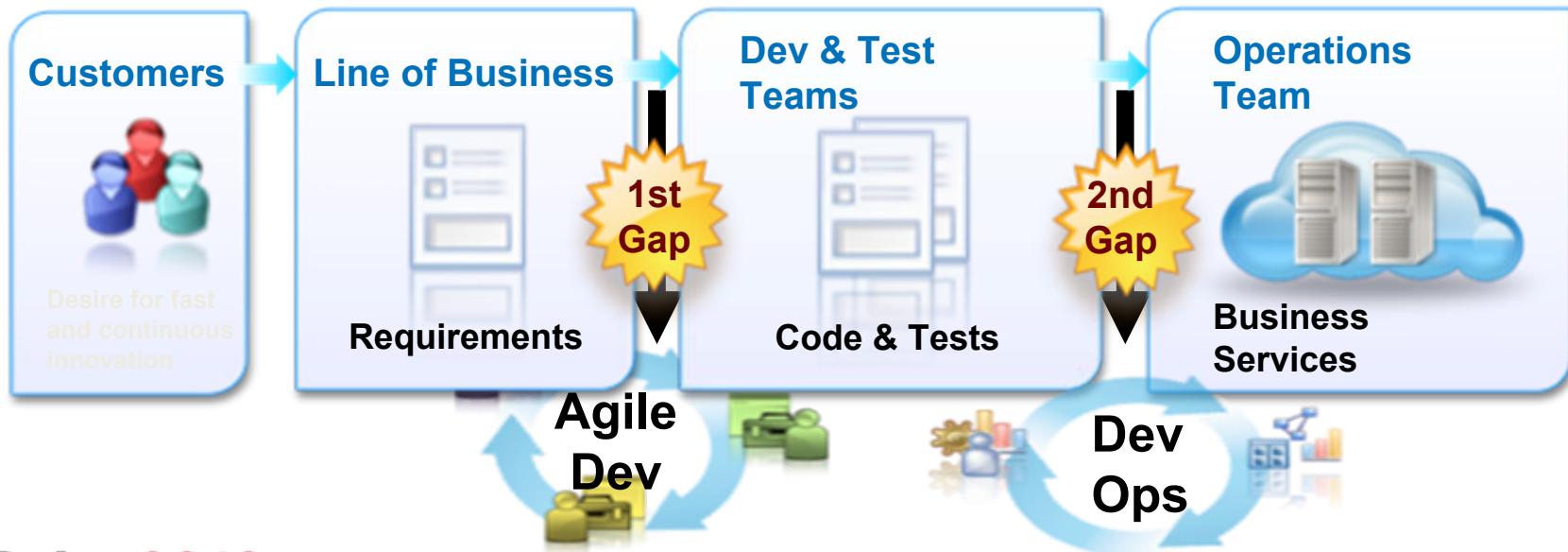
Driving Agile Development



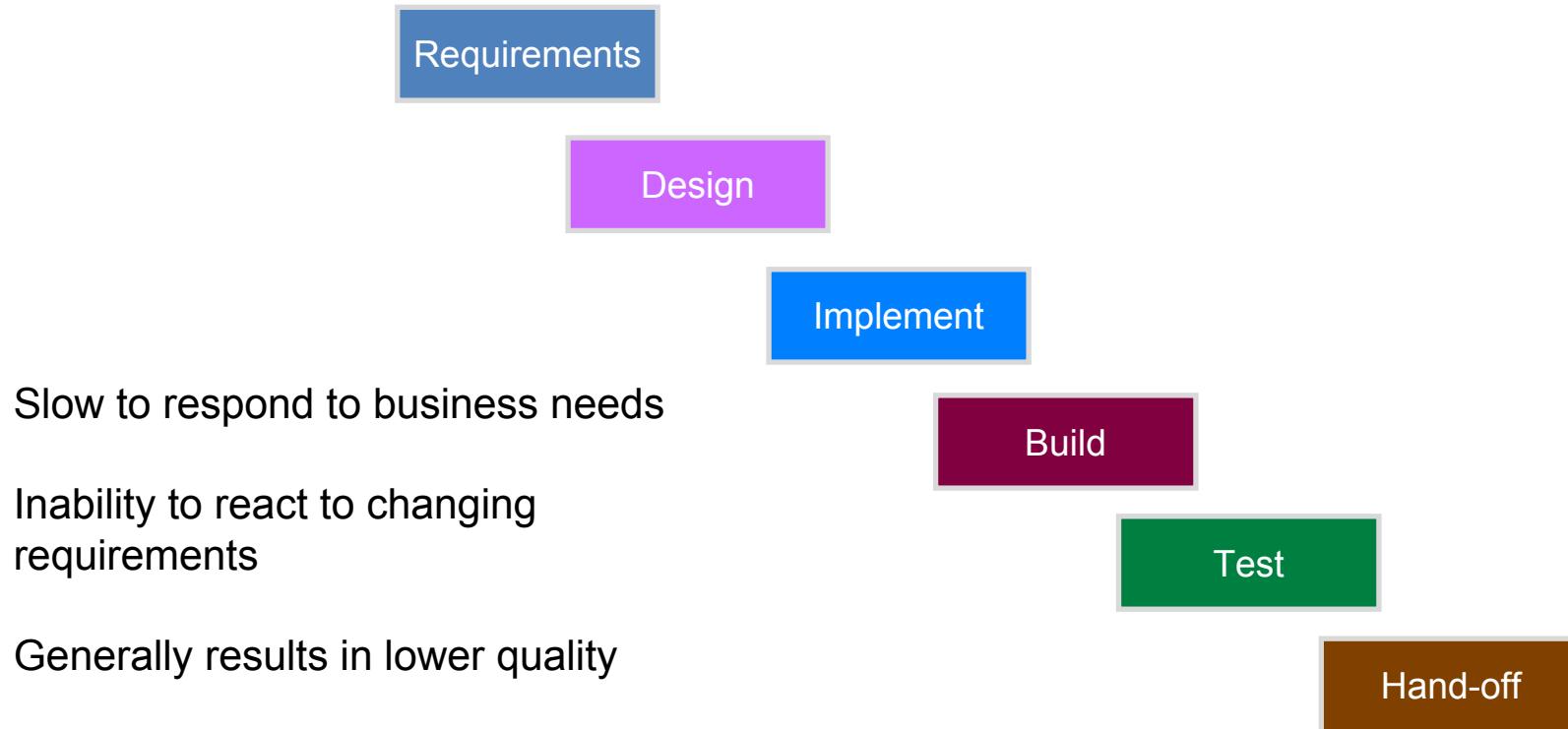
11

Delivery Challenges

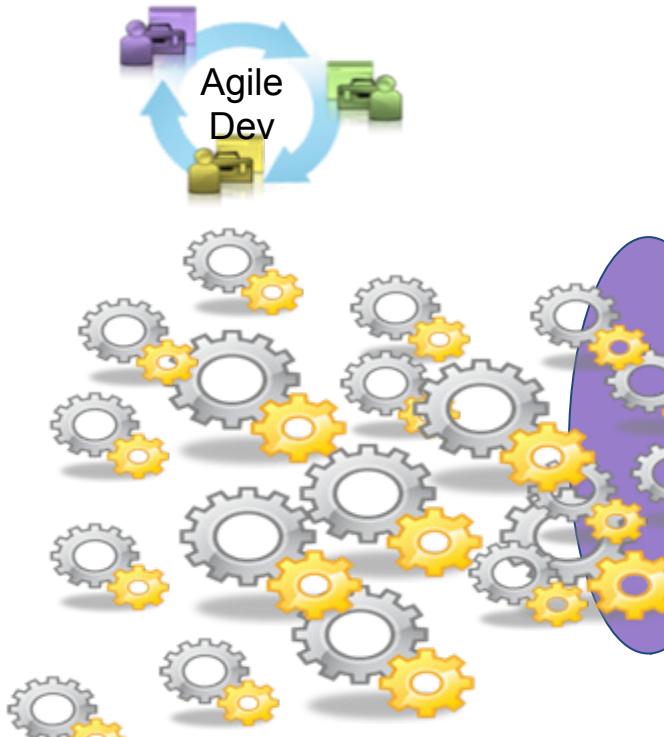
Today's business and technical needs are pushing traditional delivery approaches to the breaking point



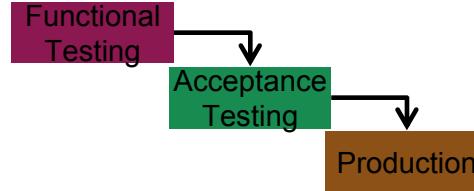
Traditional Waterfall Development



With only Agile Development improvements...



CI builds are piling up



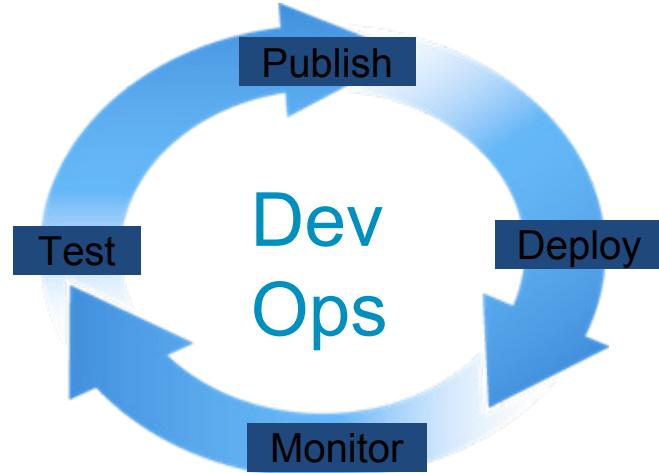
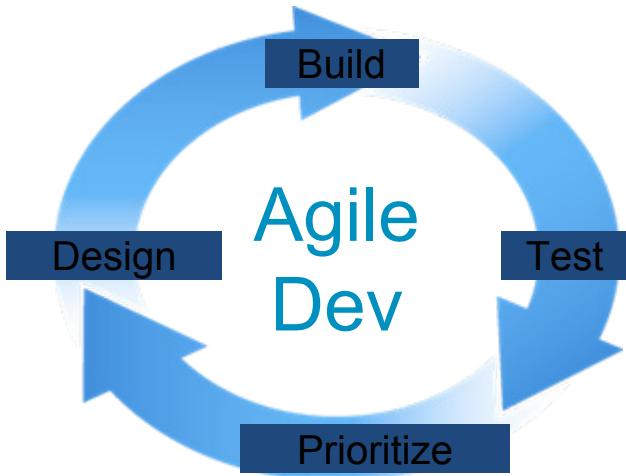
Setup
(weeks)



Test and Ops teams have increased pressures to keep up with increased loads but continue to use waterfall approaches and traditional tools.

Agile development and delivery

Continuous Integration extends to Continuous Delivery



Continuous Feedback

DevOps Principles & Values

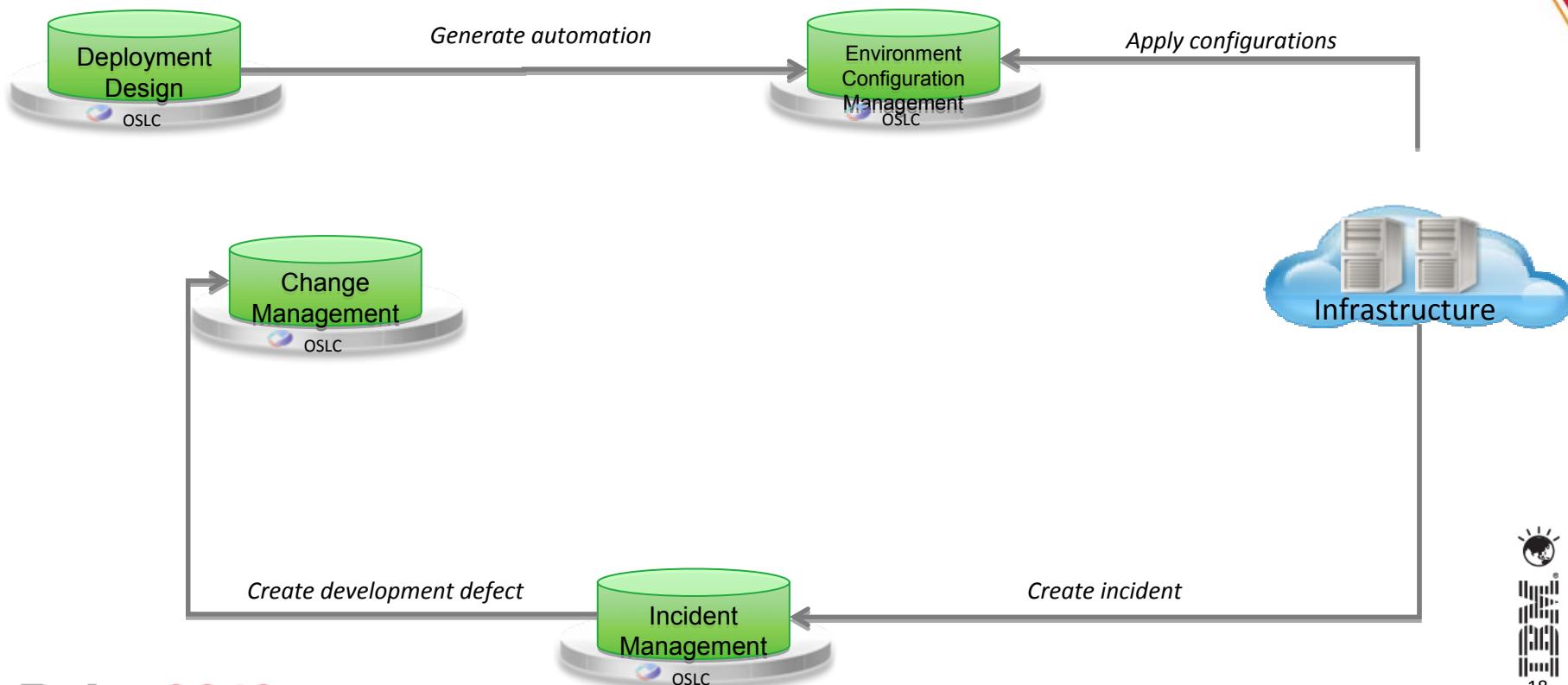
- Collaborate across disciplines
- Develop and test against a production-like system
- Deploy frequently
- Continuously validate operational quality characteristics

DevOps: The time is now

Four key drivers are making DevOps a 2012 imperative for all organizations.

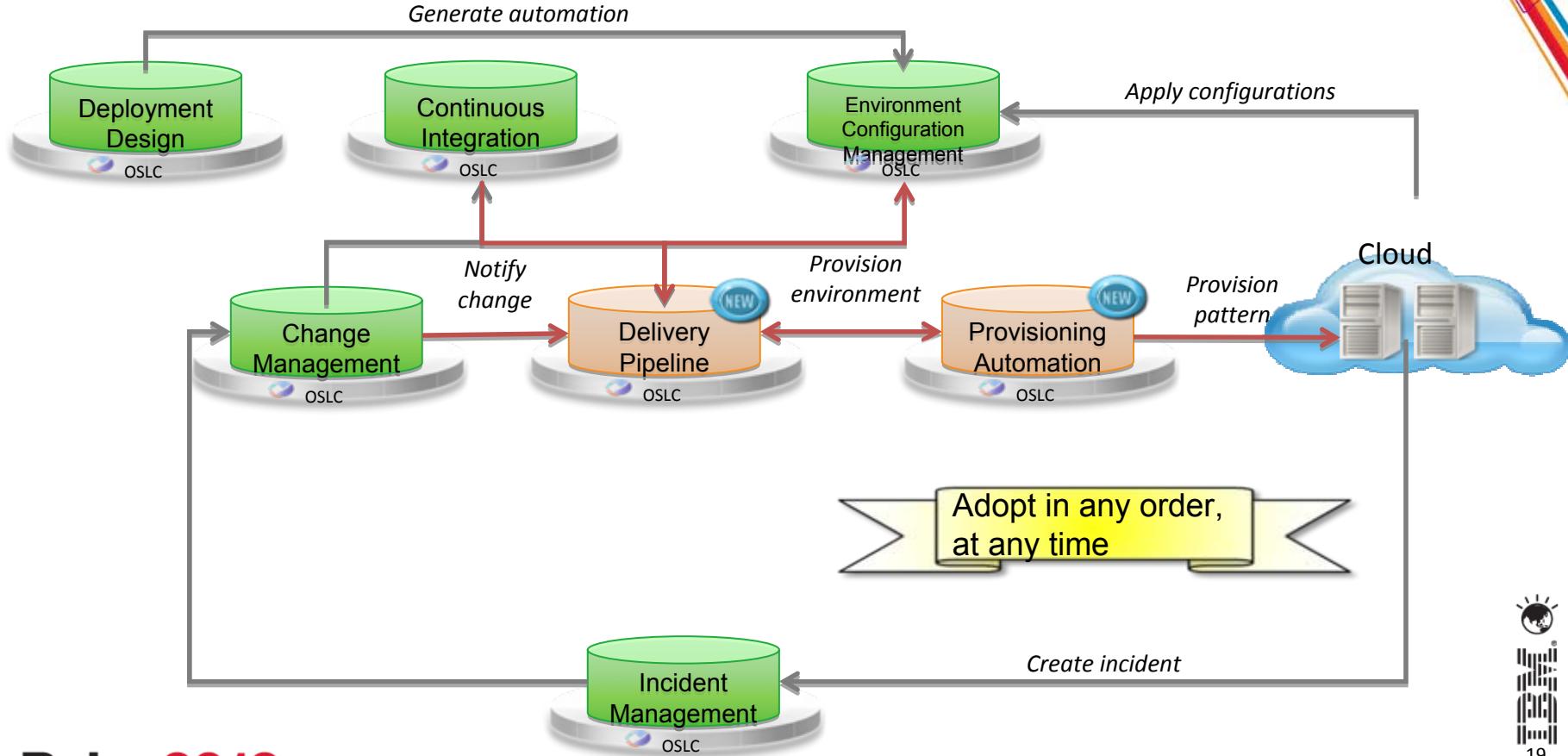


IBM's DevOps Capabilities Today



Integrated capabilities for DevOps

Using open services to drive continuous lifecycle management



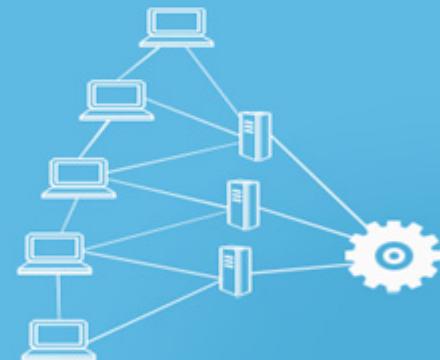
IBM SmartCloud Provisioning

Build a low-touch, highly scalable cloud

IBM SmartCloud Provisioning is a true Infrastructure-as-a-Service cloud, reducing cost and providing a highly scalable, rapid-deployment environment with near-zero downtime and automated recovery across heterogeneous platforms.

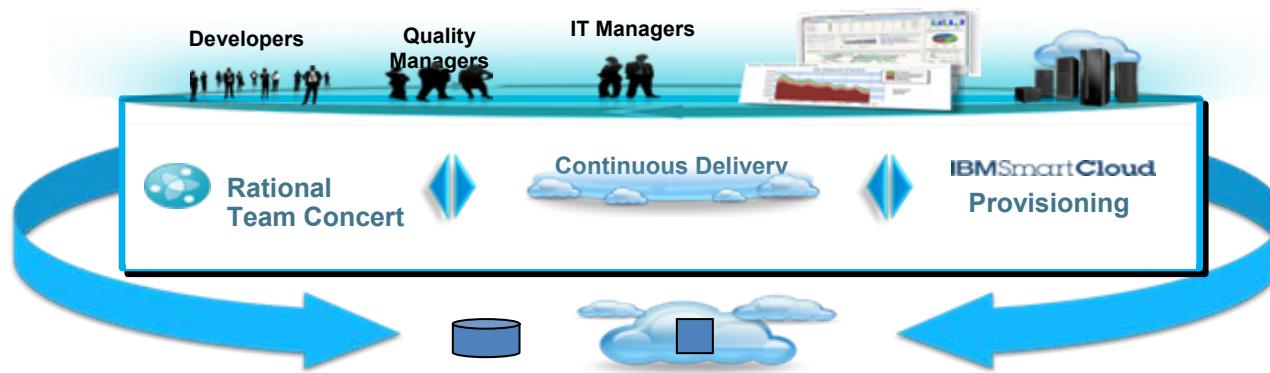
Key benefits:

- **Rapid scalable deployment**
- **Control image sprawl**
- **Image construction and composition tool**
- **Reliable, non-stop**
- **Save IT labor resources at scale**
- **Reduce complexity**



Introducing Continuous Delivery

A simple approach to bringing agility across the lifecycle (beta 2Q2012)



Client Value

- Reduce risk, improve quality; manage change from development to deployment
- Improve efficiency, accelerate delivery; automated handover between processes
- Optimize resources; workload pattern composition delivery

Targeted Entry

- Development team extending Agile into rapid workload deployment in the cloud
- Operation teams delivering scalable, continuous delivery services to the development organization



Trademarks and disclaimers

© Copyright IBM Australia Limited 2012 ABN 79 000 024 733 © Copyright IBM Corporation 2012 All Rights Reserved. TRADEMARKS: IBM, the IBM logos, ibm.com, Smarter Planet and the planet icon are trademarks of IBM Corp registered in many jurisdictions worldwide. Other company, product and services marks may be trademarks or services marks of others. A current list of IBM trademarks is available on the Web at "Copyright and trademark information" at www.ibm.com/legal/copytrade.shtml

The customer examples described are presented as illustrations of how those customers have used IBM products and the results they may have achieved. Actual environmental costs and performance characteristics may vary by customer.

Information concerning non-IBM products was obtained from a supplier of these products, published announcement material, or other publicly available sources and does not constitute an endorsement of such products by IBM. Sources for non-IBM list prices and performance numbers are taken from publicly available information, including vendor announcements and vendor worldwide homepages. IBM has not tested these products and cannot confirm the accuracy of performance, capability, or any other claims related to non-IBM products. Questions on the capability of non-IBM products should be addressed to the supplier of those products.

All statements regarding IBM future direction and intent are subject to change or withdrawal without notice, and represent goals and objectives only.

Some information addresses anticipated future capabilities. Such information is not intended as a definitive statement of a commitment to specific levels of performance, function or delivery schedules with respect to any future products. Such commitments are only made in IBM product announcements. The information is presented here to communicate IBM's current investment and development activities as a good faith effort to help with our customers' future planning.

Performance is based on measurements and projections using standard IBM benchmarks in a controlled environment. The actual throughput or performance that any user will experience will vary depending upon considerations such as the amount of multiprogramming in the user's job stream, the I/O configuration, the storage configuration, and the workload processed. Therefore, no assurance can be given that an individual user will achieve throughput or performance improvements equivalent to the ratios stated here.

Prices are suggested U.S. list prices and are subject to change without notice. Starting price may not include a hard drive, operating system or other features. Contact your IBM representative or Business Partner for the most current pricing in your geography.

Photographs shown may be engineering prototypes. Changes may be incorporated in production models.

