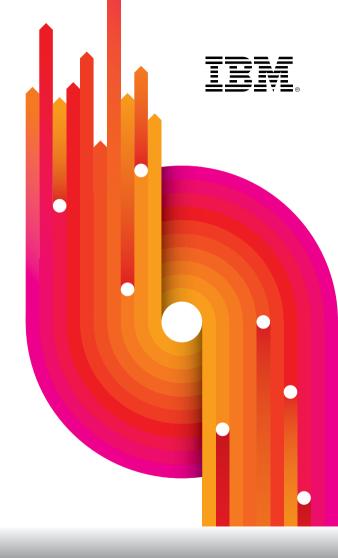
IBM Asset Management News

Keeping you informed on all things Maximo and TRIRIGA



Get ready for new real estate lease accounting standards

A recent worldwide IBM®-funded survey found that 92% of senior finance and real estate executives feel unprepared for upcoming changes to the lease accounting standards. The new international standards could add significant liabilities to balance sheets across the globe. Are you prepared?

Learn how the changes will affect your business in the <u>white paper</u> Beyond the Balance Sheet: Assessing the Impact of the New Lease Accounting Standard.

Improve lease accounting processes with IBM TRIRIGA®

IBM TRIRIGA is real estate management software that can help you streamline lease accounting processes. Watch this <u>short video</u> to learn why more than one-third of the Fortune 100 companies choose TRIRIGA as their integrated workplace management system. Or <u>read more</u> about IBM's acquisition of TRIRIGA.

Save the date for Pulse ANZ 2012!

Pulse ANZ 2012 will be held at Sydney's Sheraton on the Park Hotel from 31 May to 1 June. Save the date for this event, where you'll discover new technologies and ideas for facilities management, plus real-life customer success stories.

Share your experiences at Pulse ANZ

Would you like to speak at Pulse ANZ? We're looking for people who'd like to share their experience of how they're using IBM Maximo® to overcome business challenges. Submit your 150-word presentation proposal and include your name, job title and brief bio.



See how it's done: watch speakers from Pulse 2011

- <u>Peter Hacking</u> on how the University of Western Australia cut facility management costs, reduced request response times and boosted staff productivity.
- <u>Ivan Jose</u> on how SA Water consolidated more than 30 asset management systems and standardised asset data.
- Rory Bell on how Fulton Hogan reduced reactive maintenance work from 70% to 90%, saving up to \$3 million.

TRIRIGA demo: making project management easier

Many organisations are looking for ways to more efficiently manage the many tasks involved in a project. IBM TRIRIGA capital project management software can help you identify high-return projects, reduce project schedule overruns, manage risk and costs, and streamline accounting processes.

Watch this <u>online demo</u> to see IBM TRIRIGA in action. Or <u>read more</u> about how IBM TRIRIGA can benefit your organisation.

Welcome to the IBM EAM community

We're delighted to welcome TrustPower, a New Zealand electricity company, which is using IBM Maximo for Utilities for its meter management. We also welcome to the IBM EAM community BAE Systems, John Holland, Newcrest Mining, Pacific National, Tas Gas and United Group Services. We look forward to hearing about your experience of IBM Maximo at Pulse 2012 in Sydney.



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