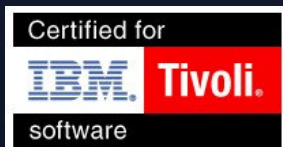


# VISION

## E2E Dependencies Cartography

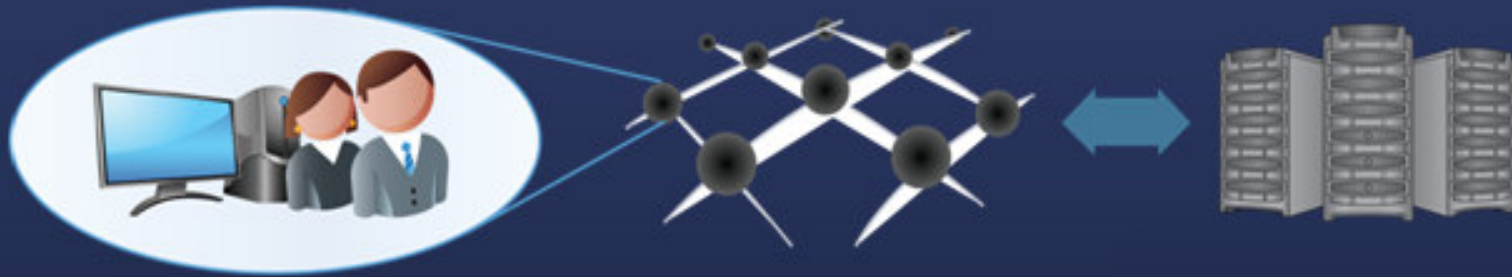


**Pierantonio Marchesini**  
**Philippe Eyries**  
**Eric Blavier**



# ONE MISSION

**IT services as business value to end-users**



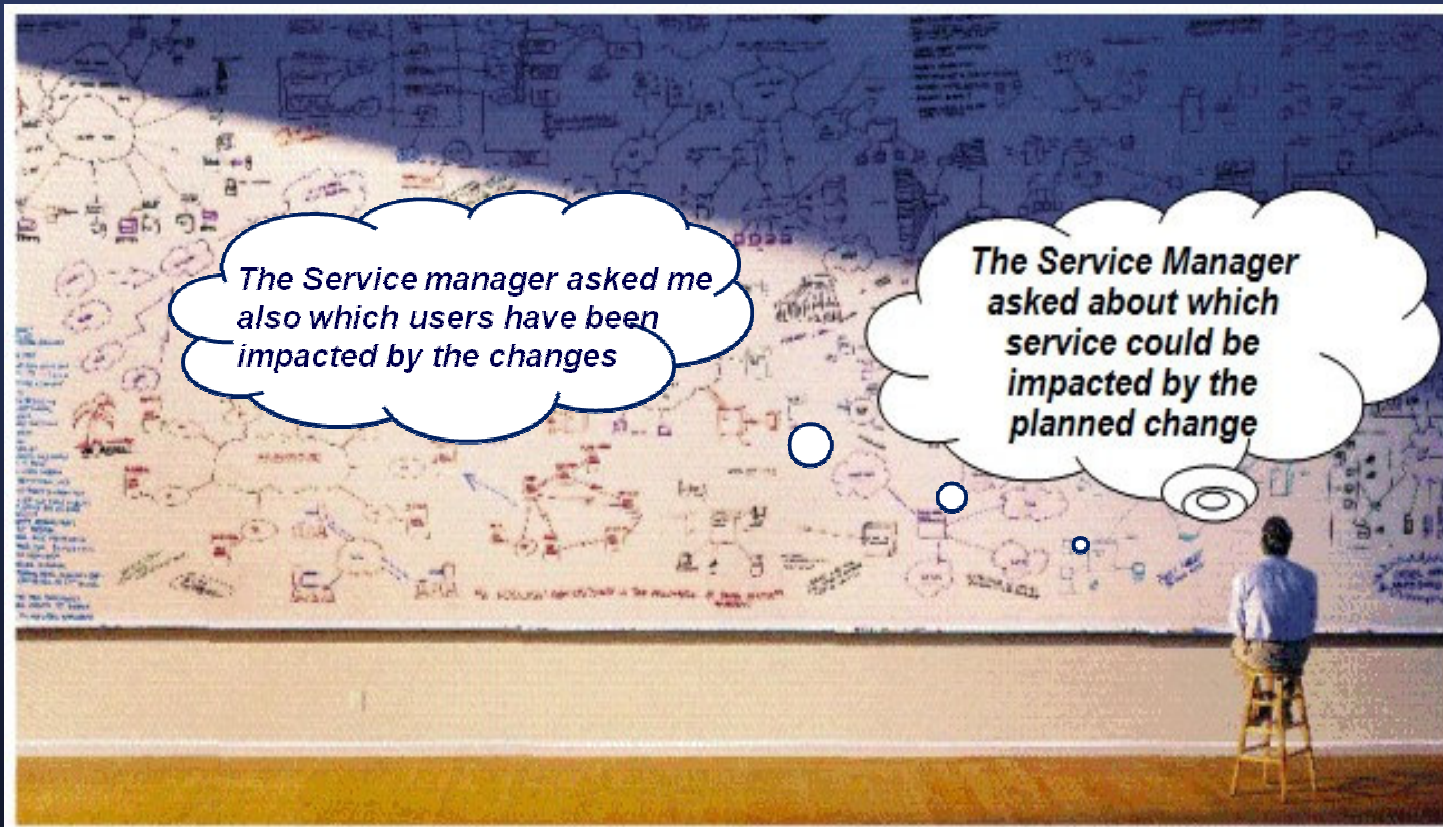
cost-effective

secure

reliable

# ONE CHALLENGE

**manage IT services from the client side**



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software

**nexTHINK**

# ONE COMMON ROOT CAUSE

not enough visibility on  
end-user computing environment

## PC administrator

I need keeping my desktop environment standardized to reduce TCO

## Support engineer

I need to understand why users cannot work when all systems checks are green

## IT purchase manager

I need to easily assess SW & HW real usage

## Application delivery manager

I need to know if my next rollout could be impacted by desktop environment

## IT operations director

I need to know quickly if an infrastructure outage is impacting the users and who

## Security & network engineers

We need a better understanding of application behaviors from desktops to destinations

## Compliance Officer

I need to know continuously if exceptions are under control



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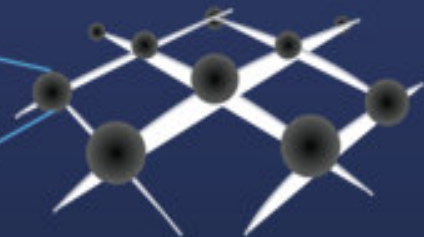
**nexTHINK**

# ONE SOLUTION VISION

**NEXThink  
Desktop Monitoring**



**Tivoli  
Application Dependency  
Discovery Manager**

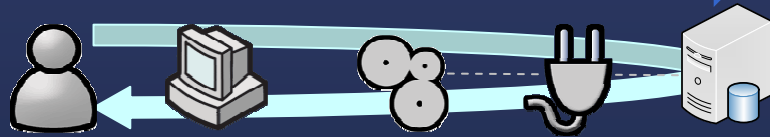


**E2E  
dependencies  
cartography**



# VISION uniquely combines NEXThink Desktop monitoring and Tivoli TADDM Server Cartography

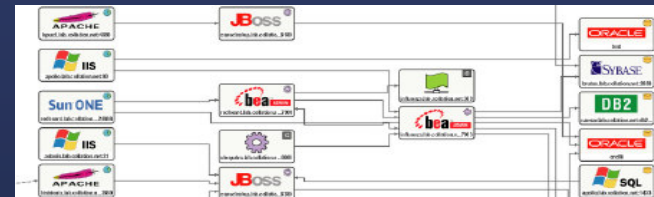
Vision on Desktop  
NEXThink V3



Local applications  
inventory and utilization

Network activity  
mapping

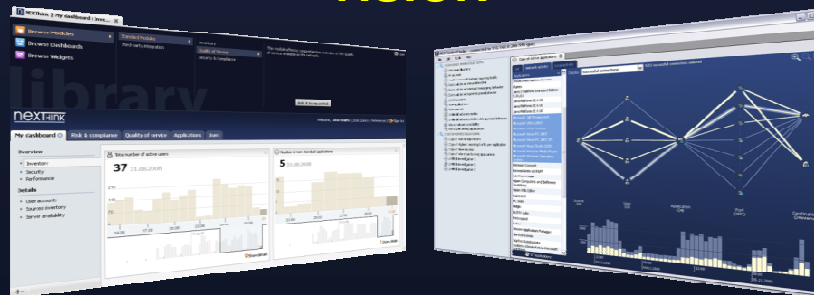
Vision on Server  
Tivoli TADDM



Device discovery and  
configuration analysis

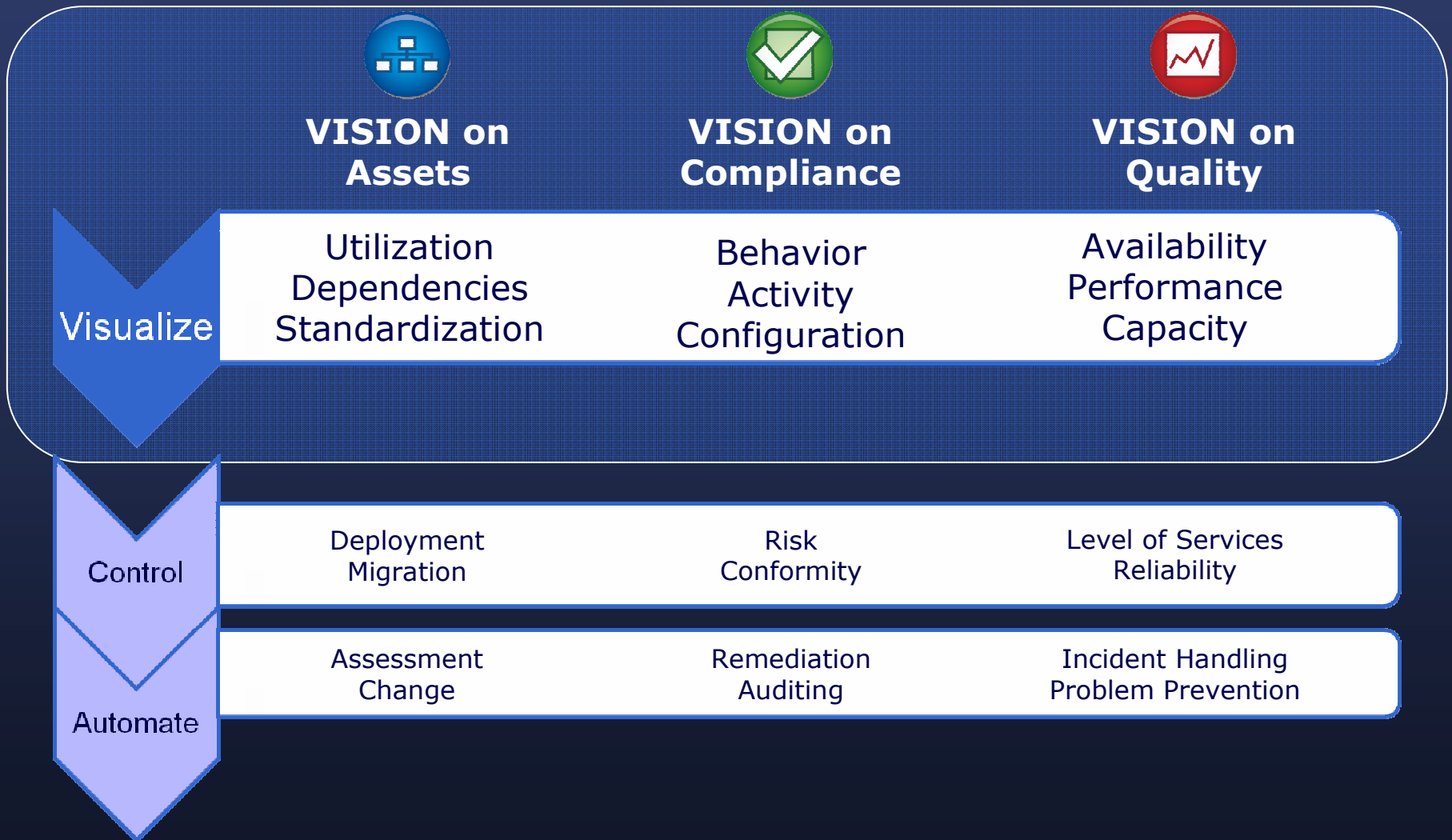
Application dependency  
mapping

**VISION**



**nEXTHINK**

# VISION for an end-to-end and dynamic visibility



# E2E VISION Benefits



- **Managing changes** with beforehand assessment and continuous control during and after the rollout
- **Reducing costs** with standardization assessment and instant root cause analysis
- **Mitigating risks** associated to non managed exceptions and unexpected behaviours



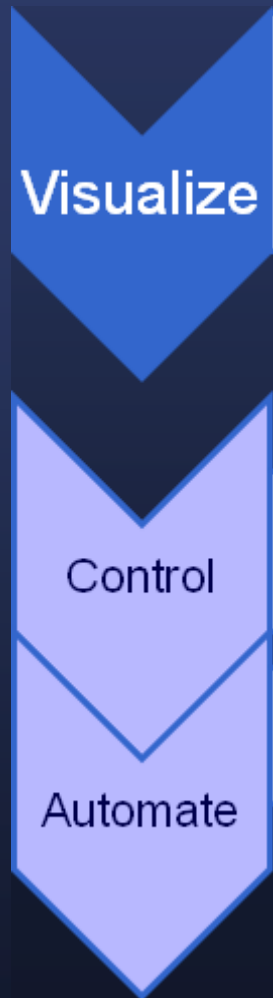
!!! Demo Time !!!



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**IBM. Tivoli.**  
software

**nexTHINK**

# A two step process getting started with VISION



## 1. Run an initial assessment

- A one month assessment service
- A fix cost for precise service level
- A special bid up to end of April 2010

## 2. Continuously enhance control and automation processes

- Integrate and customize the solution
- Buy as product or as a service
- Flexible cost structure

## A simple pricing model

	<b>All-included software &amp; service</b>	<b>1000 desktops &amp; all servers</b>	<b>2000 desktops &amp; all servers</b>
Visualize	Assessment package	CHF 36'000	CHF 36'000
Control & Automate	Software + Service + Maintenance	From (Bronze) CHF 74'000/year	From (Bronze) CHF 100'000/year



# VISION

## E2E Dependency Cartography

Thank You !!!

