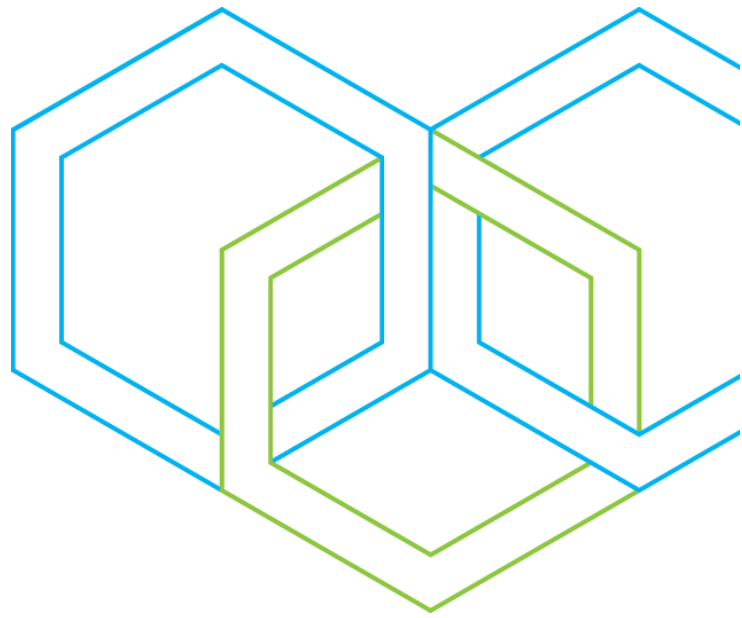


IBM 联合营销中心手册：

业务合作伙伴 - 激励性产品

(*TsC* 版本 A)

- 注册激励性产品
- 查看条款和条件
- 管理激励性产品

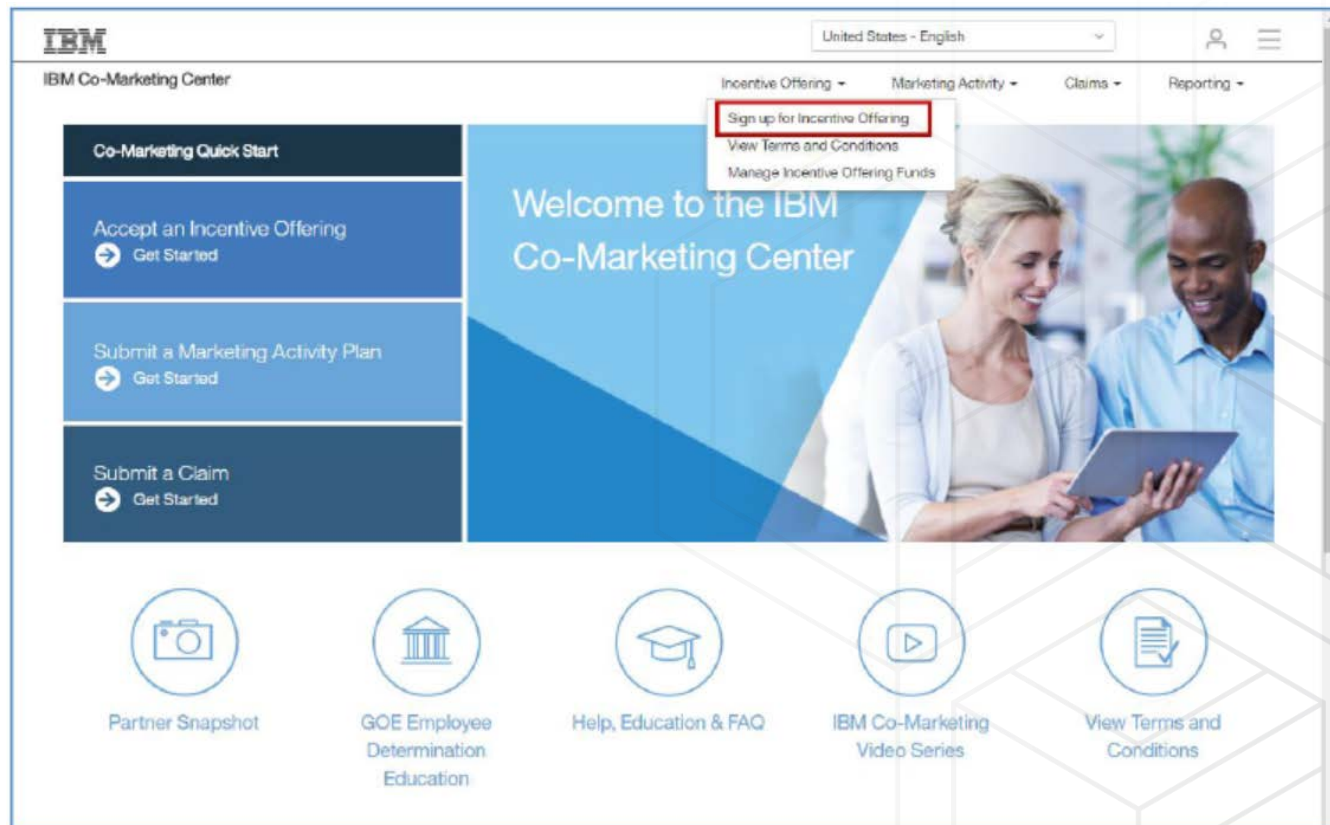


目录

若要直接访问某个主题，选择页码即可。

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注册激励性产品 (Sign Up for Incentive Offering)



注册激励性产品

注册激励性产品 (Sign Up for Incentive Offering) 页面位于**激励性产品 (Incentive Offering)** 菜单中。

注册激励性产品 (Sign Up for Incentive Offering) 页面显示了可供合作伙伴申请的激励性产品列表。

在下拉菜单中选择**激励性产品 (Incentive Offering)**。

选择某个激励性产品后，将会在标题为**激励性产品余额 (Incentive Offering Balance)** 的部分显示分配给合作伙伴的资金金额。如果 IBM 还未分配资金，则激励性产品余额可能是“零”，具体视激励性产品和资金申请合格性而定。

Sign up for Incentive Offering

CEID 10013 Incentive Offering	<input type="text" value="2017 Maintenance Testing 75% AorP-United States"/> <input type="button" value="Show Details"/>	Company Name DemoUSBP3 Incentive Offering Balance 100,000.00 USD
-------------------------------------	--	---

I acknowledge that I have read and agree to the terms and conditions of this Supplement, the PartnerWorld Marketing Funds Attachment and the PartnerWorld Agreement (collectively, the "Agreement"). I represent and warrant that I am authorized to execute the Agreement for the legal entity on whose behalf I am accepting the Agreement. IBM's acceptance of the Supplement and Attachment shall be confirmed when we approve your application.

Select One Option

I authorize a representative from the selected Agency to create and modify Marketing Activity Plans on my behalf.

Agency

Note: If your offering has more than one agency available and you want to change your agency selection or work with more than one agency, please go to Incentive Offering - Manage Incentive Offering Funds after signing up for the Incentive Offering.

My company will be responsible for creating the Marketing Activity Plan(s) and claim(s) for this Incentive Offering.

注册激励性产品

选择**显示详情 (Show Details)**，可查看有关激励性产品的更多信息。

选择**查看条款和条件 (View Terms and Conditions)**，可访问“条款和条件”文档。

选择**查看服务招待费限额 (View Amenity Expense Limits)**，可查看所选激励性产品的服务招待费限额。

选择**隐藏详情 (Hide Details)**，可隐藏激励性产品的详情。

Sign up for Incentive Offering

CEID 1375 Incentive Offering 2.5 Manuals-United States	Company Name DemoUSBP Incentive Offering Balance 10,000.00 USD
---	---

Show Details

View Terms and Conditions

I acknowledge that I have read and accept (collectively, the "Agreement") the terms and conditions of the Supplemental Incentive Offering.

Select One Option

I authorize a representative of my company to accept the Supplemental Incentive Offering on my behalf.

Agency:

Note: If your offering has multiple Incentive Offerings - Manage

My company will be responsible for the Supplemental Incentive Offering.

Submit

Sign up for Incentive Offering

CEID 1375 Incentive Offering 2.5 Manuals-United States	Company Name DemoUSBP Incentive Offering Balance 10,000.00 USD
---	---

Hide Details

Incentive Offering Detail

Incentive Offering ID: 5797	Incentive Offering Name: 2.5 Manuals-United States	Sponsor: Global Technology Services Expense
IO Effective Start Date: ? 10/3/2017	IO Activity Start Date: ? 10/3/2017	IO Activity Completion Deadline: ? 3/31/2018
IOT: NA	IO Deployment Countries: United States	Currency Code: USD
Spending Category Tactics: Advertising Customer Conference or Marketing Seminar Digital and Direct Marketing Digital Marketing Direct Marketing Marketing Consultation Telemarketing Trade Shows	Brands or Solutions Analytics - Cloud Data Services Analytics - Core Database Analytics - Information Integration & Governance Cognitive Solutions - Performance Management Other Software Storage - Other Storage	Agency: IQense Agency - DemoMSV - DemoMSV IQense Demo Agency 1 - DemoMSV1
IBM Funding Percentage: 75%	Lead Submission Required: No	Project Code(s): 123
Marketing Activity Approver: Program Manager	Marketing Activity Approver Email: demopm@iqense.com	Program Funds Approver Name: Program Funds Approver
First Level Claim Validator: BPSO	Claim Approver: Program Manager	Marketing Activity Creator Type: : Agency or Partner
Status: Active	Overallocation Permitted: No	Process Status: Approved

View Amenity Expense Limits

注册激励性产品

仅合作伙伴模式 (Partner Only Model)：在审阅完条款和条件后，勾选该复选框。

选择**提交 (Submit)**。

在选择提交 (Submit) 之后，将会出现确认页面，其中会指明具体的激励性产品、资金金额（如有），以及流程的后续步骤。

Sign up for Incentive Offering

CEID 10013	Incentive Offering	Company Name DemoUSBP3
<input type="text" value="IQense 2017_100% Partner Only-United States"/>		Incentive Offering Balance 20,000.00 USD
<input type="button" value="Show Details"/>		

I acknowledge that I have read and agree to the terms and conditions of this Supplement, the PartnerWorld Marketing Funds Attachment and the PartnerWorld Agreement (collectively, the "Agreement"). I represent and warrant that I am authorized to execute the Agreement for the legal entity on whose behalf I am accepting the Agreement. IBM's acceptance of the Supplement and Attachment shall be confirmed when we approve your application.

Incentive Offering Sign up Confirmation

You have successfully signed up for the incentive offering **IQense 2017_100% Partner Only-United States**.

Next Steps

Select [Submit a Marketing Activity Plan](#) to create an activity for IBM's review and approval.

You have been allocated 20,000.00 USD. While the system will allow you to submit Marketing Activity Plans for more than you have been allocated, be aware that IBM may not approve the activity for the additional funding requested.

The approved IBM Contribution for the activity will be communicated in the Marketing Activity Approval email and will be available in Partner Snapshot.

Note: Submission of a Marketing Activity Plan is not considered approval to proceed with activity execution. The Marketing Activity Plan must be approved by IBM prior to activity execution.

注册激励性产品

仅代理模式 (Agency Only Model)：在审阅完条款和条件后，勾选该复选框。

选择**代理 (Agency)**，将会委托代理来创建营销活动请求和申请。

选择**提交 (Submit)**。

在选择提交 (Submit) 之后，将会出现确认页面，其中会指明具体的激励性产品、资金金额（如有），以及流程的后续步骤。

Sign up for Incentive Offering

CEID 10013	Company Name DemoUSBP3
Incentive Offering IQense 2017_50%_Agency Only-United States	Incentive Offering Balance 10,000.00 USD

[Show Details](#)

[View Terms and Conditions](#)

I acknowledge that I have read and agree to the terms and conditions of this Supplement, the PartnerWorld Marketing Funds Attachment and the PartnerWorld Agreement (collectively, the "Agreement"). I represent and warrant that I am authorized to execute the Agreement for the legal entity on whose behalf I am accepting the Agreement. IBM's acceptance of the Supplement and Attachment shall be confirmed when we approve your application.

Select Agency

I authorize a representative from the selected Agency to create and modify Marketing Activity Plans on my behalf.

Agency: [IQense Agency - DemoMSV](#)

Note: If your offering has more than one agency available and you want to change your agency selection or work with more than one agency, please go to Incentive Offering - Manage Incentive Offering Funds after signing up for the Incentive Offering.

[Submit](#)

Incentive Offering Sign up Confirmation

You have successfully signed up for the incentive offering **IQense 2017_50%_Agency Only-United States**.

Next Steps

The agency you selected has been informed of your decision to delegate responsibility to submit the Marketing Activity Plan on your behalf and to submit the claim to IBM for reimbursement upon completion.

The agency will contact you to plan the execution of the activity.

You have been allocated 10,000.00 USD. While the system will allow you to submit Marketing Activity Plans for more than you have been allocated, be aware that IBM may not approve the activity for the additional funding requested.

The approved IBM Contribution for the activity will be communicated in the Marketing Activity Approval email and will be available in Partner Snapshot.

Select [Manage Incentive Offering Funds](#) to change your agency selection or to work with more than one agency, if this Incentive Offering has more than one co-marketing agency available.

Note: Submission of a Marketing Activity Plan is not considered approval to proceed with activity execution. The Marketing Activity Plan must be approved by IBM prior to activity execution.

注册激励性产品

代理或合作伙伴模式 (Agency or Partner Model) : 在审阅完条款和条件后，勾选该复选框。

选择相应的单选框，即可选择由某个代理或业务合作伙伴来创建营销活动请求和申请。如果选择了代理选项，则需从下拉列表中选择一个代理。

选择提交 (Submit)。

选择提交 (Submit) 后，将会显示一条弹出消息，用于确认所选的代理或业务合作伙伴。选择取消 (Cancel)，可更改所作选择。在选择确认 (OK) 之后，将会出现确认页面，其中会指明具体的激励性产品、资金金额（如有），以及流程的后续步骤。

Sign up for Incentive Offering

CEID
10013

Incentive Offering
iQense 2017_75%_Agency or Partner-United States Show Details

Company Name
DemoUSBP3

Incentive Offering Balance
10,000.00 USD

[View Terms and Conditions](#)

I acknowledge that I have read and agree to the terms and conditions of this Supplement, the PartnerWorld Marketing Funds Attachment and the PartnerWorld Agreement (collectively, the "Agreement"). I represent and warrant that I am authorized to execute the Agreement for the legal entity on whose behalf I am accepting the Agreement. IBM's acceptance of the Supplement and Attachment shall be confirmed when we approve your application.

Select One Option

I authorize a representative from the selected Agency to create and modify Marketing Activity Plans on my behalf.

Agency: iQense Agency - DemoMSV

Note: If your offering has more than one agency available and you want to change your agency selection or work with more than one agency, Incentive Offering - Manage Incentive Offering Funds after signing up for the Incentive Offering.

My company will be responsible for creating the Marketing Activity Plan(s) and claim(s) for this Incentive Offering.

[Submit](#)

You have agreed to delegate your Marketing Activity Plan(s) and claim(s) to iQense Agency - DemoMSV for this Incentive Offering.

Select "OK" to confirm. Select "Cancel" to change your selection.

[OK](#) [Cancel](#)

Incentive Offering Sign up Confirmation

You have successfully signed up for the incentive offering iQense 2017_75%_Agency or Partner-United States.

Next Steps

The agency you selected has been informed of your decision to delegate responsibility to submit the Marketing Activity Plan on your behalf and to submit the claim to IBM for reimbursement upon completion.

The agency will contact you to plan the execution of the activity.

You have been allocated 10,000.00 USD. While the system will allow you to submit Marketing Activity Plans for more than you have been allocated, be aware that IBM may not approve the activity for the additional funding requested.

The approved IBM Contribution for the activity will be communicated in the Marketing Activity Approval email and will be available in Partner Snapshot.

Select Manage Incentive Offering Funds to change your agency selection or to work with more than one agency, if this Incentive Offering has more than one co-marketing agency available.

Note: Submission of a Marketing Activity Plan is not considered approval to proceed with activity execution. The Marketing Activity Plan must be approved by IBM prior to activity execution.

查看条款和条件 (View Terms and Conditions)

IBM Co-Marketing Center

United States - English

Incentive Offering - Marketing Activity - Claims - Reporting -

Sign up for Incentive Offering
View Terms and Conditions
Manage Incentive Offering Funds

Co-Marketing Quick Start

Accept an Incentive Offering
Get Started

Submit a Marketing Activity Plan
Get Started

Submit a Claim
Get Started

Welcome to the IBM Co-Marketing Center

Partner Snapshot

GOE Employee Determination Education

Help, Education & FAQ

IBM Co-Marketing Video Series

View Terms and Conditions

查看条款和条件

查看条款和条件 (View Terms and Conditions) 页面位于**激励性产品 (Incentive Offering)** 菜单中。

选择**查看条款和条件 (View Terms and Conditions)**，可查看业务合作伙伴以注册激励性产品的详情。

在下拉菜单中选择**激励性产品 (Incentive Offering)**。

选择某个激励性产品后，将会在标题为**激励性产品余额 (Incentive Offering Balance)** 的部分显示合作伙伴的当前可用余额。

选择**查看条款和条件 (View Terms and Conditions)**，可访问“条款和条件”文档。

选择**查看服务招待费限额 (View Amenity Expense Limits)**，可查看所选激励性产品的服务招待费限额。

View Terms and Conditions

<p>CEID 1375</p> <p>Incentive Offering Inquiry_85341-United States</p>	<p>Company Name DemoUSBP</p> <p>Incentive Offering Balance 20,800.00 USD</p>
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Incentive Offering Detail

<p>Incentive Offering ID: 4970</p> <p>IO Effective Start Date: ⓘ 7/13/2016</p> <p>IOT: NA</p> <p>Spending Category Tactics: Advertising Digital Marketing Enablement Activity Trade Shows</p> <p>IBM Funding Percentage: 100%</p> <p>Marketing Activity Approver: Program Manager</p> <p>First Level Claim Validator: BPSO</p> <p>Status: Active</p>	<p>Incentive Offering Name: Inquiry_85341-United States</p> <p>IO Activity Start Date: ⓘ 7/13/2016</p> <p>IO Deployment Countries: United States</p> <p>Brands or Solutions Analytics - Information Integration & Governance Cognitive Solutions - Performance Management</p> <p>Lead Submission Required: No</p> <p>Marketing Activity Approver Email: demopmi@iqense.com</p> <p>Claim Approver: Program Manager</p> <p>Overallocation Permitted: No</p>	<p>Sponsor: Ecosystem Development</p> <p>IO Activity Completion Deadline: ⓘ 9/30/2016</p> <p>Currency Code: USD</p> <p>Agency: Not Applicable</p> <p>Project Code(s):</p> <p>Program Funds Approver Name: Program Funds Approver</p> <p>Claim Approver Email: demopmi@iqense.com</p> <p>Process Status: Approved</p> <p>Program Funds Approver Email: DemoPFA@iqense.com</p> <p>Marketing Activity Creator Type : Partner Only</p> <p>Test IO Template Yes</p>
--	---	--

View Terms and Conditions

View Amenity Expense Limits

管理激励性产品资金 (Manage Incentive Offering Funds)

IBM Co-Marketing Center

United States - English

Incentive Offering Marketing Activity Claims Reporting

Sign up for Incentive Offering
View Terms and Conditions
Manage Incentive Offering Funds

Co-Marketing Quick Start

Accept an Incentive Offering
Get Started

Submit a Marketing Activity Plan
Get Started

Submit a Claim
Get Started

Welcome to the IBM Co-Marketing Center

Partner Snapshot

GOE Employee Determination Education

Help, Education & FAQ

IBM Co-Marketing Video Series

View Terms and Conditions

管理激励性产品资金

第 1 步：从下拉列表选择一个激励性产品。仅可选择“仅限活动代理”或“代理或合作伙伴均可”的激励性产品。

第 2 步：选择编辑 (Edit)，输入资金分配详情。

选择**事务处理类型 (Transaction Type)**：计划授权 (Planning Delegation) - 不分配资金；分配 (Allocation) - 初期资金；调整 (Adjustment) (更改资金金额)。只有在事务处理类型为调整 (Adjustment) 时才能输入负数金额，事务处理类型为分配 (Allocation) 时不能输入负数金额。

注：在 IO 活动完成截止期限到资金到期日 (120天之后) 期间，激励性产品仍旧可用。不过，在此期间仅可选择调整 (Adjustment) 选项。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:

IOense 2017_75%_Agency or Partner-United States

Step 2: Enter allocations

Add new record								Refresh
Edit	Transaction Type	Business Partner	Agency	Allocation Amount		Incentive Offering	Date	Delete
Edit				0.00	USD			Delete

Agency:

Transaction Type * :

Allocation
Adjustment
Planning Delegation
or - balance.

Agency Balance:

I authorize a representative from the selected Agency to create and modify marketing activity plans on behalf of the Business Partner. If I am an IBM employee, I confirm that the Business Partner has authorized me to complete this transaction on its behalf.

Step 3: Submit transaction

Submit

管理激励性产品资金

选择**添加新记录 (Add New Record)**，可针对所选的激励性产品创建附加事务处理。

如果详情输入有误，可选择**删除 (Delete)** 链接，以取消资金分配请求。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:

IOense 2017_75%_Agency or Partner-United States ▾

Step 2: Enter allocations

➤ Add new record
⌄ Refresh

Edit	Transaction Type	Business Partner	Agency	Allocation Amount	Incentive Offering	Date	Delete
Edit	ADJ	10013-DemoUSBP3	DemoMSV-IQense Agency - DemoMSV	-5,000.00 USD	IOense 2017_75%_Agency or Partner-United States	4/28/2017 10:02:50 AM	Delete

Step 3: Submit transaction

Submit

管理激励性产品资金

分配

选择**代理 (Agency)**。之后将会显示**合作伙伴余额 (BP Balance)** 和 **代理余额 (Agency Balance)**。在**事务处理类型 (Transaction Type)** 字段中选择**分配 (Allocation)**。

在**分配金额 (Allocation Amount)** 字段中选择金额。选择**刷新 (Refresh)**，即可计算出新的合作伙伴余额和代理余额。

选择页面底部的复选框，则表示该代理有权代表业务合作伙伴创建营销活动计划和申请。

选择**更新 (Update)** 或**插入 (Insert)** 可添加资金。选择**取消 (Cancel)**，即可退出当前记录。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:

IQense 2017_75%_Agency or Partner-United States

Step 2: Enter allocations

Add new record						Refresh	
Edit	Transaction Type	Business Partner	Agency	Allocation Amount	Incentive Offering	Date	Delete
Edit				0.00		USD	Delete

Agency: IQense Agency - DemoMSV

Transaction Type *: Allocation

Allocation Amount *: 1,000.00 USD Refresh

BP Balance: 85,631.00 USD

Agency Balance: 11,000.00 USD

Update
Cancel

I authorize a representative from the selected Agency to create and modify marketing activity plans on behalf of the Business Partner. If I am an IBM employee, I confirm that the Business Partner has authorized me to complete this transaction on its behalf.

Step 3: Submit transaction

Submit

管理激励性产品资金

正调整

选择**代理 (Agency)**。之后将会显示**合作伙伴余额 (BP Balance)** 和**代理余额 (Agency Balance)**。在**事务处理类型 (Transaction Type)** 字段中选择**调整 (Adjustment)**。

在**分配金额 (Allocation Amount)** 字段中选择金额。选择**刷新 (Refresh)**，即可计算出新的合作伙伴余额和代理余额。

选择页面底部的复选框，则表示该代理有权代表业务合作伙伴创建营销活动计划和申请。

选择**更新 (Update)** 可添加资金。选择**取消 (Cancel)**，即可退出当前记录。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:

IQense 2017_75%_Agency or Partner-United States

Step 2: Enter allocations

[Add new record](#) [Refresh](#)

Edit	Transaction Type	Business Partner	Agency	Allocation Amount	Incentive Offering	Date	Delete
Edit				0.00	USD		Delete

Agency: IQense Agency - DemoMSV

Transaction Type *: Adjustment

Remove Ability to Plan ?

Allocation Amount *: 1,000.00 USD [Refresh](#)

BP Balance: 85,631.00 USD

Agency Balance: 11,000.00 USD

[Update](#)

[Cancel](#)

I authorize a representative from the selected Agency to create and modify marketing activity plans on behalf of the Business Partner. If I am an IBM employee, I confirm that the Business Partner has authorized me to complete this transaction on its behalf.

Step 3: Submit transaction

[Submit](#)

管理激励性产品资金

负调整

选择**代理 (Agency)**。之后将会显示**合作伙伴余额 (BP Balance)**和**代理余额 (Agency Balance)**。在**事务处理类型 (Transaction Type)** 字段中选择**调整 (Adjustment)**。

在**分配金额 (Allocation Amount)** 字段中选择金额。选择**刷新 (Refresh)**，即可计算出新的合作伙伴余额和代理余额。

若要防止所选代理针对当前业务合作伙伴的激励性产品额外提交营销活动计划，可选择“取消计划能力 (Remove Ability to Plan)”复选框。若要取消代理的计划能力，必须将代理余额降至“零”。若需调整资金但同时允许代理继续提交营销活动计划，不勾选该复选框即可。

选择**更新 (Update)** 可插入事务处理。选择**取消 (Cancel)**，即可退出当前记录。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:

Step 2: Enter allocations

➤ Add new record
↻ Refresh

Edit	Transaction Type	Business Partner	Agency	Allocation Amount	Incentive Offering	Date	Delete
Edit				0.00	USD		Delete

Agency:

Transaction Type *:

Remove Ability to Plan ?

Allocation Amount *: USD Refresh

BP Balance: 91,631.00 USD

Agency Balance: 5,000.00 USD

Update
Cancel

Step 3: Submit transaction

Submit

管理激励性产品资金

计划授权

选择**代理 (Agency)**。之后将会显示**合作伙伴余额 (BP Balance)**和**代理余额 (Agency Balance)**。在**事务处理类型 (Transaction Type)** 字段中选择**计划授权 (Planning Delegation)**。

分配金额 (Allocation Amount) 字段处于锁定状态，输入的任何金额都将会被清空。如果选择了计划授权 (Planning Delegation) 选项，则代理可以提交营销活动计划，以供 IBM 审核，但不会分配任何资金。若要向代理分配资金，则可以选择分配 (Allocation) 或调整 (Adjustment) 选项。

选择页面底部的复选框，则表示该代理有权代表业务合作伙伴创建营销活动计划和申请。

选择**更新 (Update)** 或**插入 (Insert)** 可添加事务处理。选择**取消 (Cancel)**，即可退出当前记录。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:
 IQense 2017_75%_Agency or Partner-United States

Step 2: Enter allocations

Add new record								Refresh
Edit	Transaction Type	Business Partner	Agency	Allocation Amount	Incentive Offering	Date	Delete	
Edit				0.00	USD		Delete	
Agency:		Transaction Type * :		Allocation Amount * :				
IQense Demo Agency 2		Planning Delegation		0.00 USD		Refresh		
				BP Balance:86,631.00 USD		Update		
				Agency Balance:0.00 USD		Cancel		

I authorize a representative from the selected Agency to create and modify marketing activity plans on behalf of the Business Partner. If I am an IBM employee, I confirm that the Business Partner has authorized me to complete this transaction on its behalf.

Step 3: Submit transaction

Submit

管理激励性产品资金

第 3 步：提交事务处理

选择**提交 (Submit)** 可分配资金。

之后将会出现一个确认页面，其中会列出针对资金分配请求输入和/或选择的信息。

此时，将会生成一封电子邮件发送给代理，其中会详细说明所做的分配或调整。

Manage Incentive Offering Funds

Use the Manage IO Funds tool to complete the following transactions:

- Add or remove funds from an agency
- Add or remove the ability to plan from an agency

Step 1: Select Incentive Offering:

IQense 2017_75%_Agency or Partner-United States

Step 2: Enter allocations

Edit	Transaction Type	Business Partner	Agency	Allocation Amount	Incentive Offering	Date	Delete
Edit	PLD	10013-DemoUSBP3	DemoMSV2-IQense Demo Agency 2	0.00	USD IQense 2017_75%_Agency or Partner-United States	4/28/2017 10:12:58 AM	Delete
Edit	ADJ	10013-DemoUSBP3	DemoMSV-IQense Agency - DemoMSV	1,000.00	USD IQense 2017_75%_Agency or Partner-United States	4/28/2017 10:13:23 AM	Delete

Step 3: Submit transaction

Submit

Fund Allocation

Business Partner	Incentive Offering	Allocation Amount	TransactionType	Agency	Remove Ability to Plan	
DemoUSBP3	IQense 2017_75%_Agency or Partner-United States	0.00	USD	PLD	IQense Demo Agency 2	N
DemoUSBP3	IQense 2017_75%_Agency or Partner-United States	1,000.00	USD	ADJ	IQense Agency - DemoMSV	N

Net amount of budget upload: 1,000.00 USD