

# AutoPower Corporation

## The AutoPower System



### Business Challenge

Throughout the automotive and truck parts aftermarket, supplying the service and repair industry with replacement parts on a timely basis is critical. Efficiently managing multiple branch warehouses, service shops, hundreds of suppliers and complex pricing requirements for thousands of customers has become impossible with outdated technology.

Quickly accessing inventory from multiple warehouses, placing special orders, or rebuilding customer cores are common demands for providing the highest level of customer service. This can only be achieved with industry specific software solutions.

### Solution Description

AutoPower provides enterprise-wide software and hardware technologies to solve these complex business process issues. From procurement, to payment, to financial reporting, our integrated application modules lowers labor cost, improves decision support and increases customer service levels.

### Value Proposition

Utilizing client services through enterprise networks and browser technology, The AutoPower System:

- Improves Inventory procurement via global supply chain functions, intelligent replenishment, and VMI PO processing.
- Increases warehouse efficiency with wireless bar code technology, branch inventory balancing, and replenishment via “learned” stocking level requirements along with additional productivity through uniform process flow using ‘tailored to fit’ business rules.
- Enhances the customer's buying experience by processing orders through the Web Power e-commerce Web site thus reducing delays and order processing costs.
- Automates full loop rebuilt core management by simplifying complex core transactions from supplier to customer. Reman shops will enjoy complete serialized unit rebuilding with labor scanning and parts usage control.
- Improves management's decision-making skills with Discover business analytics and dashboards, which deliver critical metrics of sales, inventory and financial conditions.

### Company Description

Serving the parts aftermarket throughout North America since 1978, AutoPower's expertise and industry knowledge is designed into every module to support this complex business environment. Software, hardware, network management, training and support encompass a complete package of one-stop solutions.

#### IBM Segment

- Data Management

#### Business Function

- Business Process Management

#### Target Industry

- Automotive

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