

Keystone Information Systems, Inc.

SKools, LOGIC & PAAS



Business Challenge

Public school districts and local governments are under a great deal of pressure to serve their constituencies well, yet cost effectively, and to provide accountability and reporting to constituents and to the state and federal government. In both cases, these organizations require very specific application software proven to meet their needs. The application software must be flexible, easy to use and it must integrate users and departments throughout the organization, with secured access to a common set of data. The need to save time and to increase responsiveness through the elimination of redundant data entry and handling is paramount in this vertical.

Solution Description

With more than 25 years of experience developing and implementing software in this vertical, Keystone's staff has extensive subject matter expertise in the school and local government arena, which is also reflected in Keystone's mature product sets. Keystone's SKools, LOGIC and PAAS products have all been implemented in a variety of organizations across several states, meeting complex and sometimes unique business needs.

Integrated modules include Financial Administration, (including budgeting, purchasing, payables, general ledger, requisitions, fixed asset accounting, accounts receivable, bidding, inventory, and work orders), Payroll/Personnel Administration (including attendance, benefits administration, substitute tracking, cost projections, and position control,) and Property Tax Administration (including real property appraisal, personal and business personal property, motor vehicles, deeds registry, and land records). Keystone complements its proven and feature-rich products with expert implementation, consulting and on-going support services.

Value Proposition

Given the depth of functionality available in Keystone's applications, along with the use of parameter settings, Keystone is able to provide highly customized solutions to a broad range of clients. Keystone's systems provide a great value relative to competitive solutions, especially for those clients in the mid-range tier. All Keystone application products perform identically on the client's choice of operating systems (standard UNIX®, Microsoft® Windows® or Linux®). The user interface offers a powerful combination of a Windows thin-client desktop environment for power users, as well as a Web-browser interface in many applications.

Company Description

Founded in 1975, Keystone Information Systems, Inc. is a software developer and turnkey systems integrator in the related markets of K-12 public school administration and local government administration, with a long resume and a list of very loyal and supportive clients in several states.

IBM Segment

- Data Management

Business Function

- Business Process Administration

Target Industry

- Education

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