

A Business Partner Solution for the Public Sector

Optimizing Clinical, Analytics and Healthcare Expertise

McKesson

Performance Advisor



Solution Description

Medical loss ratios (MLR) continue to grow for payors, affected by a number of significant industry challenges. More than ever before, payors need to quickly and efficiently identify potential areas of real revenue growth opportunity and cost savings. This is made difficult, however, because health plans face many significant challenges.

McKesson Performance Advisor is a breakthrough enterprise-class business intelligence solution for healthcare payors. The solution delivers full-spectrum analytical information in near real-time and comprehensible form. Performance Advisor was designed to help payors more quickly and effectively optimize their business strategies and identify real opportunities for revenue growth and cost savings.

Features & Benefits

The Performance Advisor solution has several capabilities that differentiate it from other similar solutions in the market, such as:

- It is an enterprise-wide solution vs. a siloed point solution
- It is an enterprise-grade solution for scalability and performance
- It leverages the most comprehensive clinical and analytic content of any business intelligence solution leveraged along with financial data throughout all modules

Value Proposition

McKesson Performance Advisor is a health plan enterprise business intelligence solution focused on providing the fastest time to significant business value. This is accomplished by combining McKesson's renowned clinical, analytics and healthcare expertise with IBM's pre-optimized industry leading technology.

Company Description

By partnering with clients and listening to their needs, McKesson Health Solutions delivers unique solutions for integrated care management that enable payors, providers and patients to come together to transform the business and process of care. McKesson Health Solutions helps organizations bolster their care management processes, control chronic health conditions, guide level-of-care decisions, determine risk, forecast future needs, and manage their claims payment cycle.

IBM Segment

- Infosphere

Business Function

- Health Plan Optimizer

Target Industry

- Health Plans

For more information, contact:

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Let's build a smarter planet.