



BlueWare Wellness Connection EHR

Partner Solution

■ **Target Industry**

Healthcare Providers

■ **Business Application**

Health Information Management

■ **Product**

IBM Content Manager OnDemand

Business Challenge

If you, or a loved one, are hospitalized today, countless hospital staff and doctors must locate your files and charts when medical care is required. These files contain critical health information, including admittance forms, medical history, doctor's notes and test results. This packet of life-saving information is transported from room to room within the confines of the hospital in the hopes that the content remains in order, finds its way to the appropriate patient, and that health workers are able to quickly sift through the information to access the right information to administer the appropriate care.

Considering the vital importance of these records and the challenges that exist with their transport, it's no wonder that the government has mandated that all Americans have Electronic Health Records (EHR) by 2014.

Hospitals have relied on paper-based medical records for years, and this inefficient system has caused a variety of problems for patients and healthcare professionals. Paper files are not readily accessible, especially in an emergency room setting. They are laborious and costly, and oftentimes numerous copies must be made. The files are prone to misplacement, with the large number of healthcare providers who must interact with the data. Additionally, paper files make

it difficult to comply with HIPAA stipulations for patient privacy.

Electronic health records management eliminates these challenges and provides physicians with immediate access to patient information, significantly enhancing the healthcare environment and improving patient care.

Solution

BlueWare, an international software developer and provider of information systems focused exclusively on hospitals and healthcare providers, has developed Wellness Connection EHR, a digitized patient record system. Built on IBM's Content Management OnDemand offering, BlueWare provides healthcare professionals with instant access to complete patient medical information, ensuring comprehensive patient care.

With Wellness Connection EHR, via a Web browser and Internet connection, the right information is available to the right healthcare professional at the right time, enabling hospital personnel to focus on patient care. Wellness Connection EHR's remote coding capabilities enable physicians to electronically sign off on charts and view patient information from any location, significantly improving productivity.

Integrating structured and unstructured data, Wellness



Connection EHR provides quick access to critical health information, including doctor's notes, test reports, prescriptions, ultrasounds, EKGs, x-rays, MRIs, clinical multimedia, audio and video clips, as well as insurance cards and admittance information. Additionally, Wellness Connection EHR provides interoperability between hospitals and their varying repositories of information, enabling shared patient data.



Value Proposition

Wellness Connection EHR brings efficiency, increased productivity and savings to hospitals and healthcare providers. The solution eliminates time spent reduplicating lost charts and photocopying, while freeing up filing space on hospital floors.

One of BlueWare's mid-sized hospital clients reports savings of \$6 million per year using Wellness Connection EHR (i.e. savings in paper expenses, lost charts, forms, time, space, repeat tests and coding). Other BlueWare customers have reported a full return on their investment within 18 months.

More importantly, outside of cost savings, recent government studies indicate that hospitals utilizing electronic health records systems have reduced mortality and morbidity rates by 20 to 30 percent. BlueWare clients have noticed similar and additional benefits, as Wellness Connection EHR has allowed them to:

- Increase the time doctors spend with patients;
- Raise clinical productivity by more than 80 percent with remote coding;
- Boost physician satisfaction;
- Access complete patient information immediately;
- Prepare billing statements more quickly and accurately;
- Reduce operations costs;
- Eliminate paper file storage facilities; and,
- Achieve HIPAA compliance and patient privacy.

Wellness Connection EHR integrates with existing clinical systems (including HIS or HIM), making the solution more affordable for small- to mid-sized healthcare providers and scalable to accommodate medium to large healthcare enterprises.

Company Description

BlueWare is an international software developer and provider of information systems for the healthcare industry. The company was co-founded in 1993 by former IBM healthcare and advanced technology specialists Rose Harr and George Beckett. In 1996, the company unveiled its award winning Wellness Connection EHR, making BlueWare the first to market with an easily implemented module approach to medical record management.

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