Maximizing Enterprise Content Management through SAP



IBM Information Management software

Cornucopia Solutions DocuStream[™]

Partner Solution

■ Target Industry Cross Industry

■ Business Applications

Accounts Payable Accounts Receivable Compliance Contract Management Email Manager Integration Human Resources Plant Maintenance Procurement Quality Management Vendor Management

■ Products

IBM FileNet Business Process Manager IBM FileNet Capture IBM FileNet Content Manager IBM FileNet Image Services Resource Adapter IBM FileNet SAP Portal IBM InfoSphere Content Collector



Business Challenge

The ability to swiftly and accurately access vital information is the key to operational effectiveness. Superior business management hinges on companies' ability to provide customers, suppliers, partners and employees with instant access to necessary data.

While many companies have made huge investments in SAP, they continue to struggle to achieve operational efficiency. Inundated with paper documents, email and faxes, information is sifted, sorted, circulated and filed. Business-critical, time-sensitive processes are often disorganized and inefficient, hindering employees' ability to make decisions quickly, and ultimately impacting profitability and customer satisfaction.

Although companies realize the benefits of an integrated data management system, they are often unsure where to begin and feel intimidated by the perceived effort and expense required to make it a reality, especially for those organizations that have already invested heavily in SAP.

But at the same time, waiting to institute change presents a far greater negative impact. With strict industry mandates requiring companies to comply with regulatory statutes, such as the Sarbanes-Oxley Act and

Basel II, those that fail to take control of internal processes and comply accordingly could find themselves subject to high costs of litigation, attorney's fees, penalties and fines.

Solution

Cornucopia Solutions Inc. (CSI) has created DocuStream, a powerful suite that provides the necessary functionality to establish flexible and high performance communication process execution between SAP R/3 and IBM's Enterprise Content Management (ECM) suite of products. In addition to this base integration solution, DocuStream contains pre-designed business process extensions tailored for Accounts Payable, Accounts Receivable, Compliance, Contract Management, Email Manager Integration, Human Resources, Plant Maintenance, Procurement, Quality Management and Vendor Management.

DocuStream enables seamless. bi-directional, synchronized version management and metadata exchange between SAP and IBM ECM, providing users with immediate access to information. Index values from scanned images are automatically pre-populated into their respective SAP entry screen fields, with approval and activity review delivered to system users in a single step. The information

exchange process is fully Java enabled, utilizing SAP Java Connector (JCo). Furthermore, DocuStream's WebLink functionality provides the ability to integrate Non-SAP users into the business process by allowing them to create, edit and display the electronic documents as well as the SAP Invoice data via a Web-based Java application.



DocuStream provides workflow integration, which facilitates the routing of documents through verification or approval processes, enabling managers to access status reports and process performance statistics on demand. DocuStream's workflow role-resolution enables optimized load balancing and the distribution of process-related information across an organization, while automating the tracking and reporting of data in accordance with government regulations. DocuStream automatically creates an audit trail of every action taken with every document to ensure that all information is transparent during the legal discovery process.

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For more information, visit ibm.com/software/ecm

Value Proposition

CSI builds long-term client partnerships by producing optimal business solutions that positively impact its clients' operations and profitability. By delivering re-engineered processes, CSI empowers customers to maximize the return on their technology investments. Successfully contributing to their clients' business operations, including AT&T, Hess Corporation, Northrop Grumman, Schlumberger, Weyerhaeuser and Zurich Insurance, CSI's DocuStream has enabled corporations to:

- Save \$300K to \$500K annually in resource and execution costs;
- Increase resource efficiency;
- Standardize accounting and financial processes;
- Report history tracking in real-time;
- Eliminate the double entry of data;
- Create immediately accessible audit trails;
- Track, resolve and prevent compliance issues;
- Reduce cycle time;
- Allows for Metadata exchange, and,
- Enables Non-SAP Users to be included into the Business process.

Company Description

Cornucopia Solutions, Inc. (CSI) is a Dallas-based consulting company that specializes in serving the rapidly growing Enterprise Content Management (ECM) and Document Management solutions market. CSI is an innovative provider of integrated services, serving as an expert systems integrator for SAPTM R/3® business application software implementations and a leading provider of Archiving and Imaging Solutions to Fortune 1000 companies. CSI's combination of business know-how, team leadership and strong technology skills allows them to solve critical business solutions for their clients.

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