

# *Relational Product Development*

*Preparation for Relational Design  
with PLM V5*

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IBM PLM Solutions



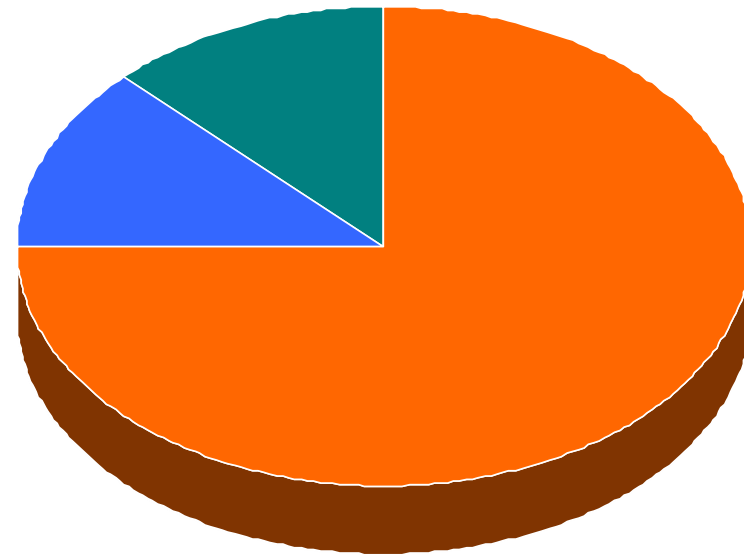
# Agenda

- ***What is RPD?***
  - ***Why RPD?***
  - ***What is it?***
  - ***How RPD works***
  
- ***RPD Relational Design***
  - ***The core of 'Relational Product Development'***
  - ***Relational Design Dependencies***
  
- ***RPD Deployment***
  - ***Business Value***
  - ***RPD Framework***
  - ***RPD Capabilities and Roadmaps***

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## Fundamental Shift: Craftsman to Knowledge Worker Improving the Innovation Ratio

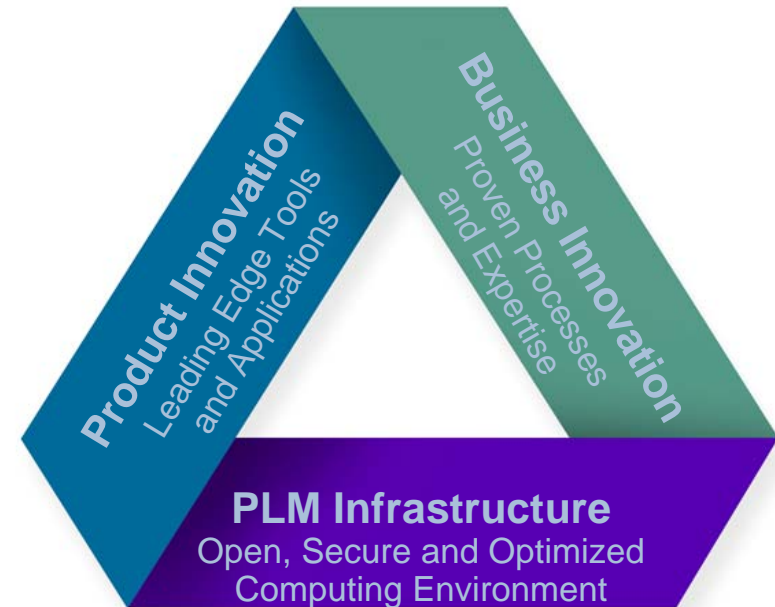


■ Labour    ■ Management    ■ Innovation

## Why RPD?

- **Innovation provides business wide benefits in time, cost and quality improvements.**
- **Customers request that IBM provide business problem solutions rather than point solutions.**
- **There's more to PLM V5 than just using the tools....a strategy is required behind the enabling technology to achieve value!**

*It requires a culture to make it happen,  
the tools and infrastructure to let it happen,  
and business processes to do it right.*




## *Relational Product Development*

**A methodology for product development.**

**which accelerates the creation of innovative products, at an optimized cost, and with improved quality**

**by leveraging proven product knowledge along with geometric and behavioral relationships to shape and optimize products according to desired performance.**



## *What is RPD?*

- *It reduces the risk and expense by using tried and tested methods*
- *It provides an appropriate, production ready, and scalable environment that enables relational design and more*
- *An opportunity to transform and optimize business processes, and reduce cost while increasing overall quality*
- *Improves the ability to innovate and the speed in which we do it*

# What is RPD?

*A more detailed view...*

## ➤ **The Basis of RPD**

- *RPD is based on Relational Design & management of relational data*

## ➤ **IBM RPD introduces a higher level of “practice” than relational design**

## ➤ **Customer success with PLM V5 depends on the ability to change**

- **Business change**
  - *Transformation, culture, decision-making, commitment, thought process*
- **Organizational change**
  - *Roles, activities*
- **Operational change**
  - *Education, methods, policies, etc...*



# Relational Product Development (a technical view)

- **What is Relational Product Development (RPD)?**
  - *A building-block approach to success through strategy*
  - *It is based on Relational Design in a business context*
  
- **What is Relational Design?**
  - *Associative, Parametric, and Knowledge driven design*
  
- **How are RPD and Relational Design aligned?**
  - *RPD is optimization of Relational Design*
  - *And, it is NOT limited to design only*
    - *i.e. Manufacturing, Collaboration, etc*



# The RPD Solution Deployment Model



- The RPD Solution Deployment Model is comprised of five phases
- Each phase is designed to meet the requirements of a person(s) or team at an organizational level or role with content related to that specific level
- As we progress through the phases, a cascading level of detail is produced

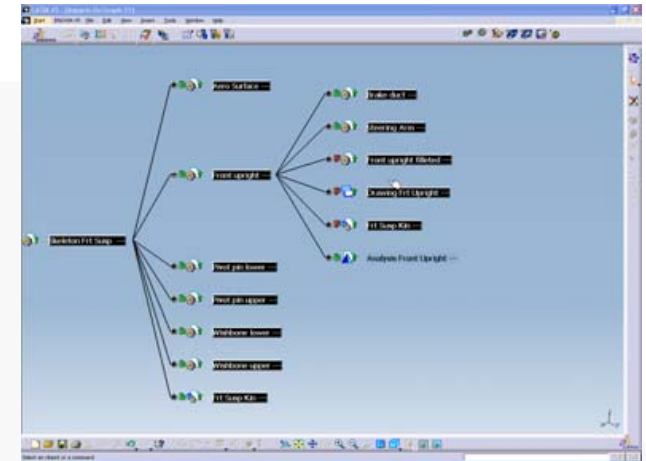
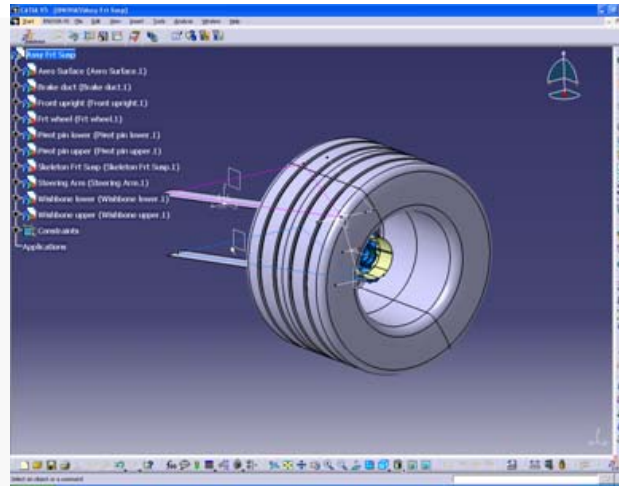
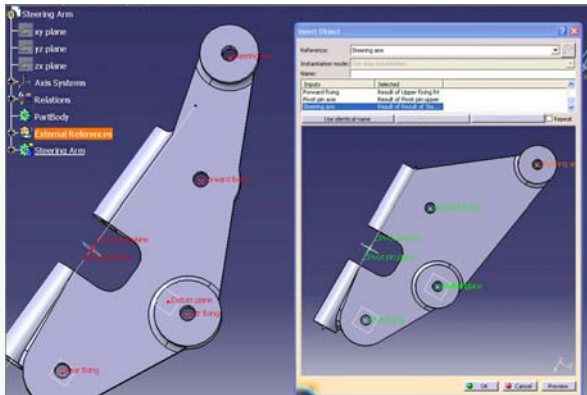
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# RPD Relational Design - The core of 'Relational Product Development'

At the core 'Relational Product Development' models :-

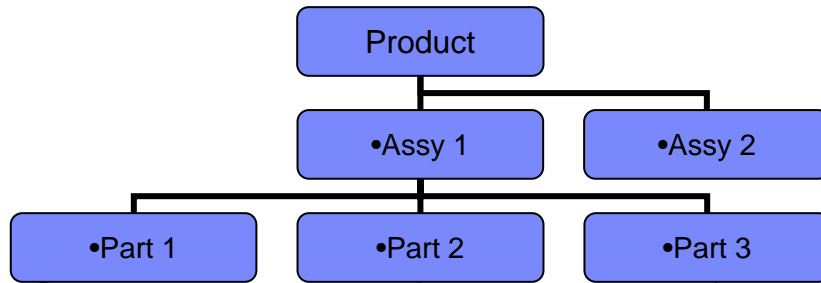
- Geometric, Non-geometric and Knowledge relationships at the design feature level
- Across parts, assemblies and configurations



**These relationships that model product behavior  
represent  
your company's intellectual capital**

# A deeper level of understanding is required

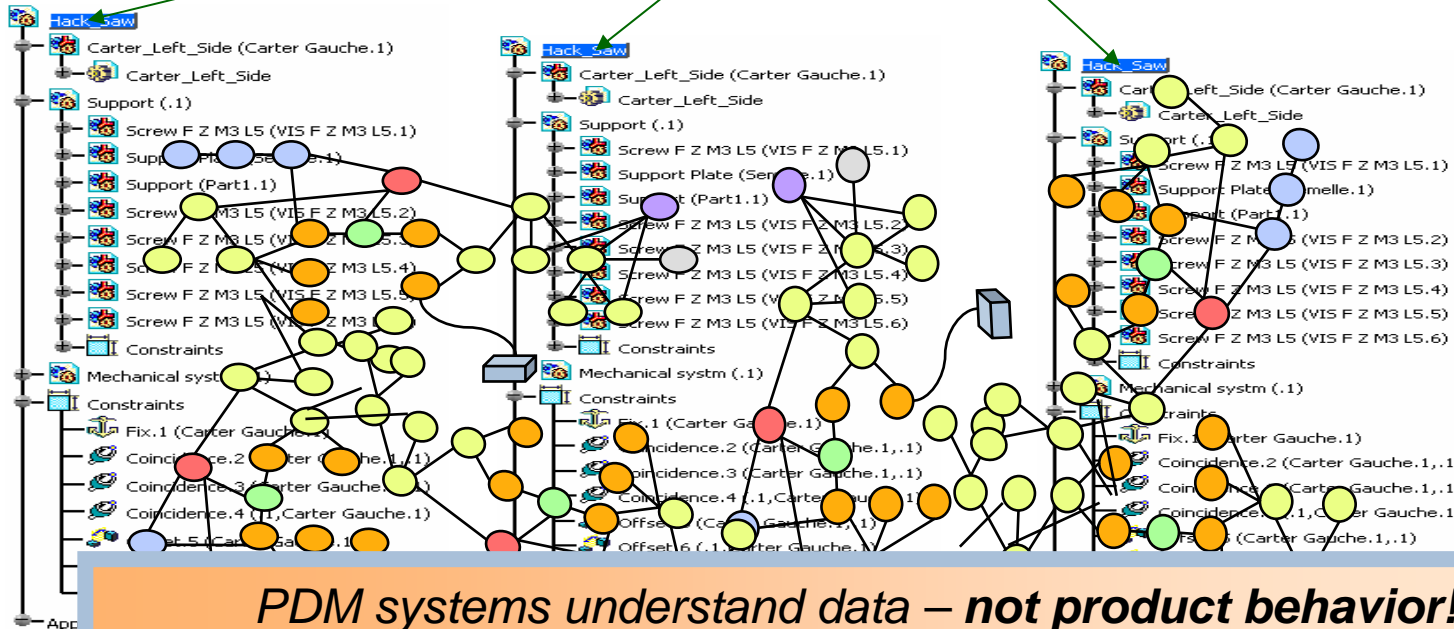
Part and Assy Level



PDM level

**BoM 'Graph'**  
 One of many possible product structures

Sub - Part (Feature) Level

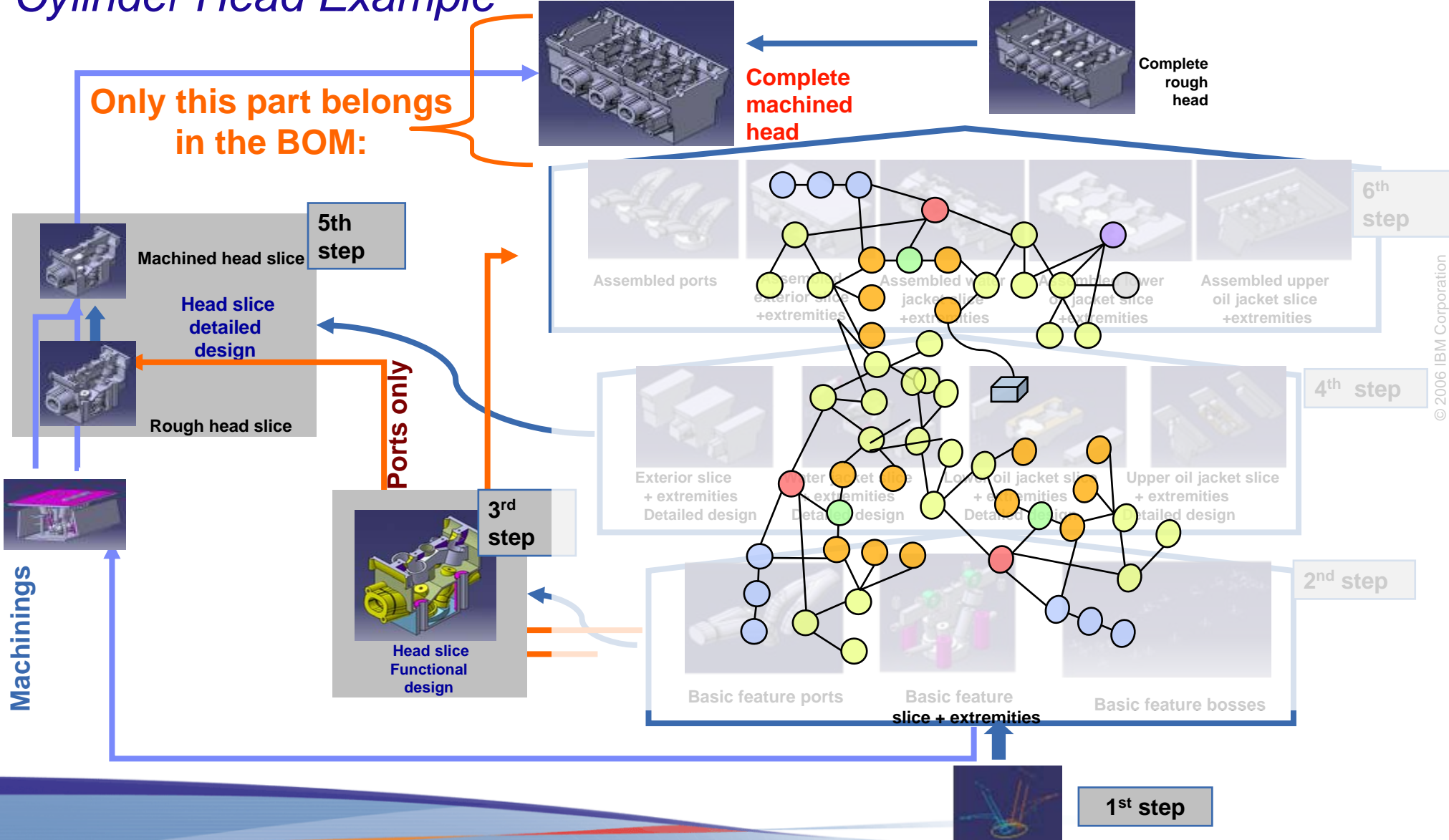


Required level

**'Bill of Design' Relational Graph**

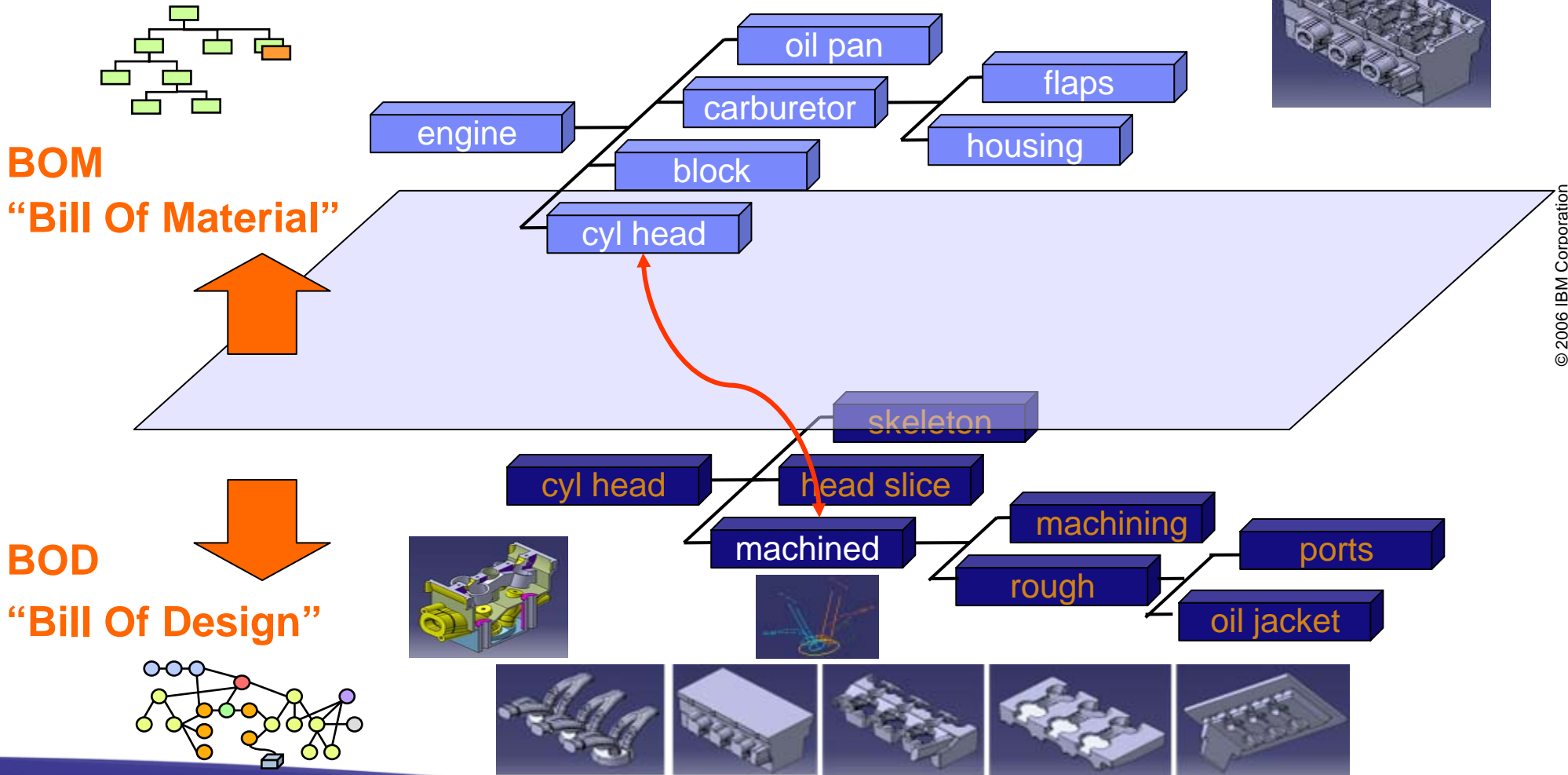
*PDM systems understand data – not product behavior!  
 The relationships introduced by Relational Design are far beyond what a PDM system was designed to manage.*

# Cylinder Head Example



© 2006 IBM Corporation

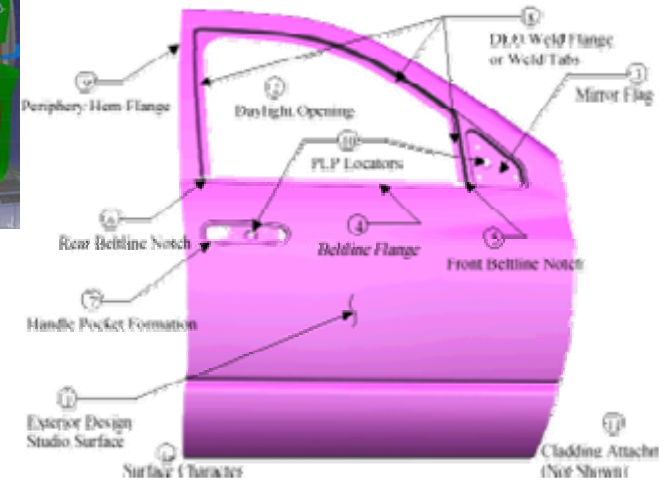
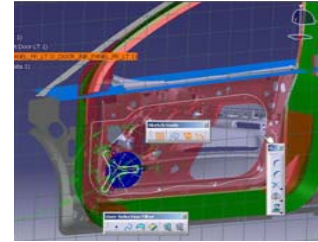
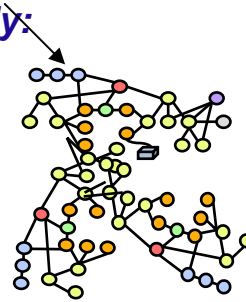
# Cylinder Head Example



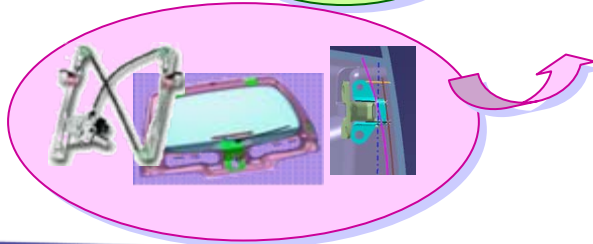
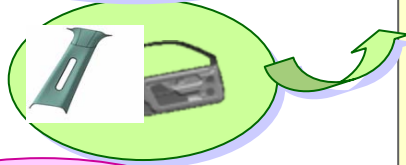
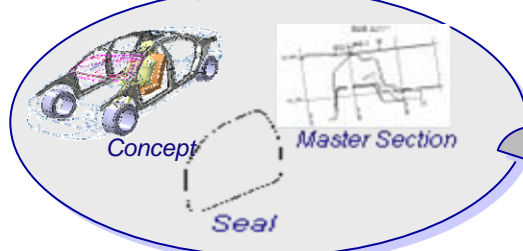
# Door Example

➤ Imagine changing the door trim assembly:

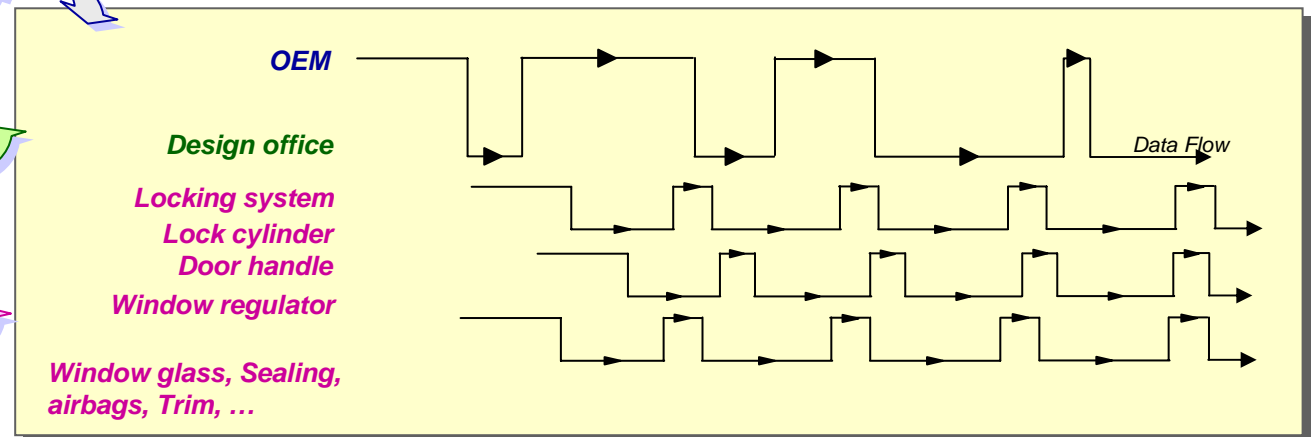
- What other parts are impacted??
  - Lock / Handle mechanisms
  - Window mechanism
  - Airbags
  - Fixings
  - Etc.



➤ This 'knowledge' is only stored inside CATIA / ENOVIA



**Need to manage and maintain all these links and relationships – across disciplines and down the supply chain**



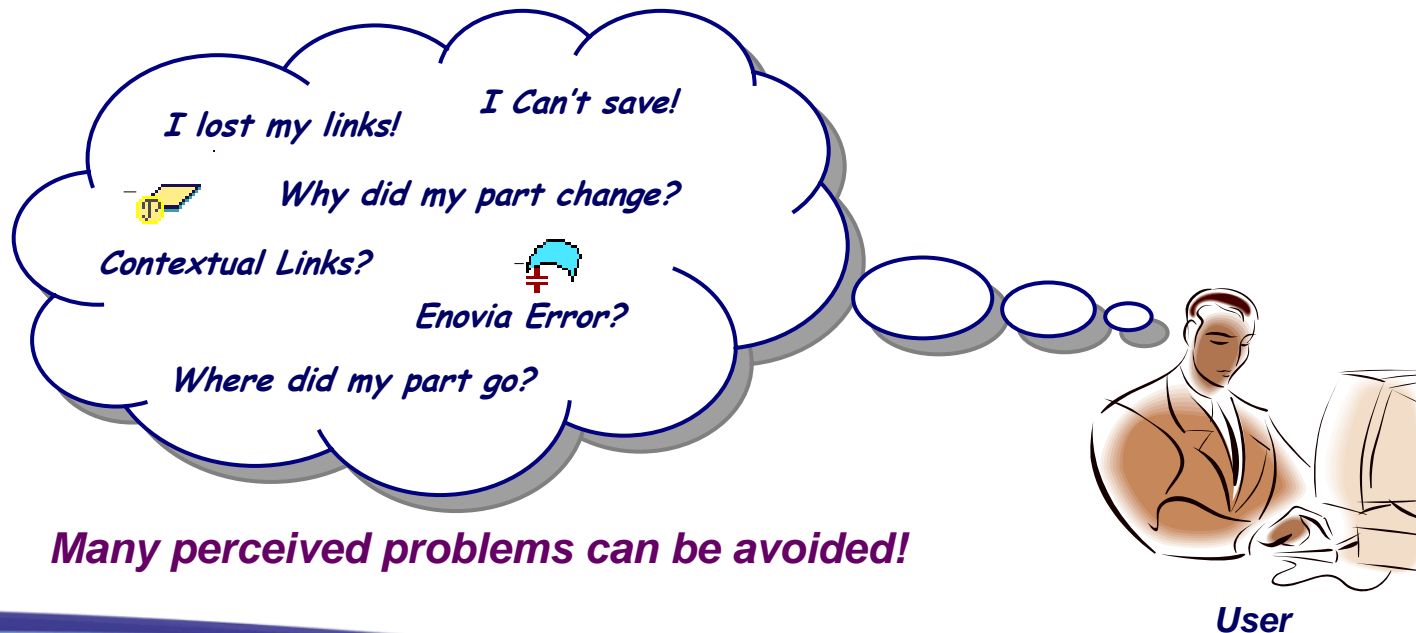
- More than 10 mechanical components are coming from system suppliers
- Represents 300 parts. Each ones represents from 10 to 40 versions



# Relational Design and its dependencies

## ➤ Relational Design can also be challenging and complex

- It is not widely understood
- Can be overwhelming and intimidating
- May be problematic if care is not taken



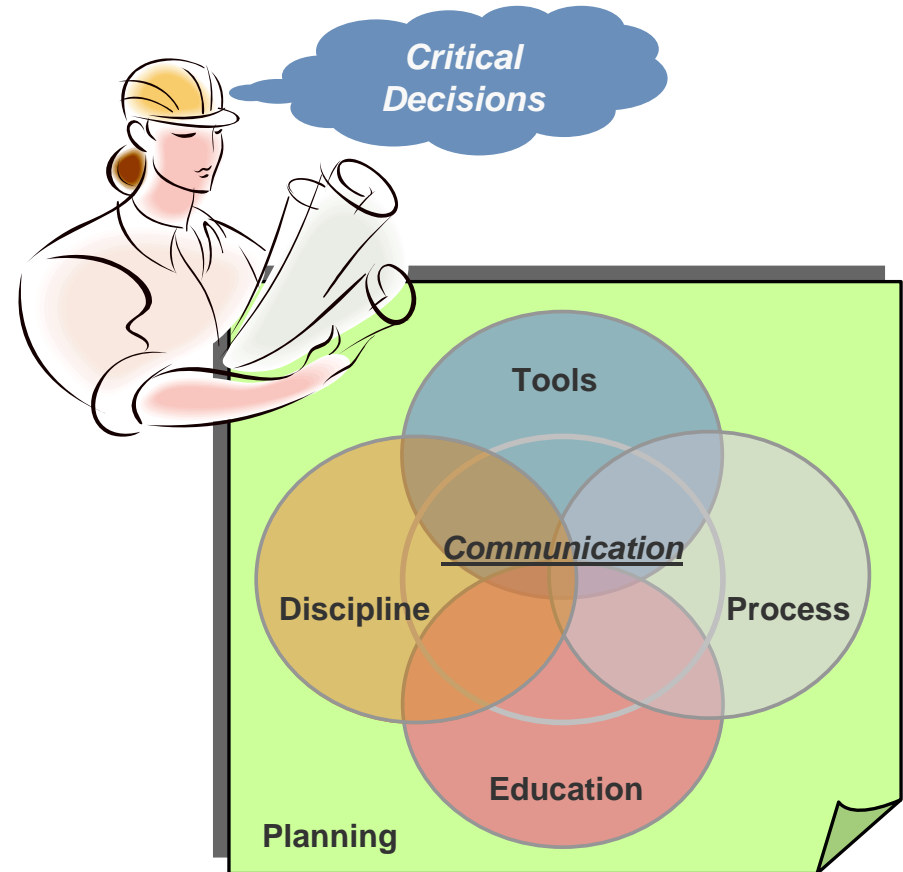
**Many perceived problems can be avoided!**

# Relational Design is Dependant on Several Things

## ➤ Some of the keys to success with Relational Design include:

- **Tools & Technology**
  - PLM V5 (ENOVIA / CATIA)
- **Process and Methodology**
  - Best Practices
- **Quality Education**
  - Tools, RPD methods
- **Discipline & Compliance**
  - Acceptance
- **Solid Planning**
  - Qualified Decisions
- **Communication**
  - Lessons Learned

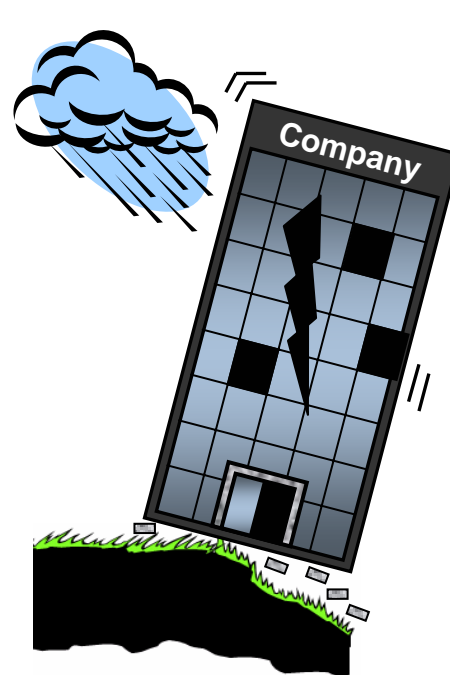
Organization



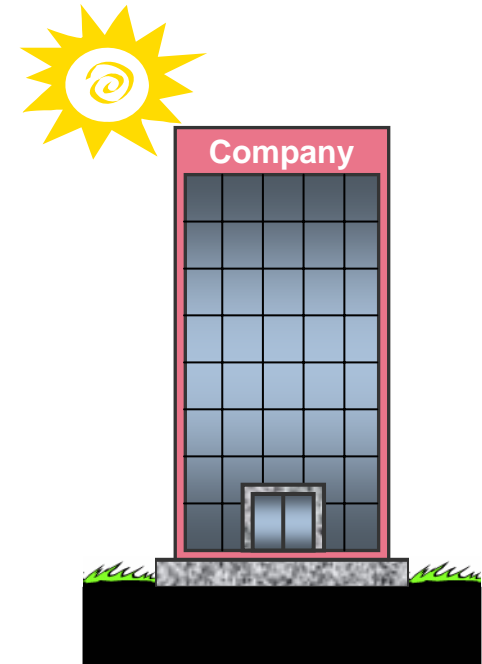
# Constructing a Solid Relational Design Foundation

- **Success in Relational Design is dependant on a solid foundation**
- **Poor construction and bad planning can result in failure!**
- **Key to success:**

- **Quality design**
  - Approach / Format
- **Good planning**
  - Link Architecture
- **Solid construction**
  - Methods
- **Execution & Discipline**
  - Compliance
  - Skills



**Weak Foundation**



**Solid Foundation**

# Agenda

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➤ **RPD Deployment**

- **Business Value**
- **RPD Framework**
- **RPD Capabilities and Roadmaps**

# RPD Deployment - Business Value



**RPD Framework**

RPD Framework - Business Grid

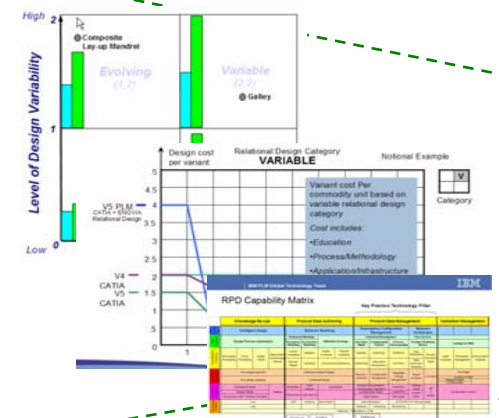
**Business Drivers**

RPD Framework - Technology Grid

**Technological Capabilities**

**“Process Level”**

**“Product Level”**



Converging degree of detail, accuracy and solution delivery = Increased Customer 'Confidence'

**FAST TRACK**

# Relational Product Development Framework

| RPD Practices                               | Business Logic & Knowledge Re-Use                                                                  | Product Authoring                                                                            | Product Relational Management                                                              | Verification / Validation                                                              |
|---------------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
| <b>Work streams</b>                         |                                                                                                    |                                                                                              |                                                                                            |                                                                                        |
| <b>Business Management</b>                  | <ul style="list-style-type: none"> <li>Parallel Dev</li> <li>Decoupled Dev</li> </ul>              | <ul style="list-style-type: none"> <li>Program notebook</li> </ul>                           | <ul style="list-style-type: none"> <li>Sales configuration</li> </ul>                      | <ul style="list-style-type: none"> <li>Product cost</li> </ul>                         |
| <b>Product Portfolio Management</b>         | <ul style="list-style-type: none"> <li>Product Architecture Specification</li> </ul>               | <ul style="list-style-type: none"> <li>Market/ Dimensional mgmt</li> </ul>                   | <ul style="list-style-type: none"> <li>Rules/Options Variants</li> </ul>                   | <ul style="list-style-type: none"> <li>Regulatory Compliance / Homologation</li> </ul> |
| <b>Product Architecture and Integration</b> | <ul style="list-style-type: none"> <li>Platform Consolidation</li> <li>Product Variants</li> </ul> | <ul style="list-style-type: none"> <li>Zone Definition and Product Specifications</li> </ul> | <ul style="list-style-type: none"> <li>Systems Integration and Management</li> </ul>       | <ul style="list-style-type: none"> <li>Physical Integration Confirmation</li> </ul>    |
| <b>Product Systems Engineering</b>          | <ul style="list-style-type: none"> <li>Subsystem Outsourcing</li> <li>Carryover</li> </ul>         | <ul style="list-style-type: none"> <li>Component / system Definition</li> </ul>              | <ul style="list-style-type: none"> <li>Functional Integration of sys/components</li> </ul> | <ul style="list-style-type: none"> <li>Component / system Integration</li> </ul>       |
| <b>Performance Analysis</b>                 | <ul style="list-style-type: none"> <li>Optimized Recertification</li> </ul>                        | <ul style="list-style-type: none"> <li>Analytical modeling</li> </ul>                        | <ul style="list-style-type: none"> <li>Analytical BOM</li> </ul>                           | <ul style="list-style-type: none"> <li>Certification</li> </ul>                        |
| <b>Assembly Analysis</b>                    | <ul style="list-style-type: none"> <li>Flexible Manufacturing Assembly Modeling</li> </ul>         |                                                                                              | <ul style="list-style-type: none"> <li>Manufacturing Process Mgmt</li> </ul>               | <ul style="list-style-type: none"> <li>Prove-out/ Try-out Simulations</li> </ul>       |

# RPD focuses on delivering Business Value

## RPD Key Benefits

|                                             |                                                                                                                            |
|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|
| <b>Business Management</b>                  | Better business decisions based on inter-dependant business/customer requirements e.g., Time, Cost and Quality objectives. |
| <b>Product Portfolio Management</b>         | Facilitate early conceptual design and innovation. Actively manage the Portfolio and critical trade-offs.                  |
| <b>Product Architecture and Integration</b> | Facilitate in-process architectural trade-offs and specification validation while maintaining integration control.         |
| <b>Product Systems Engineering</b>          | Automate the creation of component definition while preserving architectural compliance.                                   |
| <b>Performance Analysis</b>                 | Eliminate unnecessary prototypes.                                                                                          |
| <b>Assembly Analysis</b>                    | Optimize assembly productivity, scalability and improve quality.                                                           |

# RPD is linked to your critical Business Drivers





# Relational Product Development Framework

## RPD Practice Domains

### Work Streams

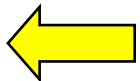
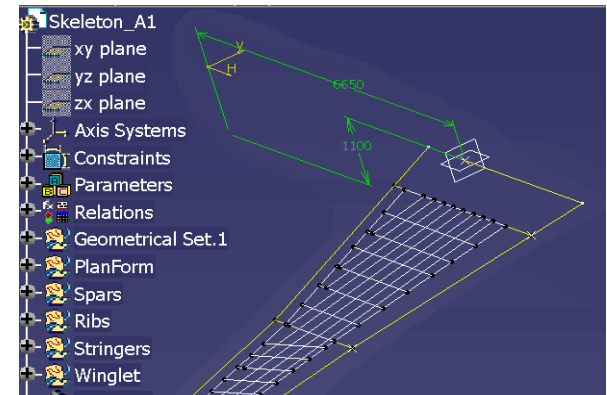
**Product Portfolio Management**

**Product Authoring**

**Market Driven Dimensional Specification**

The integrated transfer of key product dimensional characteristics from product portfolio management into product definition.

- Practices within this intersection:  
Skeletal Driven Design



# Relational Product Development Framework

## RPD Practice Domains

### Work Streams

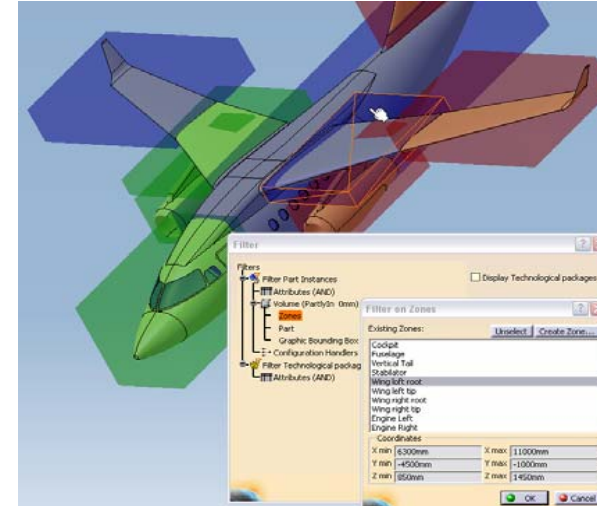
#### Product Portfolio Management

The holistic application of complex product configuration options against a set relationally linked product assets .

#### Product Management

#### Options & Variant Management

- Practices within this intersection:
  - Variant Management
  - Configuration Management



# Relational Product Development Framework

**RPD Practice Domains**

**Product  
And  
Process  
Knowledge**

**Product  
Authoring**

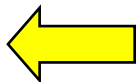
**Work-Streams**

**Product Architecture &  
Integration**

Product  
Consolidation &  
Variation

The consolidation of product programs under common platform constructs, for minimizing the proliferation of components while maximizing the number of unique products in the market.

- Practices within this intersection:
  - Commonality & Re-use
  - Knowledge Re-use



# Relational Product Development Framework

## RPD Practice Domains

### Work Streams

**Product Systems Engineering**

**Product Authoring**

**Component & System Definition**

The component, sub-system and systems development performed within the context of architectural product constraints and component manufacturing requirements.

■ Practices within this intersection:

Relational Design

Design in Context

Concurrent Engineering

Behavior Modeling

Design Integration/Interface Management

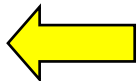
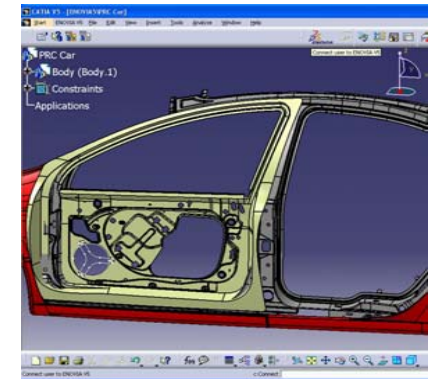
Relational Manufacturing

Drafting

3D only Design

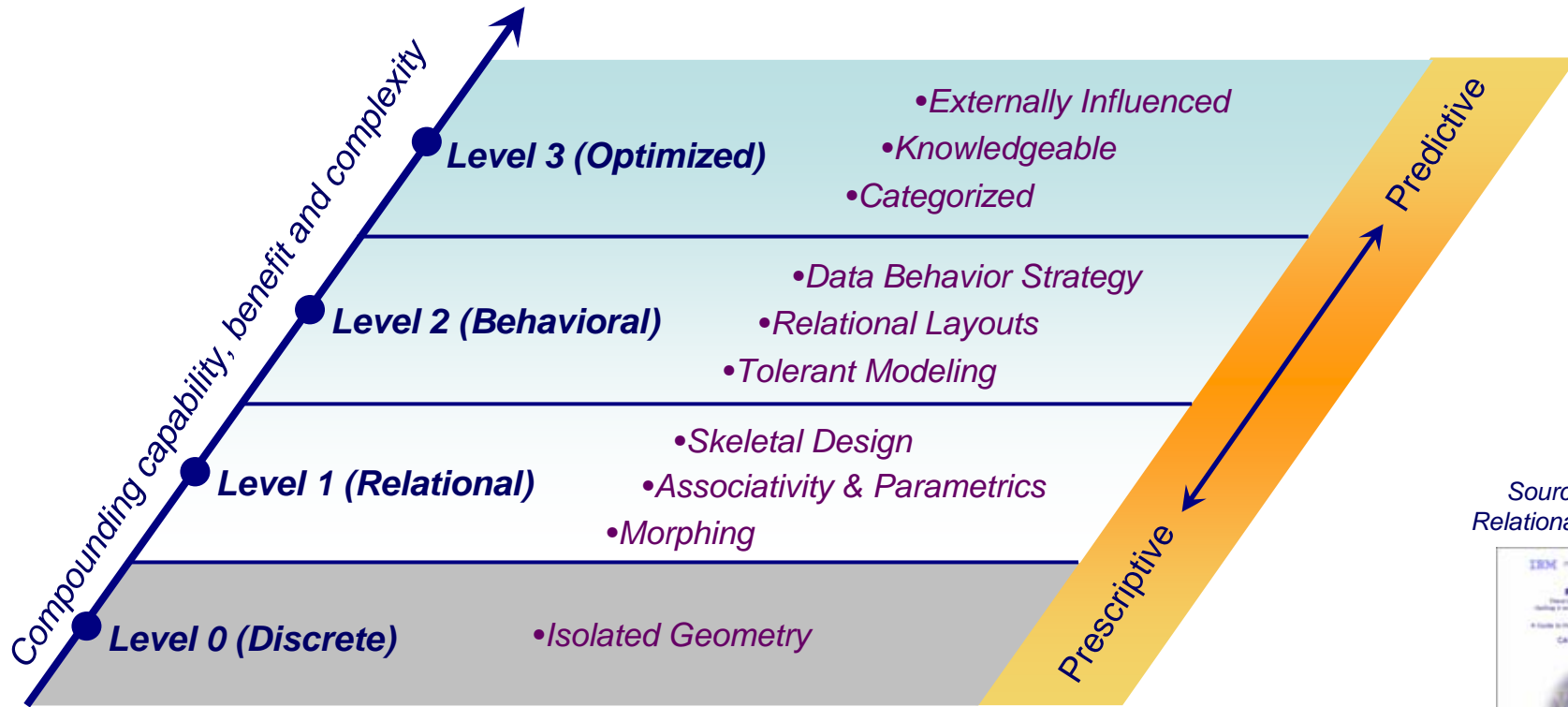
Trade Study

Relational Data Management (relational architecture)



# Relational Design Levels

- Relational Design Level is a qualification placed on the degree of investment in relational modeling for a given task



Source: IBM RPD  
Relational Design Guide



# Relational Design Categories



- **Stable**
  - Loft, Skeleton driven (original)
  - Completely unique



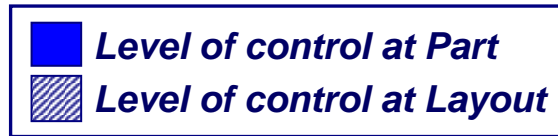
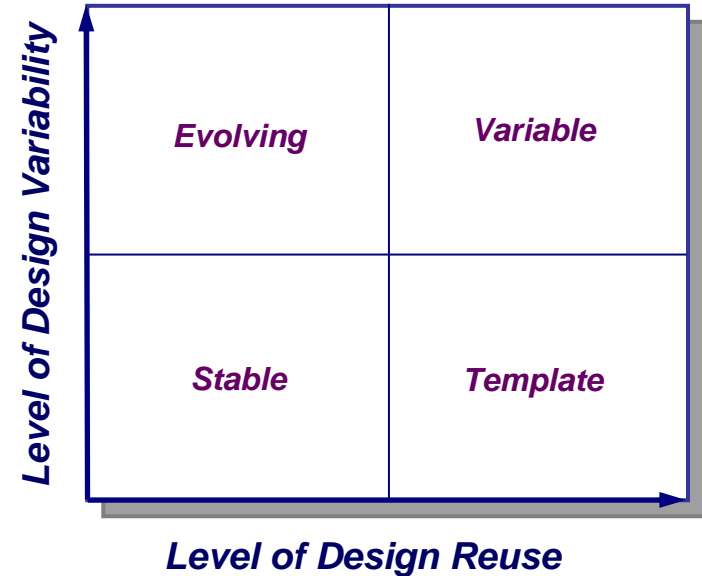
- **Evolving**
  - Virtually unique
  - Susceptible to Change (concurrent)



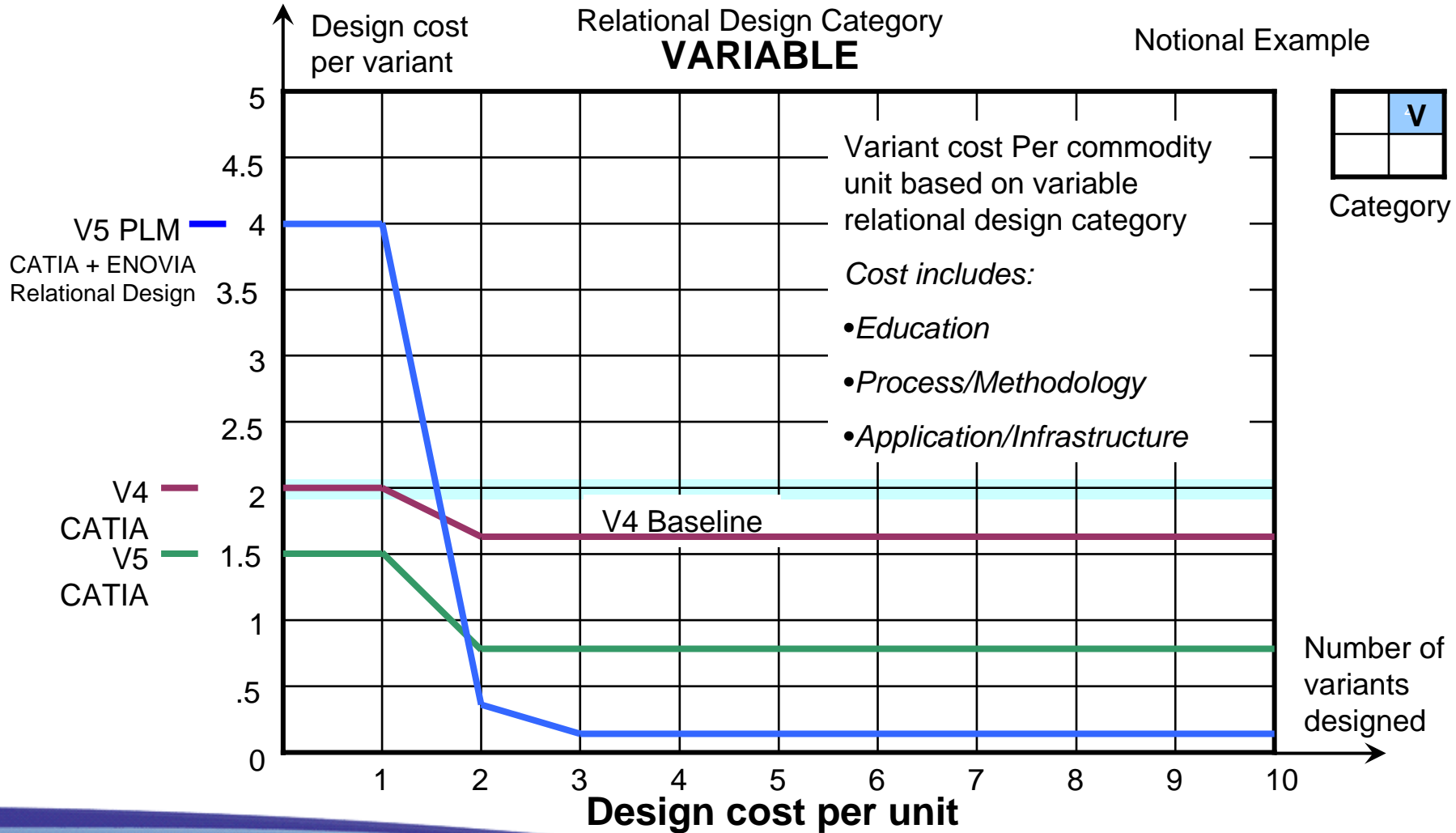
- **Template**
  - Mostly Layout driven
  - Uniqueness in part (CATPart)
  - Reusable concept



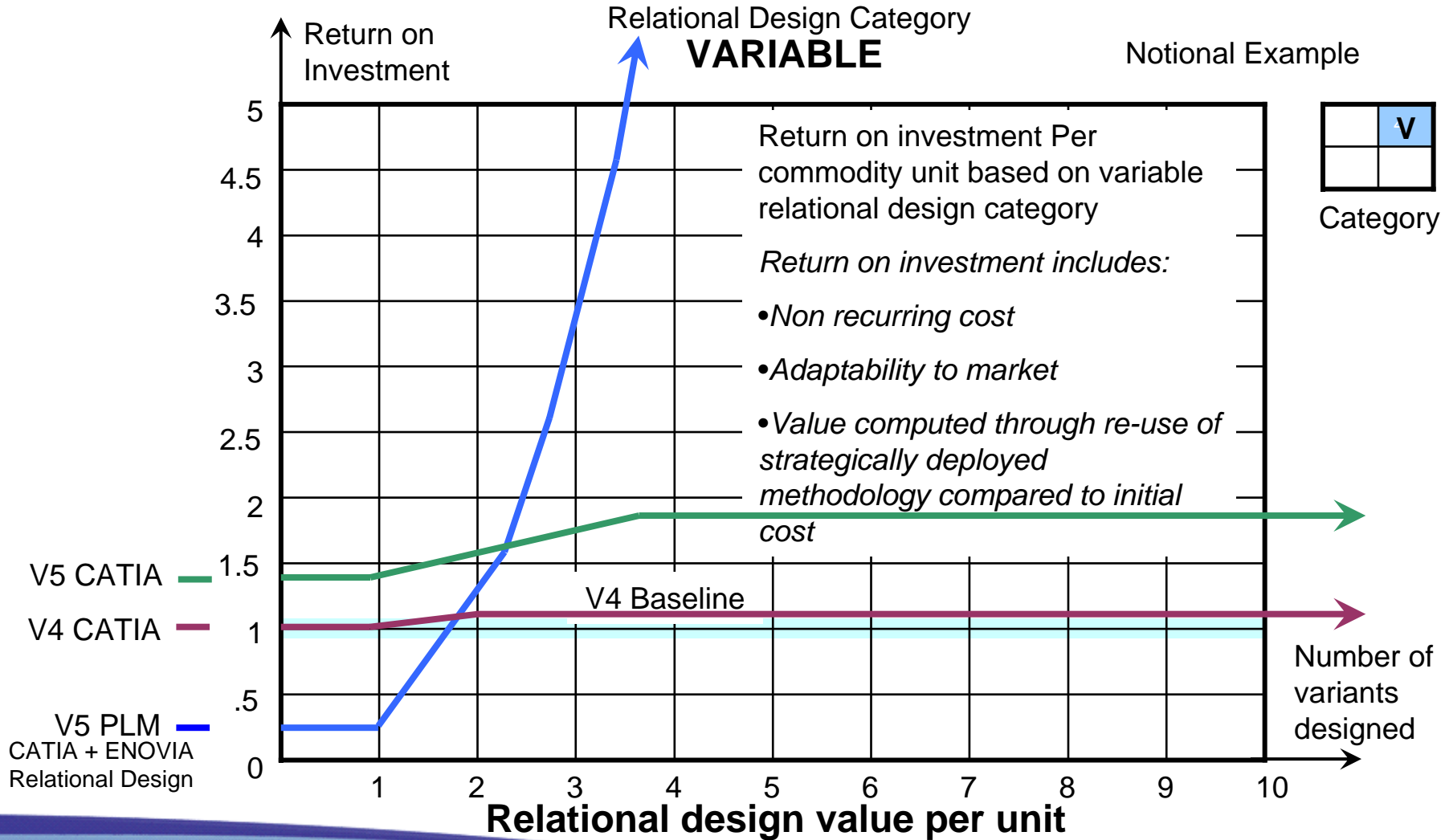
- **Variable**
  - PT, PC, UDR
  - Layout (controlling assy.)
  - Copy/paste break link
  - Reusable fidelity



# Relational Design Categories



# Relational Design Categories





# RPD Capability Matrix

**RPD Practices**

**RPD Practice Pillars**

|                                  |                                    |                  |               |                                  |                            |                             |                        |                   |                                                 |                              |                               |                                  |                                    |                       |                        |                         |  |
|----------------------------------|------------------------------------|------------------|---------------|----------------------------------|----------------------------|-----------------------------|------------------------|-------------------|-------------------------------------------------|------------------------------|-------------------------------|----------------------------------|------------------------------------|-----------------------|------------------------|-------------------------|--|
|                                  | <b>Knowledge Based Engineering</b> |                  |               |                                  | <b>Relational Design</b>   |                             |                        |                   | <b>Virtual Product Development Management</b>   |                              |                               |                                  | <b>Virtual Test and Simulation</b> |                       |                        |                         |  |
| <b>RPD Practices</b>             | Intelligent Design                 |                  |               |                                  | Behavior Modeling          |                             |                        |                   | Dependency Configuration Management             |                              | Behavior Architecture         |                                  |                                    |                       |                        |                         |  |
| <b>Main Practices</b>            | Design Process Automation          |                  |               |                                  | Relational Modeling        |                             | Utilization Strategy   |                   | Relational Management                           |                              |                               | Data Access                      |                                    |                       |                        |                         |  |
|                                  |                                    |                  |               |                                  | <b>Parametric Modeling</b> | <b>Associative Modeling</b> |                        |                   | <b>Life Cycle Mgmt</b>                          | <b>Configuration Control</b> | <b>Process Choreography</b>   | <b>Product Definition Master</b> |                                    |                       | <b>Configured DMU</b>  |                         |  |
| <b>Foundational Practices</b>    | Rule Based Processing              | Event Processing | Quality Check | Feature/Part Commonality / Reuse | Layout Templates           | Skeleton                    | Master Surfaces        | Tolerant Modeling | Maturity                                        | Effectivity                  | ECR/ECO                       | Data Organization                | Product Structure Mgmt             | Clash Analysis        | Penetration Management | Arthropometric Analysis |  |
|                                  |                                    |                  |               |                                  | Modular Design             | Morphing                    | Concurrent Engineering |                   | Milestones                                      | Alternative Development      | Workflow                      | Data Authoring / Importing       |                                    |                       |                        |                         |  |
| <b>Application Functionality</b> | Knowledge Inspector                |                  |               |                                  | Reference Based Design     |                             |                        |                   | Security / Authority                            | Configuration Management     | Integrated Change Management  | Impact Analysis                  | Link Mgmt                          | Zone Mgmt             |                        |                         |  |
|                                  | Knowledge optimiser                |                  |               |                                  | Contextual Design          |                             |                        |                   |                                                 |                              |                               |                                  |                                    | Area/Space Mgmt       |                        |                         |  |
|                                  |                                    |                  |               |                                  |                            |                             |                        |                   |                                                 |                              |                               |                                  |                                    | Subsystem Mgmt        |                        |                         |  |
|                                  |                                    |                  |               |                                  |                            |                             |                        |                   |                                                 |                              |                               |                                  |                                    | Work/Org Mgmt         |                        |                         |  |
| <b>Functional Enablers</b>       | Formulas & Rules                   |                  |               | Catalog                          | Parameters                 | Solid Feature               | Constraints            |                   | Product Specifications (Configuration Handlers) |                              | WorkFlow                      | Catalog Mgmt                     | Bill of Design                     | Configuration Control |                        |                         |  |
|                                  | Design Tables                      |                  |               |                                  | Parameters                 | Associativity               |                        |                   | Configuration Rules                             |                              | ActionFlow                    | Content Mgmt                     |                                    |                       |                        |                         |  |
|                                  | Powercopy/ UDF / Template          |                  |               |                                  | Parameters                 |                             |                        |                   | Object Query                                    |                              | P&O Mgmt                      |                                  |                                    |                       |                        |                         |  |
| <b>Technology Enablers</b>       | List                               |                  |               |                                  | UUID                       | Instance                    | Configuration          |                   | Data Replication                                |                              | CATIA/ENOVIA Interoperability |                                  |                                    |                       |                        |                         |  |
|                                  | List                               |                  |               |                                  |                            |                             |                        |                   | Instance                                        | Versioning                   | Revising                      |                                  |                                    |                       |                        |                         |  |
|                                  | Structures / Parameters / Links    |                  |               |                                  |                            |                             |                        |                   |                                                 |                              |                               |                                  |                                    |                       |                        |                         |  |

**Foundational Practices**

**Main Practices**

**Technical Enablers**

# Legacy Practice – Product Design (RD Level 0 - Configured)

|                           | Knowledge Re-use                                                                               | Product Data Authoring                                                                                                       | Product Data Management                                                                                                      | Validation Management                                                                                                                           |
|---------------------------|------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
| RPD Practices             | Intelligent Design                                                                             | Behavior Modeling                                                                                                            | Dependency Configuration Management                                                                                          | Behavior Architecture                                                                                                                           |
| Main Practices            | Design Process Automation                                                                      | Relational Modeling<br>Parametric Modeling<br>Associative Modeling<br>Utilization Strategy                                   | Relational Management<br>Life Cycle Mgmt<br>Configuration Control<br>Process Choreography                                    | Data Access                                                                                                                                     |
| Foundational Practices    | Rule Based Processing<br>Event Processing<br>Quality Check<br>Feature/Part Commonality / Reuse | Layout Templates<br>Skeleton<br>Master Surfaces<br>Tolerant Modeling<br>Modular Design<br>Morphing<br>Concurrent Engineering | Maturity<br>Effectivity<br>ECR/ECO<br>Milestones<br>Alternative Development<br>Workflow                                      | Data Organization<br>Product Structure Mgmt<br>Data Authoring / Importing<br>Clash Analysis<br>Penetration Management<br>Arthropmetric Analysis |
| Application Functionality | Knowledge Inspector<br>Knowledge optimiser                                                     | Reference Based Design<br>Contextual Design                                                                                  | Security / Authority<br>Configuration Management<br>Integrated Change Management                                             | Impact Analysis<br>Link Mgmt<br>Zone Mgmt<br>Area/Space Mgmt<br>Subsystem Mgmt<br>Work/Org Mgmt                                                 |
| Functional Enablers       | Formulas & Rules<br>Design Tables<br>Powercopy/ UDF / Product Template<br>Catalog              | Publication<br>Solid Feature<br>Constraints<br>Parameters<br>Associativity                                                   | Product Specifications (Configuration Handlers)<br>Configuration Rules<br>Object Query<br>WorkFlow<br>ActionFlow<br>P&O Mgmt | Catalog Mgmt<br>Content Mgmt<br>Bill of Design<br>Configuration Control                                                                         |
| Technology Enablers       | Law<br>List                                                                                    | UUID<br>Instance<br>Specification                                                                                            | Data Replication<br>Instance<br>Versioning<br>Revisioning                                                                    | CATIA/ENOVIA Interoperability                                                                                                                   |



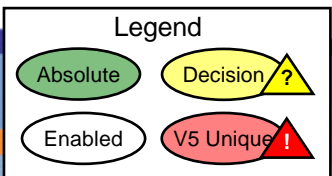
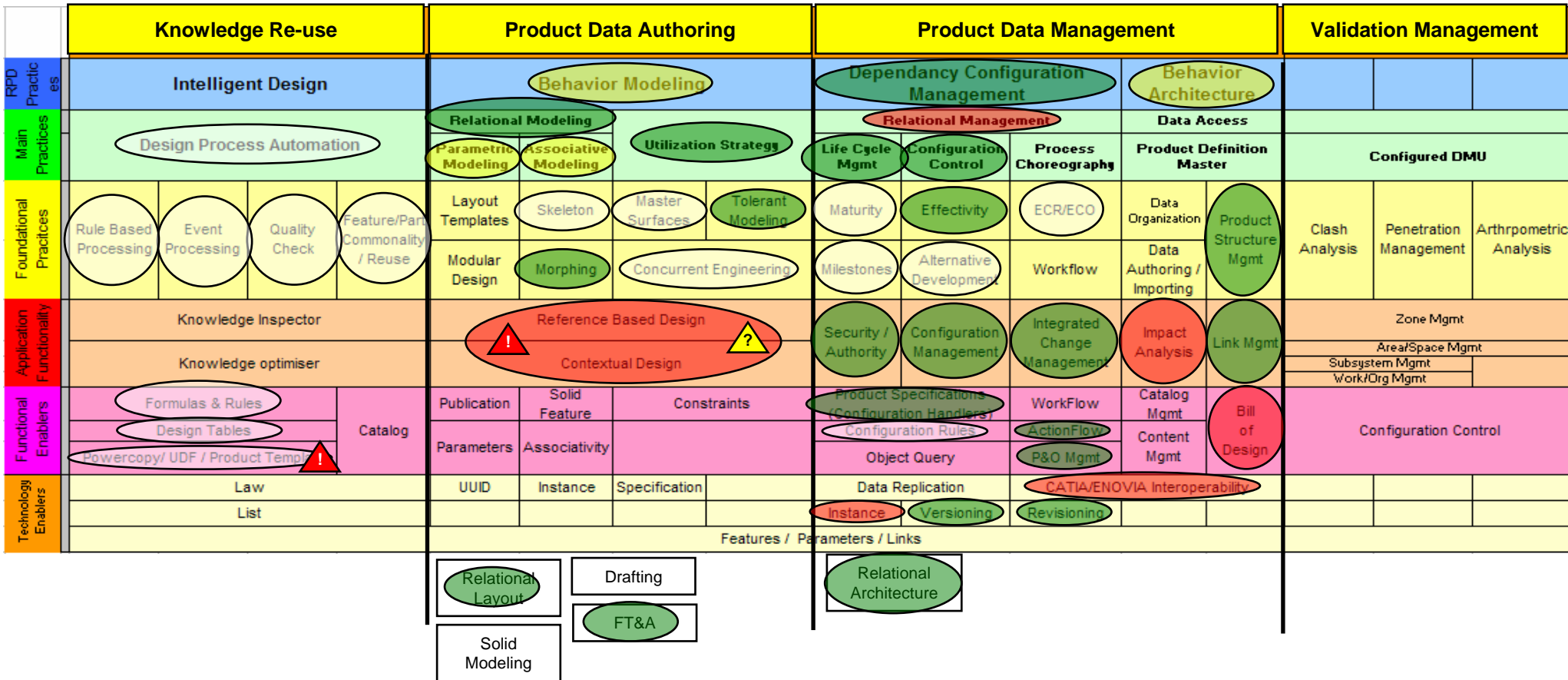
**Legend**

- Absolute (Green oval)
- Decision (Yellow triangle with question mark)
- Enabled (White oval)
- V5 Unique (Red triangle with exclamation mark)

**A** As-Is Capabilities

- Example:**
- 3D CAD modeling
  - Drawing Based
  - Document level PDM

# RPD Practice – Relational Design (RD Level 2 - Configured)



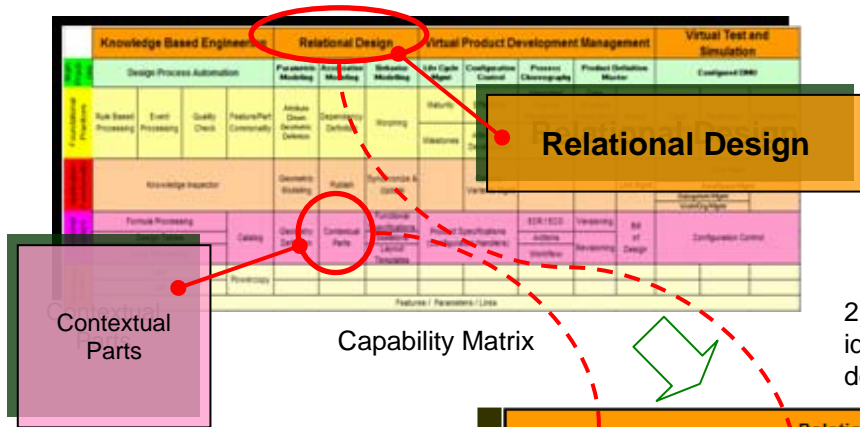
**B** To-Be Capabilities

Example:

- Relational Modeling
- 3D Tolerancing
- Dependency level VPDM

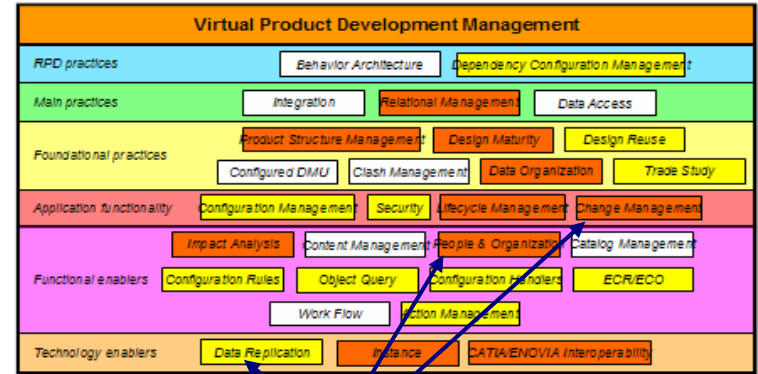
# Capability Matrix and Dependencies Maps

1) Lets say that "Relational Design" and "Contextual Parts" (design in context) has been selected as necessary capabilities....



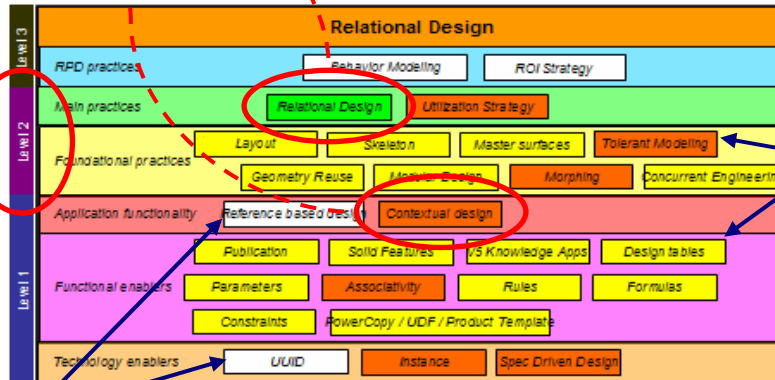
Capability Matrix

2) These items would then be identified as primary dependencies....



4) Which would connect to relevant dependencies within the other Dependency Maps....

**!** Note that level of Relational Design is considered within the dependency model!



Relational Design Dependency Map

3) In turn, this would identify absolute and potential sub-dependencies within the Dependency Map....

- Primary dependency
- Absolute dependency
- Potential dependency
- No dependency

Mutually exclusive items will be respected. i.e. contextual vs. reference design



Continued on the next slide!

# RPD Solution Roadmaps

Information collected from the Dependency Maps and other sources are used to establish the customer unique RPD Roadmaps....



Programs & Projects



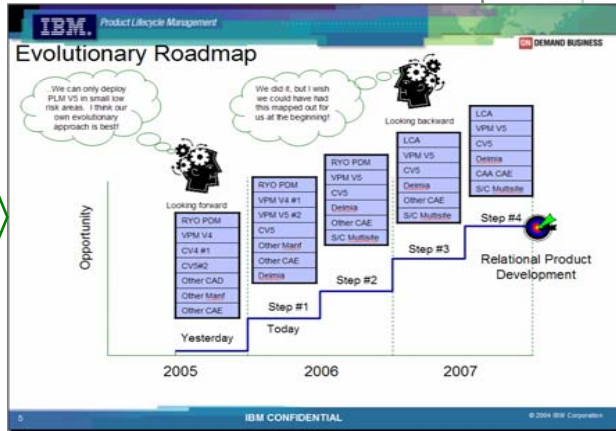
Time & Schedule

The RPD Capability Matrix and Dependency Maps provide detailed “technology” input into roadmap development. There are other considerations which must be integrated into the overall plan however. These can include:

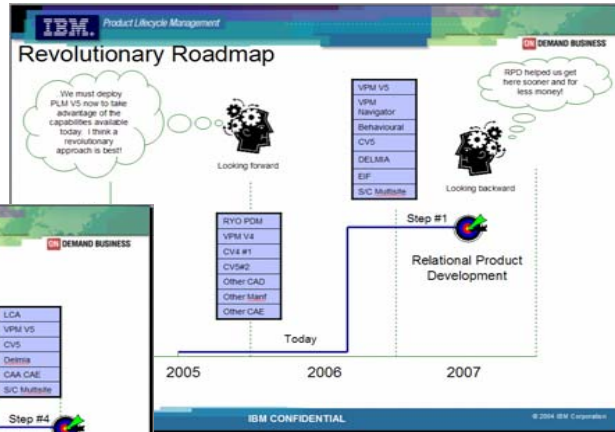
- Business goals and drivers
- Program/project selection
- Risk management
- Culture: Evolution / Revolution
- Schedule
- Appetite
- Other influencers, etc...



Company Technology & Transformation Plans



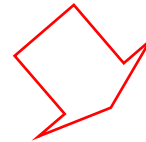
This would be the basis for the overall implementation strategy which includes Technology required (applications), Supporting infrastructure (IT, org, etc.), Timeline, etc....(RPD Phase 3)



RPD Strategic Roadmap



RPD Roadmap Generator tool is being considered!



Detailed customer implementation plan (RPD Phase 4)



***Thank You!***

# Relational Product Development

## Overview

A methodology for product development which leverages proven product knowledge along with geometric and behavioral relationships to shape and optimize according to desired performance

## Relational Business and Process Logic

Business and process logic to provide consistent and cohesive thread to help weave together myriad of corporate assets relevant to Relational Product Development.

## Behavioral Modeling & Methodology

Ensure a consistent PLM modeling process and methodology, to support the development composed of software, hardware, workers and information components

## Organizational Transformation

Modular construct for education and training to support the RPD paradigm, processes and modeling methodology

## Quality Deployment Process

Ensures RPD implementation for repeatability with minimal variation