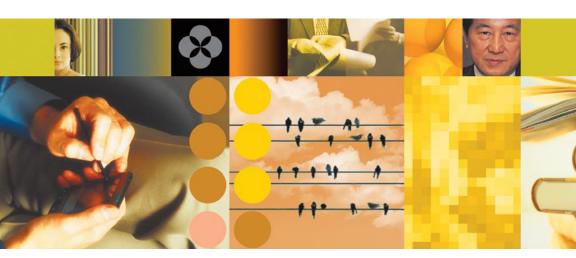**Integrating people and business processes**

IBM

Lotus® software

Lotus product portfolio guide

The Lotus vision

Making more people more productive in the context of the business they do every day.

Mission

IBM offers Lotus® software products and services that systematically enable communities to rapidly respond to business problems and opportunities by leveraging their judgment, expertise and experience.

Value proposition

People drive business results.

IBM Lotus software focuses on the human side of business, with solutions that empower people to collaborate, learn and take full advantage of their collective knowledge, wherever they work and across organizational boundaries. The benefits can include increased speed, agility and competitive advantage

A proven leader, Lotus software has added value to thousands of organizations around the world with solutions that are open and flexible, as well as highly secure and reliable. Now, IBM Lotus software is delivering innovative new solutions for the future.

Lotus product portfolio — Q204

Lotus messaging software	- IBM Lotus Workplace Messaging™ - IBM Lotus Domino® - IBM Lotus Notes® - IBM Lotus Domino Web Access (iNotes™) - IBM Lotus Domino Access for Microsoft Outlook - IBM Lotus Domino Express
Lotus real-time and team collaboration software	- IBM Lotus Workplace Team Collaboration - IBM Lotus Instant Messaging and Web Conferencing (Sametime®) - IBM Lotus Web Conferencing - IBM Lotus Team Workplace (QuickPlace®) - IBM Lotus Enterprise Meeting Server
Lotus application development and portal software	- IBM Lotus Domino Designer® - IBM Lotus Enterprise Integrator® - IBM Lotus Enterprise Script Builder - IBM Lotus Workflow™ - IBM Lotus connectors - IBM Lotus Domino Toolkit for WebSphere Studio - IBM Lotus Domino Application Portlet - IBM WebSphere® Portal Enable for Multiplatforms - IBM WebSphere Portal Extend for Multiplatforms - IBM WebSphere Portal - Express - IBM WebSphere Portal - Express Plus
Lotus document and Web content management software	- IBM Lotus Workplace Documents - IBM Lotus Workplace Web Content Management - IBM Lotus Domino Document Manager (Domino.Doc®) - IBM Lotus Extended Search
Lotus learning software	- IBM Lotus Workplace Collaborative Learning - IBM Lotus Virtual Classroom - IBM Lotus Learning Management System
Lotus remote access and administration software	- IBM Lotus Domino Everyplace® - IBM Lotus EasySync® Pro - IBM Lotus Domino Unified Communication Services - IBM Lotus Instant Messaging Everyplace (Sametime Everyplace) - IBM WebSphere Everyplace Access for Lotus Domino
Lotus offerings and solution software	- IBM Software Solution for On Demand Workplace - IBM Lotus Workplace for Business Controls and Reporting
Lotus software services	- IBM Software Services for Lotus (ISSL) - IBM Lotus Business Partners

For more information, visit **ibm.com**/lotus.

Lotus messaging software

Flexibility and choice are key to determining the right messaging solution to meet your company's unique business needs. IBM provides a variety of messaging products that can be used in many combinations to cost-effectively meet your platform and feature requirements.

IBM Lotus messaging software provides e-mail, personal contacts, calendar and scheduling with the flexibility to combine a powerful application development environment — bringing people together regardless of location or connectivity. Security-rich, scalable, reliable and manageable, Lotus messaging software helps ensure a comprehensive collaborative experience with back-end relational databases and integrated instant messaging, and offers connectivity with many mobile devices.

For more information, visit **ibm.com**/lotus/messaging.

Lotus messaging products

IBM Lotus Workplace Messaging

Provides low-cost Web-based messaging for the Lotus Workplace environment. Can be used stand-alone or to easily extend your existing messaging infrastructure to users currently without a dedicated workplace for e-mail access. Built on a scalable, security-rich, open-standards platform. Now enabled by IBM's new Workplace Client Technology delivering a server-managed rich client experience in addition to supporting basic Web browsers, so you can have the capabilities traditionally found in desktop messaging but with the manageability and cost benefits typically associated with Web-based messaging. Visit **ibm.com**/lotus/workplacemessaging.

IBM Lotus Domino

Provides, through a choice of servers, a full-featured, reliable, scalable, security-rich multiplatform foundation for collaboration and on demand business environments, driving solutions from corporate messaging to Web-based applications. Domino software-based solutions are also key components of the Lotus Workplace environment. Visit **ibm.com**/lotus/notesanddomino.

Three Lotus Domino messaging clients are available:

IBM Lotus Notes

The full-featured, security-rich Lotus Domino client for e-mail, calendar, group scheduling, Web access and information management functionalities — all integrated in an easy-to-use and customizable environment — online or offline. Visit **ibm.com**/lotus/notes.

IBM Lotus Domino Web Access (iNotes)

The industry's most advanced Web-based client, delivering leading Lotus Domino messaging, collaboration and personal information management capabilities to online or offline Web browsers. Visit **ibm.com**/lotus/dominowebaccess.

IBM Lotus Domino Access for Microsoft Outlook

The native functions of Lotus Domino — like messaging, calendar, replication, directory, security features and Web access — delivered to the Microsoft® Outlook client, online or offline — so you can migrate away from Exchange servers, while your users continue to use Outlook. Visit **ibm.com**/lotus/dominoaccessforoutlook.

IBM Lotus Domino Express

Provides three versions of collaboration software specifically designed for small to midsize businesses. *Lotus Domino Messaging Express* offers smaller enterprises complete business messaging, group scheduling and more. *Lotus Domino Collaboration Express* adds all of the custom application power of Domino. Both support the full range of client access types, from simple Web mail and browser applications, through standards-based POP3 and IMAP e-mail, to rich, dynamic HTML-based messaging, to IBM Lotus Notes or Microsoft Outlook. In addition, users can have multiple types of access to the same mail and applications, such as Notes® e-mail at the office and Domino Web Access from airport Internet kiosks. *Lotus Domino Utility Express* provides virtually unlimited access to collaborative applications (not individual mail files), making it a perfect choice for high-function Web sites, intranet or extranet self-service applications, and Internet communities. You can choose to access your Domino applications through a Web browser or through a separately purchased Lotus Notes client license to make applications available to your company's internal users, as well as to external users, as needed. Visit **ibm.com**/lotus/dominoexpress.

Lotus real-time and team collaboration software

Collaborate with colleagues, customers, business partners and suppliers, and generate results. Use presence awareness to see who is online and available to converse from your desktop or favorite wireless devices. Use instant messaging to converse in real time. Use Web conferences to share a document, application or your entire desktop — or conduct a whiteboarding session. And use team spaces to centralize and share information about any project or ad hoc initiative. Lotus offers a range of real-time and team collaboration products that can be used stand-alone, as an integrated solution or in the context of other applications. These products are available in multiple languages, provide cross-platform support and embrace standards. Most important, they are designed to help meet your unique business needs.

For more information, visit **ibm.com**/ lotus/realtimeandteamcollaboration.

Lotus real-time and team collaboration products

IBM Lotus Workplace Team Collaboration
Combines instant messaging, presence awareness, Web conferencing and customizable team spaces expressly for the dynamically adaptive Lotus Workplace environment. Lotus Workplace Team Collaboration capabilities can be integrated with other Lotus Workplace products, significantly helping to enhance collaboration and human interaction in an easy and cost-effective manner. Visit **ibm.com**/lotus/ workplaceteamcollaboration.

IBM Lotus Instant Messaging and Web Conferencing (Sametime)
Increases responsiveness and access to experts by using presence awareness, security-rich instant messaging and Web conferencing, enabling people to quickly connect or meet, share information and collaborate in real time without leaving their desks.

Distributed teams sharing information, presentations or whiteboards and conducting virtual online meetings can dramatically reduce business travel costs and extend their reach to more customers, suppliers and vendors. Helps companies, communities and teams work at greater efficiency and at lower costs. Visit **ibm.com**/lotus/sametime.

IBM Lotus Web Conferencing
Enables people to work together online, instantly and in a highly secure environment, from wherever they are located, using an intuitive meeting-room metaphor. Participants can view shared presentations, documents and applications over the Web, and document spontaneous ideas and interactions using the online whiteboard. Based on the market-leading product, Lotus Instant Messaging and Web Conferencing. Visit **ibm.com**/lotus/webconferencing.

IBM Lotus Team Workplace (QuickPlace)
Allows you to instantly create and share highly secure workplaces on the Web. Teams can deploy this self-service, Web-based solution to quickly assemble and collaborate — using discussion areas, file libraries, group calendars, task management and instant messaging — and by creating and editing documents using familiar Microsoft Office tools. Visit **ibm.com**/lotus/quickplace.

IBM Lotus Enterprise Meeting Server
Provides Lotus Instant Messaging and Web Conferencing communities with a highly scalable infrastructure for managing large, globally dispersed Web conferencing environments. This add-on product performs load balancing, failover and central administration across Lotus Instant Messaging and Web Conferencing servers for a reliable integrated enterprise meeting infrastructure. Visit **ibm.com**/lotus/sametime.

Lotus application development and portal software

Since 1989, Lotus Domino has provided customers with much more than just e-mail. Many choose Lotus Domino over its competition for an attractive return on investment (ROI) by leveraging its extensive application development functionality. Whether you're using simple threaded discussion databases for employees and extended communities to share knowledge, or running core, people-driven business applications, such as customer relationship management (CRM), help desk or supply chain management, Lotus Domino can help your business thrive.

- *Integrate your Domino applications with IBM DB2®, Oracle or SAP. And Domino applications integrate with Lotus Workplace and WebSphere Portal solutions, so your investment can be extended even further, giving more people using more devices access to your Domino solutions.*

- *WebSphere Portal simplifies and integrates access to your Lotus Workplace and Domino applications – along with other information, business processes and applications.*

Lotus and WebSphere offerings deliver the most complete collaborative portal solution in today's market. Working together, they create portal solutions that provide a single, personalized point of access to information, applications, productivity tools and experts. You can rapidly find and share information among multiple applications and locate people in multiple locations, so they can work more effectively and make better decisions. The WebSphere Portal family of products combines Lotus collaboration software, IBM WebSphere Application Server, IBM Tivoli® systems management software and DB2 data management software, leveraging the benefits of solutions throughout the IBM software portfolio.

For more information, visit **ibm.com**/lotus/appdevandportal.

Lotus application development and portal products

IBM Lotus Domino Designer
Helps you rapidly build and deploy security-rich, collaborative applications in the Lotus Domino environment. An open, integrated application development environment, Lotus Domino Designer offers multiplatform support and workflow. Visit **ibm.com**/lotus/dominodesigner.

IBM Lotus Enterprise Integrator
Enables high-performance, scalable exchange of data between Lotus Domino applications and many host and relational applications—including DB2 data management software, Oracle, Sybase, OLE-DB, Text and Open Database Connectivity (ODBC) data sources, as well as enterprise resource planning (ERP) applications. This enterprise application integration tool helps ensure that data is shared across systems, on virtually any platform. Visit **ibm.com**/lotus/lei.

IBM Lotus Enterprise Script Builder
A high-performance development and run-time service for integrating enterprise systems with Domino applications. Visit **ibm.com**/lotus/esb.

IBM Lotus Workflow
Provides a platform for automating, refining and managing complex business processes to help improve response time and reduce costs for Lotus Domino and Java™ technology-based applications. Visit **ibm.com**/lotus/workflow.

IBM Lotus connectors
Leverage native access to a wide variety of data structures, like DB2, Oracle, Sybase, SQL Server, ODBC and file systems with this set of Lotus base connectors. Access to ERP systems and transaction processing systems—like SAP, PeopleSoft and Oracle—is available through premium connectors. These connectors provide a solid foundation across all enterprise integration offerings. Visit **ibm.com**/lotus/notesanddomino.

IBM Lotus Domino Toolkit for WebSphere Studio
Enables easy creation of integrated Domino and WebSphere applications by virtually seamlessly connecting the Domino database to WebSphere Studio. Developers can build JavaServer Pages in WebSphere Studio with virtually no coding, as well as access elements in Domino databases—such as forms, views and action buttons—using a visual drag-and-drop interface to build sophisticated pages for applications. Visit **ibm.com**/lotus/products/product4.nsf/wdocs/toolkitwsstudio.

IBM Lotus Domino Application Portlet
An out-of-the-box portlet that lets you easily integrate any release 5 or later Domino Web application with Lotus Workplace or WebSphere Portal. Visit **ibm.com**/lotus/notesanddomino.

IBM WebSphere Portal Enable
for Multiplatforms
Helps you build scalable portals that
simplify and speed access to personal-
ized information and applications.
An entry-level, highly flexible offering,
it provides core portal capabilities for
businesses that need to launch a portal
quickly. Visit **ibm.com**/software/
genservers/portal/enable.

IBM WebSphere Portal Extend
for Multiplatforms
Builds on the portal framework of
WebSphere Portal Enable, adding rich
collaborative capabilities from Lotus,
such as presence awareness, instant
messaging and team work spaces.
Designed for organizations deploy-
ing multiple business-to-business,
business-to-consumer and business-to-
employee portals that feature team and
collaboration functions. Visit **ibm.com**/
software/genservers/portal/extend.

IBM WebSphere Portal - Express and
IBM WebSphere Portal - Express Plus
Allow your small or midsize business to
deploy a portal solution quickly, simply
and cost-effectively. Offering ease of use
and, with WebSphere Portal - Express
Plus, a rich collaborative environment
using Lotus technology. These powerful
small and midsize business solutions
are built to run from just one server.
Visit **ibm.com**/software/genservers/
portalexpress.

Lotus document and Web content
management software
Make it easy for all levels of employees
to collaboratively create, organize,
share and publish important business
information with document and Web
content management software so you
can provide the right information to the
right people — on demand where and
when they need it. Lotus document and
Web content management products are
integral components of the IBM Con-
tent Management portfolio, which also
includes limited use licenses to DB2 and
other data management products, and
are available for both Lotus Domino and
Lotus Workplace environments.

For more information, visit **ibm.com**/
lotus/docandwebcontentmanagement.

Lotus document and Web content management products

IBM Lotus Workplace Documents

Enabled by IBM Workplace Client Technology, Lotus Workplace Documents is a cost-effective, standards-based, collaborative document product for the Lotus Workplace environment, providing intuitive document organizing, sharing, handling and editing capabilities. Accessed via a standard Web browser or through the new rich client experience for flexibility and choice of client. Facilitates the process of document life-cycle management from collaborative authoring to archival, while simplifying the ability to find, store and manage important documents, including spreadsheets, presentations, drawings, e-mail and more. Visit **ibm.com**/lotus/ workplacedocuments.

IBM Lotus Workplace Web Content Management

Helps streamline the Web content management process. With its rapid content deployment capability and point-and-click interface, the Lotus Workplace WebContent Management product helps relieve IT and webmaster bottlenecks by placing content creation and management in the hands of content experts for author once, publish everywhere control. Helps reduce content development and implementation time with its reusable site component architecture. Can use Lotus Domino, DB2 Content Manager or Oracle as content repositories. Visit **ibm.com**/lotus/workplacewebcontent management.

*IBM Lotus Domino Document Manager
(Domino.Doc)*
A ready-built solution for organizing
documents for effective, security-rich
shared access by work teams, manag-
ing versions so that each team member
has the latest version, and automating
document-driven processes like review
and approval, assembly and publishing,
archiving and records management.
Manages documents efficiently and
predictably throughout the life cycle,
including version control, collabora-
tive document creation (check-in and
check-out), document indexing, access,
rendering, retention and archiving,
creating new efficiencies and building
the foundation for content management
processes. Visit **ibm.com**/lotus/
dominodoc.

IBM Lotus Extended Search
A scalable, server-based technology
that searches in parallel across many
content and data sources, returning
aggregated query results into a Web
application. Easily integrates with your
e-business applications to find all the
information you need from one intui-
tive interface, helping you find relevant
information from diverse sources within a
single search without creating additional
indexes. Visit **ibm.com**/lotus/
extendedsearch.

Lotus learning software
Lotus learning software empowers
your organization to help increase
workforce productivity, accelerate
employees' time to performance and
maximize human capital. It can provide
competitive advantage by enabling
you to recruit, retain and train employees
and to shorten sales and product devel-
opment cycles. By providing access to
training any time, anywhere, it allows
your global enterprise to cost-effectively
train a dispersed workforce, helping to
reduce travel costs and lost productivity.

Lotus offers a set of flexible, standards-based modules that scale smoothly from departmental implementation to enterprise-wide deployment and integrate with each other, with other learning systems, with enterprise back-end systems and with portals and on demand workplaces. The modular design of these components provides the flexibility to first deploy learning in the areas that will have the largest impact on your business. Either Lotus Workplace Collaborative Learning or Lotus Learning Management System can be combined with Lotus Virtual Classroom to offer delivery and tracking of Web-based content, scheduling classrooms and courses, performing student assessments, managing student enrollment activities and creating courseware. All so you can offer students and instructors a variety of learning activities, including instructor-led classroom training and learning offerings, such as Web-based training, computer-based training programs, self-paced instruction and live virtual classroom sessions.

For more information, visit **ibm.com**/lotus/learning.

Lotus learning products
IBM Lotus Workplace Collaborative Learning
A full-featured, flexible and standards-based learning management system that lets you customize, deliver and manage enterprise learning programs more efficiently. Building on the modular architecture first launched with the Lotus Learning Management System, Lotus Workplace Collaborative Learning provides a variety of administrative capabilities that help streamline and manage an organization's classroom-based and online learning programs, resources and courseware. Improved integration with the Lotus Workplace platform increases personal, team and organizational productivity through collaboration and access to timely, centralized information and online learning resources. Visit **ibm.com**/lotus/workplacecollaborativelearning.

IBM Lotus Virtual Classroom
Delivers live, Web-based interactive training to employees, suppliers and trading partners. Through virtual white-board functionality, breakout sessions, structured Web conferencing and record-and-playback capabilities, Lotus Virtual Classroom enables your organization to cost-effectively and quickly train geo-graphically dispersed audiences, track attendance and certify completion of courses to help ensure effective learn-ing while saving on travel costs. Visit **ibm.com**/lotus/virtualclassroom.

IBM Lotus Learning Management System
Provides the ability to deliver and manage blended learning programs using both traditional classroom and online learning resources. Has a built-in authoring tool for developing customized courseware, can be configured for multiple languages and user profiles, and supports disconnected use. A modular, Java 2 Platform, Enter-prise Edition technology-based solution, Lotus Learning Management System scales smoothly to support enterprise-wide implementations, interoperates with other products, such as Lotus Virtual Classroom and streamlines the overall management of training activities. Visit **ibm.com**/lotus/learningmanagementsystem.

Lotus remote access and administration software
Extend the messaging and collaboration power of Lotus Domino, Lotus Instant Messaging and more to remote access, mobile and wireless devices. Take your most critical Domino-based information with you — or maintain real-time con-nectivity with Lotus Instant Messaging — and be productive wherever you are. With Lotus remote access and wireless products and solutions, you can extend unmatched Lotus Notes and Domino, and Lotus Instant Messaging collabora-tive capabilities to small, Web-enabled devices, including mobile phones, pagers and PDAs.

For more information, visit **ibm.com**/lotus/remoteaccessandadmin.

Lotus remote access and administration products

IBM Lotus Domino Everyplace

Extends the capabilities of Lotus Domino to provide a comprehensive platform for reliable and easy-to-administer mobile and wireless device services in a security-rich environment. Helps you provide wireless access to e-mail, calendars and directories, as well as rich collaborative applications. You can access your Lotus Domino software-based information from supported wireless and handheld devices — like PDAs, pagers and digital phones — supporting industry standards, such as Wireless Application Protocol and Short Message Service. Visit **ibm.com**/lotus/dominoeveryplace.

IBM Lotus EasySync Pro

Allows you to synchronize e-mail messages, calendar information, tasks, contacts and memo information between Lotus Notes and most commonly used PDAs. Visit **ibm.com**/lotus/easysyncpro.

IBM Lotus Domino Unified Communication Services

Enables the convergence of voice mail, e-mail and fax so that all messages are stored in a single location and can be accessed from a variety of supported devices, including telephones and PCs. Extends message access to additional devices and technologies, such as mobile phones, pagers, personal digital assistants (PDAs) and browsers, providing notification features that will alert subscribers in different ways when they receive messages that meet certain criteria. Visit **ibm.com**/lotus/ducs.

IBM Lotus Instant Messaging Everyplace (Sametime Everyplace)

Extends the instant messaging and presence awareness capabilities of Lotus Instant Messaging to supported handheld wireless devices, such as mobile phones, pagers and personal digital assistants (PDAs). Visit **ibm.com**/lotus/sametimeeveryplace.

IBM Lotus WebSphere Everyplace Access for Lotus Domino
Provides flexible access to critical e-mail and personal information management (PIM) information from virtually anywhere, without needing to carry a laptop computer. Transforms mobile and wireless devices into robust collaboration tools — providing a complete synchronization service for wireless Notes and Domino messaging users. Visit **ibm.com**/lotus/remoteaccessandadmin.

Lotus offerings and solutions software
Whether to help you assess your compliance-related requirements or for an industry-specific collaborative portal. Whether for customer management or to access needed information in real time when solving specific problems, within or across industries. It might be a solution tailored to your employees' roles, complete with IBM skilled services. Or simply a bundle of related products designed for ease of purchase, ease of use and ease of management. IBM Lotus offerings combine the market-leading collaborative capabilities of Lotus software with IBM WebSphere Portal, for

example, often with other IBM and third-party business technologies and expertise — to integrate people, in real time, with all aspects of their automated business processes. The way you need it. Fast.

For more information, visit **ibm.com**/lotus/offeringsandsolutions.

Lotus offerings and solutions products
IBM Software Solution for On Demand Workplace
Offers the industry's most powerful collaboration and portal software in one package — for one easy price — delivering a cost-effective way to combine the collaborative strengths of all the Lotus Workplace capabilities with the integration power of WebSphere Portal Enable, in one easy-to-buy, easy-to-use, easy-to- manage offering. Integrate business applications and processes, send e-mail, take training courses, exchange instant messages, hold spontaneous or planned Web conferences, manage documents and Web content — all from one common interface. Visit **ibm.com**/lotus/softwaresolutionforondemand workplace.

IBM Lotus Workplace for Business Controls and Reporting
Provides an essential foundation for an organization in its efforts to assess its financial controls in response to Section 404 of the Sarbanes-Oxley Act. Can help companies gather and monitor information about controls in a more consistent and organized manner. This Web-based, end-to-end solution can help provide users with greater visibility into your company's financial processes across the enterprise. Visit **ibm.com**/lotus/sox.

For additional multiproduct offerings and on demand solutions, visit **ibm.com**/lotus/ offeringsandsolutions.

Lotus software services
IBM Software Services for Lotus (ISSL)
ISSL provides extensive experience in helping organizations derive quantifiable business value from their IBM Lotus software and WebSphere Portal investments. ISSL can evaluate your environment and provide recommendations to help mitigate risks, speed deployment and accelerate returns with Lotus products through assessments, pilots and full-scale deployments for solutions incorporating IBM Lotus Domino, IBM Lotus Workplace and WebSphere Portal products.

ISSL also offers technical and end-user education through stand-alone education solutions and a global network of Lotus authorized education centers. Call IBM IT Education Services at 800-IBM-TEACH (426-8322) for catalogs, schedules and enrollment.

IBM Software Services for Lotus also works closely with business partner organizations, including independent software vendors and IBM Global Services, to deliver end-to-end solutions. Visit **ibm.com**/lotus/services.

IBM Lotus Business Partners
Lotus supports the efforts of IBM Business Partners to increase sales, gain market share and grow their businesses. The IBM PartnerWorld® Web site can help customers locate Business Partners that meet the breadth of their needs, find information about the most recent Beacon Award Winners and explore the Business Partner directories. Prospective Business Partners can get an overview of the benefits of becoming an IBM Business Partner. And current Business Partners can locate specific tools and information to support their individual business models. Visit **ibm.com**/lotus/partners.

For more information
To learn more about Lotus software, visit **ibm.com**/lotus.

For a listing of all Lotus products, visit **ibm.com**/lotus/products.

For Lotus product types and strategy, visit **ibm.com**/lotus/byproducts.

For Lotus software business-use categories and strategy, visit **ibm.com**/lotus/bycategory.

For more information about IBM Software Services for Lotus, visit **ibm.com**/lotus/services.

For more information about IBM Lotus Business Partners, visit **ibm.com**/lotus/partners.

For the latest public Lotus customer success stories, visit **ibm.com**/lotus/success.

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