

Intégrez SharePoint Avec Lotus Notes

Atteignez vos objectifs de collaboration
En contenant votre budget

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Agenda

- SharePoint et Notes: analyse du problème
- Les solutions: migration ou coexistence ?
- Mainsoft SharePoint Integrator for Lotus Notes: Tour d'horizon et architecture
- Demo: SharePoint Integrator for Lotus Notes 8.5 *Preview*
- Exemples et témoignages clients
- Questions & réponses



Mainsoft - fiche d'identité

Founded: 1993

Business: Leader in Microsoft-Java EE interoperability

Vision: Coexistence between Microsoft & IBM platforms

Clients: 150+ banking, commodities, insurance, manufacturing, retail, software development, and government

Product Validations:



Awards:



Recommended
option for .NET-Java
Interoperability



Le raz-de-marée SharePoint



- Many workgroups use SharePoint for **team collaboration** and **document sharing**.
- The “**backend**” to **Microsoft Office**”, SharePoint is tightly integrated with Microsoft Office desktop applications: Word, Excel, PowerPoint, ...

- SharePoint is **simple to deploy**, and “**free**” with Windows Server 2003 or 2007
- **Multiple interfaces**: Web, Outlook, Office applications



Les difficultés pour les utilisateurs Notes



- ✘ **Navigate** multiple SharePoint sites to locate a document.
- ✘ Include a **document link** or **attachment** in a Notes email.
- ✘ View the **Sametime presence** of SharePoint contributors
- ✘ **Share emails** on SharePoint.
- ✘ **Emails and documents** related to business decisions **are locked up** in personal mailboxes.
- ✘ Integrate personal and team **calendars** in **one overlay view**



L'étendue du problème

In a survey conducted by Lotus User Group, 79% said SharePoint content integration with Lotus Notes is a high priority, very important, or important.

- LotusUserGroup.org, June 2008



Les options de la DSI

1 – La migration:

Notes à Outlook ou SharePoint à Quickr



✘ Huge costs

- Software licensing costs.
- Application conversion costs.
- Storage & backup hardware costs.
- Migration tools & contractors.
- Training administrators, users.

✘ Questionable ROI

- IT is tied up for years, diverting resources from business critical projects

✘ Increased vendor lock-in.



Les options de la DSI:

2 – La Co-existence SharePoint / Notes



- Get **more** value out of your **existing** SharePoint and Lotus investments.
- Equip business users with **integrated collaboration and messaging tools** to support team communication and coordination.
- **Promote the adoption** of collaboration tools, at 1/10th the cost of an expensive migration.



Une gamme de solutions SharePoint basée sur la plateforme d'intégration de Mainsoft



SharePoint Integrator for Lotus Notes

- [SharePoint-Lotus Notes](#) coexistence.



SharePoint Integrator for Lotus Sametime

- Start [Sametime chat](#) from a document stored on SharePoint.
- [Drag-and-drop SharePoint documents](#) on Sametime IM client.



SharePoint Integrator for WebSphere Portal

- [Composite applications](#) that integrate SharePoint content with LOB applications – both .NET and Java.



Document Collaboration for Rational Jazz (Q1 2009)

- Enhances [end-to-end governance](#) by automating feedback and approvals using Office document workflows.



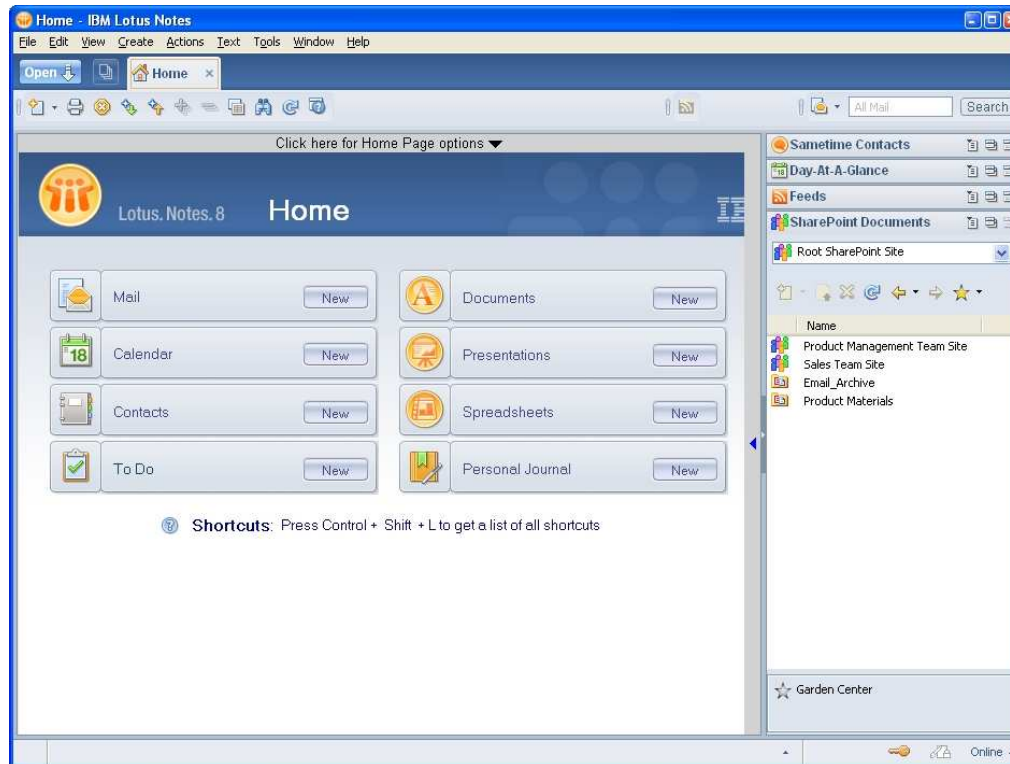
La stratégie de coexistence - Construite sur de solides fondations



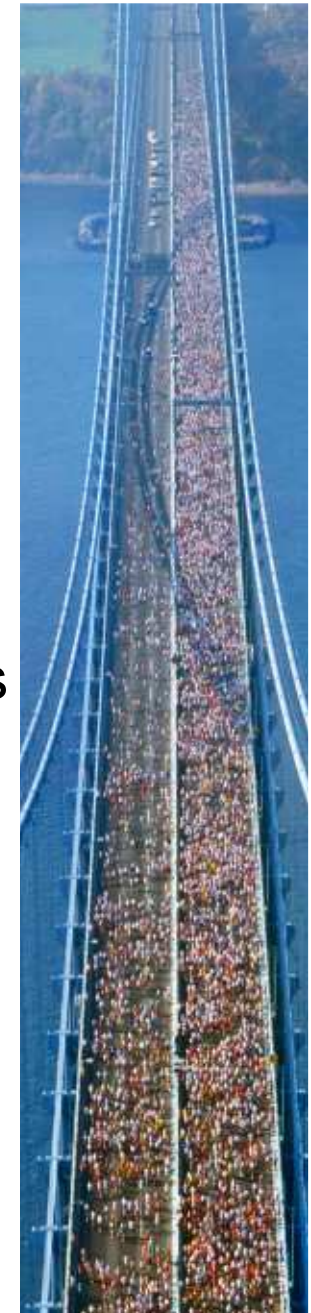
- **Integration Notes** built as an **Eclipse RCP plug-in** architecture; leverages Notes extension points
- **Mainsoft SharePoint platform build on SP SOAP Web services**
 - Well documented and stable interfaces.
 - Same interfaces used by MS Office applications: Word, Excel, PowerPoint, Outlook.
- Delivers a **sustainable strategy**.



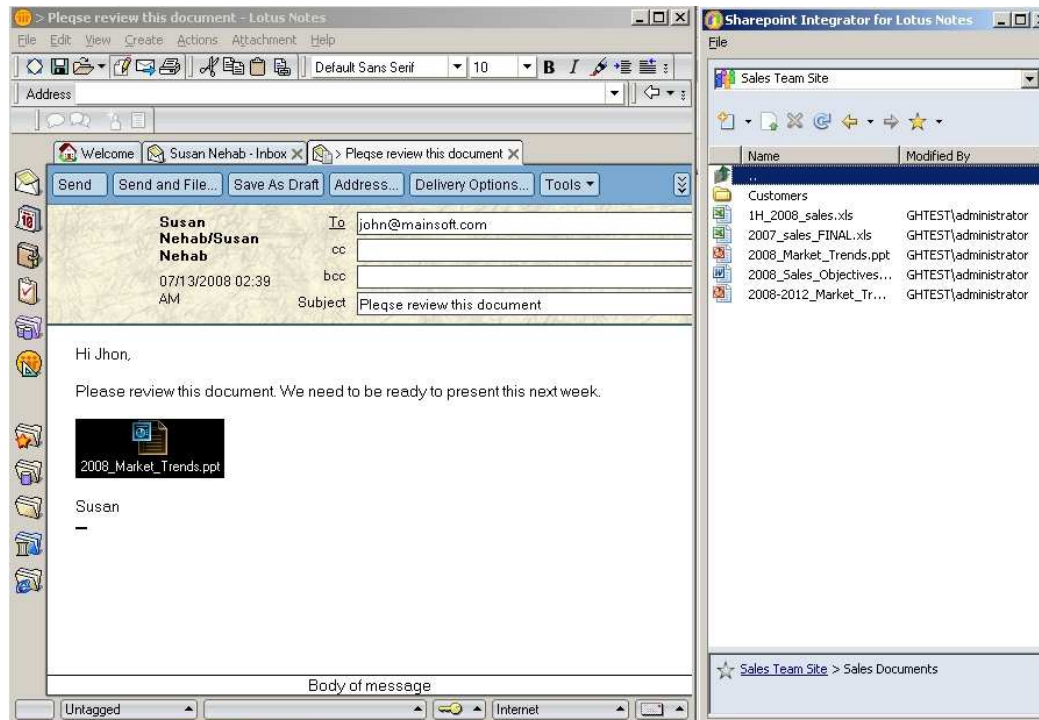
La stratégie de coexistence - SharePoint Integrator for Notes



- Client-side plug-in that provides **two-way access** to SharePoint document libraries from a Lotus Notes sidebar.
- Integrate with **Mail and Calendar** applications



La stratégie de coexistence - SharePoint Integrator for Notes (2)



- Support Notes V6.5 and V7
- Support Notes 8.x basic configuration
- Standalone sidebar docking to the Notes window
- Delivers all documents and email functionality



Demo:
**Mainsoft SharePoint Integrator
for Lotus Notes 8.5**



Exemple client:

La Fédération bancaire française



Organisation professionnelle représentant **450 établissements bancaires** en France La FBF produit en moyenne **25 documents chaque jour** sur des études de régulation et réformes, de l'industrie bancaire. La collaboration sur les études est principalement menée via *email*.

Challenge

- Récemment (?) **l'activité a doublé**. La FBF travaille avec les banques sur des **mesures urgentes** comme: faciliter les prêts à la consommation et aux PME, position communes sur les bonus des traders

Solution

- Le moi dernier FBF a déployé SharePoint pour ses collaborateurs à Paris et Bruxelles
- Les collaborateurs du FBF mettant à jours les études peuvent **se référer aux échanges emails afin de revoir « qui a dit quoi » plusieurs mois auparavant**. Les emails sont indexés et sont facilement retrouvés depuis SharePoint



Témoignages de clients

“We already have a Lotus-based, unified communications infrastructure in place that’s fully integrated with our business processes... Mainsoft offers *the practical integration path we need to support our end users’ preferred platforms while preserving our existing IT investments.*” - **Bill Phelps, CTO, Champion Solutions Group**

“Mainsoft SharePoint Integrator allows us to *seamlessly integrate* our SharePoint-based IT documentation system with our Notes environment. This allows our IT staff to remain effective, documenting communications on projects and systems *without having to convert our entire company to a different communication platform.*” - **Mike Overhoff, IT Managers, Americas, Oiltanking**

“Mainsoft SharePoint *Integrator is an excellent product.* Our team uses it everyday.” - **Nader Chahine, Branch Manager, Manhattan Home Finance**



Comparison Notes - Outlook

Functionality	Feature	Lotus Notes with Mainsoft	MS Outlook	Score
User interface	Site Navigation	Rich client with multiple navigation capabilities from Notes	Navigation from Web UI only	✓
	Single sign-on integrated authentication and custom credentials	Yes – support for both Windows	No SSO when SP is using custom credentials	✓
	Side-by-side	Enable two-way drag & drop operations	No side-by-side, no drag & drop	✓
	Integration in mail forms	Yes: SharePoint button enables multiple operations with SharePoint	No	✓
Documents	Upload mail or calendar attachments	Yes, drag & drop	No	✓
	Insert link in emails	Yes, drag & drop	No	✓
	Metadata editing	Yes, with rich client forms for all SharePoint types	No	✓
	Content type selection	User prompted when uploading to a list containing multiple types	No	✓
	Off-line editing	No yet supported	Yes	✗



Comparaison Notes – Outlook (2)

Functionality	Feature	Lotus Notes with Mainsoft	MS Outlook	Score
Email	Incoming/ outgoing Email on SP	Both supported	Only outgoing	✓
	Compound document	All email content: headers, body and attachments are stored in one compound document	Headers partially captured, Attachments stored separately	✓
	Mail headers captured	Both in document and as metadata	Partial capture only in metadata	✓
	Dual email view	Both in Notes and Web browser	Only Web browser	✓
	Multiple emails processing	Yes, trough multiple email selection	No	✓
	Replace attachments with links	Yes	No	✓
Calendars	Calendar Federation	Yes, with overlay view	Yes, both side-by- side and overlay	≈
Others	Contacts Tasks	Support only in 2009	Supported	✗
	Office Viewers	Not yet supported	Supported	✗



Mashups d'entreprise

Preview Support for Lotus Notes 8.5



- Implement business workflow integrating **data and business logic** from SharePoint, Notes, Domino, and Java apps.

The screenshot displays a SharePoint interface with several components:

- Notes contacts:** A table listing contacts with columns for Name, E-mail, Phone, and Company. Frank Adams is highlighted.
- Domino Application:** A forum thread titled "Problems with names authentication" by Frank Adams, dated 08/09/2006.
- Eclipse component:** A sidebar showing interests such as "Applications Development", "Domino Administrator", "Domino Designer", and "Domino Server".
- Customer's documents accessible from the SharePoint sidebar:** A list of documents including "Authentication.doc", "RFE-257.doc", and "ZetaBank Domino Apps.doc", all created by Frank Adams.



Accélérer la collaboration



- Make it easy for Notes users to access and publish information in SharePoint
 - **Publish documents** in SharePoint libraries within the context of a Lotus-based work: email, calendar, Sametime IM, ...
 - Use **Sametime presence** to initiate a chat with document authors and editors.
 - **Save Notes emails** to SharePoint. Share critical business information and take it out of the email boxes.



La Conformité rendue facile

Archiver et partager les message et pièce jointes SharePoint



- Outside auditors can monitor transactions by accessing a SharePoint site where emails are stored.
- Emails and attachments are saved as one standard format file that preserves records' integrity.
- Intuitive Process quickly adapted by the Lotus Notes users.



Resources, Q&A

- http://www.mainsoft.com/products/sharepoint_lotusnotes.aspx
- [Blog with Mainsoft at http://sharepointlotus.net](http://sharepointlotus.net)

Integrate SharePoint into Lotus Notes

Mainssoft SharePoint® Integrator for Lotus Notes® is an easy-to-deploy, client-side add-on for Lotus Notes that provides direct access to SharePoint document libraries from a Notes sidebar. The SharePoint Integrator promotes team collaboration, without enterprise IT having to migrate to another messaging platform.

[Download Mainssoft SharePoint Integrator for Lotus Notes now!](#)

Sample features

From a Notes sidebar, business users can:

- Quickly navigate content stored on SharePoint sites. Navigating content, such as Microsoft® Word® documents, Excel® spreadsheets, and PowerPoint® presentations, is easy using search, favorites, and back/forward buttons.
- Attach SharePoint documents and document links to Notes applications, including email, calendars, task lists, and team rooms.
- Initiate a Sametime chat with the author, most recent editor, or person who has checked out a SharePoint document, and drag-and-drop document links to the Sametime® IM window.
- Publish Notes emails and attachments to SharePoint. Both

Virtual Meeting - Jan. 15th

- Integrate SharePoint with Lotus Notes: Achieve your '09 collaboration objectives while managing expenses

Demo

- Integrate SharePoint document libraries into Lotus Notes

Solution Sheet

- Mainssoft SharePoint Integrator for Lotus Notes

White Paper

- Integrating SharePoint with Lotus Notes: Strategic Coexistence

FAQ

- Frequently Asked Questions about Mainssoft SharePoint Integrator for Lotus Notes

Blog

- Read our team blog!



Merci !!

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