



Analytics Forum

Transforming Industries and Professions 2015

How To Get Started on a Big Data Journey

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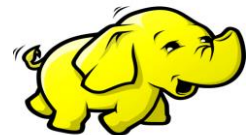
Topics for discussion:

- Business changes driving the need for Big Data & Analytics
- Evolving to a modernised Big Data & Analytics platform
- The transformation roadmap



So, what is this Big Data thing anyway?

- Do you know this character?



Big Data & Analytics



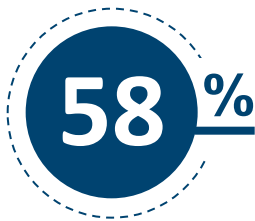
- Mine multiple data sets, apply a range of analytics
- Capture the time-to-value of data
- Embrace cognitive computing

It's all about data,
and about ALL the data

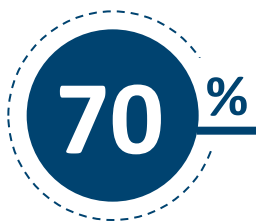


Big Data and Analytics:

The new business imperative



of organisations indicate that analytics creates a **competitive advantage** within their market segments or industries.¹



of line-of-business (LOB) and IT leaders are **planning big data implementations** or already leveraging them.²



of organisations with wide deployment of analytics and business intelligence found that the **benefits met or exceeded expectations.**³

¹ MIT Sloan Management Review in collaboration with IBM Institute for Business Value, *Analytics: The Widening Divide*, David Kiron and others, Fall 2011

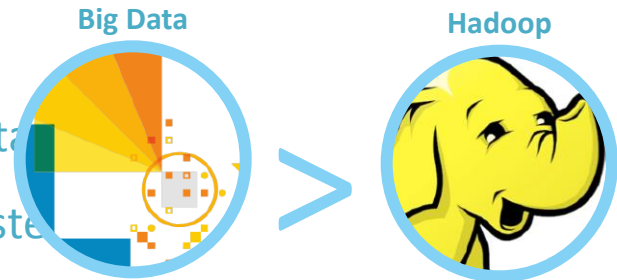
² 2013 version of an IBM annual survey of IT and LOB leaders

³ IDC and Computerworld, 2013 Business Analytics & Big Data Survey, June 2013



Big Data Myths

- Big Data is primarily about large data
- We will have to replace all older systems
- Older transactional data does not matter anymore
- Data warehouses are a thing of the past
- Big Data is only for internet savvy customers
- We do not have the need, budget or skills



“There’s a belief that if you want big data, you need to go out and buy Hadoop and then you’re pretty much set. People shouldn’t get ideas about turning off their relational systems and replacing them with Hadoop.”



Ken Rudin

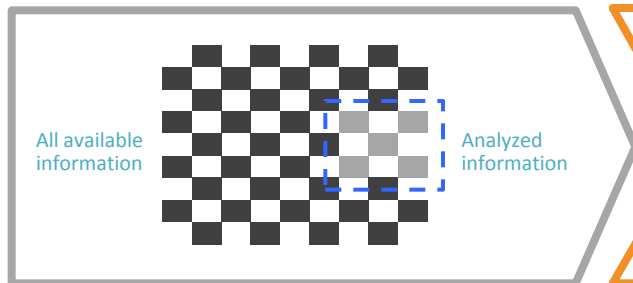
Head of Analytics at Facebook



Big Data Methodologies

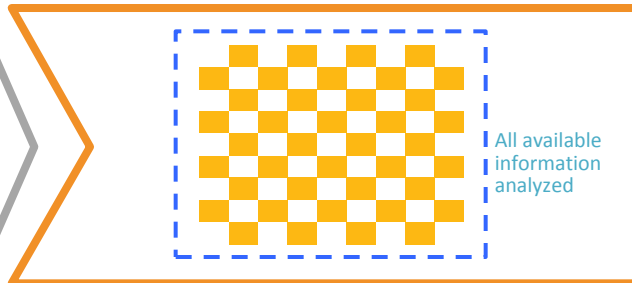
Leverage more of the data being captured

TRADITIONAL APPROACH



Analyze small subsets
of information

BIG DATA APPROACH



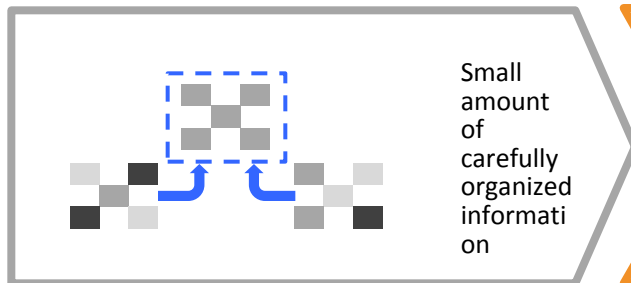
Analyze
all information



Big Data Methodologies

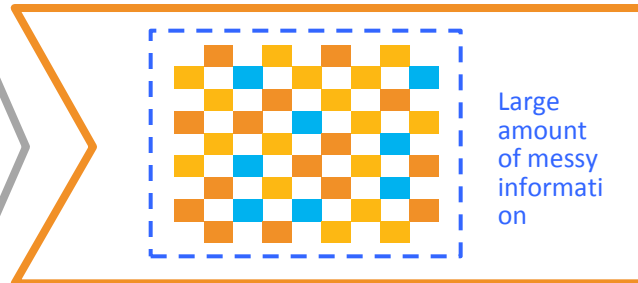
Reduce effort required to leverage data

TRADITIONAL APPROACH



Carefully cleanse information *before* any analysis

BIG DATA APPROACH



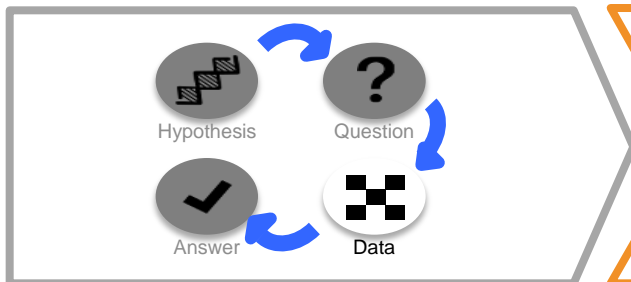
Analyze information as is, cleanse as needed



Big Data Methodologies

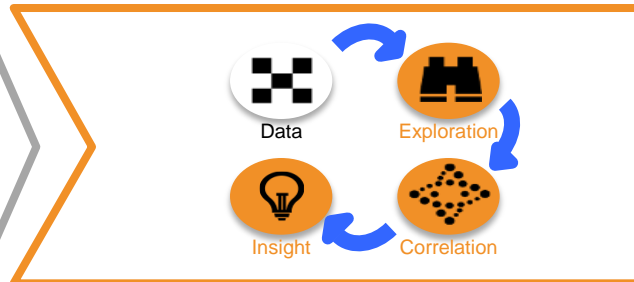
Data leads the way

TRADITIONAL APPROACH



Start with hypothesis and test against selected data

BIG DATA APPROACH



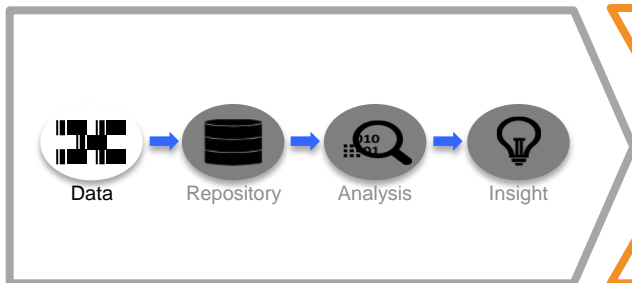
Explore *all* data and identify correlations



Big Data Methodologies

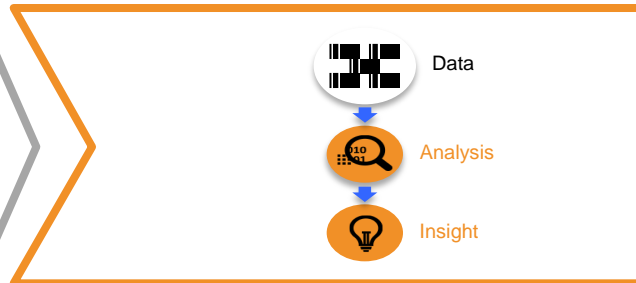
Leverage data as it is captured

TRADITIONAL APPROACH



Analyze data *after* it's been processed and landed in a warehouse or mart

BIG DATA APPROACH



Analyze data *in motion* as it's generated, in real-time



The foundation of Big Data & Analytics, and the starting point for an organization, is the modernization of the information management landscape.

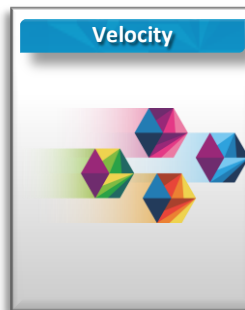
This is Big Data.



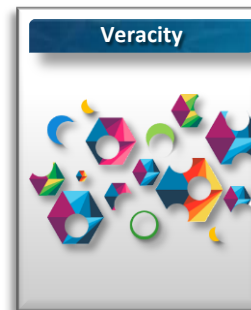
Data at Scale



Data in Many Forms



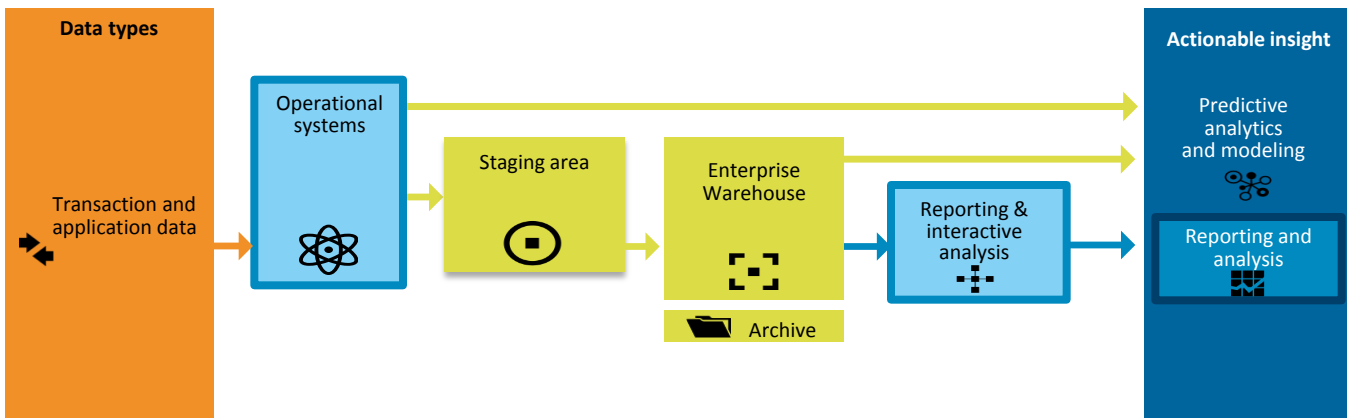
Data in Motion



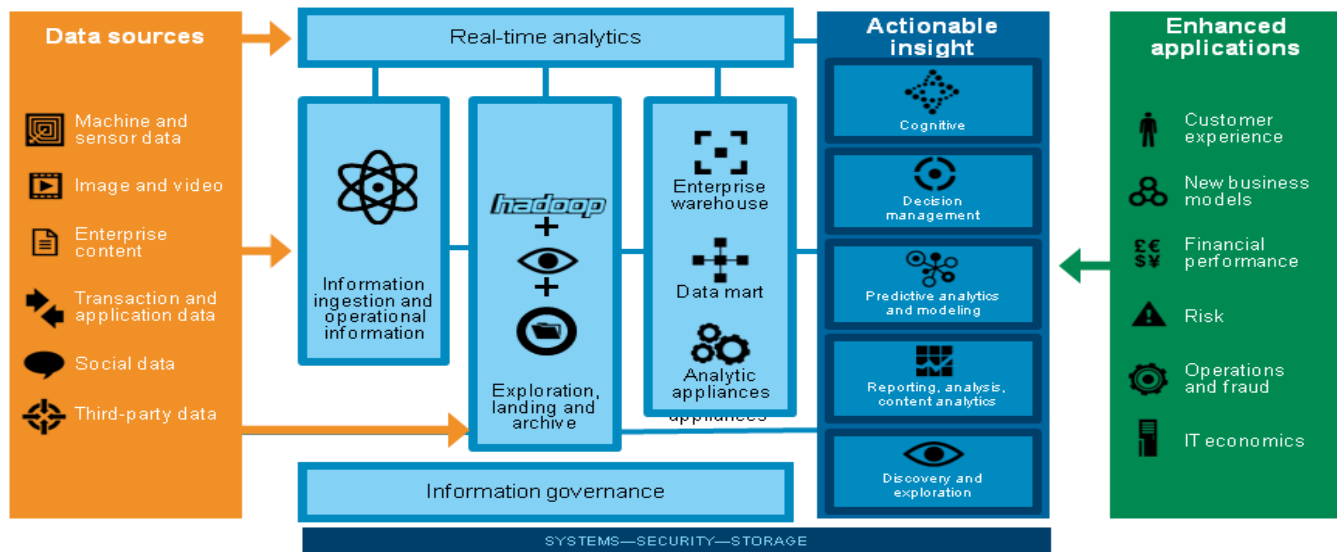
Data Uncertainty



The Information Supply Chain



The Modernized Environment



Building the business transformation



IDENTIFY

high-value opportunities



ESTABLISH

the right architecture for business and IT



PROVE

value to business leaders through pilot programs



SCALE

by expanding to additional use cases



TRANSFORM

to a data-driven culture



IBM helps leaders innovate



Acquire, grow and retain customers

642%

return on investment (ROI) in two months



Optimise operations and reduce fraud

30%

cut in serious crime



Improve IT economics

97%

reduction in response time



Transform financial and management processes

95%

reduction in loan delinquency in one year



Manage risk

USD493 million

in cost savings



Create new business models

300%

increase in potential licensing partners



Be**the transformation**

IBM Big Data & Analytics
A transformation that can change everything

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