

## Smart Work for a Smarter Planet



Smarter Planet

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The world is flatter.

The world is smaller.

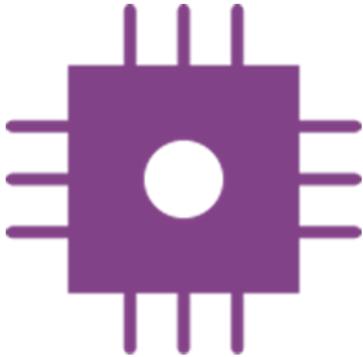
The world is getting **smarter...**



*Every human being, organization, city, nation, and natural or man-made system  
is becoming  
**instrumented, interconnected and intelligent.***

***This is leading to new possibilities for progress.***

## INSTRUMENTED



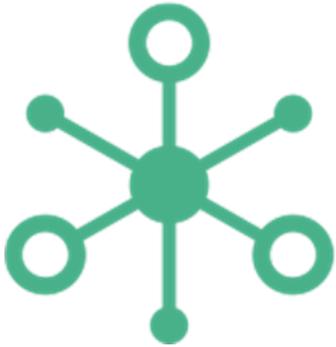
**We now have the ability to measure, sense and see the exact condition of everything.**

- *Today, there are 1 billion transistors for each person on the planet.*
- *By 2010, 30 billion RFID tags will be embedded into our world and across entire ecosystems.*

**Everything will become instrumented: supply chains, healthcare networks, cities and even natural systems like rivers.**

## INTERCONNECTED

**People, systems and objects can communicate and interact with each other in entirely new ways.**



- *Worldwide mobile telephone subscribers reached 3.3 billion in 2007 – one or every two humans on the planet.*
- *India is the second largest mobile phone subscriber market with over 345 million subscribers by end 2008.*

**The Internet of things—cars, appliances, cameras, roadways, pipeline, pharmaceuticals and even livestock—is headed to 1 trillion.**

## INTELLIGENT

**We can respond to changes quickly and accurately, and get better results by predicting and optimizing for future events.**

- *Every day, 15 petabytes of new information are being generated. This is 8x more than the information in all U.S. libraries.*
- *An average company with 1,000 employees spends \$5.3 million a year to find information stored on its servers.*

**New computing models manage the massive amounts of data generated by the proliferation of end-user devices, sensors, and actuators.**

**Combined with advanced analytics, these technologies are making us smarter.**





*A Smarter Planet*

An opportunity to **think and act in new ways**—  
economically, socially and technically.

# The **need** for progress in India/South Asia is clear

Inadequate infrastructure

**40%**

households across India lack electricity

**410 million**

citizens in India have no banking facilities

Outdated processes

**\$40B annual loss**

due to supply chain inefficiencies

Wasted resources

**85% idle**

computing capacity

**27%-40%**

transmission loss across energy grids

# The opportunity for progress in India/South Asia is clear

## Reduction in energy costs

**10%** reduction in energy cost

By using accelerated cooling technologies in the distribution of electricity, the **Central Electricity Authority** in India is seeing a 10% reduction in energy cost amounting to savings of over Rs 100 million .

## Productivity enhancement

**2.0 million** new customers every month

**Bharti Airtel** has been able to capitalize on growth opportunities, increase profits, elevate social levels and maintain its competitive edge to retain its number one spot in the Indian telecommunications market by transforming its business and adopting innovative models.

## Less wastage

**20%** reduction in wastage of perishables

By using state-of-the-art supply chain management systems, **Exporters India** is able to improve the shelf-life of its perishables, reducing wastage by 20%, and resulting in improved profitability .

## Capitalizing on mobile potential

**260 million**

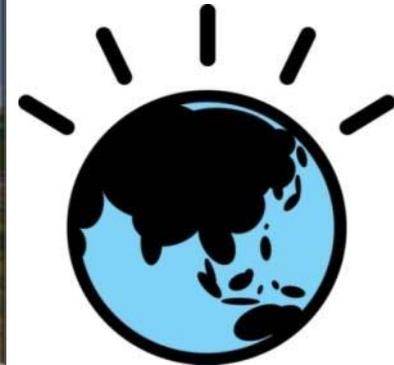
Unbanked Indian population have mobile phones – creating potential market for mobile payment.

## Creating smart energy grids

- 25-50% reduction in outages
- Up to 90% capital savings



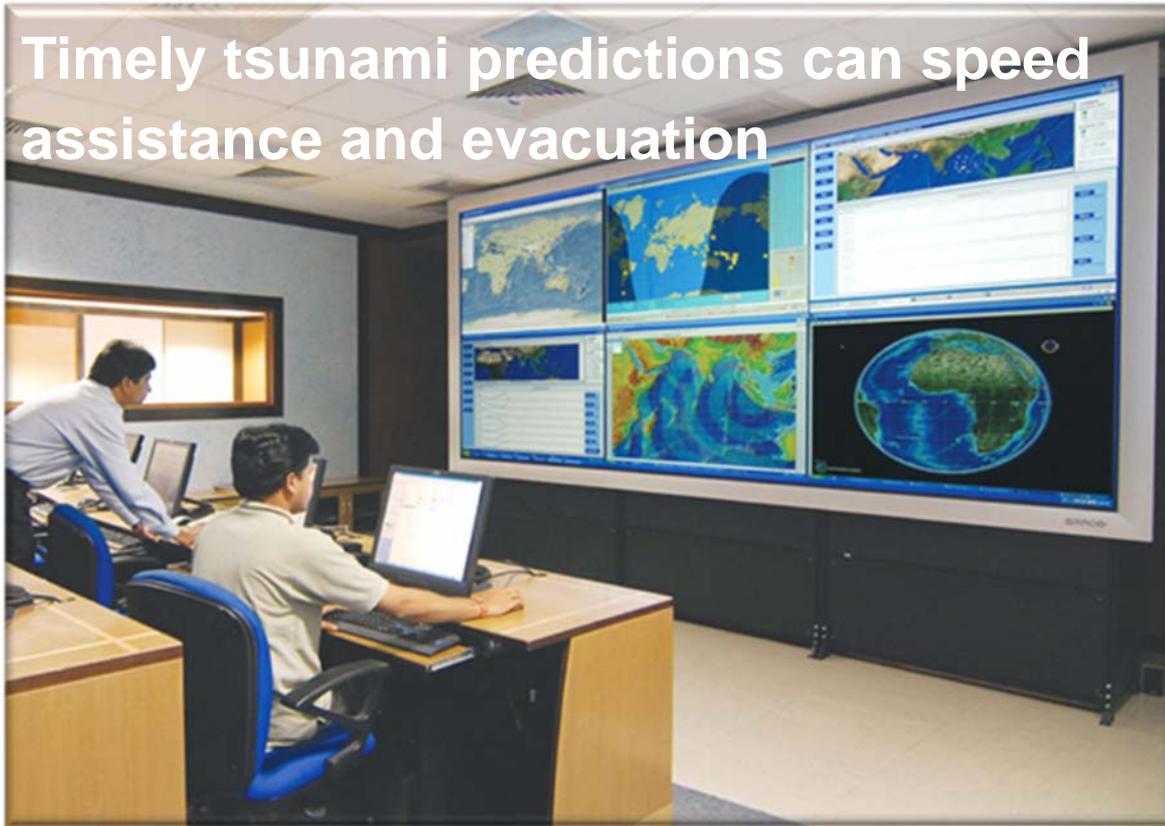
**Real-time  
instrumentation  
and intelligent  
analytics**



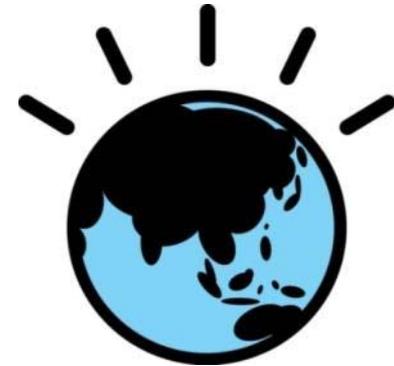
# Smarter tracking solutions

Helping organizations see without physical presence

Timely tsunami predictions can speed assistance and evacuation



Real-time seismic data analysis and forecasting

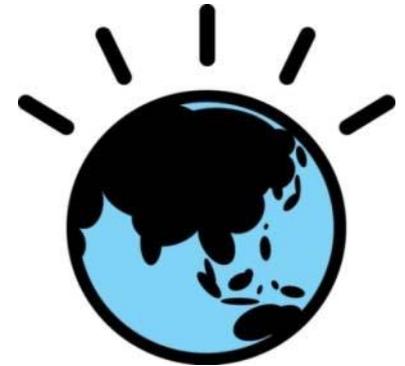


# Smarter asset management and analytics



- Improved track and trace solution
- Savings through real-time inventory management

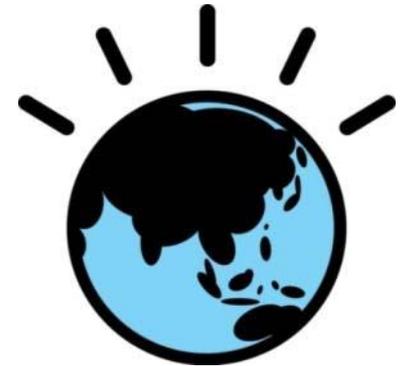
**Real-time RFID  
drives smarter asset  
management**



## Building smarter cities



**Intelligent Transportation Systems**  
**Public Safety**  
**Energy Management**  
**Water Management**  
**Integrated City Command**



New York City, Paris, Brisbane, Galway, Dallas, Houston,  
 Copenhagen, Endesa, Portland, Stockholm, Singapore

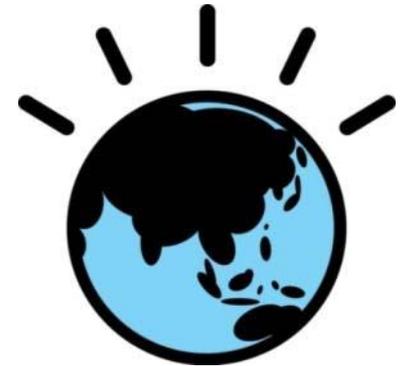
Your organization has enormous potential to change the way the world works

We can't only work harder.

We can't always expend more resources.

**We must Work Smarter.**

**Discover all that is possible on a Smarter Planet**



## Smart Work for a Smarter Planet



# Thank You

