



IBM Sterling Commerce Portfolio Update

Commerce Solutions

IBM is now the only solution provider of seamless, cross-channel marketing, selling, order management, and fulfillment solutions powered by WebSphere Commerce with the capabilities of the following Sterling Commerce Selling and Fulfillment solutions: Sterling Configure, Price, Quote (CPQ), Sterling Order Management, Sterling Warehouse Management, Sterling Transportation Management, and Supply Chain Visibility.

In addition, IBM now has the ability to offer powerful supply chain execution solutions with the combination of ILOG Supply Chain Optimization and Sterling Commerce Fulfillment solutions.

Solution enhancements

IBM WebSphere Commerce V7.0 Feature Pack 3.0	Enhances the customer experience by: <ul style="list-style-type: none">• Integration of social networking sites• Improved site search capabilities• End-user personalization• More fulfillment options• Deeper analytics and integration with Sterling Commerce Configurator and Order Management
IBM Sterling Selling and Fulfillment Suite V9.1	New capabilities help customers: <ul style="list-style-type: none">• Improve sales force and call center efficiencies• Streamline quoting and order fulfillment processes with Salesforce.com integration• New quoting analytics• New IBM Sterling Order Management / Drop Ship capabilities
IBM Sterling Supplier Portal (formerly Sterling Web Forms On Demand)	Enhanced supplier on-boarding capabilities <ul style="list-style-type: none">• Make it easier for non-EDI partners to participate in a community through the creation and exchange of business documents electronically over the internet

Integration Solutions

The portfolios of IBM and Sterling Commerce combine to provide a comprehensive suite of B2B integration and Managed File Transfer (MFT) capabilities that span multiple delivery models and use cases with on-premise, as-a-service and appliance-based solutions.

IBM will invest to enhance existing solutions, build upon market leadership positions and enable seamless interoperability between IBM and Sterling Commerce solutions.

Solution enhancements	
IBM Sterling B2B Collaboration Network and Integration Services	First In, First Out (FIFO) document processing capabilities <ul style="list-style-type: none">• Delivers documents in the order they were sent
IBM Sterling B2B Collaboration Network - Document Tracking Tool	Enhancements include: <ul style="list-style-type: none">• New reporting visuals• Enhanced trading partner lookup and search capabilities• Expanded document search options to provide customers quick visibility of their top inbound and outbound documents• Improvements to find trading partners not directly connected to the IBM Sterling B2B Collaboration Network
Bridge Connect:Direct and MQ FTE environments	Extend managed file transfer capabilities with new functionality in MQ File Transfer Edition V7.0.4 <ul style="list-style-type: none">• Provides tighter integration between the message-based file transfer capabilities of WebSphere MQ FTE and the widely deployed IBM Sterling Connect:Direct• Allows the passing of status and outcome information for assured delivery and file tracking, regardless of the delivery mechanism
IBM Sterling File Transfer Service	Cloud service for file-based business interactions with trading partners <ul style="list-style-type: none">• An alternative to on-premise software• Allows management of a single, secure, reliable connection with the cloud to reach your partners without the capital expense associated with on-premise

For more information about IBM Sterling Commerce solutions and these recent enhancements please contact your local sales representative or visit <http://www.ibm.com/software/commerce/>.