

IBM Software Group

Passport Advantage & Passport Advantage Express

2003 5 5

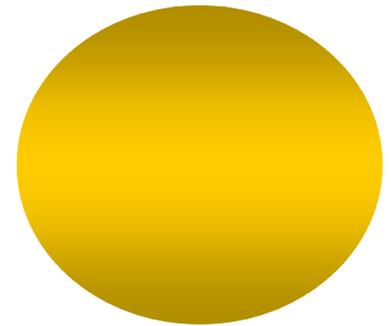
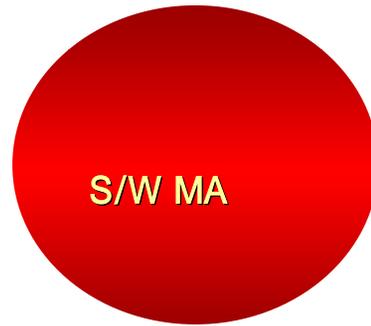
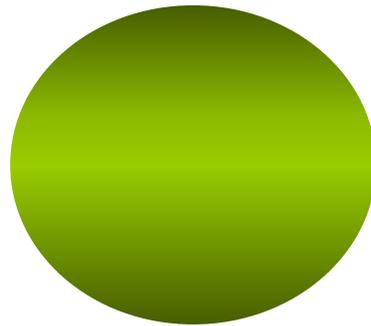
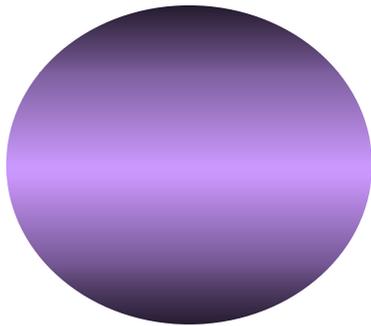
- Passport Advantage, Passport Advantage Express
- Passport Advantage, Passport Advantage Express
- Passport Advantage (가 ,)
- Passport Advantage Express (가 ,)
- Software Maintenance
- (Passport Advantage / Passport Advantage Express)
- PA Online

Passport Advantage, Passport Advantage Express

- IBM Passport Advantage, Passport Advantage Express
가

- Passport Advantage, Passport Advantage Express
가

IBM



Passport Advantage, Passport Advantage Express

- Software Maintenance()

- SW Maintenance

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— Websphere, DB2, Informix, Tivoli, Lotus

License with 12 Months worth of Maintenance : + 1

Software Maintenance Renewal : MA

Software Maintenance After License : MA

MA 가
MA Renewal

MA

Passport Advantage 가

- **IBM (Originating Site)**

 - 가 500
 - 50%
 - Originating site Additional site
 - Additional site 가
 -) 'A'가 IBM PA 'B'가 :
Additional site 가
- **Passport Advantage**

 - 가
 -) 'A Korea' 'A US'
- **Passport Advantage**

 - 30
 - 24 IBM
 - PA
- **Academic option**

 - Academic 가

Passport Advantage

- Price)가 , RSVP(Relationship Suggested Volume 가 , RSVP 가
- 가 RSVP

Points	< 500 *	500	1000	2500	5000	10000	special bid	special bid
RSVP Level	BL	D	E	F	G	H	I	J

- RSVP A ~ C 가 (BL (Basic Level))
- transaction 가 RSVP
- RSVP
- 1 (1 1 ~ 12 31) 가
- RSVP 1

Passport Advantage Express 가

- - 가
 - PAX 가
 - 가 (Single price level)

- - Passport Advantage 가

- **Passport Advantage Express**
 - ,
 -
 - 30
 - 24 IBM
 - PAX

- **Academic option**

Passport Advantage Express

- Relationship agreement가
 - PO

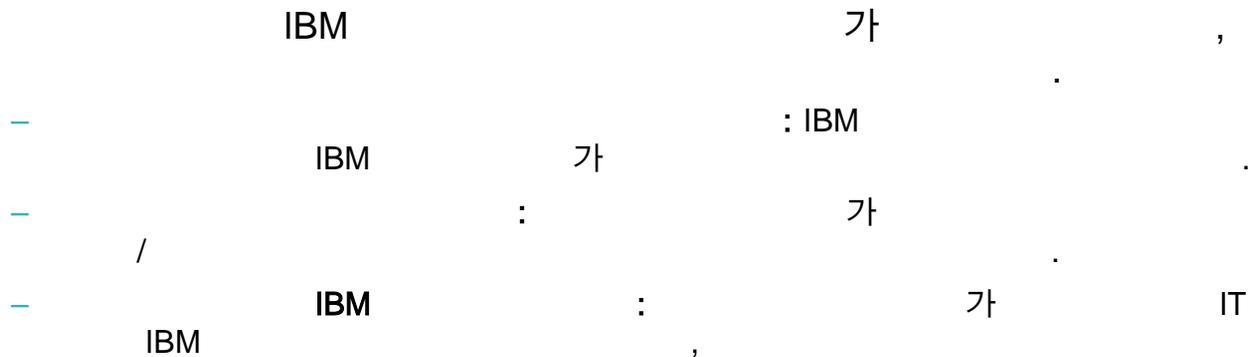
- 가
 - Special Bid가

- Anniversary date transaction
 -
 -

- PAX 500 PA

Software Maintenance

- PA PAX



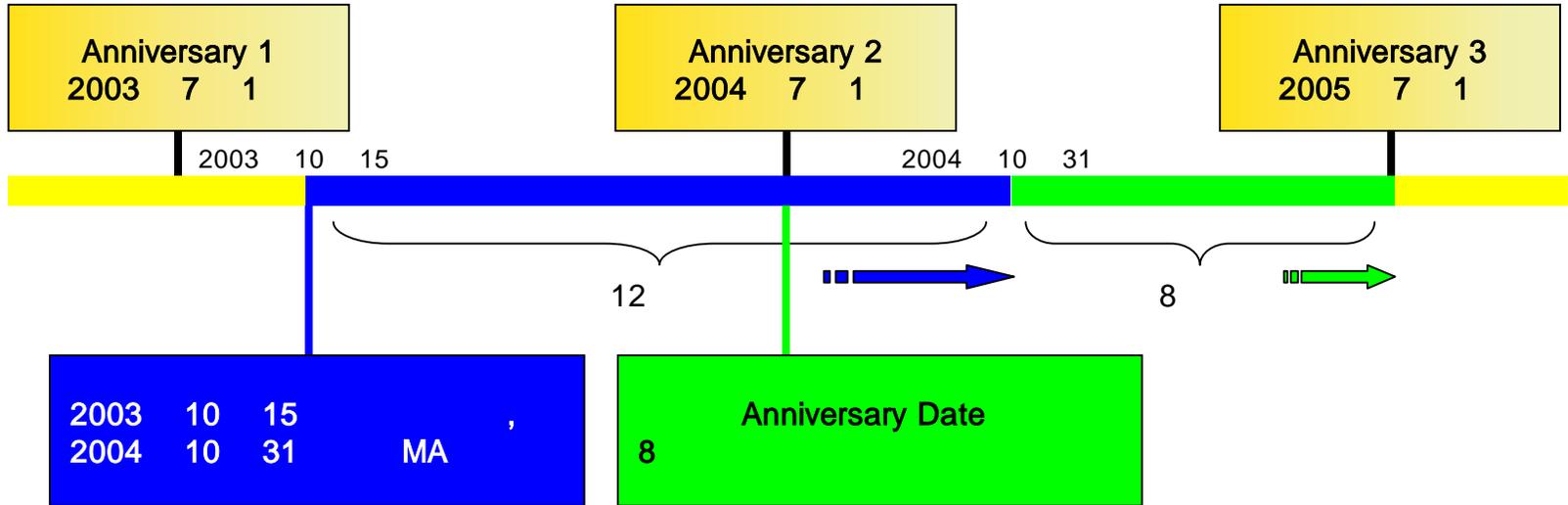
- eCare Center (www.ibm.com/software/support)
- PA Online (<http://query.lotus.com/passport>)

Software Maintenance ()

-) 2003 4 1 , 2004 3 31
 2003 4 10 , 2004 4 30
- Anniversary date
 가 ,

 - Anniversary date , IBM 13
 1) 가 12 3 1 1 , 2 10
 3 1 Anniversary date가
 - PA Additional site Originating site Anniversary
 date가

Software Maintenance ()



- MA .
- (, 가 Renewal License 가 ,
After License .)

PA, PAX

Passport Advantage

	, Multi site
RSVP	BL, D-H (I&J special bid)
RSVP	1 Anniversary date
	12

Passport Advantage Express

	, Single site
RSVP	SRP (Single Relationship Price)
RSVP	
	12

Points	< 500 *	500	1000	2500	5000	10000	special bid	special bid
RSVP Level	BL	D	E	F	G	H	I	J

** Anniversary date가
MA

Passport Advantage Today & Future

Today

Points	<100	100	250	500	1000	2500	5000	10000	special bid	special bid
RSVP Level	A	B	C	D	E	F	G	H	I	J

RSVP	A-H (I&J special bid)
RSVP	Carry over points
	1 or 2 Anniversary

Future

Points	< 500 *	500	1000	2500	5000	10000	special bid	special bid
RSVP Level	BL	D	E	F	G	H	I	J

RSVP	BL, D-H (I&J special bid)
RSVP	1 Anniversary date (carry over)
	12
	가

PA Online

- Passport Advantage PA

<http://query.lotus.com/passport>

1. :
PA
License Maintenance
- Subscription 가 .

2. Passport Advantage
- 3.

- Passport Advantage , User Name Password가 ,
가 eCustomer Care .

eCustomer Care

: Passport_Advantage@Lotus.com
: +65-446-4996

- Passport Advantage, Passport Advantage Express Program
: (heejkim@kr.ibm.com / 02-3781-4513)

- : (hcl@kr.ibm.com / 02-3781-4436)

- Software (swsma@kr.ibm.com)
 - WAS, MQ, DB : 02-3781-7772
 - Tivoli : 02-3781-5245
 - Lotus : 02-3781-8099

