

Smart Work for a Smarter Planet:

Business Aligned IT Discovery Series 2009.

Get Instrumented, Intelligent, and Interconnected.
And Ready for a Smarter Planet.



Dynamic Infrastructure Overview

Priorities, Capabilities and Experiences

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An overview of today's workshop

-Purpose

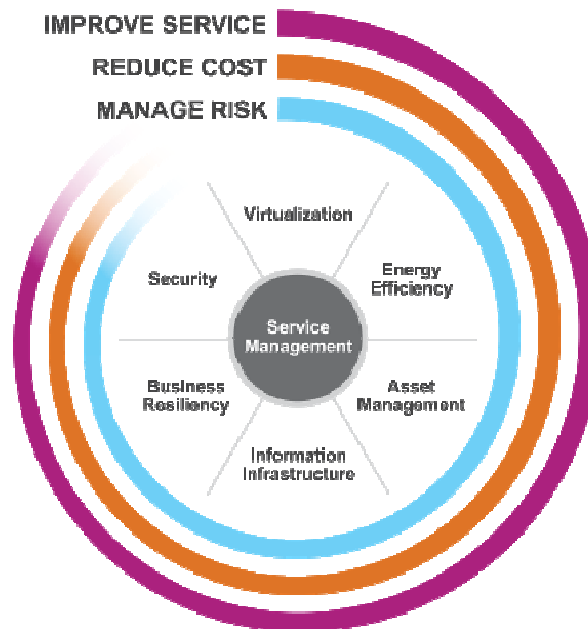
- Many businesses have already begun to make their IT infrastructure 'Dynamic'
- Some are doing this under a structure of governance, architecture and program management, with clearly defined business priorities and capability goals
- Today's workshop will allow you to:
 - Learn more about the market and IBM's perspective on the critical components of a Dynamic Infrastructure
 - Understand how each of these components relate to improving a specific business (our example business is *ISM Group*)
 - Baseline your Business / IT priorities, and Current Capabilities for each of these components, and then see a comparison from other participants (in an anonymous method)
 - See how other businesses are improving their capabilities and the Business / IT benefits they are receiving from these improvements



An overview of today's workshop

- Topics

- The workshop today will cover:
 - The six components that are key to deploying, managing and exploiting a Dynamic Infrastructure
 - How these components working together support the overall advancement of Service Management for your business



An overview of today's workshop

- Results



- At the end of this workshop, there is an assessment form for you to fill up. All the answers given will be gathered to develop a baseline report along with suggestions on improving capabilities for each of the components
- Your baseline report will be delivered to you by our local IBM team.

A brief overview of our example business – ISM Group



- ISM Group is a fictional Freight Shipment and Logistics Company with four main business units
 - Container Freight (large freight by land and sea)
 - Air Freight (rapid shipment of small packages by air)
 - Logistics Solutions (end to end logistics services to other businesses)
 - Mail and Retail Services (over the counter consumer shipping solutions)
- In order to gain business advantage the ISM Group relies heavily on technology to drive the invoicing, scheduling and delivery of shipments globally. In order to maintain a competitive edge it is important that key IT systems are available to maximize both international and domestic sales.
- The visibility of IT failures is extensive and has a direct effect on the company's top and bottom line