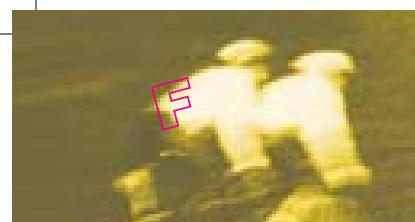


LOTUS DM SLIM JIM (COVERS)

21206 IBM-LTC-O LOTUS BUSINESS PARTNER
F5 R4 T1 Form 1 Studio 212-941-3276 4/18/2002 St22

THIS IS A GENERIC TEMPLATE. If necessary, modify its format to comply with standards in each local geo.



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Business Partner logo



SWG Business Partner emblem

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3.937"

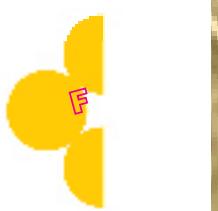
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4"



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Front cover headline
IBM Helvetica-condensed bold 20pt/20pt

Front cover Subhead
IBM Helvetica-condensed bold 16pt/20pt

Small Subhead
IBM Helvetica-condensed bold 13pt/20pt

Back cover headline
IBM Helvetica-condensed bold 20pt/14pt

Back cover subhead
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Back cover body
IBM Helvetica-condensed light 9pt/14pt

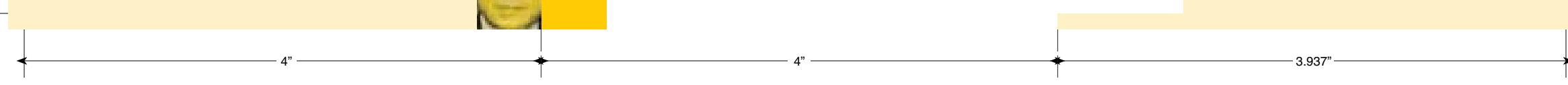
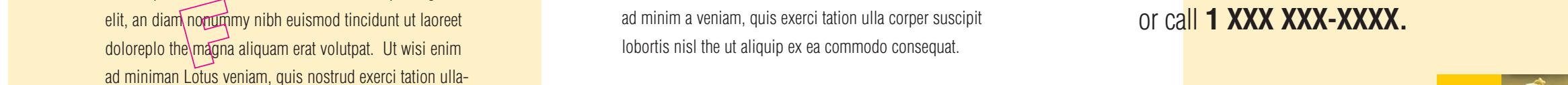
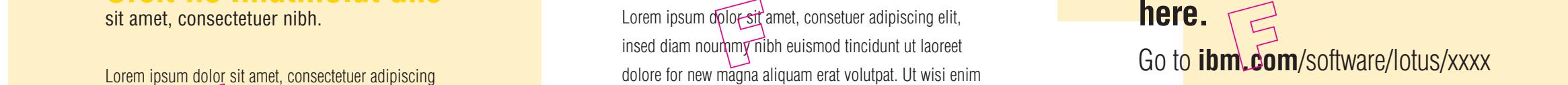
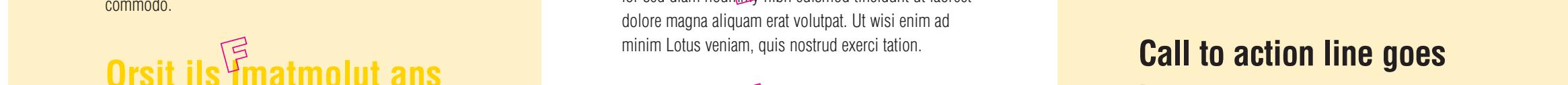
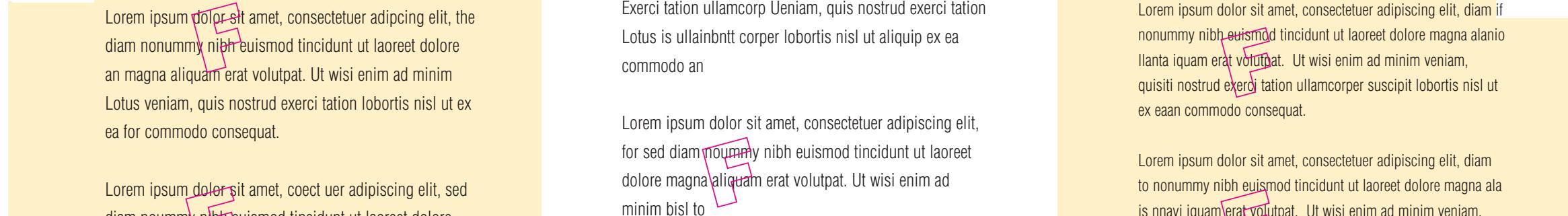
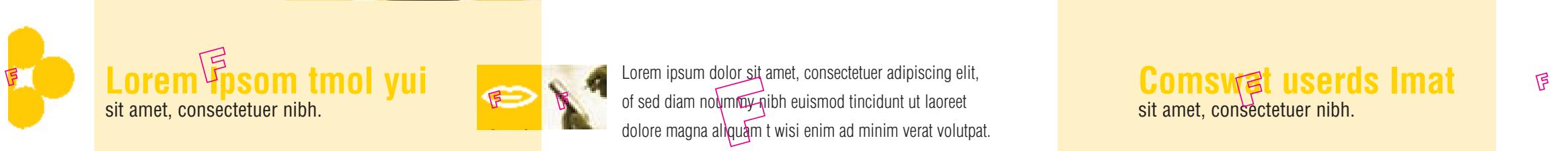
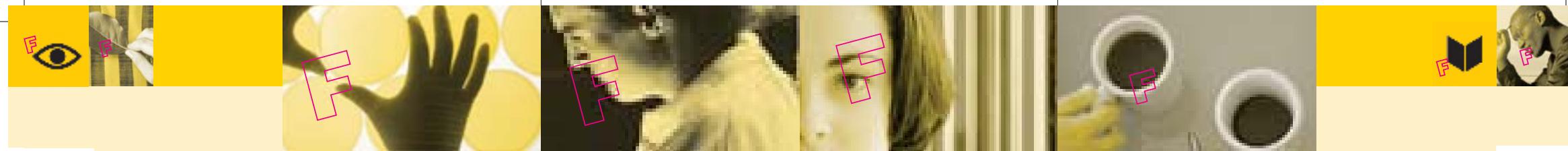
Back cover small copy
IBM Helvetica-condensed light 7pt/8pt

Legal
IBM Helvetica-condensed light 6pt/8pt

Notes to Production for replacing FPO art in templates:

- All art work marked FPO must be replaced.
- Lotus art files must be prepared in CMYK or Two Color.
Refer to the Lotus Cookbook for these options.
- Business Partner art files must be prepared in Two Color.
Refer to the Lotus Cookbook for all the approved colors.
- Option for PMS color pending FPO logo

WDM
Client: IBM
Job Number: IBM-LTC-O21206
Product: LOTUS COOKBOOK
Description: LOTUS BUSINESS PARTNER
Publication: n/a
Space/Unit: n/a
Issue Date: 4/15/02
Code/Extension: n/a
Account Executive: T. Einziger x3261
Asst. Account Executive: K. Yee x3141
Art Director: D. Healy x3280
Copywriter: n/a
Customer Service Rep: Lisa Garcia
Production Manager: A. Marasovic x3396
Production Associate: M. Mitchell x3734
Cost Control: n/a
Vendor: Studio
File Name: Form 1
F5 R4 T1



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Client: IBM
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Production Manager: A. Marasovic x3396
Production Associate: M. Mitchell x3734
Cost Control: n/a
Vendor: Studio
File Name: Form 2 F5 R4 T1

Notes to Production for replacing FPO art in templates:

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- 2) Lotus art files must be prepared in CMYK or Two Color.
Refer to the Lotus Cookbook for these options.
- 3) Business Partner art files must be prepared in Two Color.
Refer to the Lotus Cookbook for all the approved colors.
- 4) Option for PMS color pending FPO logo

Inside Headline
IBM Helvetica-condensed bold 20pt/13pt

Inside Subhead
IBM Helvetica-condensed regular 11pt/13pt

Inside body
IBM Helvetica condensed light 10pt/16pt

Call to action
IBM Helvetica-condensed bold 19pt/25pt

Call to action copy
IBM Helvetica-condensed light 16pt/25pt

Call to action bold
IBM Helvetica-condensed light 16pt/25pt