MQSeries Workflow   V3.3

MQSeries Workflow

Pricing Update

MQSeries Family Pricing

Stuart Thompson
IBM Software Solutions Development Laboratory
Boeblingen, Germany

Title

MQSeries Workflow
V3.3 -TTT Class

MQSeries Family Pricing

- **MQSeries Workflow V3.3**
  - ‣ Non 390

- **Pricing details**

Part Number	Description	Price
0790875	Prog Pack with 2 CUs	$70000
0791009	Capacity unit	$35000
CZ89LML/MML/NML/PML	Media	$40
CZ89QML	Documentation	$50

- **Standard Passport Advantage pricing applicable**

- **Uses the Standard MQSeries 5 Tier Structure**

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MQSeries Family Pricing

- **MQSeries Workflow V3.3**
  - ▸ Non 390
- **Pricing details**

Band	T1	T2	T3	T4	T5
Proc.	1 Intel	1 or 2	3 to 8	9 to23	Over 24
CUs	2	4	8	16	30
Price	$70K	$140K	$280K	$560K	$1050K

- **Pricing CU Calculator to be published**

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MQSeries New Sales Pricing Calculator

Last Updated: 4 July 2000
Version Number 8 - Created by Stuart Thompson- IBM Hursley

Pricing for MQSeries NEW SALES in the US ONLY

Tier ->	1	2	3	4	5
HW Platform		Number of Processors			
AS/400	P05	P10+P20	P30+P40	P50	
Intel/Cyrix/AMD (NT, OS/2)	1	2	3-8	9-23	
RISC (NT, AIX, HP-UX, Solaris)		1-2	3-8	9-23	24+
Capacity Units per Tier	2	4	8	16	30
Pricing for MQSeries NEW SALES in the US ONLY					
Enter number of servers/SP Nodes	0	3	0	5	0
Capacity Units per tier	2	4	8	16	30

Total number of systems	8
Total number of Capacity Units	92
Number of program packages required	1
Add'l media/doc packs required	0 in addition to program packages

	SRP ($K)	Net ($K)
Program Package Charges	$3,100.0	$3,100.0
Additional Media Charges	$0.0	$0.0
Add'l Capacity Unit charges		

ALL Totals EXPRESSED IN U.S. DOLLAR

Band	ABC	D	E	F	G
License+Subscription+Support 1st Ann.	$126,900	$118,890	$110,790	$102,600	$94,500
License+Subscription+Support 2nd Ann.	$155,430	$145,710	$135,720	$125,730	$115,740
License+Subscription only 1st Ann	$116,370	$108,990	$101,520	$94,050	$86,670
License+Subscription only 2nd Ann	$135,450	$126,720	$118,170	$109,440	$100,800
SW Subscription Renewal & Support	$31,680	$29,700	$27,720	$25,650	$23,580
SW Subscription Renewal	$21,150	$19,800	$18,450	$17,100	$15,750
SW Subscription & Support	$63,450	$59,400	$55,350	$51,300	$47,250
SW Subscription 1st Ann.	$52,920	$49,500	$46,170	$42,750	$39,420
SW Subscription 2nd Ann.	$72,000	$67,320	$62,820	$58,140	$53,550

Insert Capacity Unit Charge by type by band	126,900

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

TOTAL NET BID	$130,000.0 K

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MQSeries Family Pricing

- **MQSeries Workflow V3.3**
  - ‣ **Z/OS390**

- **Pricing details**

Program Number 5655-BPM	Description	Price
F/N 0001	1- 3 MSU per MSU	$48350
F/N0002	4 - 45 MSU per MSU	$6730
F/N 0003	46 - 175 MSU per MSU	$2880
F/N 0004	176 -315 MSU per MSU	$2160
F/N 0005	316 - 575 MSU per MSU	$1620
F/N 0006	576+ MSU per MSU	$1220

- **Prices are OTC only - no mlc option**

- **Subscription and Support priced separately at 25% per annum**
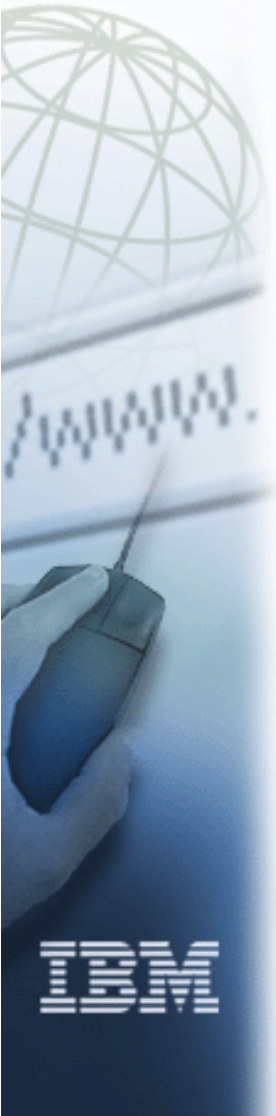
Title

MQSeries Workflow
V3.3 -TTT Class

MQSeries Family Pricing

- **MQSeries Workflow V3.3**
  - ‣ Z/OS390

- **Pricing details**   ■ **Worked example**

- **MQSeries Workflow V3.3 for Z/OS390 on Z37 (95MSUs)**

- **OTC price :**
  - ‣ 3 Nr F/N 0001 To 3MSU   @$48350 $145050
  - ‣ 42 Nr F/N 0002 To 45MSU   @$6730 $282660
  - ‣ 50 Nr F/N 0003 To 95MSU   @$2880 $144000

- **Total Bid price $571710**

- **Still plan to move the WF 390 product to CU based pricing**
- **MSU to CU calculator available**

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MQSeries Family Pricing

■ **Future directions for MQSeries Workflow**

- ■ **MQSWF will be bundled into WS B2Bi**
  - ‣ **Sold using the 5 Tier CU structure**
  - ‣ **Capacity Units calculated in the same way as other family members**
  - ‣ **Announces April 24th**

- ■ **MQSWF will move to Value Units in 3Q2001**
  - ‣ **Applicable to both 390 and Non390**
  - ‣ **VUs fully transferable across platforms**
  - ‣ **390 just another platform**

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MQSeries Family Pricing

- **Future directions for MQSeries Workflow**
  - **MQSWF will move to Value Units in 3Q2001**

- The products in this announcement have one charge unit - Value Units. Value
- Units for a specified MSU capacity are determined by the following table. The
- price of a Value Unit varies depending on the product selected.
-   Translation from MSUs to Value Units
- --

	MSUs	Value Units/MSU
Base	1-3	1.00
Tier A	4-45	.45
Tier B	46-175	.36
Tier C	176-315	.27
Tier D	316+	.20

- --
- The total number of Value Units is calculated according to the following
- example:
- If the customer has installed 1000 MSUs the applicable Value Units would be:
-
- $3 * 1.00 + 42 * 0.45 + 130 * 0.36 + 140 * 0.27 + 685 * 0.20 = 244$
- Value Units. Rounded to the next integer.

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