

# Passport Advantage Reseller Enrollment Form

## Passport Advantage Reseller Information

|                    |                    |
|--------------------|--------------------|
| Reseller Name:     | Legal Name:        |
| Address:           | Address:           |
| City:              | State:             |
| Province Zip Code: | Country:           |
| Company Telephone: | Company Facsimile: |
| Contact Name:      | Contact Telephone: |

- **APPOINTMENT:** Upon acceptance of this Enrollment Form, IBM will authorize Reseller to remarket qualifying IBM Passport Advantage Workstation Software products (the "Products") to end users located within local country only. Reseller should acquire Products from a Passport Advantage Distributor and are instructed to contact such Distributor for Passport Advantage pricing and program information.

- **PASSPORT ADVANTAGE DISTRIBUTOR:** As a Passport Advantage Reseller, you are required to select a Passport Advantage Authorized Distributor from which you will secure program and pricing information as well as transact all Program orders.

Passport Advantage Distributor Name: \_\_\_\_\_ PartnerWorld for Software Number: \_\_\_\_\_

Please check the business segment in which you wish to participate (check all applicable):

\_\_\_\_\_ Commercial    \_\_\_\_\_ Government: Federal    \_\_\_\_\_ Academic    \_\_\_\_\_ Government: State & Local

- **PRODUCTS REQUIRING CERTIFICATION:** . A selected set of Passport Advantage Products are only available for remarketing by resellers who have met the certification requirements for those products. For a listing of IBM Passport Advantage Workstation Software Products and/or Product Certification requirements, contact your Distributor of Workstation Software. It is your responsibility to update contact information for your organization and notify IBM in the event you decide to change Distributors. You may contact IBM customer management by: Fax # 617-374-0117. For any program assistance or to check status, please contact the Passport Advantage Hotline at 800-266-8720.
- **PASSPORT ADVANTAGE PROGRAM STAFF:** To effectively administer Passport Advantage transactions, you are requested to name and maintain your Passport Advantage Program Staff. Staff members should attend appropriate training sessions to competently administer the Passport Advantage Program and related functions, please identify your Program Staff members below:

## Passport Advantage Reseller Program Staff

|   |                   |
|---|-------------------|
| <b>Passport Advantage Operations Manager Name:</b>  |                   |
| Title:  | Telephone Number: |
| e-mail Address:                                     | Facsimile Number: |
| <b>Passport Advantage Sales Manager Name:</b>       |                   |
| Title:  | Telephone Number: |
| e-mail Address:                                     | Facsimile Number: |
| <b>Passport Advantage Maintenance Manager Name:</b> |                   |
| Title:  | Telephone Number: |
| e-mail Address:                                     | Facsimile Number: |

*- IBM Administration Use Only: Completed and issued by IBM upon approval -*

Reseller SAP Number: \_\_\_\_\_ Date: \_\_\_\_\_