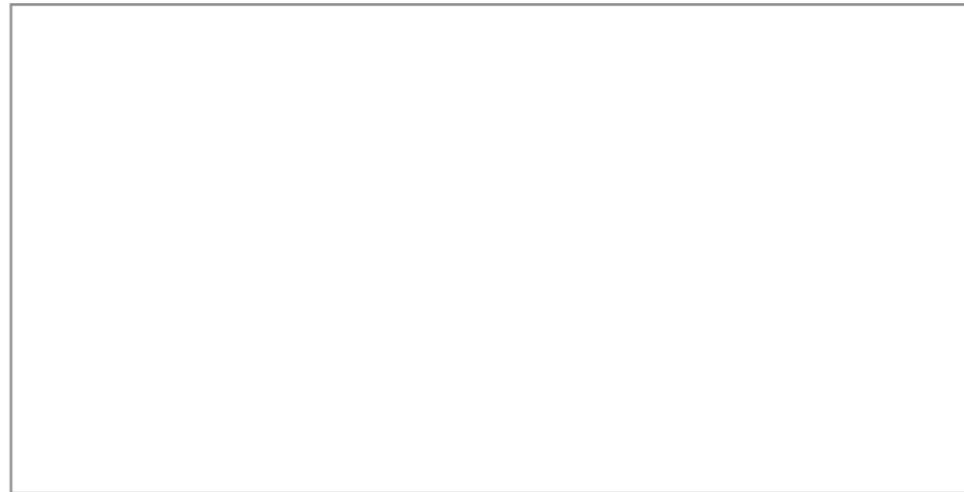


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Roadmap and Information



About us:

We are a Business Partner we specialises in xxxxx and can offer a range of services software and hardware etc., etc...
etc. etc, etc,

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Winning Business in Aerospace !



Product Lifecycle Management by IBM solutions for Aeronautic Suppliers



Logo
placement

The future in Aerospace

Aerospace companies are changing the way they do business. There is increased focus on commonality of tools and processes used within the supply chain.

A core component of this new model is CATIA V5, but decisions on supply chain partners are also being taken based on the way the tools are used to execute work packages for future aircraft programs.

To help in this change, IBM and its partners have put together affordable CATIA V5 packages with Airbus to suit the needs of their different types of suppliers.

By joining other companies in becoming early adopters you will not only be prepared for this change, but also will not suffer from implementation of a new tool at the same time as being considered for new work packages.

WE CAN HELP YOU

Benefits of PLM Solutions:

In addition to CATIA V5, IBM PLM solutions can help you manage your product development processes, intellectual capital (to help you secure your key differentiation), and also help you proliferate your product data across your enterprise, internally and externally

An example of the benefits of PLM solutions was documented by the analyst AMR earlier this year:

PLM Practices

| Challenge | Result with PLM |
|----------------------|-------------------------|
| Engineering change | 90% faster |
| Material sourcing | 2%-5% materials savings |
| RFQ response | 60% faster |
| CTO/ETO order errors | 90% lower |
| Documentation | 80% cost reductions |
| R&D waste | 2% of total R&D spend |

Source: Kevin O'Marah, The AMR Research Report, 24 April 2003.

TO STAY AHEAD OF THE GAME...

Find out more...

You can return this reply card to be sent more details OR you can contact us directly by telephone on: xxxxxx

- Please send me details of the Airbus configurations**
- Please call me to arrange a consultation**
To discuss my business and how I could benefit from PLM
- Please invite me to a seminar**
Where I also have the opportunity to meet other companies in my industry

For further information, tick one or more boxes above, detach and send

Name

Company

Position

Address

Telephone