Touchdown 2000
Orlando, FL., USA
31 January 2000 -- 2 February 2000

Elective Sessions Schedule

Use this schedule to see the daily schedule of sessions.

Click HERE to see an alphabetical list of session names

Monday, 31 January 2000

10:30 - noon	noon - 1:00	1:00 - 2:00	2:15 - 3:15	3:45 - 4:45	5:00 - 6:00
Super Session in Main Ballroom - New Product announcements	lunch	Hardware Update	Opportunity Analysis	Software Strategy	Selling StoreFlow
		Netfinity Update	Java 4690	Configuring new products	What's New with Lotus in Retail
		Kiosk	Tech Support on the Web	Fiscal update	Hardware Q&A
		Multi Channel	Retail Services Update	Touch & GUI	PartnerWorld
		Global SMB	Food Service, Hospitality	Customer Value Proposition	SMB North America

Tuesday, 1 February 2000

8:00 - 9:00	9:15 - 10:15	10:45 - 11:45	11:45 - 1:00	1:00 - 2:00	2:15 - 3:15	3:45 - 4:45
Competitive Analysis	MarCom on the Web	StoreFlow Technical Overview	lunch	StoreFlow Functional Overview	IBM and Microsoft	Retail Standards Update
Opportunity Analysis (repeat)	PC Cash Drawer/ USB	XML - What is it and what does it mean to retailers?		Multi-Channel Retailing (repeat)	Network Design	Touch & GUI (repeat)
BP Certification	Partner Commerce/ Servers	4690 Update		Marketing Program Overview	Partner Commerce/ Server (Retail focus)	International Business and Rollout Consideration
Selling StoreFlow (repeat)	Supermarket Application Update	PartnerWorld (repeat)		Systems Management & Tivoli	Device Driver Update	The Configurator
StoreFlow for BPs	SureOne: Field Feedback	World Wide Education		Retail CRM and Loyalty Programs	Food Service Hospitality (repeat)	Competitive Analysis (repeat)

Wednesday, 2 February 2000

8:00 - 9:00	9:15 - 10:30	11:00 - Noon
NA Channel Plans and Programs	NA Channel Roundtable	Hardware Q&A (repeat)
EMEA Channel Plans and Programs	EMEA Channels Roundtable	StoreFlow Functional Overview (repeat)
IBM Retail Alliance	Java 4690 (repeat)	ScanSource session with Solution Providers
Configuring New Products (repeat)	Supermarket Application and SurePOS ACE	Kyrus session with Solution Providers
Channel Plans and Programs - Latin America (in Spanish)	LA Roundtable - LA IBMers/BPs - issues and discussion	Operating Systems in Retail

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		Kiosk	Tech Support on the Web	Fiscal update	Hardware Q&A
		Multi Channel	Retail Services Update	Touch & GUI	PartnerWorld
		Global SMB	Food Service, Hospitality	Customer Value Proposition	SMB North America

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Opportunity Analysis (repeat)	PC Cash Drawer/ USB	XML - What is it and what does it mean to retailers?		Multi-Channel Retailing (repeat)	Network Design	Touch & GUI (repeat)
BP Certification	Partner Commerce/ Servers	4690 Update		Marketing Program Overview	Partner Commerce/ Server (Retail focus)	International Business and Rollout Consideration
Selling StoreFlow (repeat)	Supermarket Application Update	PartnerWorld (repeat)		Systems Management & Tivoli	Device Driver Update	The Configurator
StoreFlow for BPs	SureOne: Field Feedback	World Wide Education		Retail CRM and Loyalty Programs	Food Service Hospitality (repeat)	Competitive Analysis (repeat)

Wednesday, 2 February 2000

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NA Channel Plans and Programs	NA Channel Roundtable	Hardware Q&A (repeat)
EMEA Channel Plans and Programs	EMEA Channels Roundtable	StoreFlow Functional Overview (repeat)
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Configuring New Products (repeat)	Supermarket Application and SurePOS ACE	Kyrus session with Solution Providers
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	4690		**N**
'Tuesday, 10:45 - 11:45	4690 Update	Wednesday, 8:00 - 9:00	NA Channel Plans and Programs
	B	Wednesday, 9:15 - 10:30	NA Channel Roundtable
Tuesday, 8:00 - 9:00	BP Certification	Monday, 1:00 - 2:00	Netfinity Update
	C	Tuesday, 2:15 - 3:15	Network Design
Wednesday, 8:00 - 9:00	Channel Plans and Programs - Latin America (in Spanish)		**O**
Tuesday, 8:00 - 9:00	Competitive Analysis	Wednesday, 11:00 - noon	Operating Systems in Retail
'Tuesday, 3:35 - 4:45	Competitive Analysis	Monday, 2:15 - 3:15	Opportunity Analysis
Monday, 3:34 - 4:45	Configuring New Products	Tuesday, 8:00 - 9:00	Opportunity Analysis
Wednesday, 8:00 - 9:00	Configuring New Products		**P**
Monday, 3:34 - 4:45	Customer Value Proposition	Tuesday, 2:15 - 3:15	Partner Commerce/Server (Retail focus)
	D	Tuesday, 9:15 - 10:15	Partner Commerce/Servers
Tuesday, 2:15 - 3:15	Device Driver Update	Monday, 5:00 - 6:00	PartnerWorld
	E	'Tuesday, 10:45 - 11:45	PartnerWorld
Wednesday, 8:00 - 9:00	EMEA Channel Plans and Programs	Tuesday, 9:15 - 10:15	PC Cash Drawer/USB
Wednesday, 9:15 - 10:30	EMEA Channels Roundtable		**R**
	F	Tuesday, 1:00 - 2:00	Retail CRM and Loyalty Programs
Monday, 3:34 - 4:45	Fiscal Update	Monday, 2:15 - 3:15	Retail Services Update
Monday, 2:15 - 3:15	Food Service, Hospitality	Tuesday, 3:35 - 4:45	Retail Standards Update
Tuesday, 2:15 - 3:15	Food Service, Hospitality		**S**
	G	Wednesday, 11:00 - noon	ScanSource session with Solution Providers
Monday, 1:00 - 2:00	Global SMB	Monday, 5:00 - 6:00	Selling StoreFlow
	H	Tuesday, 8:00 - 9:00	Selling StoreFlow
Monday, 5:00 - 6:00	Hardware Q&A	Monday, 5:00 - 6:00	SMB North America
Wednesday, 11:00 - noon	Hardware Q&A	Monday, 3:34 - 4:45	Software Strategy
Monday, 1:00 - 2:00	Hardware Update	Tuesday, 8:00 - 9:00	StoreFlow for BPs
	I	Tuesday, 1:00 - 2:00	StoreFlow Functional Overview
Tuesday, 2:15 - 3:15	IBM and Microsoft	Wednesday, 11:00 - noon	StoreFlow Functional Overview
Wednesday, 8:00 - 9:00	IBM Retail Alliance	Tuesday, 10:45 - 11:45	StoreFlow Technical Overview
'Tuesday, 3:35 - 4:45	International Business and Rollout Consideration	Monday, 10:30 - noon	Super Session in Main Ballroom
	J	Wednesday, 9:15 - 10:30	Supermarket Application and SurePOS ACE
Monday, 2:15 - 3:15	Java 4690	Tuesday, 9:15 - 10:15	Supermarket Application Update
Wednesday, 9:15 - 10:30	Java 4690	Tuesday, 9:15 - 10:15	SureOne: Field Feedback
	K	Tuesday, 1:00 - 2:00	Systems Management & Tivoli
Monday, 1:00 - 2:00	Kiosk		**T**
Wednesday, 11:00 - noon	Kyrus session with Solution Providers	Monday, 2:15 - 3:15	Tech Support on the Web
	L	'Tuesday, 3:35 - 4:45	The Configurator
Wednesday, 9:15 - 10:30	LA Roundtable - LA IBMers/BPs - issues and discussion	Monday, 3:34 - 4:45	Touch & GUI
	M	'Tuesday, 3:35 - 4:45	Touch & GUI
Tuesday, 9:15 - 10:15	MarCom on the Web		**W**
Tuesday, 1:00 - 2:00	Marketing Program Overview	Monday, 5:00 - 6:00	What's New with Lotus in Retail
Monday, 1:00 - 2:00	Multi Channel Retailing	'Tuesday, 10:45 - 11:45	World Wide Education
Tuesday, 1:00 - 2:00	Multi-Channel Retailing		**X**
		'Tuesday, 10:45 - 11:45	XML - What is it and what does it mean to retailers?

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