



## IBM ECM Regional Shared Training Program<sup>1</sup>

Technology is the engine driving virtually all business today—to maintain a winning edge, you need to keep your employees’ technical skills up to date. Organized IBM ECM Regional Shared Training classes are planned to better meet your training needs to stay on top of ECM technologies. Customers can realize significant benefits that enhance the value of their technology investments, while enjoying maximum convenience.

**How It Works?** IBM ECM Education together with the Americas ECM UserNet Board will reach out to customer organizations in their region to join hands in conducting shared ECM training classes at their locations. An organization, in a region, can also reach out to IBM ECM Education or the Americans ECM UserNet Board to plan for and schedule a local class. Attendees will be a mix of representatives from multiple organizations that have interest in training on the ECM technologies. Customers will enjoy the same expert instructors, broad curriculum, and hands-on training offered in our public classes.

**What Are The Benefits?** ECM Regional Shared Training classes offer all the benefits of our public classes, as well as the ability to:

- Train multiple employees simultaneously.
- Schedule learning around your employees’ workload demands.
- Save money over the cost of sending numerous employees to an offsite class.
- Re-skill critical employees with minimal downtime.
- Learn and share technology experiences with your peers.

The Host organization will receive benefits in terms of free seats depending on the number of students registered for the event, as outlined below:

Host Organization Benefits	Required Student Attendance
2 Free Seats	8 Paid seats
4 Free Seats	10 Paid seats

Note: Number of Students is inclusive of students representing all the organizations and not just the Host Organization.

### It’s Easy to Initiate or Register for an ECM Regional Shared Class

1. Visit our [US Training Catalog](http://ibm.com/training) on [ibm.com/training](http://ibm.com/training).
2. Determine which course you need to attend.
3. Contact your local IBM ECM Americas UserNet Board or ECM Education Account Managers [ecmeduna@us.ibm.com](mailto:ecmeduna@us.ibm.com), 714-327-3256.

<sup>1</sup> ECM Regional Shared Training Program is currently available within North America only.