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Performance is in Internal Throughput Rate (ITR) ratio based on measurements and projections using standard IBM benchmarks in a controlled environment. The actual throughput that any user will experience will vary depending upon considerations such as the amount of multiprogramming in the user's job stream, the I/O configuration, the storage configuration, and the workload processed. Therefore, no assurance can be given that an individual user will achieve throughput improvements equivalent to the performance ratios stated here.

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## **Key Takeaways**



- Alignment of IT to Business drives SOA adoption
- Criticality of business services creates distinctions between deployment platforms
  - All services differ in priority and impact to the organization
  - All servers provide graduated levels of service that must be matched with the requirements of the business processes.
- Enhancements to the WebSphere® portfolio enable platform choice based on the customer's business drivers
- IBM System z<sup>™</sup> adopters have put SOA into operation and are demonstrating business results with SOA Entry Points
  - Over 1500 System z customers deploying SOA
  - WebSphere Application Server dominates System z market share
  - Fastest migration rate between CICS® releases ever
  - System z was the industry's fastest growing server in 2006
- IBM continues to add skills to the SOA z community

#### Innovation that Matters to CEOs

### Top Innovation Priorities:

- Extend the ability to collaborate inside & outside
- Innovate business models & processes
- Leverage information for business optimization

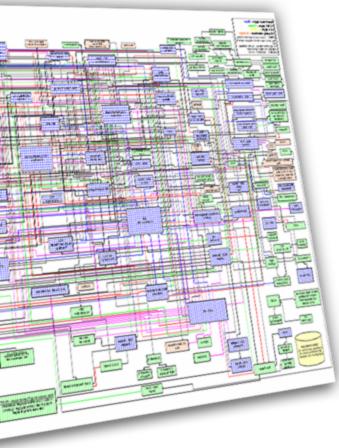


Source: 2006 IBM Global CEO Survey

87% expect fundamental change in next 2 years
78% believe innovation requires business and technology

## Why SOA?

Customers want to improve this....



Why?

#### **Economics**:

Globalization demands flexibility

Business processes: Change quickly

Information: Greater availability

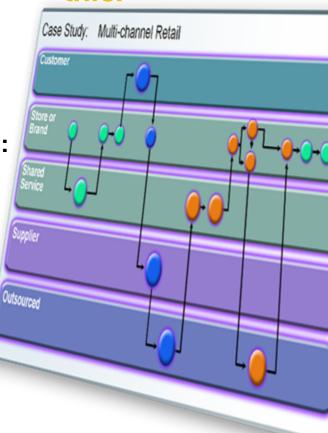
#### Growth:

Top of the CEO agenda

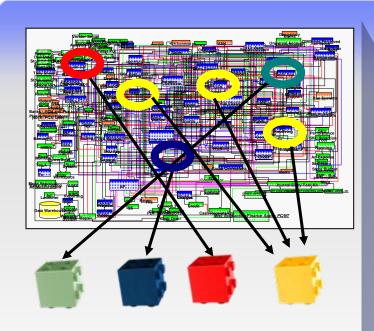
Reduce costs:

Reuse existing assets

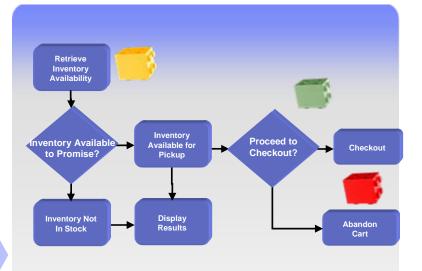
... to run their business like this.



### SOA Addresses the Barriers to Flexibility

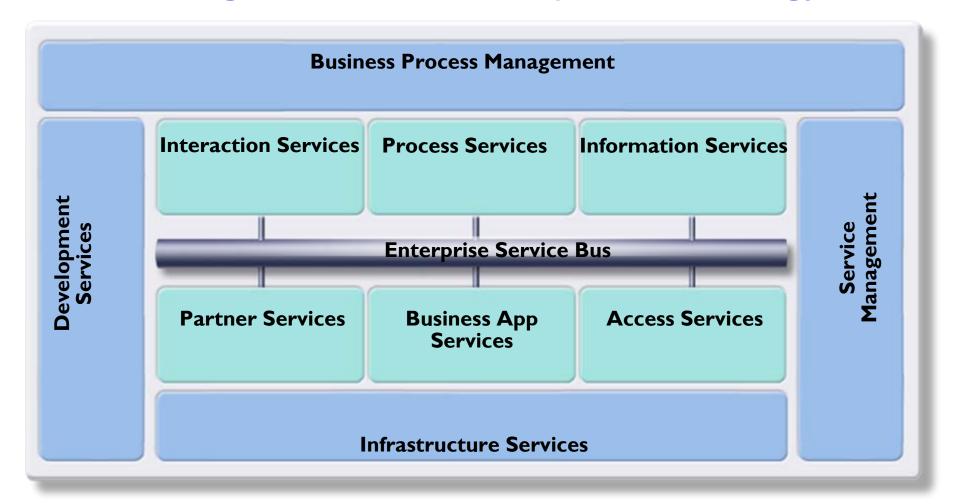


 A business-driven IT architectural approach to build a flexible infrastructure

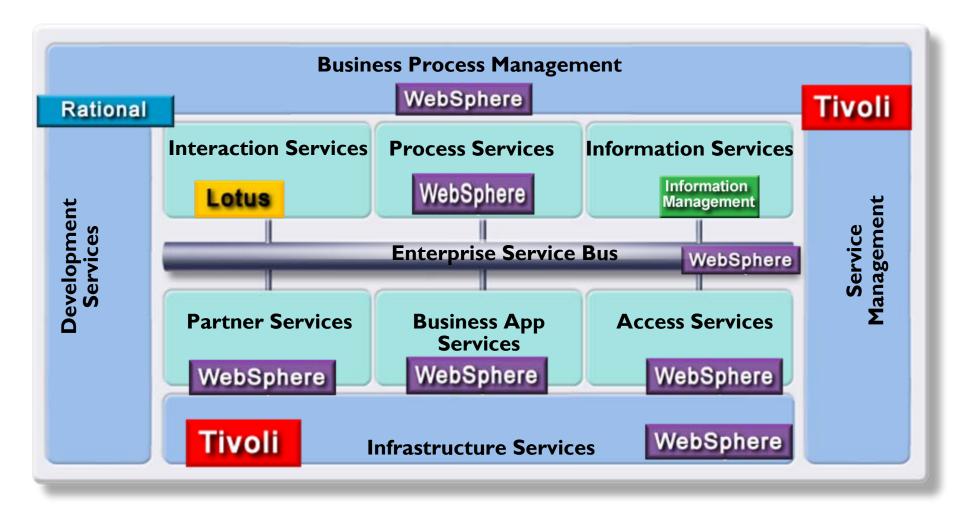


- Enable reuse of IT systems
- Standards based connectivity and integration

## SOA Reference Architecture The enabling foundation for our product strategy



## SOA Reference Architecture With WebSphere at the core of our strategy



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## Deploying on System z provides differentiated value Enabling intelligent IT that works for your business



#### The IBM Mainframe.

Building on the past, defining the future.

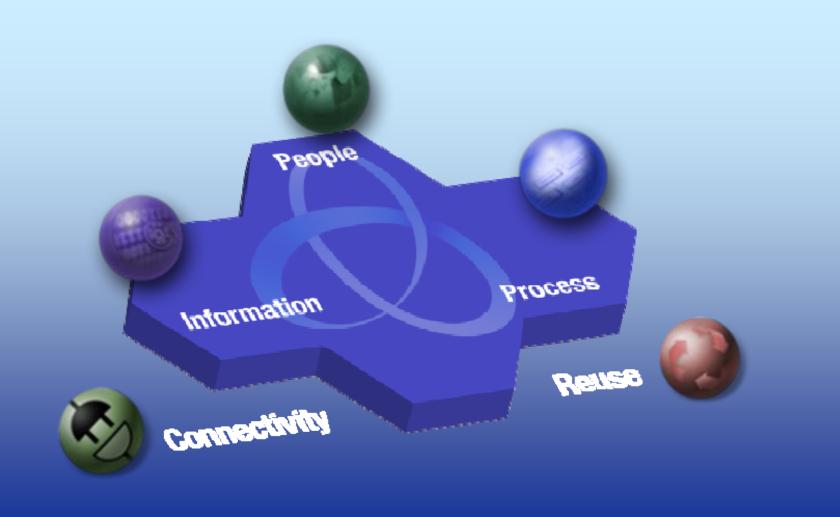
Server Leadership: 40+ years in the making!

Mainframe utilization rates often exceed 80%, and are designed to handle sustained peak workload utilization of 100% without service level degradation.

- Application and data availability for business resiliency
- Rock solid security and privacy
- Massive scalability for nondisruptive growth
- Higher utilization and balanced system design
- Advanced virtualization
- Responsive, autonomic and intelligent workload management
- Open and industry standards
- Modernization of legacy applications
- Specialty engines lower cost of ownership

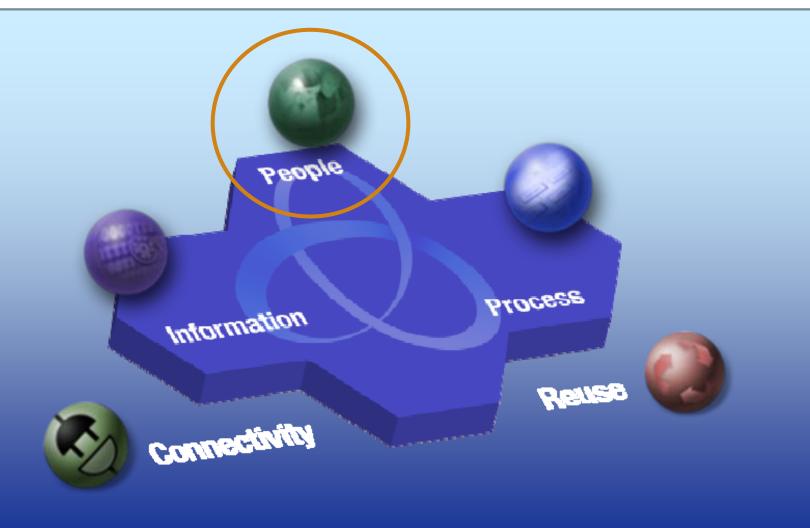
World-class support

## **SOA Entry Points**





## **SOA Entry Points: Announcements**



## Why WebSphere Portal on System z for SOA? (\* Enhanced!



#### What's New

- Web 2.0 Build highly responsive Web 2.0 based composite applications that leverage AJAX-enabled portlets
- WebSphere Dashboard Framework
- 64-bit Linux<sup>®</sup> for System z support

#### Value Proposition

- Provides System z customers with a complete set of portal services from industry's leading portal platform
- Optimized for IBM z/OS®; exploits platform's availability, security, serviceability and scalability to provide the highest Quality of Service (QoS)
- Allows customer to modernize legacy applications with access to backend systems, data and applications through a consistent, integrated and personalized user front end.
- Close proximity and tight integration with DB2<sup>®</sup>, CICS, IMS<sup>™</sup> provides superior access to data and transaction systems

Web 2.0-based Composite applications

**Enable rapid assembly of situational applications** with WebSphere Portal

Composite application framework



External feeds and services

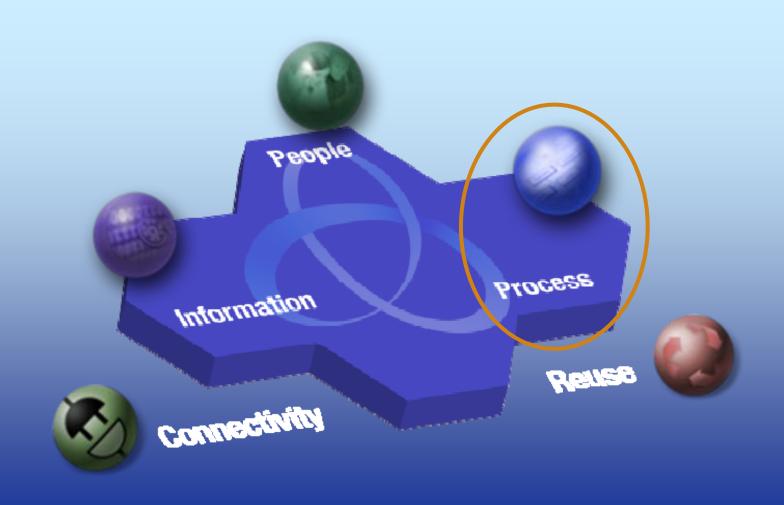
**Business Partner /** supplier information

Ad hoc as needed Google **Gadget** 

Business intelligence

Long-lived corporate IT applications

## **SOA Entry Points: Announcements**



## Customers can start Business Process Management in different ways





Modeling & Simulation

Design and simulate business processes



Business Activity Monitoring

Track performance, processes and operational activity using key performance indicators



Process Choreography

Choreograph processes across applications and systems



Rules and Pre-built Frameworks

Manage process rules and accelerate design and implementation time



Content Centric Processing

Manage processes where content is used as input for a decision or produced as the output

## What's new - Business Process Modeling and Monitoring



## Modeling & Simulation

WebSphere Business Modeler

#### **IBM Industry Process Models**



- Industry-Specific Process Models based on IBM best practices and the standards-based Process Classification Framework
- Helps clients kick-start process-optimization engagements.

#### Modeling in the Classroom

- University of Southern California uses WebSphere Business Modeler in its Information Systems class
- 279 courses, 9,763 students, 97 Institutions

## <u>USC</u>

#### What's coming

- Provides support for content centric business process modeling
- Support for IBM FileNet eXtensible Process Definition Language (XPDL) format
- Enabled to send models to the Filenet Process Designer



## Business Activity Monitoring

WebSphere Business Monitor

#### **Expanded BAM**



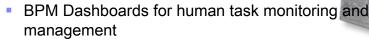
- Monitoring any application that can submit events to the Common Event Infrastructure (CEI)
- Providing adapters and support for pulling information from a variety of sources.

#### **Industry Templates**



- Templates for three industry verticals including key methodologies
- Predefined, fully configurable dashboard templates

#### Human Task Management



- Monitor human tasks in process
- BPM Dashboards will provide an human-centric experience for those who are responsible for managing the people side of process.

## **Enhancing our BPM Capabilities**



#### Process Choreography

WebSphere Process Server



#### BPM for the Mainframe

- New business user client generation in WID for processes deployed on z/OS
- New Adapters for z/OS: e-mail, JDBC, FTP, Flat File, SAP
- BPM and SOA governance on the Mainframe through WSRR
- IBM Content Manager with Process Server for content-centric capabilities



## Rules and Pre-built Frameworks

WebSphere Business Services Fabric



National Language Support

Alignment with IBM SOA Foundation

- Additional Standard Operation Environments
- Industry Content Packs



- Business Service Templates to accelerate deployments
- Expanded industry coverage for Banking and Telecommunications
- Industry Frameworks



- Service-Oriented Business Solutions
   Frameworks
- Based on Industry Standards
- Combination of IBM and Business
   Partner Assets

When to Use System z for Process Serving

System z – The choreographer for an SOA

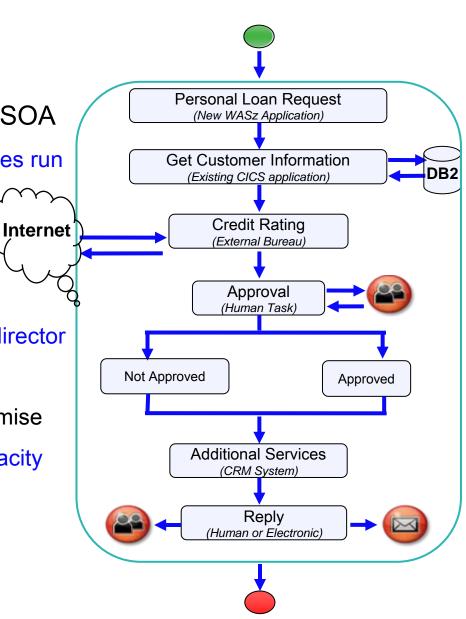
Efficiency: Control processes where the ones run

Integration: Improve the flow of processes

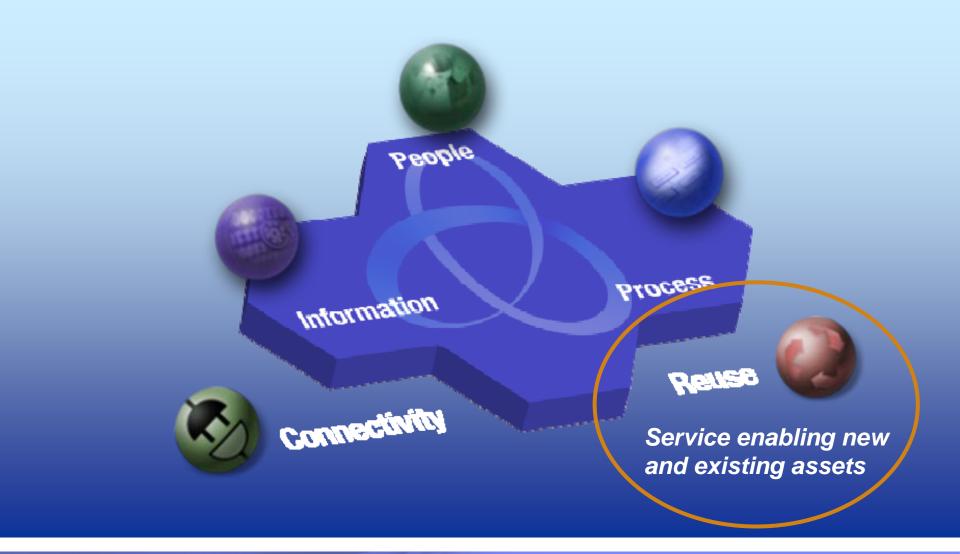
 Automation: Guaranteed connections deliver automated processes

 Workload Management: Integration with workload manager / intelligence resource director

- Security: built into all system layers
- Availability: (zero downtime)/OS brand promise
- Performance: Full utilization of system capacity with same class of service



## **SOA Entry Points: Announcements**





## Service enabling existing applications

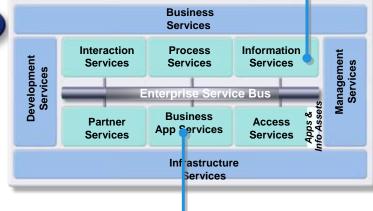
DB2/z IMS DB

#### **CICS Transaction Server V3.2**

- Extend existing applications
- WSDL 2.0 standard
- Better performance and manageability
- Enhanced Web Services capabilities and SOAP standards including WS Trust
- New message formats (XOP & MTOM)
- Manage large runtime configurations



Enhanced!



**IMS 9 +** 

- High performance access
- Universal information exchange
- Better business integration
- Ultra-high scalable/available data
- Lower cost development/deployment/management

#### IMS 10 – coming soon

- Extended B2B Data Interchange
- Expanded client and application interoperation
- Simplified installation and management

CICS Transaction Server IMS Transaction Manager



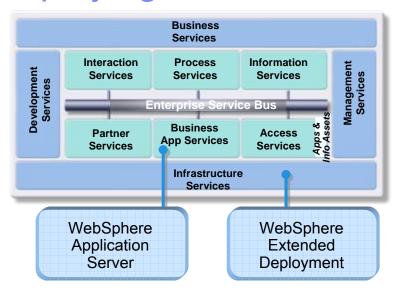
#### **DB2 9 optimized for SOA**

- Business insight and flexibility with pureXML
- WebSphere integration for trusted applications and Web serving
- Security & SOA governance capabilities





### Deploying new services on System z



#### WebSphere Application Server for z/OS

- Full 64-bit support
  - Eliminates the 1 GB heap for larger applications
- New IBM HTTP Server powered by Apache
  - The industry's leading Web server to z/OS to simplify administration and reduce the need for specialized skills
  - Completes unification

#### WebSphere Extended Deployment V6.1

- New packaging
  - Flexible purchase and deployment options
  - Reduced price
- Java® for batch programming and modernization
  - Unify batch & OLTP development environments
  - Single code base for batch & OLTP environments
  - Cost savings using zAAP for Java batch
- Integrate with z/OS WLM

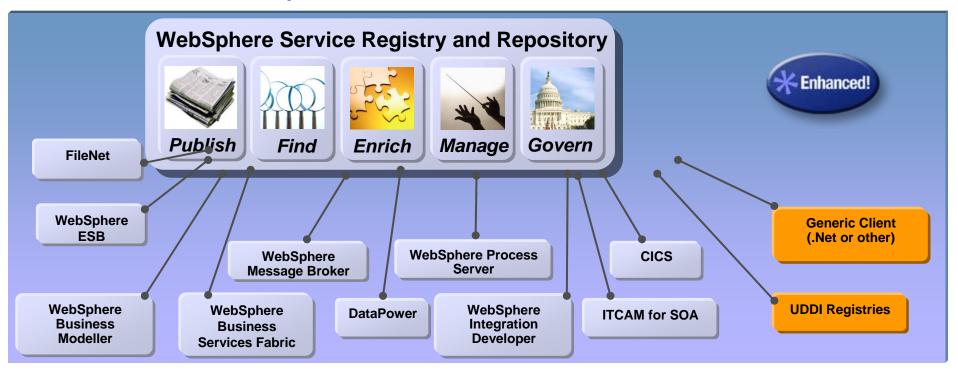
Enhanced!

- Execute Java batch jobs on demand
- SMF accounting records for Java batch
- Application edition management
- Participate in flexible data fabrics and unlock data in z/OS using ObjectGrid





## WSRR supports a number of current environments used in an SOA production framework



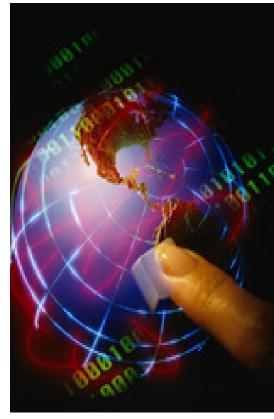
- Intuitive and easy to get started capabilities
- Scalable and reliable infrastructure
- Federated service metadata
- Enhanced SOA Governance
- Improved service document representation
- Policy Validation and Enforcement Technology preview
- Early Access Program driving collaborative development approach with customers

## When to Deploy New Services on System z

Combine the availability, scalability and security of System z with the

industry leading Application Server for:

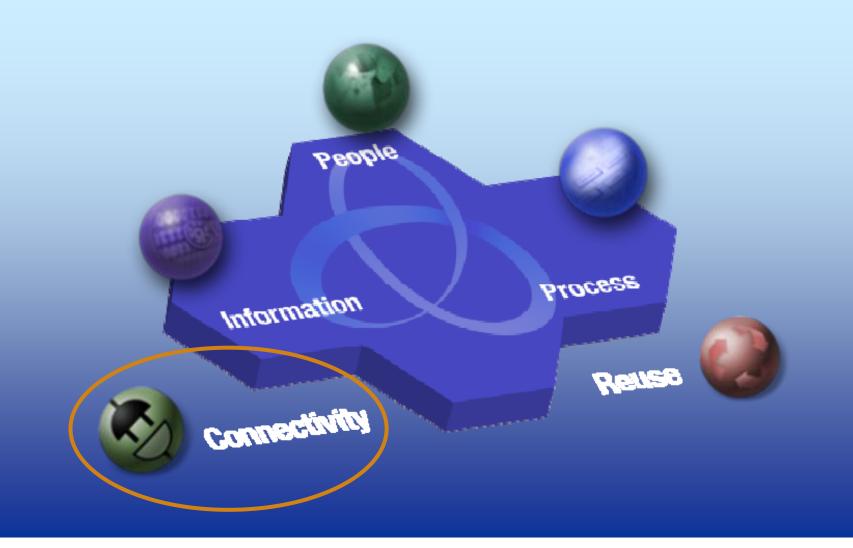
- Integration with existing mainframe assets
- High performance access to customer information
- Server consolidation and simplification of spiraling server assets
- Zero downtime for services that drive the business
- Exploitation of Java/J2EE programming skills
- Uninterrupted support of unpredictable workloads
- Lowest TCO for the lifetime of the application environment



Hardware, operating system, and middleware working together to bring true 99.999% application availability to your business critical services.



## **SOA Entry Points: Announcements**



#### WebSphere ESB

- Dynamic endpoint selection, administration and configuration
- Increased performance and throughput
- Enhanced connectivity with WebSphere MQ and Message Broker
- Integration with WebSphere Service Registry and Repository
- Enhanced support for ITCAM for SOA and WebSphere Business Monitor

Supports new Adapters for z/OS



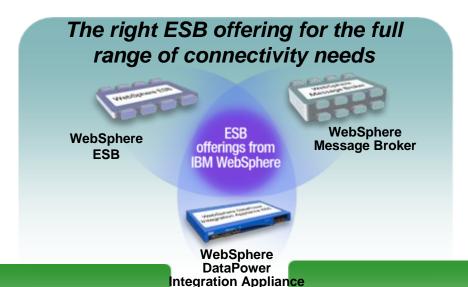
#### WebSphere Message Broker

- Advances in development toolkit
- Integration with WebSphere Service Registry and Repository
- Single administration console with MQ Explorer
- New graphical performance analyzer
- Built-in configuration console to exploit DataPower for WS-Security scenarios

#### **WebSphere DataPower** Integration Application

- Enhanced integration with WebSphere MQ on z
- New integration with WebSphere Service Registry and Repository and Transformation Extender
- Better protocol mediation and bridging
- ITCAM SE for WebSphere DataPower for simplified policy management and clustering

## Transforming and Adapting for Mission Critical SOA







## Universal Transformation and Industry Support

- Common tooling with WebSphere TX
   Design Studio across the IBM
   Connectivity portfolio enabling improved
   ESB federation
- Support for industry solutions –
   WebSphere Transformation Extender
   Packs for SEPA





- New and enhanced and adapters for z/OS:
  - e-mail, JDBC, Flat File, FTP, and SAP
- Enhanced Toolkit for developing custom adapters
- Integration with common tooling –
   WebSphere Integration Developer

### When to use System z as the Hub for your ESB

#### **ESB** requirements

#### Integration:

- Complex transactions and roll back
- Monitor end-to-end transactions in complex configurations
- Allocate resources according to business goals
- Provide single point of control across the enterprise
- Meet security and regulatory requirements

#### Business criticality:

- QoS is a high-priority factor for shared services
- Need to handle unpredictable workloads
- Business services are reused by an increasing number of critical applications
- Security is key

#### Performance:

 Key applications and data reside on System z

#### Growth:

 Quickly add new services and capacity with no disruption to apps or users



High resource utilization

System z benefits for ESBs

- Massive consolidation and simplification
- Enterprise-wide workload management
- Workload isolation and security
- Leverage existing infrastructure and skills

#### Handling business critical workloads

- Up to 99.999% availability
- Recovery of whole systems across vast distances
- Automated recovery from failures
- Dynamic workload balancing
- Simplification of security management

#### **Performance**

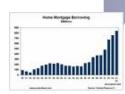
- ESB performance improvements when co-locating with z/OS data.
- Customer PoC example Average CPU time reduced by over 77%

#### Efficient growth

 Pay for what you use, add capacity and applications quickly and automatically, avoid proportionate people costs growth



\$¢€



## Continued focus on skills for System z Practitioners



**Business Partner Program** 

- New SOA advanced practitioner certification
- New ISV support for IBM SOA Industry Roadmap
- Enhanced SOA Business Catalog
- 218+ new and enhanced SOA product courses



**University Program** 

- 82 additional universities delivering IBM SOA, BPM & Service Science curriculums by year end
- 11 new courseware offerings for SOA
- Launched the Student Opportunity System for Service Science



- Challenge: Prepare engineering and computer science students for jobs with System z business systems
- Solution
  - Introduce SOA curriculum into courses
  - Developing a specific SOA for System z curriculum
- Value: Students exposed to SOA and gained experience applicable to future employment

## Introducing...



Dr. O'Neal Smitherman

VP for Information
Technology and CIO
Ball State University
Muncie, Indiana













## Case Study: WebSphere Portal Makes the Grade Saskatchewan Wheat Pool

### **Business Challenge:**





- Solution: Provide customers and partners access to real-time information on the Web
- Results: High customer satisfaction; Greater employee satisfaction; Framework for implementing new services; Web-based access to its application environment; Expandable portal infrastructure
- Implementation Details: WebSphere Portal Enable, Tivoli® Access Manager for e-business, Tivoli Identity Manager, WebSphere Application Server Network Deployment on Linux on System z, IBM System z9™

## Case Study: Customer deploys on System z because of inherent QoS

Federação das Empresas de Transportes de Passageiros do Estado do Rio de Janeiro

Business Challenge:

Replace costly and slow paper based ticketing with a smartcard based e-ticketing solution, with Web purchasing; reduce fraud and cut costs



- Solution: Streamline its ticketing operations, reduce fraud and cut costs, and at the same time improve the customer experience.
- Results: Reduction in fraudulent travel; Lower ticketing administration costs; New information-gathering capabilities to assist business management; Reduced time spent in line for customers; Better total traveler experience
- Implementation Details: Working with Montreal Informática and IBM Business Partner Ingram Micro, implemented an IBM eServer™ zSeries® 890 (z890) server, WebSphere Application Server for z/OS, DB2 Version 8 for z/OS and a suite of DB2 Tools for z/OS

## Case Study: New channel provides competitive edge EBS Building Society

Business Challenge:

Add a new distribution channel for selling mortgage loans by using information technology to deliver a more compelling offering to brokers



- Solution: New online channel for reaching broker community that enables brokers to connect seamlessly with EBS from within their own companies' online business systems
- Results: Mortgage application processed in just hours compared with 2-3 days taken by competitors; EBS now sells through the top 180 independent mortgage brokers in Ireland
- Implementation Details: CICS Transaction Server, Rational® Application Developer for WebSphere Software, Rational Unified Process, WebSphere Process Server, SUSE Linux Enterprise Server, IBM eServer 890

# Case Study: Easy linkage between time-proven core business processes and new business models *University of Florida*

Business Challenge: Develop administrative framework for packaged student health program



- Solution: Administrative support for health education mandated by university to reduce student problem behavior
- Results: Lower total cost of ownership than any other implementation on campus; subsecond responses on Web; ability to complete implementation in a fraction of the time required by other platforms; seamless integration with existing, locally written CICS Web-based UF Student Records System
- Implementation Details: CICS Transaction Server for z/OS, Version 3, DB2 for z/OS, Version 7.1, Tivoli OMEGAMON XE for z/OS, IBM System z9 Business Class (z9 BC), IBM System Storage™ DS8100

## Case Study: An innovative approach to online games Hoplon Infotainment

Business Challenge: Offer a robust, streamlined, open standards-based deployment platform for a new online game

## HOPLON Infotginment is our Game

- Solution: Create a game deployment platform with a modular structure that was scalable and flexible
- Results: System z provides outstanding speed, availability, reliability, scalability and performance; System z provides highest available levels of security, protecting the game from hackers as well as preserving Hoplon's investment and market presence
- Implementation Details: Linux, WebSphere, Rational Purify; DB2 based TaikoDom game is hosted by IBM on an IBM eServer 900 (z900)



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