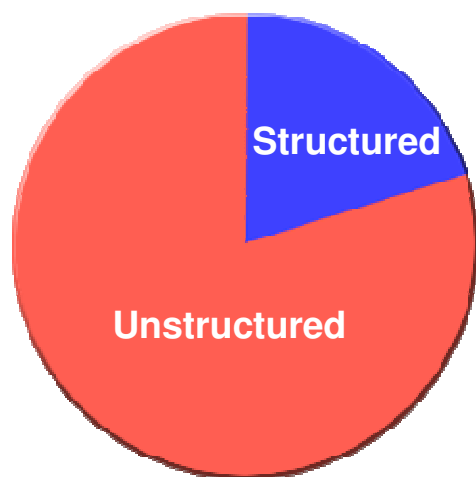


Storage Security Best Practices



Information is Driving the Need for Infrastructure Transformation

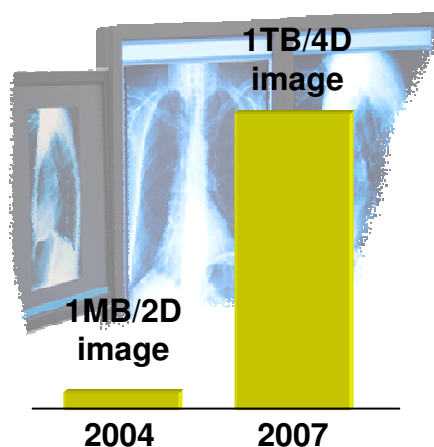
Data Types



Today

80% unstructured data

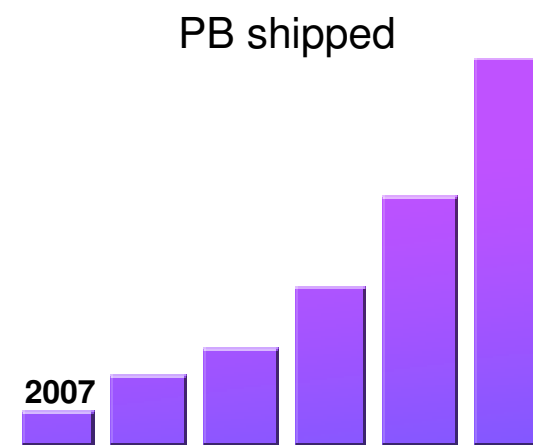
Data Value



By 2010...

> 1000x storage per image

Data Growth

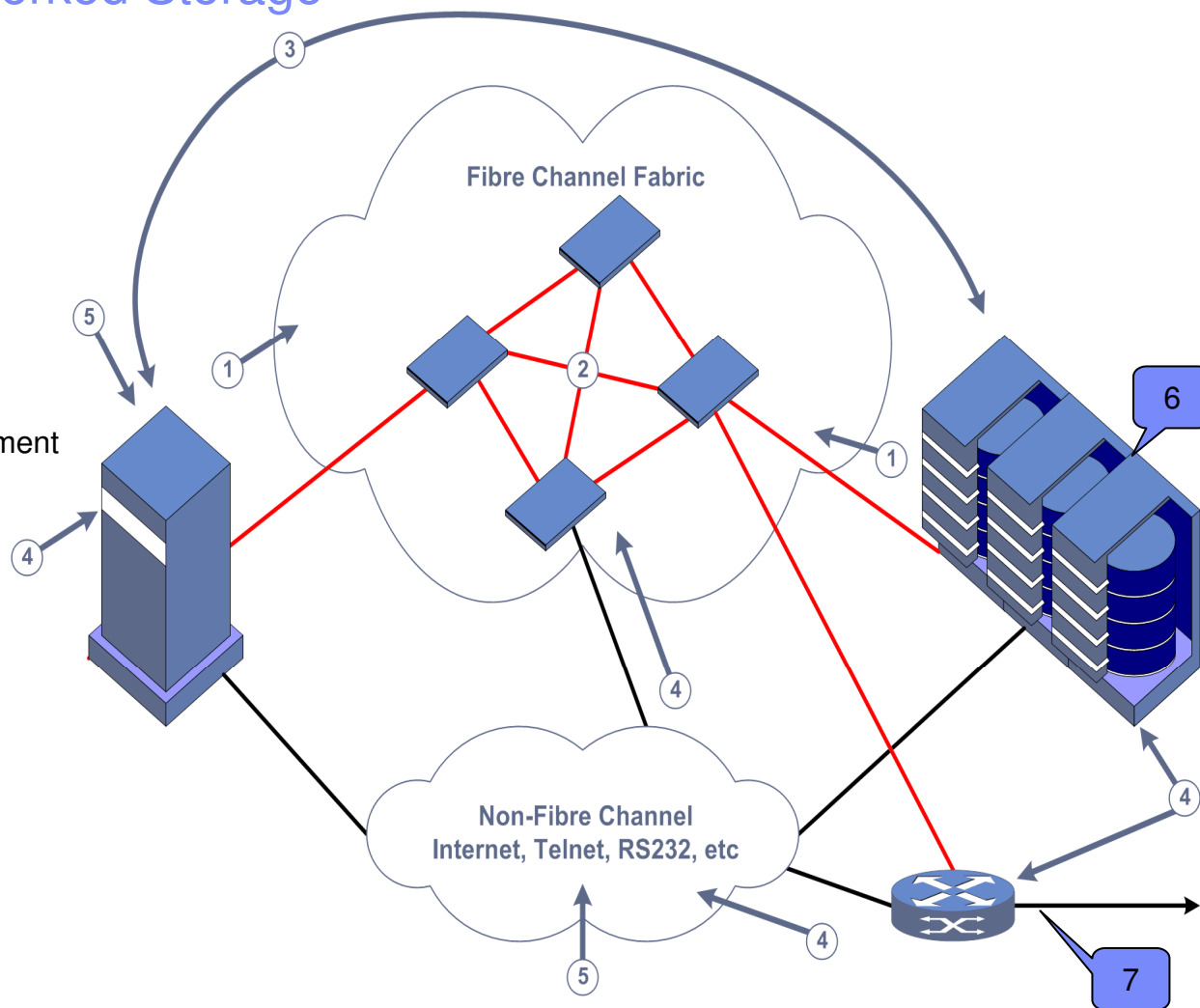


Through 2012...

54% annual storage growth

Storage Threats in Networked Storage

1. End device to network
2. Switch to Switch
3. Server to Storage Array
4. Management Interface
5. Denial of Service
Hijacking
Man-in-middle
Spoofing
6. Loss of media or media replacement
7. Storage array replication



Why Encrypt Data-At-Rest?

- Cor
- 40
- Ne
- PC
- Exp
- Data
- Nea
- The

And no



The Cost of Data Loss



- The impact of data loss is significant
 - Totaling \$66.9M in 2007[±]
 - Average data breach costs a company \$5M[†]
 - Average annual loss per company is \$350,000 [±]
 - Breaches costs companies an average of \$185 per record
 - 327 data breaches were reported in 2006*
 - More than 100M data points exposed in 2006*

- Requirement for data privacy and encryption is becoming mandatory

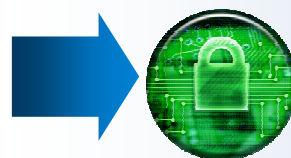
[±]Computer Security Institute 2007

[†]Network World Magazine

*Source: privacyrights.org

Information Risk

- Average cost of a privacy breach is around \$200 per compromised record



Information Security

- 63% IT executives rate compliance with regulations a top challenge



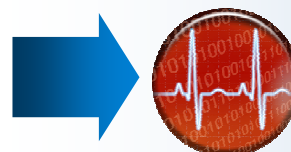
Information Compliance

- Average legal discovery request can cost an organization from \$150k to \$250k



Information Retention

- Downtime costs can amount up to 16% of revenue in some industries



Information Availability

Sources: CIO Magazine survey 2007; IBM Tivoli Market needs and profiling study 2005;
The Costs of Enterprise Downtime: NA Vertical Markets 2005" Information Research; IBM Market Intelligence

Not an effective strategy...



Information Security Requires a Repeatable Process for Safeguarding Information

Over 80% of enterprise information is unstructured – requiring classification, protection and monitoring

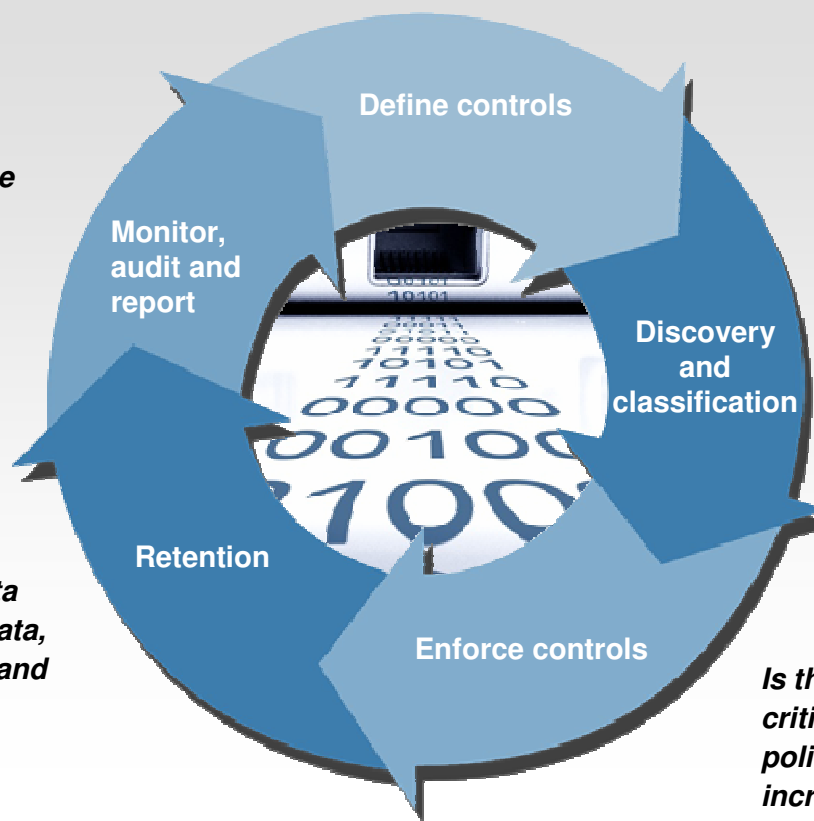
Is there a way to streamline reporting and tracking information so I can easily sift through the false positives to target the real violations?

Do I have intellectual property, confidential records or personally identifiable information that violates policy or government regulations and/or is on the verge of being comprised?

Are there sophisticated ways to categorize my data, standardize my policies and manage my data protection issues?

How can I keep track of which data retention policy applies to what data, what data needs to be encrypted and how long I need to retain it?

Is there a way to share and guard critical data with manageable policies to mitigate against increasing internal threats?



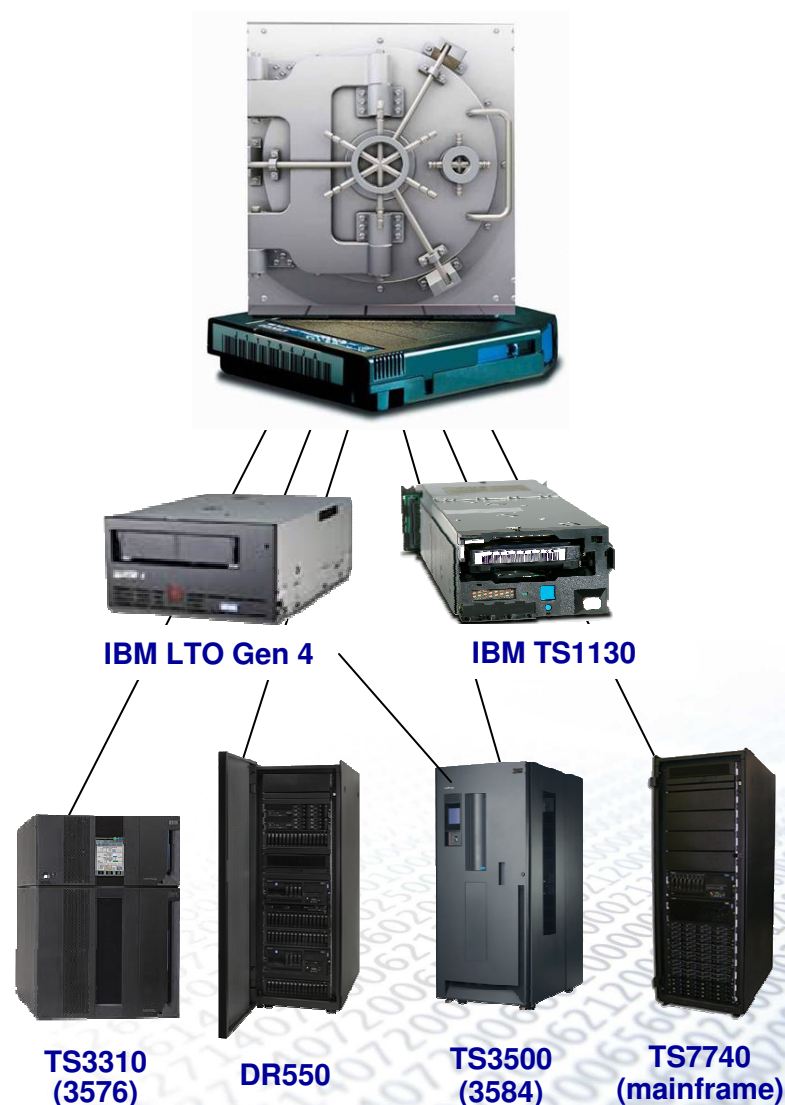
Our Response Is Self-Encrypting Storage for Securing Data At Rest

IBM Self-Encrypting Storage

- **Why the Need for Encryption of data at rest?**
 - Datacenter tape and disk drives are all mobile
 - Lost data breaches are not just embarrassing but tremendously costly

- **The industry's first self-encrypting tape drive**
 - IBM System Storage TS1100 tape drive family
 - IBM LTO Gen 4 drives offer encryption for open format
 - Standards-based Tivoli Key Lifecycle Manager

- **Benefits**
 - Protect sensitive data when storage media are physically removed from secure data center
 - Self-encrypting media and key management enables simple deployment
 - Requires less planning and management
 - Saves time and money
 - Integration with z/OS security features for enterprise class security



Advanced, Software-based Encryption Key Management



Key management components

- Key store – customer choice of using existing key stores or installing new key stores, standards –based
- Key serving – transparent detection of media and assignment of keys
- Key management – backup and synchronization, life cycle, audit, and long term retention

Leverage existing high availability and disaster recovery configurations

- Fit with server management rather than introduce a separate appliance

Encryption built into the storage device

- No performance loss
- Transparent – no application changes
- Simple and secure key management

Multinational Financial Services Provider

IBM Information Infrastructure Improves Information Security



- ▶ *Security breached when Delivery service misplaced a box of tapes*
- ▶ *High cost to recover lost data*
- ▶ *Encryption overhead must not impact application performance*
- ▶ *High media costs*

Solution

- New Media Encryption Solution
- Total Solution components:
 - System z comprehensive key, policy and security management system
 - Hardware: 371 IBM TotalStorage 3592 Enterprise Tape Drives and 41 controllers, 10 IBM TotalStorage 3584 Ultrium UltraScalable Tape Libraries and 60 library expansion frames, IBM directors and new FICON channels

Result

- Reduced business risk; less security breach exposure
- Fast, reliable, 256-bit encryption
- Able to encrypt many tapes in parallel
- Able to compress before encryption, reducing media expenses

Large US-Based Healthcare Provider

IBM Information Infrastructure Improves Information Security



- ▶ *Needed to ensure security of storage media leaving the data center*
- ▶ *Solution needed to support mainframe and distributed platforms*
- ▶ *Required simple, secure encryption key management*
- ▶ *Needed reduced operational costs*

Solution

- TS3500 (3584) Tape Library
- TS1120 Model E05 Tape Drives w/ encryption
- IBM Encryption Key Manager (EKM)
- Tivoli Storage Manager
- IBM Services

Result

- Secured critical customer information
- Reduced overall operational costs
- Improved compliance with industry regulations

Expanding from Tape to Disk Systems

IBM System Storage DS8000 series now offers Full Disk Encryption solution (DS5000 preview)

- **Full disk encryption (FDE) drives**
 - Encrypt data-at-rest with embedded encryption key and password authentication
- **Storage system**
 - Define secure volume groups, authenticate with the key source, and pass authentication key to the drive
- **Key management service**
 - Uses same proven key management as TS1130 tape drive to easily and securely manage keys
- **Standards for interoperability**
 - FDE management support via Trusted Computing Group security protocol
 - Working to create industry standards for the authentication key management protocol

Enterprise Key Management Host



Application Servers



System Admin

SAN



Tape



NAS Systems



Midrange Storage System



High-end Storage System

IBM System Storage DS8000 series

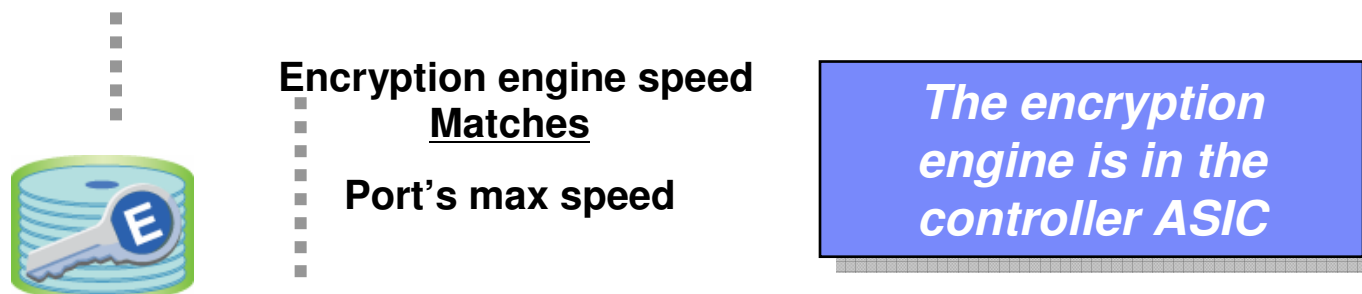
Enterprise Disk for the World's Most Demanding Clients



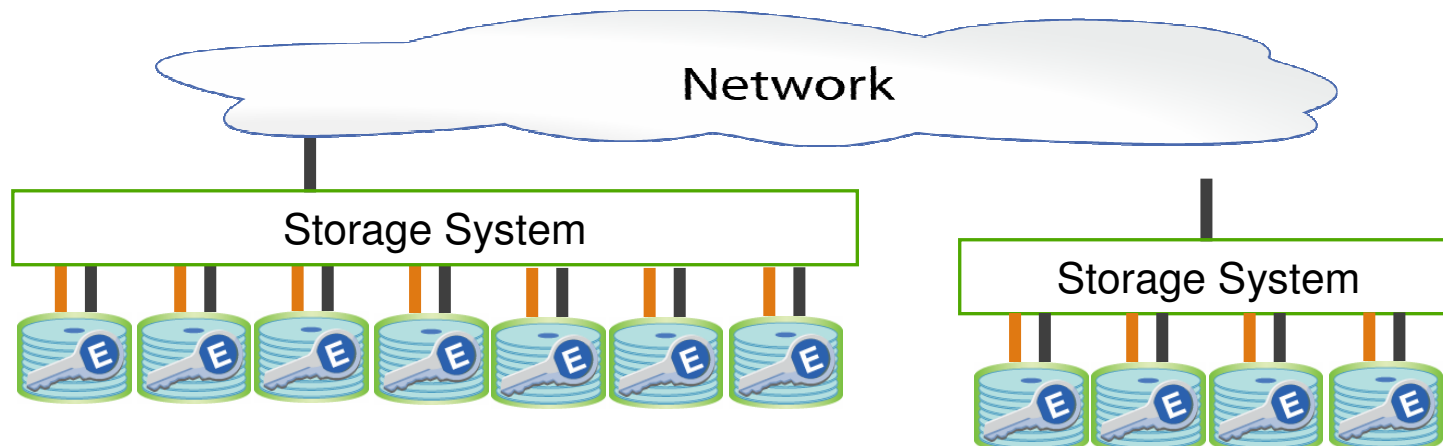
- Performance, resiliency, and security to satisfy the world's most demanding clients
 - *Performance* – **Architected for highest total throughput**
 - *Availability* – **Designed for 24X7 environments**
 - *Resiliency* – **Outstanding Copy and Mirroring Capability**
 - *Security* – **Full Disk Encryption and other security enhancements**
 - *Scalability* – **Up to 1024 TB physical capacity**

- **Built on 50+ years of enterprise class innovation**
 - Server/Storage Integration – POWER5™ Technology
 - Market share leader for System z environments
 - Exploitation of IBM Virtualization Engine™ Technology
 - IBM technology leadership and innovation

Like Tape, Self-Encrypting Drives Have No Performance Degradation



Scales Linearly, Automatically



All data can be encrypted, with no performance degradation
No need to classify which data to encrypt

Encryption Planning & Management Made Simple

IBM Self-Encrypting Storage and Key Management

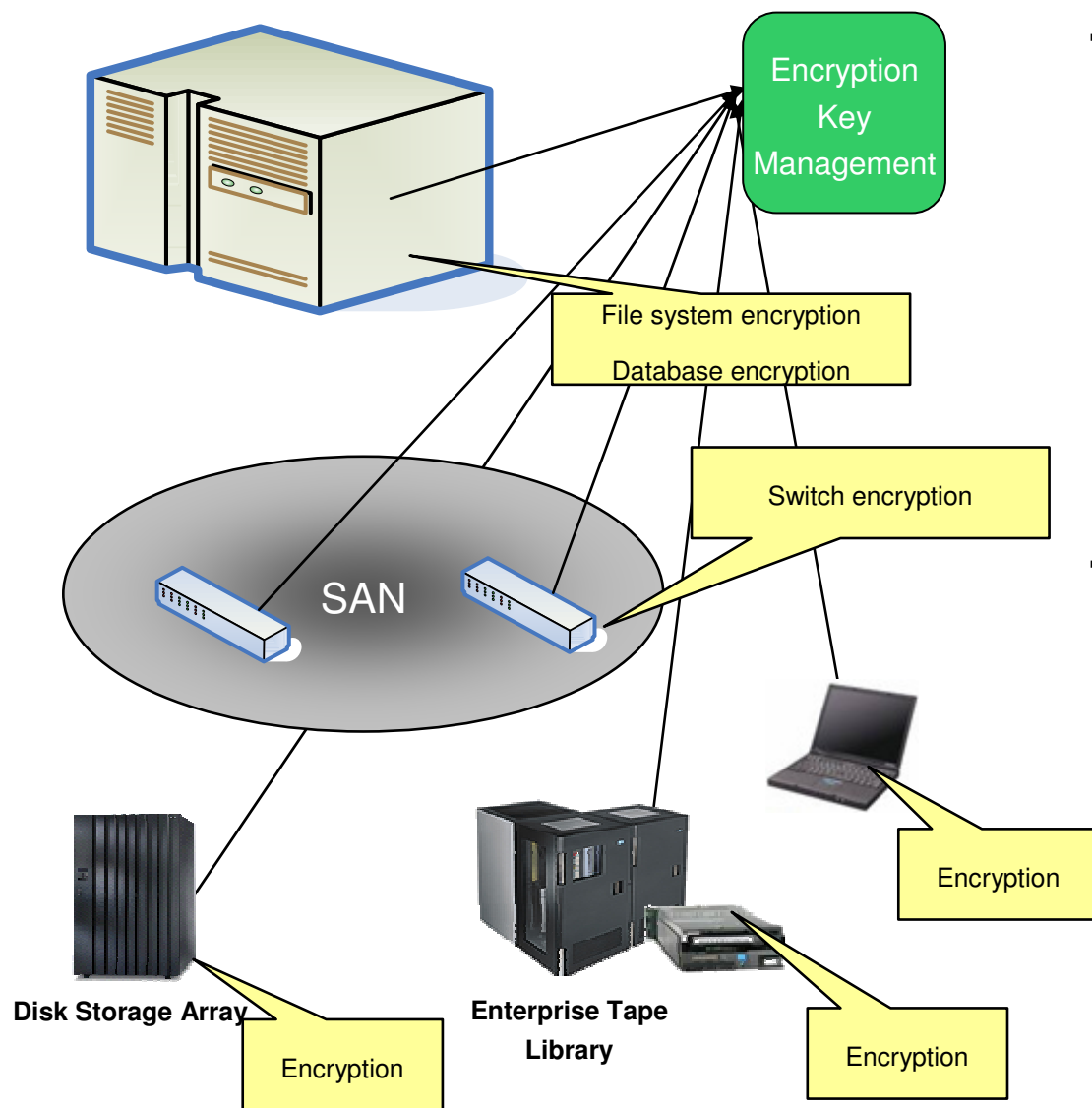
Less Planning and Management

- ✓ **Less Data Classification granularity needed**
- ✓ **No application changes are required Implementation doesn't require software changes and support**
- ✓ **Encryption is transparent to system administrators and end-users**
- ✓ **Much less complex to track keys and plan for data recovery**
- ✓ **Don't need to think about performance Performance automatically scales linearly**
- ✓ **Integrated in standard products Key Management and Key Stores software imbedded in pre-existing equipment, leveraging pre-existing backup protocols**

More Capabilities

- ✓ **Able to easily decommission drives with secure erase**
- ✓ **Able to easily repurpose drives securely**
- ✓ **Recovering from a disaster is much simpler since clients need only the pre-existing authentication keys and the pre-existing drive**
- ✓ **Drives can encrypt data that has been compressed and de-duplicated, which improves capacity utilization and reduces hardware costs**
- ✓ **Standard-based for optimal manageability and interoperability All of the major players are participating in standards**

View of the Future – Encryption Everywhere



- **Encryption choices – why should encryption be built into storage**
 - Performance – cryptography can be computationally intensive
 - Efficiency - encrypted data is not able to be compressed or de-duplicated
 - Security - Data in transit should use temporary keys, data at rest should have long term retention and robust management
 - Scalability – best to distribute cryptography across many devices
- **We started with encrypting tape systems, moving to encrypting storage arrays, with plans to extend to the rest of the infrastructure**

Why Wouldn't You Encrypt Data at Rest?

Customer Concern:

1. Performance
 - Encryption that isn't built into the storage infrastructure could cause serious performance penalties
2. Potential to Lose data
 - If you encrypt the data and lose the key then the data is lost
3. Complexity
 - Some solutions add extra boxes on the wire, classification, constant configuration, application changes
4. Total cost of ownership
 - Some solutions can double the cost of the storage solution

IBM's Response:

Our encrypting storage solutions have an impact on performance that is less than 1%

Our key management is proven with thousands of customers today

Our solution is simple to install, configure, with no application or server changes required

Our Encryption and key management adds small incremental cost

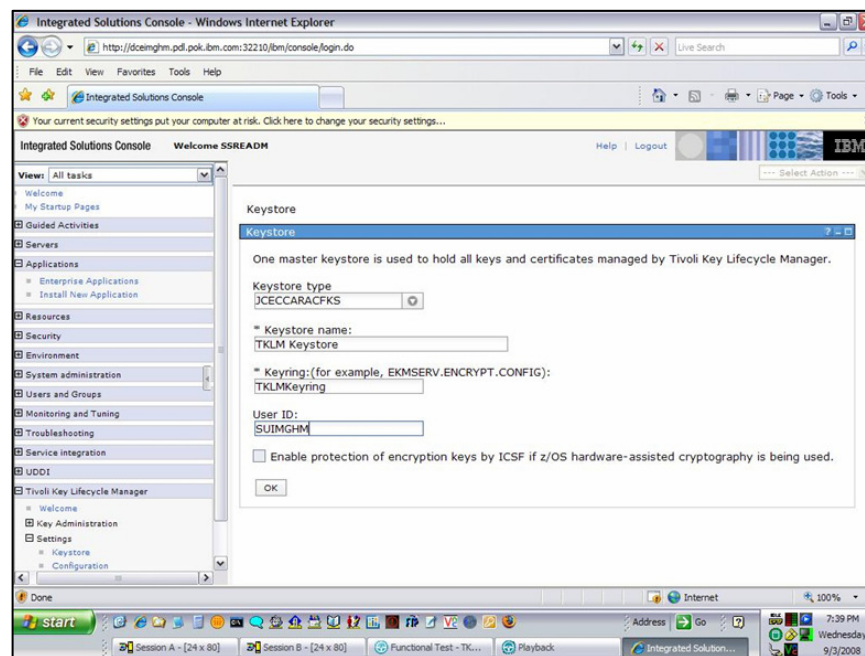
Our solution is high performance, robust, safe, simple, and cost effective

IBM Tivoli Key Lifecycle Manager v.1.0

- Focused on device key serving
 - IBM encrypting tape – TS1120, TS1130, LTO gen 4
 - IBM encrypting disk (when available)
 - Client reference implementation
- Lifecycle functions
 - Notification of certificate expiry
 - Automated rotation of certificates
 - Automated rotation of groups of keys
- Designed to be Easy to use
 - Provide a Graphical User Interface
 - Initial configuration wizards
- Easy backup and restore of TKLM files
 - One button operation
- Installer to simplify installation experience
 - Simple to use install for Windows, Linux, AIX, Solaris
 - Can be silent install

Platforms for V1

- AIX 5.3, 6.1 64 bit
- Red Hat AS 4.0 x86 - 32 bit and 64 bit
- Suse Linux 9.0 and 10 x86 - 32 bit and 64 bit
- Solaris 10 Sparc -64 bit.
- Windows Server 2003 - 32 bit.
- Windows Server 2008 – 32 and 64 bit
- z/OS 1.9



Lessons Learned

- Storage Security has to be built into the infrastructure
 - Should fit into existing server management
 - Should leverage existing high availability and disaster recovery solutions
- Adding security has to be:
 - Simple
 - Transparent to existing applications
 - Cost effective
 - Leverage existing investments

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