

Lotus knows.

Smarter software for a Smarter Planet.

Collaborative and Web Content Meet Enterprise Content Management

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What you've been asking for

A way to manage content for everyone in the company

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What makes that hard to provide

Needs and expectations range
across personal, team and
enterprise requirements

To Do List

- Contact Sales Team
- Coordinate sales
- Check flight schedule

Notes

Reminders

Lists

Ideas

Informal

Ordinary

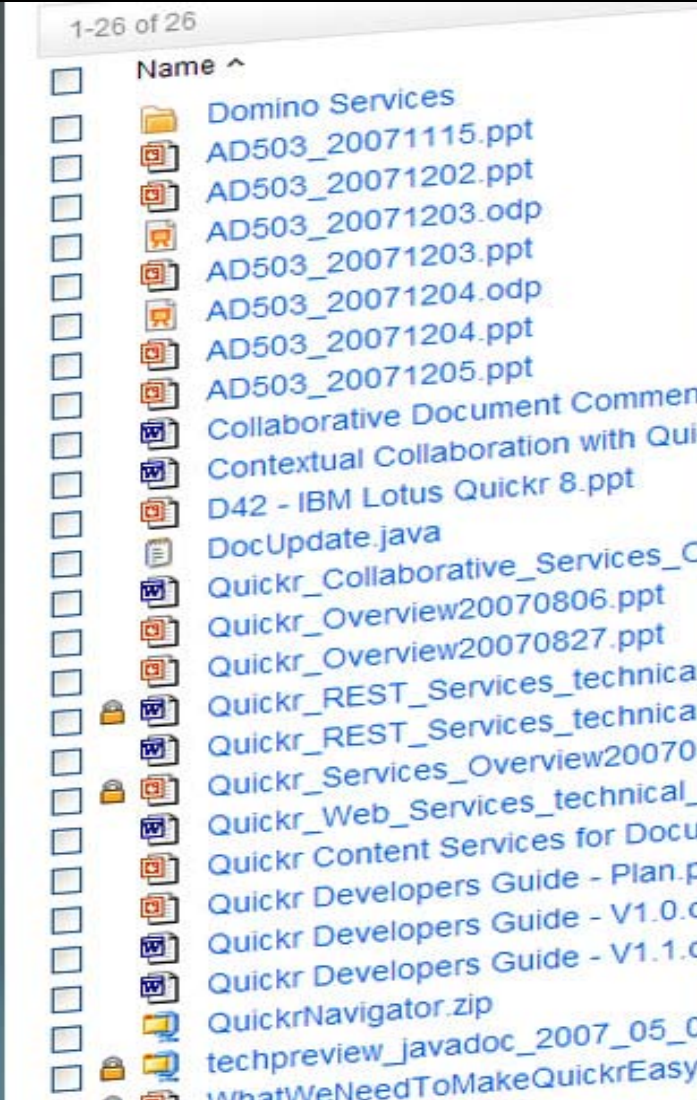
Spontaneous

Limited

Personal Content

Focused on the individual

Task Lists
Reports
Presentations
Findings



Ad-hoc
Affirmed
Shared
Assembled

Team Content Part of a larger group

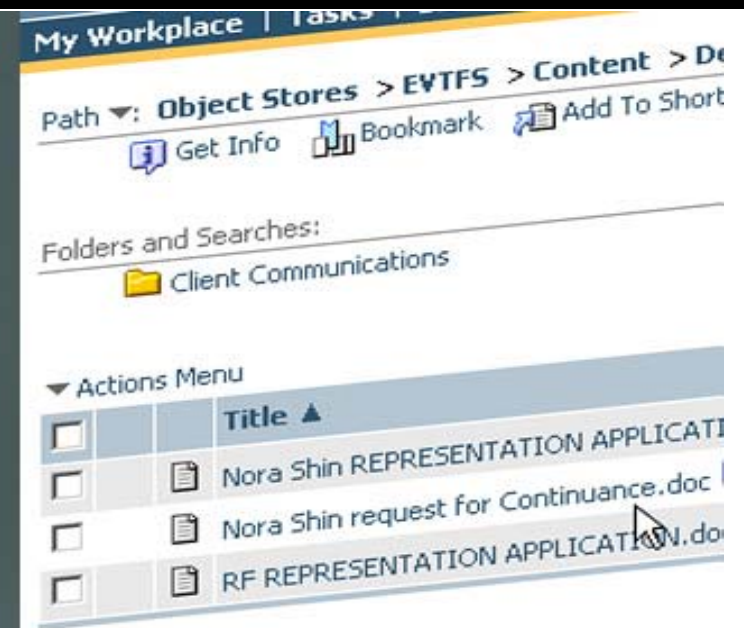
**Corporate Guidelines
Compliance Documents
Policies and Procedures
Legal Records**

Notable

Far reaching

Significant

Consequential



Enterprise Content Corporately significant

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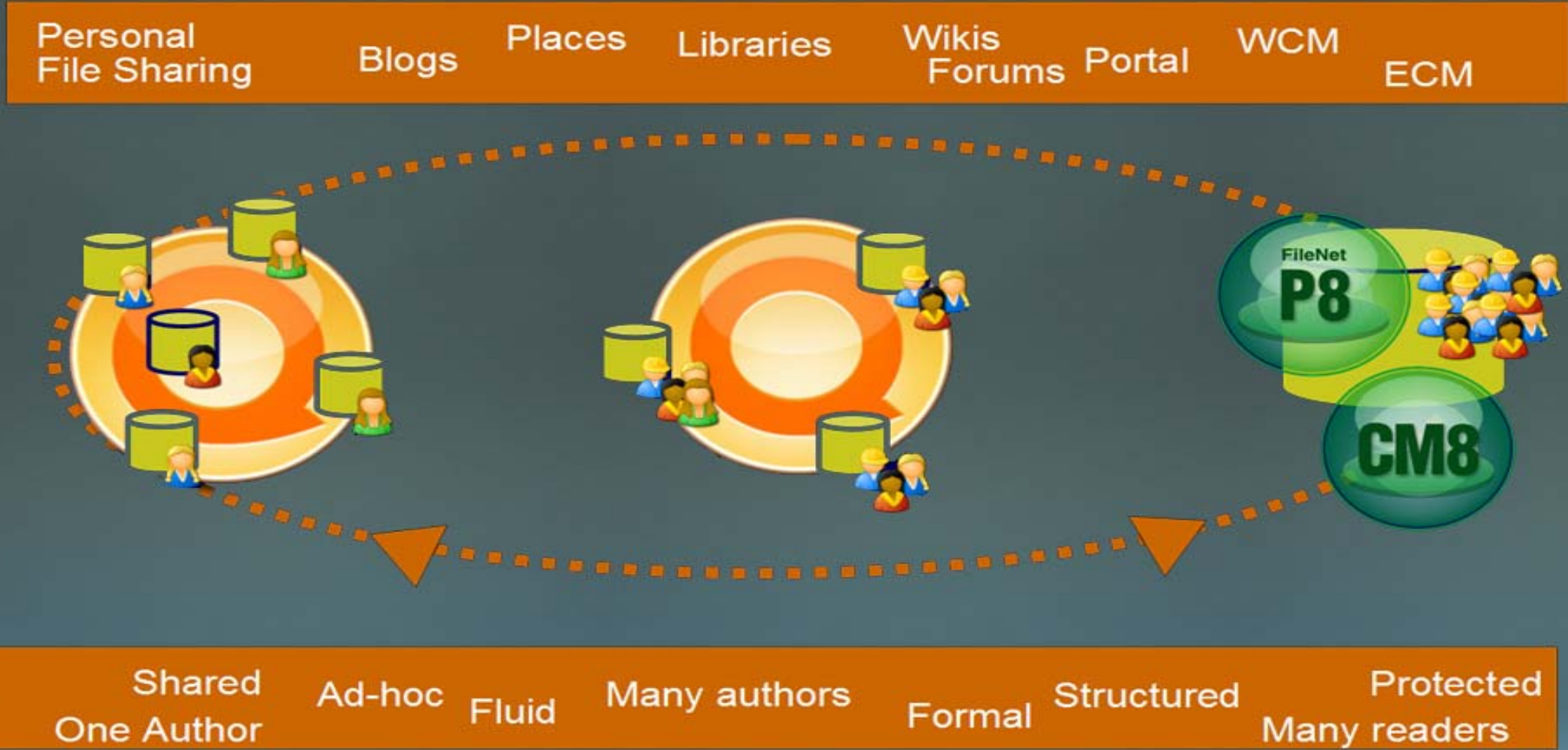


What we've done to address this need

Tightly integrated our collaboration and content management solutions

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What this has produced

The most complete single-vendor, end-to-end content management system

Enterprise Content Management

Business Process Management

Content Management

News

Software > Information Management > Enterprise Content Management >

Agile ECM



Information Management

We're here to help



Easy ways to get the answers you need.

Call me

E-mail us

or call us at
877-426-3774
Priority code:
104CB73W

Overview

Rapidly changing market conditions require organizations to quickly innovate, optimize their business and lower costs. And the need for speed increases daily. Only an ECM platform integrated with business process management can deliver the flexibility required to increase business agility. The IBM ECM portfolio integrates business process management to improve business agility and effectiveness, serving up content in context of daily, critical decisions - just at the moment it matters most.

The expression that ECM helps companies make "better decisions faster" is not a slogan; it's a reality for those successful companies that manage and deliver content for excellent customer service, maximum workforce efficiency and double-digit return on investment.

Agile ECM from IBM:

• Empowers business users and their IT partners to rapidly and easily deploy ECM capabilities

Agile ECM podcasts



→ Listen to Dave Caldeira, Director of ECM products and strategy (7.5 minutes) (8.43KB)

How can we say that

IBM ECM leads industry in enterprise content management solutions

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IBM United States [change]

Home Solutions Services Products Support & downloads My IBM Welcome Mr. Louis Richardson [Not you?] [IBM Sign in]

Web 2.0 Goes to Work for Business

Social software - enabling the power of participation

→ Learn more

Tools and communities

Mashups, RIAs and more

Web 2.0 success stories

Business IT People

A leader in Web 2.0 technologies, IBM has the software, services and hardware to help businesses gain value from Web 2.0 today.

Although there are many vendors touting their Web 2.0 products, IBM is one of a very few companies that is able to provide end-to-end Web 2.0 solutions for business. Our R&D labs have produced the award winning Web 2.0 innovations that we use every day to gain greater productivity and competitive advantages and now your company can take advantage of the same benefits. The IBM Web 2.0 vision combined with an extensive list of customer success stories will gain your

Social computing for business
Businesses of all sizes are gaining a competitive edge by tapping into social computing benefits.

Web 2.0 technologies for business
Bring together individuals, information and data to drive new market opportunities.

Web 2.0 platform for business
Use the Web as a delivery platform to assemble new, unique and consumable applications.

BOOKMARK+ SHARE

IBM Web 2.0 Blog
New software coming for the virtual world

4/5

Subscribe to Web 2.0 feed

→ IBMers learn how to add

How can we say that

Lotus leads industry in collaboration and social software solutions

Bridges the gap between content and collaboration

- Conduct the “messy business of collaboration” in Lotus Quickr, and leverage the strengths of ECM when/where appropriate
- Collaboratively author content in Quickr, use integration with ECM to:
 - participate in BPM process
 - deal with compliance issues – apply record retention policy
 - store as an enterprise asset
- All in an intuitive Web 2.0 interface



It's the bridge between collaboration and content

Provides the power and scale of ECM

- Rich and full featured advanced content capabilities within ECM
 - Advanced workflow and business process
 - Records management and retention
- Scalability
 - Can handle enormous volumes of content
 - Can manage extended lifecycles through storage management



with significant strength

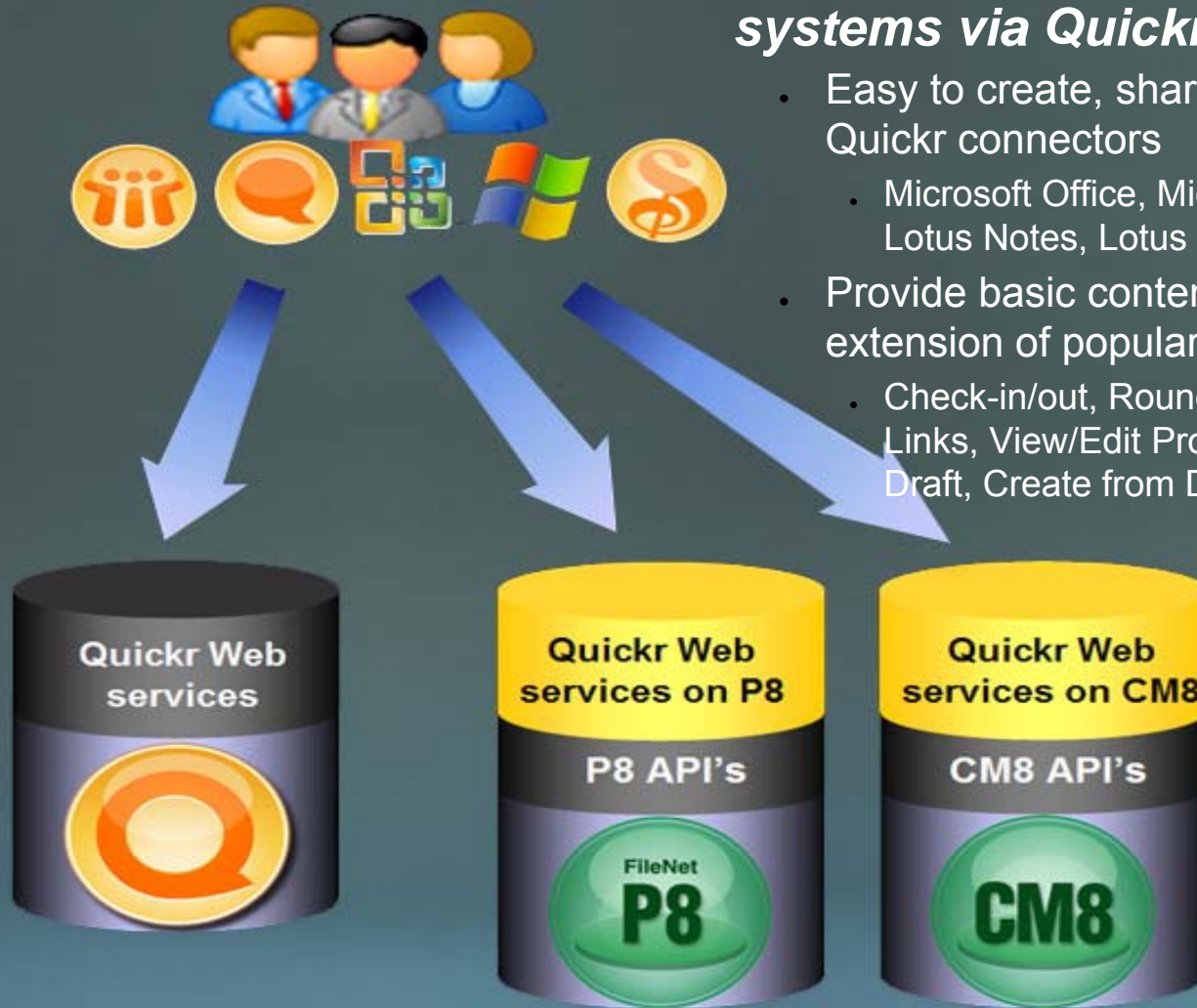
at both ends of the
spectrum

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Direct access to both Quickr and ECM systems via Quickr connectors

- Easy to create, share and collaborate using Lotus Quickr connectors
 - Microsoft Office, Microsoft Outlook, Windows Explorer, Lotus Notes, Lotus Sametime, Lotus Symphony
- Provide basic content operations as a natural extension of popular applications
 - Check-in/out, Round-trip editing, Versioning, Send/Copy Links, View/Edit Properties, Approve/Reject, Publish Draft, Create from Document Type



How it works

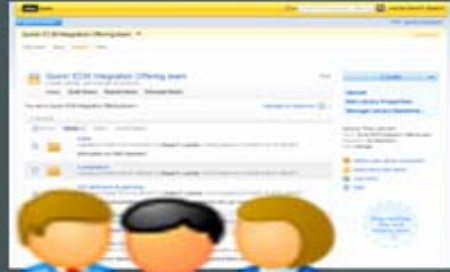
Desktop connectors

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Quickr Web UI exposes ECM integration to end users

- Quickr Web UI talks directly to Quickr server, but provides ECM integration via end user menu actions
 - User initiated document move, move with link, or copy into ECM
 - Create links to existing ECM content within Quickr
 - Display contents of ECM folders within Quickr easily using feeds
 - Search ECM content from within Lotus Quickr



How it works Web services

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Sm

The screenshot shows the FileNet Workplace XT interface within a Mozilla Firefox browser window. The browser title is "FileNet Workplace XT - Browse - Mozilla Firefox: IBM Edition". The address bar shows the URL "Home - IBM Lotus Quickr". The page header includes the IBM logo, "FileNet Workplace XT", and "Logged in as: John Doe". Below the header is a "Tools" bar with various icons and a "Drag files here to add" button. The main content area is divided into a left sidebar and a central table.

Left Sidebar (Favorites):

- EVTFs
- All Searches
- Checkout List
- Applications
- Contracts
- Demo
 - Contracts Demo
 - Product Demos
- Forms
- Lotus
- Personal Places
- Presentations
- Published Documents

Central Table:

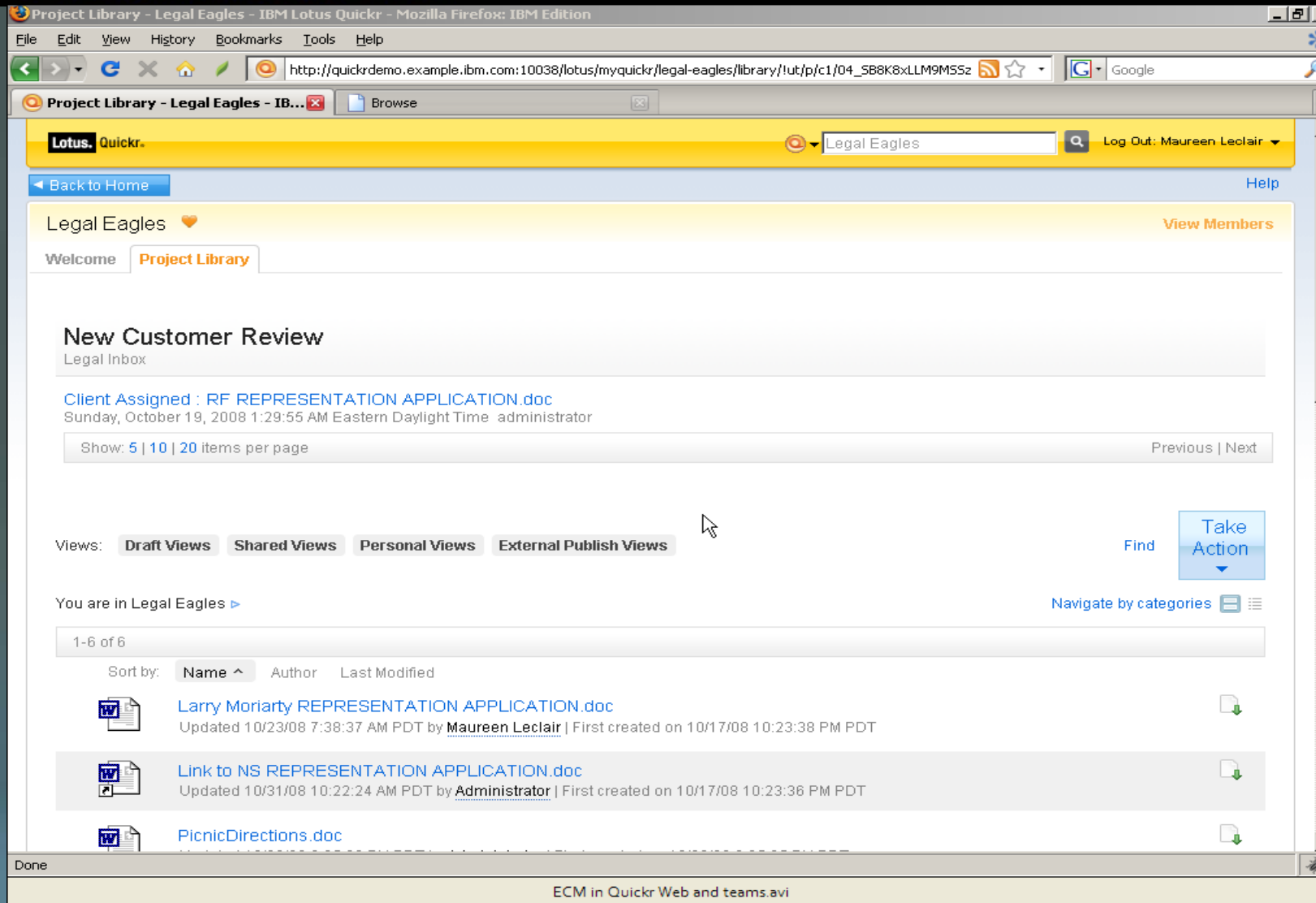
Name	Size	Modified By	Modified On	Major Version
Coyote Inc 01-07-N.odt	176 KB	John Doe	5/21/08 3:04 PM	8
Critical Parts.doc	163 KB	John Doe	5/21/08 3:05 PM	3
Gadgets Inc.doc	101 KB	Administrator	2/21/08 12:17 AM	1
Gear Supply Co 12-06-AN.sxw	100 KB	John Doe	4/16/08 12:08 PM	1

At the bottom of the browser window, a status bar displays "Applet com.filenet.applets.draganddrop.DragAndDropApplet started" and "Quickr Connectors to ECM.avi".

What it looks like Connectors Demo

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What it looks like Quickr and ECM from Web 2.0

- Extends the reach of the ECM system to the casual user
- Leverages existing ECM repository and assets to a broader audience
- Direct access to both Quickr and ECM systems via Quickr connectors
- Provides Web 2.0 collaboration tools such as team rooms, blogs, wikis, forums, calendaring, tasks lists, etc.
- Extends ECM content into full collaboration and messaging space to include Lotus Connections and Lotus Sametime



What this means to CM8 and P8 customers

- Provides enterprise capable content management system features to the collaborative team environment
- Provides scaling options to allow for massive amounts of content storage and media management
- Offers rich set of advanced content features including records management, content specific business process management, imaging capture and indexing, advanced search, etc.
- Allows the integration of personal and team content within the context of their enterprise information architecture



What this means to Lotus Collaboration customers

Flexible Deployment Options

- Two competitive bundles, plus the full use ECM +Lotus Quickr
- Plugs into and leverages existing desktop, email and P8 and/or CM infrastructures
- Lotus Quickr Connectors (applications integration) runs directly against both P8 and CM8 –NO Quickr Server environment required

Summary

Flexible Deployment Options

Single Vendor Solution

- Competitively Priced Offering
- Provides robust collaboration and application integration for both P8 & CM8
- Lab Services Offering available : ECM Services for Lotus Quickr (web services integration code, e.g. connecting Lotus Quickr to an ECM backend)
- Additional Services Requirements:
 - New Installations require install and configuration assistance for IBM FileNet Content Manager and IBM Content Manager, provided by:
 - IBM ECM Lab Services
 - IBM ValueNet and PartnerWorld Partners
 - Lotus ISSL Services available to team with ECM Lab Services for Lotus product expertise

Summary

Flexible Deployment Options

Single Vendor Solution

Best of Breed Collaboration with true
enterprise class ECM system

Summary

The screenshot shows the IBM website interface for the Lotus Quickr and Enterprise Content Management product. At the top, there is a navigation bar with the IBM logo, a search bar, and a language selector set to "United States". Below the navigation bar, a breadcrumb trail reads "Software > Lotus >". The main heading is "Lotus Quickr and Enterprise Content Management", followed by the sub-heading "Integrating best-of-breed collaboration and industry-leading ECM". A sidebar on the left contains a "Lotus Quickr" menu with options like "Features and benefits", "System requirements", "Library", "How to buy", "Services", and "Support". Below the sidebar is a "Related links" section with a list of links including "Lotus Notes", "Lotus Sametime", "Lotus Connections", and "IBM Collaboration Accelerator - for WebSphere Portal". The main content area includes an "Add to My interests" button, a paragraph describing the solution, and three bullet points detailing its benefits: unlocking enterprise content, making advanced ECM services easier to use, and helping organizations become more agile. A "We're here to help" section on the right offers contact options: "Call me", "Request a quote", and "E-mail IBM", along with a phone number (800-465-6887) and a priority code (104CBW74). A "Highlights" section at the bottom right features a small image of a person covering their eyes.

www.ibm.com/software/lotus/products/quickr/ecm/

Or go to IBM.com and search for "Quickr and ECM"

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Thank You.

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All customer examples described are presented as illustrations of how those customers have used IBM products and the results they may have achieved. Actual environmental costs and performance characteristics may vary by customer.

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