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Believe in better

Meet the team

Charles Marais

Director of Finance Systems and Projects

Melita D'Souza

Finance Controller, Application Support

James Edwards

Finance Controller, Projects



Sky

- UK based
- Over 10 millions customers
- 18,000 employees
- Head Office (Osterley)
- Sky Subscriber Services Ltd (Scotland)

In Finance

- 500 Finance employees
- 18 in Finance Systems & Projects
- Finance systems:
 - Cognos Controller
 - TMI
 - BI
 - JDE
 - Ariba



years of better



Our Story

We have focussed the last 4 years on becoming world class in Finance delivery



Podium
Performance

Our focus



World Class
Service

Simplification, standardisation,
elimination and automation

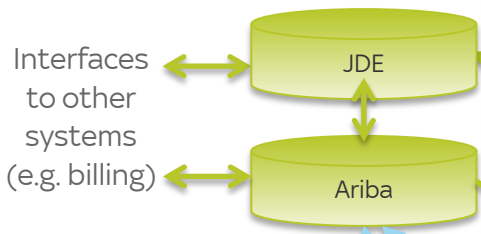


Winning Insight

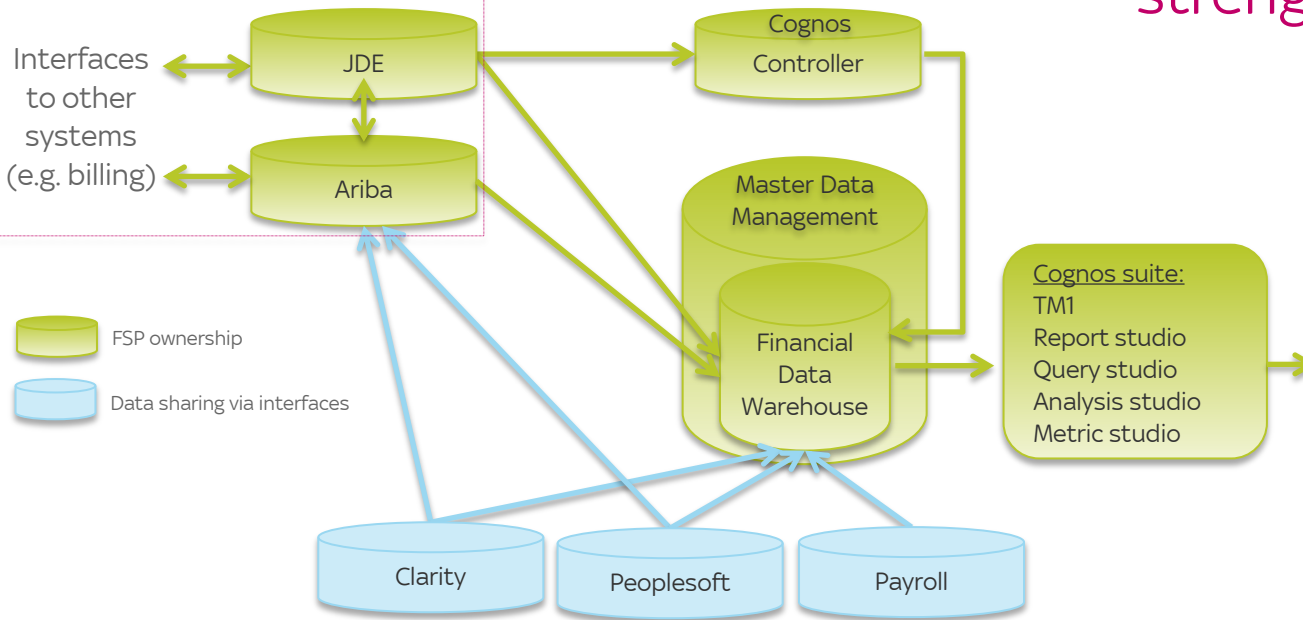


FSP Evolution

4 years ago...



and now...



...continue to collaborate and strengthen partnership



Support

Systems & Software

JDE
Cognos Controller
Ariba
Data warehouse
Master Data Management

Processes

Accounts to report
Procure to pay
Order to cash (non DTH)
Functional processes
Helpdesk for systems

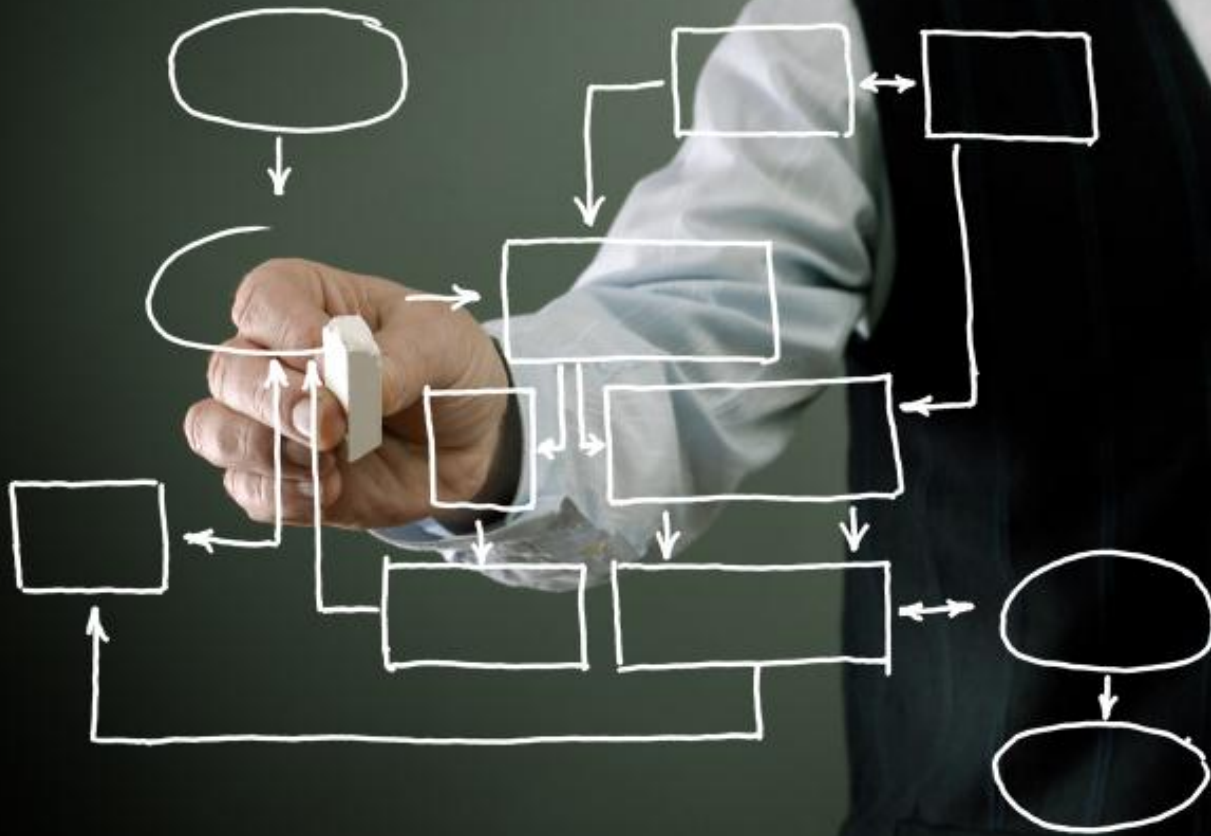
Master Data Management

Governance
Hierarchies
Standards & Quality Control
Business rules
Maintenance



Focus



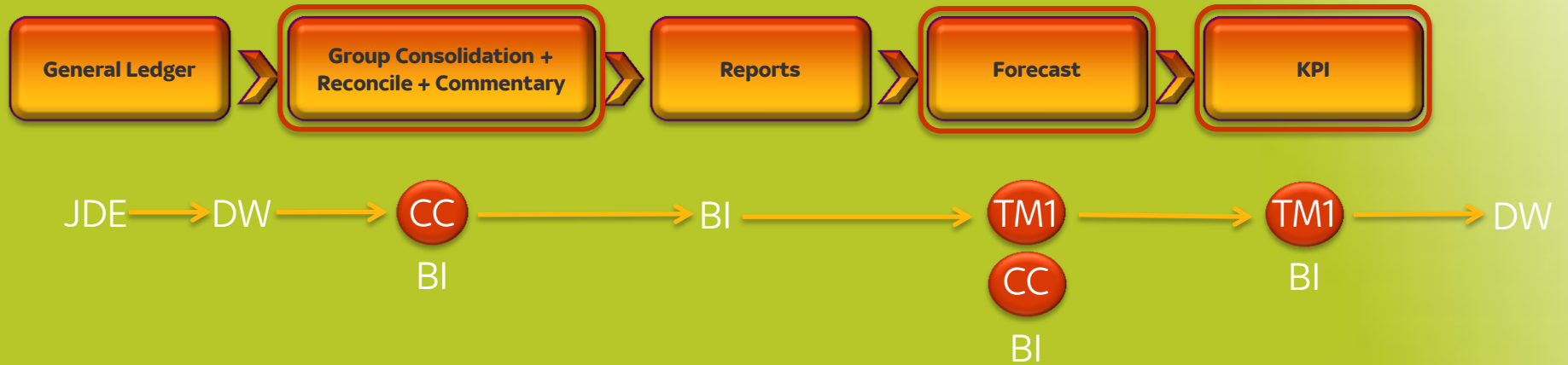


TM1

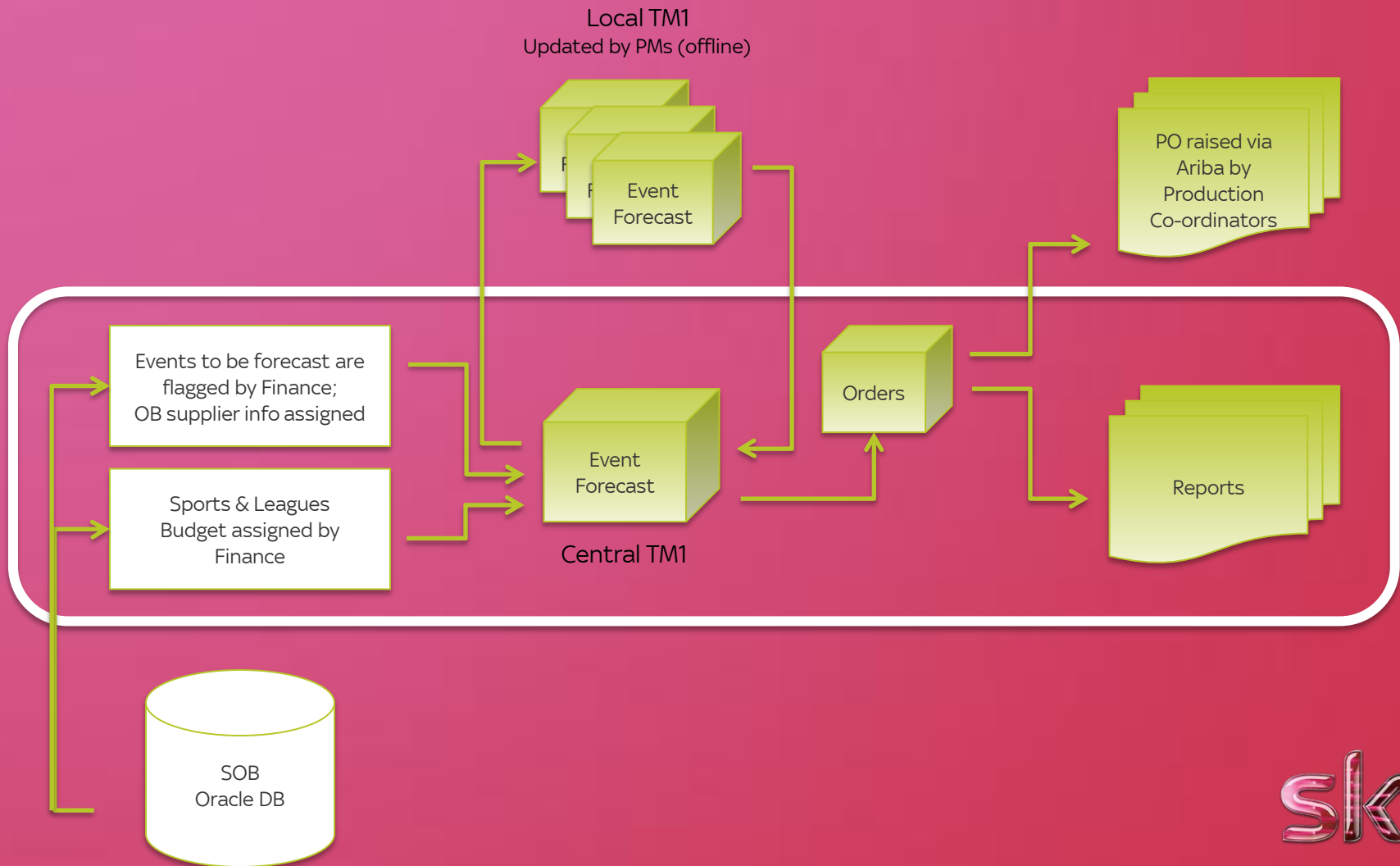
Planning & Analytics...



Group Reporting



Sports



Other Deliverables

The image displays several financial data deliverables:

- A large table showing a multi-quarter comparison (FY, Q1, Q2, Q3, Q4) with sub-tables for 'Quarter on Quarter' (Q1 v Q4, Q2 v Q1, Q3 v Q2, Q4 v Q3). The data includes various metrics like Pay TV, Broadband, and Total, with values ranging from (384) to 1,224.
- A smaller table with a yellow header 'Version: Budget V2' and a green button 'P9 BUN Recs >>'. It shows a comparison between 'Budget V2' and 'P9 BUN' across quarters.
- A smaller table with a green header 'Q on Q Recs >>' showing quarterly comparisons (Q1 v Q4, Q2 v Q1, Q3 v Q2, Q4 v Q3) with green checkmarks indicating data availability.

Data Pack

Tax Analysis

5 Year Plan



Challenges

Faced

- User commitment
- Data Management

Going Forward

- System migration of Analyst to TM1
- Raising user awareness
- Upgrade



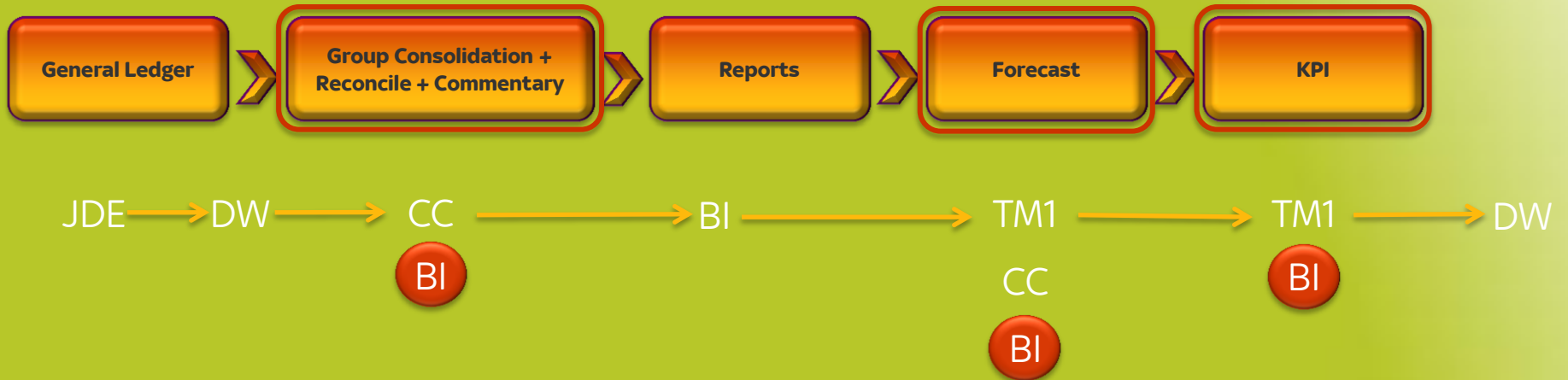


BI

Delivering goals

sky

Group Reporting



Going into detail

MONTH END approach

STATS reporting for Group Finance

- Feed from Cognos Controller
- Balance Sheet and P&L
- Suite of reports from variance analysis to commentary review

MANAGEMENT reporting

- Covering 6 areas
- Automated reporting to Dashboard generation



Other deliverables

Purchase to Pay monthly compliance



Other deliverables

Standardised and structured reports

Metric:	Spend with approved suppliers
Definition:	Non Compliance: Spend with a supplier that is NOT approved and therefore NOT a valid Sky supplier
Impact:	Failure to comply leads to: Unauthorised spend; Not utilising existing supplier relationships; Risk to Sky due to lack of signed agreements
Calculation:	All invoices with GL date in reporting period where the Invoice Date is after the Ariba NSR approved date
Actions:	Click to see actions

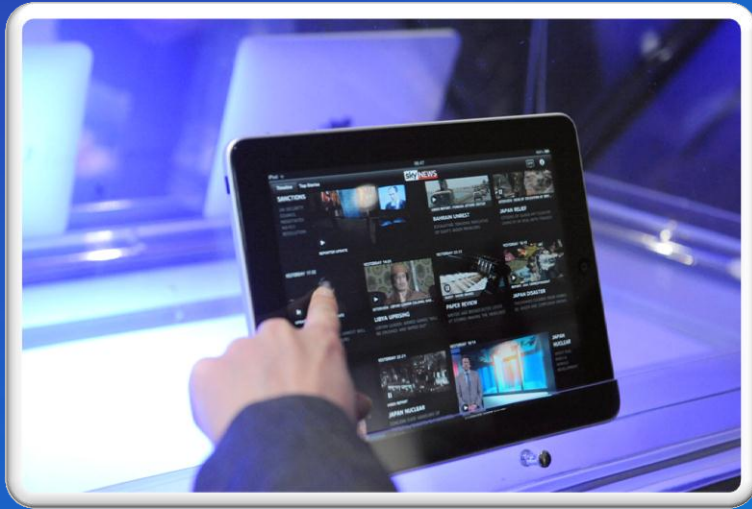
HOE: Corp Finance **Number of Invoices: 6** **Number of unique suppliers: 5**

Supplier ID	Supplier Name	Supplier Phone Number	Supplier Email	Procurement Contact	Spend Not Approved	Invoice No	JDE GL Date	Invoice Date	NSR Approved Date	Number of Days	Amount Invoiced GBP

308,192



Going Forward



- Raising user awareness
- Self service
- Mobile reporting

Lessons Learnt

- Build trust through
 - Focusing on the basics
 - Building prototype

- “Agile” approach delivers confidence with users

- Understanding users’ requirements to deliver
 - Right process
 - Right tool
 - Right data



What's next

- Self support delivery model “ *Admin Lite*”
- How far can we stretch TM1?
- Re-visit Controller and TM1 with FSR in the bigger picture
- Maintain data integrity



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