



British American Tobacco

Identity & Access Management

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Presentation Overview



- Overview of BAT
- Context
 - Where Has BAT Security Come From?
 - Strategic Aims
- The IAM Business Problem
- How Did BAT Tackle IAM?
- Key Achievements & Advice.



Who is BAT?



- World's second largest tobacco company.
- Founded over 100 years ago.
- Operates in approximately 186 countries.
 - A number of them being in the more interesting areas of the globe.
- Has 250 brands.
- Approximately 95,000 employees with 45,000 'knowledge workers'.
- Gross turn over £40,700 million per year - £26 billion year raised for governments in taxes.
- Currently undertaking a major re-alignment of business practices from a federated model to a centralised business model.



Business & Technology Direction IT



- Historically had a highly federated business model and now migrating to a centralised operating model
- Looking for consolidation of business practices and supporting IT systems globally.
- Whilst the underlying business is the same, there is a drive for more shared services.
- A heavy focus on consolidation to leverage capabilities and reduce costs through -
 - Standardisation
 - Enterprise class solutions
 - Increased governance



Security needs to be Innovative to address the pressures



BRAND CAMP

by Tom Fishburne



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How Do You Create Innovation? – IAM Can Enable Security to Support the Business

The Security Challenge When We Started



- Was unable to meet the changing business needs.
- The capability and approach was immature against BAT's peer group.
- The security model was inconsistent across geographies.
- Suffered from limited effectiveness due to a lack of ownership.
- There was an inability to move from the technical to risk based capabilities.
- Was a re-active function with limited pro-active capabilities.
- A number of pieces of infrastructure and practices were near or at end-of life.
- A limited tool-set was in place to provide services.



What Are Our Strategic Aims?





What Have Been the Main Areas of Focus?



"Open Internet"
Access to the Internet is managed via a cloud solution with the right protection for BAT

Management of Internet risks



"Secure End-Points"
All devices are protected & consumer devices are able to securely access the BAT network



Access is secure and easy

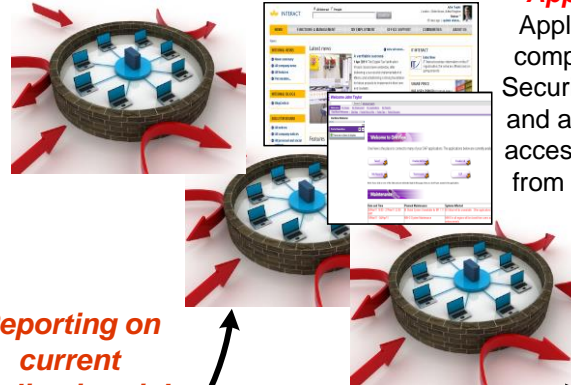


"Securing the Core"
BAT's Core Applications are Secured within the BAT Data Centres

"Externalised Applications"
Applications are compliant with IT Security Standards and are able to be accessed securely from any location

Implement long-term cultural change

Reporting on current application risk exposure



"IT Security Training & Awareness"
Global, standard approach to awareness targeted at long term organisational cultural change



"Penetration Testing & Managed Security Provider"

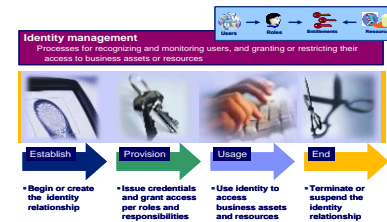
Visibility of the BAT environment & on-going compliance checking against BAT policies.

Reporting on current application risk exposure

Effective response to Business Incidents



Know who has access to what information



"Compliance Management – ISO & CoBIT"

IT Security Governance in place via an established Information Security Management System. Risk is identified and managed in accordance with residual risk targets. BAT partnered with a Security Provider.

"IT Service Continuity"

Global approach to system availability linked to BCM and incident management



"Identity & Access Management"

Effective and consistent Joiner, Mover & Leaver Process. Controlling Access risks to applications within the Core. Ability to control BAT employee & third party access.

What Were the IAM Business Problems?



Cost Related

- Multiple solutions.
 - Burning platforms in some geographies
 - No platforms in others...
- High integration costs and lengthy time to market for protected applications.
- Poor and disjointed processes – often manual.
- Ineffective user access and password management practices.
- Duplication of effort and expense in the day-to-day management of users.

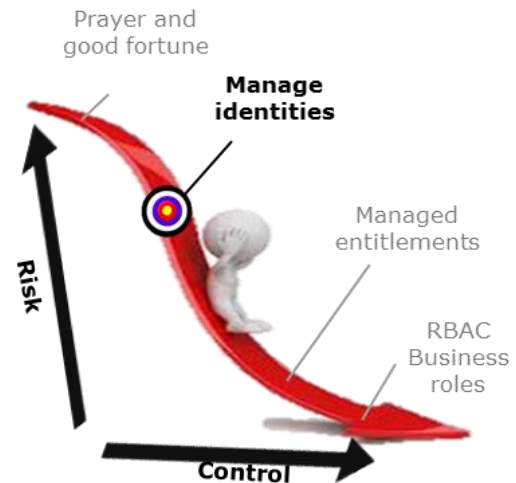
User Experience & Governance Related

- Excessive privileges granted to Administrative Users.
- No clear visibility of identities and user access to BAT resources.
- Inherently difficult and costly to provide user & account access data for audit-requests.
- Extremely frustrating end-user experience.
- At least 30% of accounts identified as inactive or dormant accounts.

The BAT Challenge



- There are three approaches that organisations can take to managing identities
 - ✓ Policy and capability (difficult)
 - ✗ No policy or capability (brave and rare!)
 - ✗ Policy but with no effective capability (expect audit points and incidents)



- Low IT security starting point
- Major change in ALL areas of organisation and IT
- Sand is always shifting
- Transformation velocity is hard to maintain
- Security strategy must be enduring, not a flash in the pan.

Key Scope Questions...



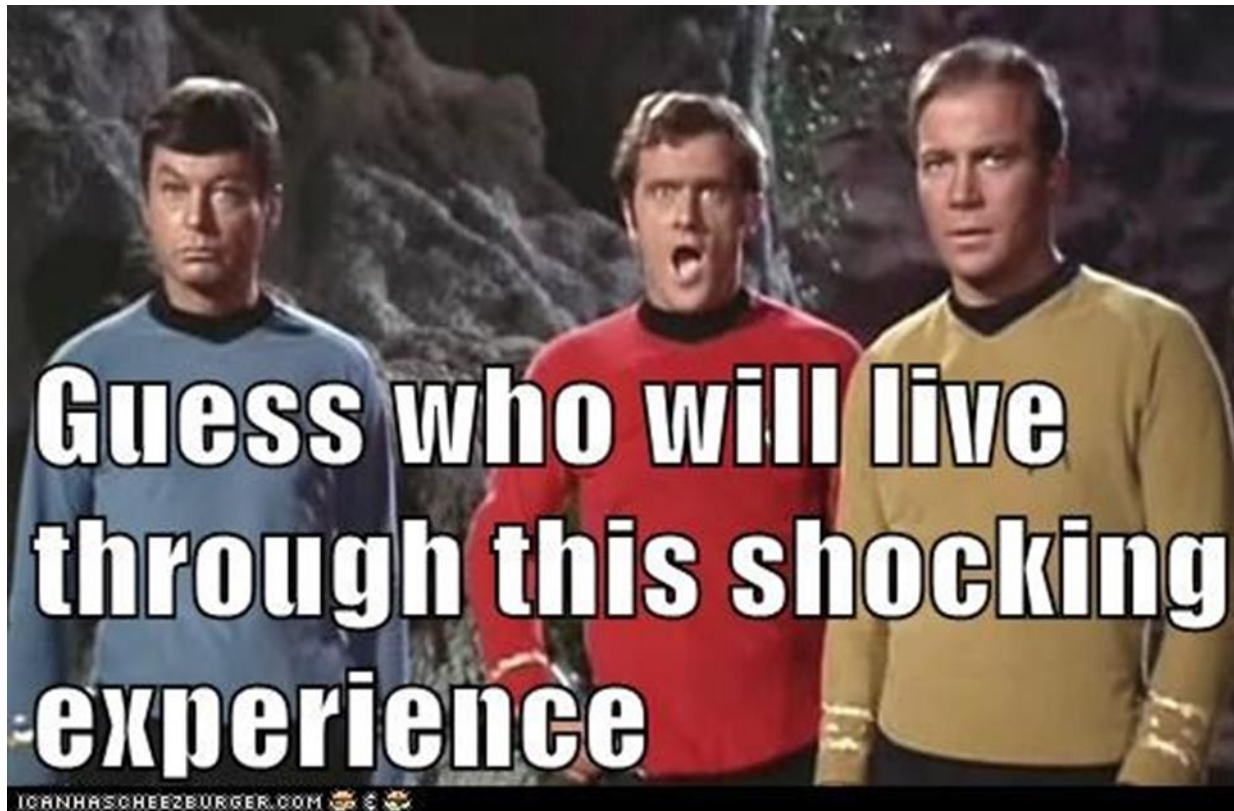
- **Scope** – All systems? All users? Does anyone have a list?
- **Accountability** – Whose problem is it? Do they know? Do they have the levers to address it?
- **Authoritative HR processes** – SAP HR (s), Excel etc? Is there any full view of employees, temps, contractors etc?
- **Process** – Is there one, is it defined, is it followed, is it global.
- **Landscape** – What technologies are in use? How many instances? How configured?
- **Data** – Does it exist? How many parts? How clean is it? Mapped? Global identities?
- **Access Roles** – Defined? In use? Applied to function?
- **Organisation** – Parties defined? Authorisers known? Authorisers know what they're approving?



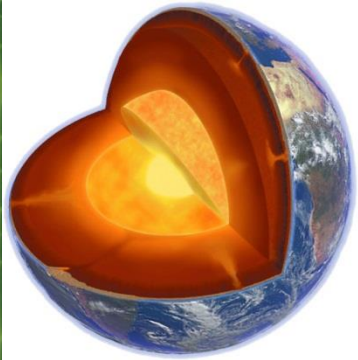
IAM Needs Persistence & Support In Delivery



- Implementations are not easy.
- Require engaged senior stakeholder support.
- ...a willingness to stay focused and calm.



How Did BAT Tackle IAM?



Secure the core

- Automate what we can today
- Wrap IAM around the core repositories and platforms within BAT today
- Provide Digital Identity Management despite the limitations in process

Build IAM as an enduring service:

- With BAU integration factory
- With transformation built in to support contracts
- Leaving the incubator of the project.
- IAM is a journey not a sprint



Bring the blame to the problem!

- If we know who has access to our IT systems, and all their linked accounts
- The question becomes “Do these people still work for BAT!”
- This can only be addressed outside of IT
- IAM can help but not in isolation.

And deliver Access Management “treats”

- The visible side of IAM.
- Benefits visible to users after initial hurdle



Key Achievements



- BAT now have a global IT Joiner/Mover/Leaver process for the first time
 - HR processes have not caught up.
- End markets report faster joiner process to provision core accounts
 - Further automation required to enhance accuracy, and further reduce time
- Security offering for Cloud and BYOD Applications to ensure some form of control.
 - Single sign-on capabilities lacking.
- Automated movers between countries has landed and is improving accuracy.
 - Not enough focus on data clean up and business analysis.
- Externalisation of internal applications
 - Limited to Web based app's only.
- Improved process capability for core managed systems.
 - Still a number resisting integration outside Active Directory and SAP.



In summary



- **Process**

- IAM provides the cornerstone of BAT's security transformation.
- IAM cannot be solved in isolation from the business.
- IAM must facilitate the Joiner/Mover/Leaver process and accountabilities.
- *Engage a Business Analyst or two or three up front.*



- **Toolset**

- IAM must land successfully as a credible, robust platform.
- IAM must be able to integrate with everything we can throw at it – key for BYOD & Cloud.
- IAM must be able to provide a unified access management layer.
- *Treat as a data project – do not think 'it's only usernames and passwords'.*



- **BAT Service**

- IAM must be an enduring platform with innovation built into the service and product.
- With BAU integration factories.
- And sold internally as a service line with defined costs.
- *Treat as a critical component of 'middleware'. System down time will have flow-on effects.*



Questions

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