

HSBC Insurance Brokers IBM FileNet Presentation

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The Problem

**Too much Paper,
how do we remove it without affecting
efficiency or causing civil unrest!!!**



London Market Insurance Market

- ▶ 10 Billion Pages of Paper stored in London
- ▶ Every London Market Reinsurance Policy has on average 1,000 pages to support it
- ▶ 98% of Files Never Opened after 1st Year





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Why Get Rid of Paper !!!

▶ Liability

- Accident waiting to happen
- Huge processing problems if paper destroyed

▶ Office Space

- 25% of London Office space used for filing
- Project cost justifiable on office space savings alone



Why Get Rid of Paper!!!

▶ Global Resourcing

- Pressure to reduce processing costs
- HSBC Global Company, with Global Service Centres
- Share documentation

▶ Market Changes

- Use of Repositories
- Electronic transfer of data



Choices Evaluated

- ▶ IBM Product set
- ▶ FileNet Product set
- ▶ Microsoft – SharePoint
- ▶ Niche London Insurance products
- ▶ In-house HSBC products



Why IBM FileNet

- ▶ Ease of Use
- ▶ Able Imaging without Workflow
- ▶ E-Mail integration – Lotus Notes
- ▶ Industrial standard software
- ▶ Workflow module available for future expansion



Progress & Experience

- ▶ Two thirds of Project completed, so far so GOOD
- ▶ Dual Screen for processing staff
- ▶ Get the INDEXING right
- ▶ Suitable training needed
- ▶ Implement new process to support Imaging



After IBM FileNet Implementation



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Questions

