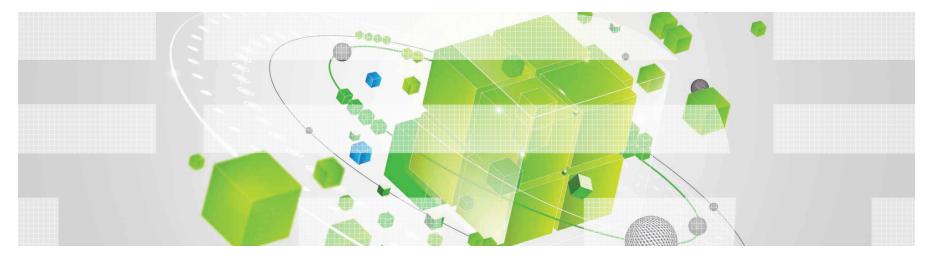


IBM Storage for a Smarter Planet ...

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AGENDA

- Introduction
- XIV Background
- XIV And Oracle
- Wrap-up | Q&A



The Role of IBM Storage in Building a Smarter Planet

IBM's Smarter Planet vision



The world is flatter and smaller. Now it's becoming smarter.



The world is generating 15 petabytes of data daily

Two major storage initiatives



Improve performance up to 300%



up to 50%

IBM Storage Grow Capacity without Complexity

IBM Storage Optimization solutions help clients meet new performance, scalability, and reliability requirements.

- · Grid and Multi-tier Storage Systems
- Storage Virtualization
- Smarter Movement and Management of Information
- Remote Mirroring

IBM Information Retention and Archiving solutions help clients reduce the cost of storing and protecting data throughout its useful life

- Data Reduction
- Archive
- Backup
- Tape and Virtual Tape Systems

010-00-0



IBM XIV Storage System - Key Business Value



High-End System:

- 🗹 Performance
- 🗹 Reliability
- 🗹 Scalability
- 🗹 Features

Unmatched TCO:

- 🗹 High capacity utilization
- Low power consumption
- 🗹 Minimal administration
- High responsiveness

Single Tier: High-end system, mid-range TCO Avoids ILM and HSM overhead



5 Key Attributes for Enterprise Storage



Performance

• Consistent performance under all conditions; eliminating hotspots and delivering consistent high performance even during rebuilds

Reliability

• Business data is more critical than ever; no tolerance for down time or disruption of service; greater than "5 nines" is the new standard

Functionality

• Tier 1 functions (e.g., replication, thin provisioning, snapshots) that scale with no performance penalty are built-in, out of the box

Manageability

• Total system virtualization; emphasis on extreme, industry-leading ease of use and management

Cost

• Superior cost containment and control; best in class TCO with lower acquisition cost and considerably lower on-going management cost

XIV is all of these key attributes with massive scalability



Where did XIV come from??

- Moshe Yanai, XIV CEO (former EMC CTO & designer of Symmetrix) designed XIV
 - While at EMC identified that the dual controller architecture had limitations
 - Controllers, disks, interconnects
 - Scale by more and more powerful controllers
 - Faster CPUs, bigger cache
 - Disks are getting bigger, not faster
 - Year 2000: 18.4GB 15k rpm, 2010: 3TB (largest), 15k fastest.
- New architecture design required
 - MY proposed grid based architecture
 - Rejected by EMC
- MY considered future architecture should be grid, rather than dual controller approach
 - Departed EMC to develop grid based approach
 - XIV (founded 2002)



Storage Architecture Revolutions



1970Mainframe

- > Monolithic
- > Gates design
- > Very expensive



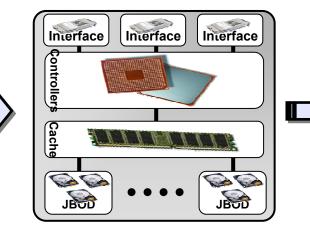
- > Complex
- Downtimes
- On site technician
- > Manual

1990

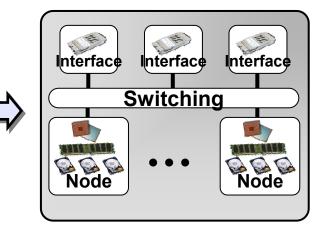
- Cluster architecture
 Tightly coupled
 Custom HW design
- Expensive components

2010

- > Scalable grid architecture
- Node independent
- Commodity H/W building blocks
- > Off-the-shelf low cost components



- Long, complex development cycles
- System exposed on failures (the human factor)
- Complex reactive service
- Requires tuning for optimal performance



- Fast, efficient development cycles
- WEB resiliency
- > Self healing
- > Data layout eliminate hotspots



Who is XIV and why did IBM Acquire XIV?

- Part of a \$1 billion strategy to displace EMC/HP/HDS and lead the market
- IBM identified that the current disk architecture has limitations
 - A new approach was needed
 - Carried out an evaluation of several "new" technologies
 - XIV was one of the technologies and organisations evaluated
- XIV (founded 2002)
 - Acquired by IBM on 31/12/2007
- Moshe Yanai, XIV CEO (former EMC CTO & designer of Symmetrix) designed XIV



Escalating Complexity of Traditional Storage

Disk Configurations to Manage

- -1-6 Types and Sizes of Disk
- -Flash/SSD?
- -Replica Pool
- -Sparing & rebuild time
- Many RAID groups / Different RAID Levels -
- Data Center Efficiency
 - -Power
 - -Space
 - -Utilization
- Responsiveness / Cost to Business Units

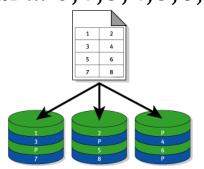
With XIV, manage storage <u>capacity</u> - NOT technology!

This results in <u>THOUSANDS</u> of components to manage in a traditional array! <u>Complexity =</u> <u>COST =</u> <u>Diminished</u> <u>Service</u>

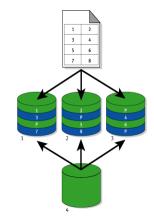


What's not required with XIV....

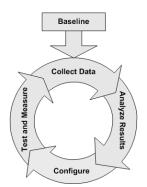
RAID... 0,1,3,4,5,6,xx



Hot-Spares... and how many!



Performance Tuning



Multi-Tier Storage with XIV



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What is XIV storage?

Fully virtual SAN based on grid design

- Data distributed over all grid modules/drives
- Self-healing/self-tuning no hotspots
- Non-disruptive hardware & software service
- Supports all major open systems & Linux on System z
- Sold as usable capacity
- Each grid node comprised of CPU + Cache + 12 disks
- Ultra fast rebuild times:
 - Recover from a 1 TB drive failure in 40 minutes or less for most workloads
- Dynamically add new capacity; autonomic load re-balancing
- New capacity added seamlessly
- Provision new storage in < 1 minute</p>

AVAILABILITY

Five 9s+

Multiple levels of redundancy Autonomous self-healing

Ultra-fast fault recovery

PERFORMANCE

Self-tuning

Automatic load balancing eliminates bottlenecks

Performance scales with capacity

EASE OF USE

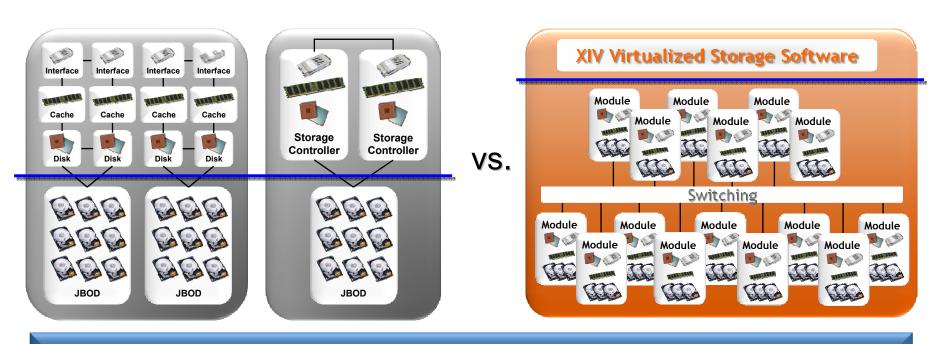
Provision new storage in <1 minute

Dynamically resize/adapt Easily managed by junior staff Drive out cost while exceeding existing SLAs.



XİV

How is XIV different?



Capacity Only Vs Every Dimension

Monolithic Vs Grid

Custom Vs Commodity Components

Centralized Processing Vs Massive Parallelism

IBM

Grid made simple



Grid - Explained





1941: The "Allegheny" 2-6-6-6



110,200 lbs of work power





1946: A Better Approach – The Alco FA-2



61,000 lbs x 5 = 305,000 lbs of work power





1 x 800 ...

1:41.09

World record 800m David Rushida, 2010

(101.09s)







... or 8 x 100m?



Last place, 100m Darvis Patton, 2008 9.69s (WR) Usain Bolt, 2008

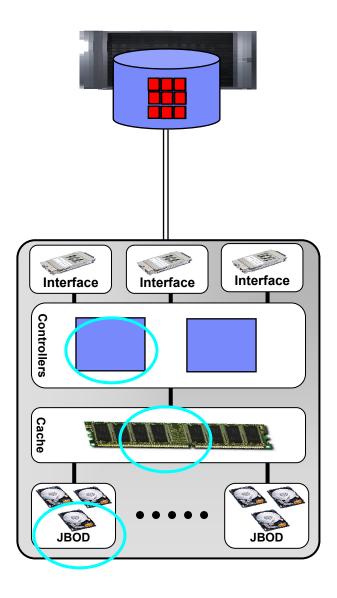
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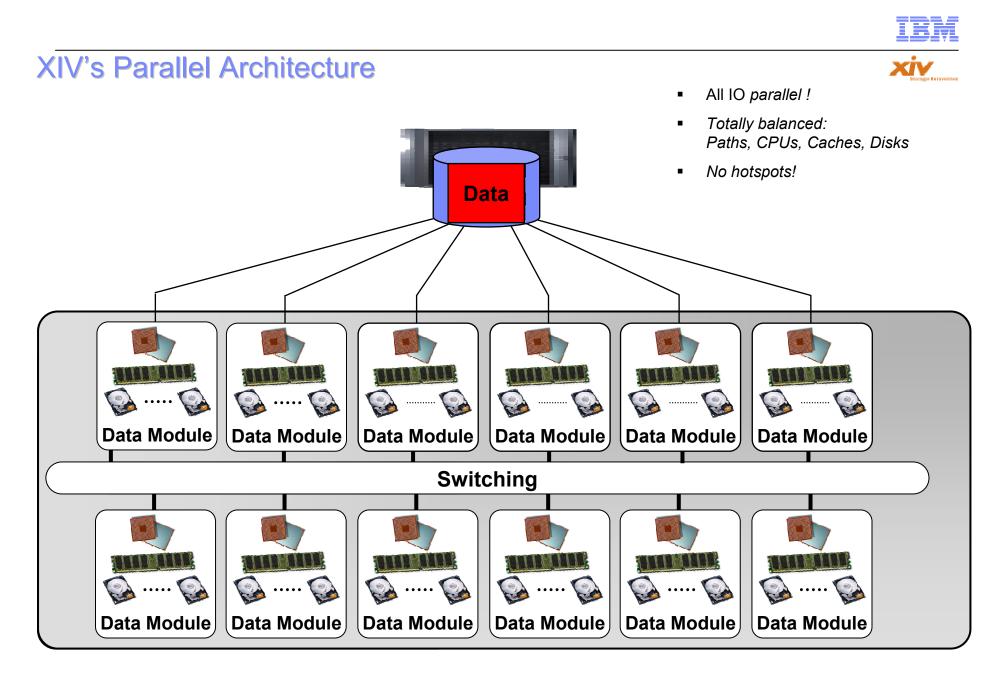
Traditional Dual Controller I/O

IBM



- IOs must pass single or dual controller
- No parallel IO -> needs fast Disks!
- Host spots most likely to occur







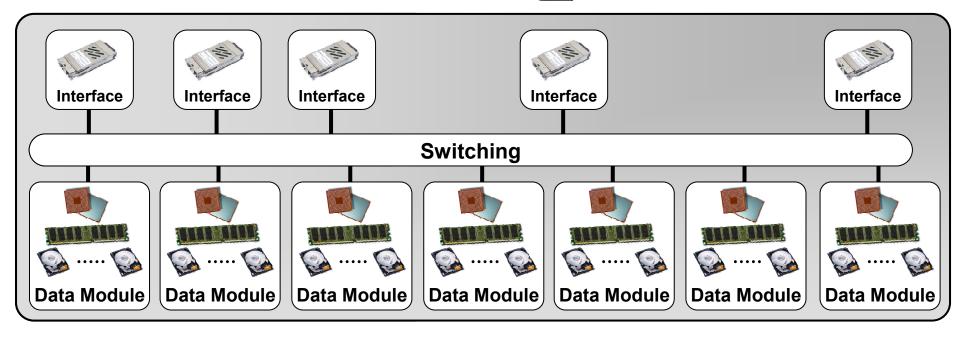
IBM XIV Architecture: Scale Out



Design principles:

- Massive parallelism
- Granular distribution
- Off-the-shelf components
- Coupled disk, RAM and CPU
- User simplicity







Grid made simple

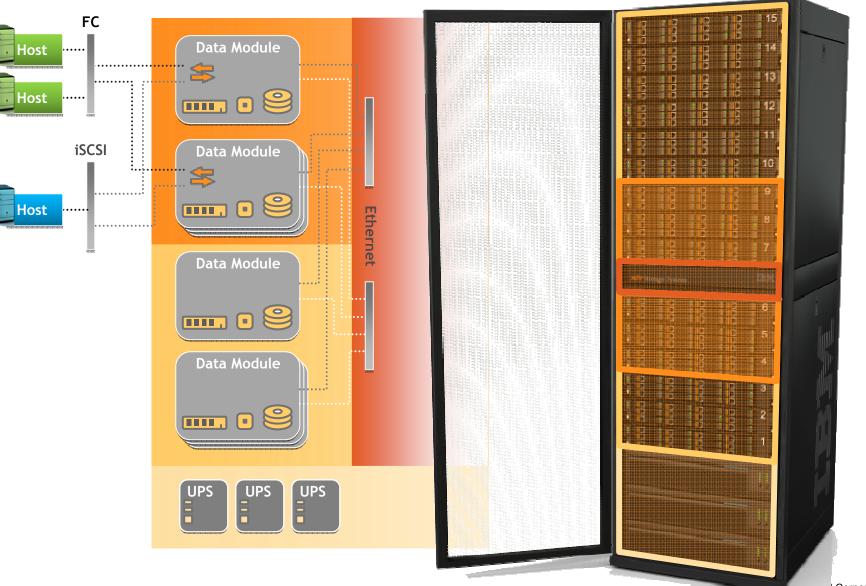


XIV - Explained



Xiv

XIV System Components



VI Corporation ועום ר

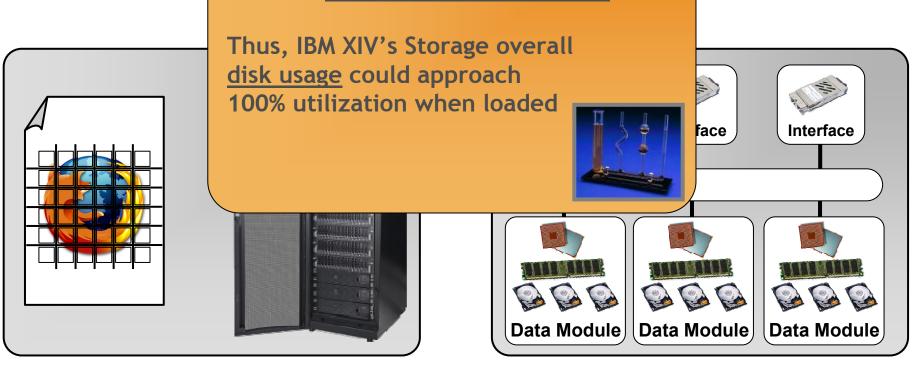


IBM XIV Storage System Distribution Algorithm

Xiv

in the system

- Each volume is spread across all drives
- Data is "cut" into 1MB "partitions" and stored on the disks
- XIV algorithm pseudo-rando
 XIV disks behave like <u>connected</u> <u>vessels</u>, as the distribution algorithm aims for <u>constant disk equilibrium</u>.

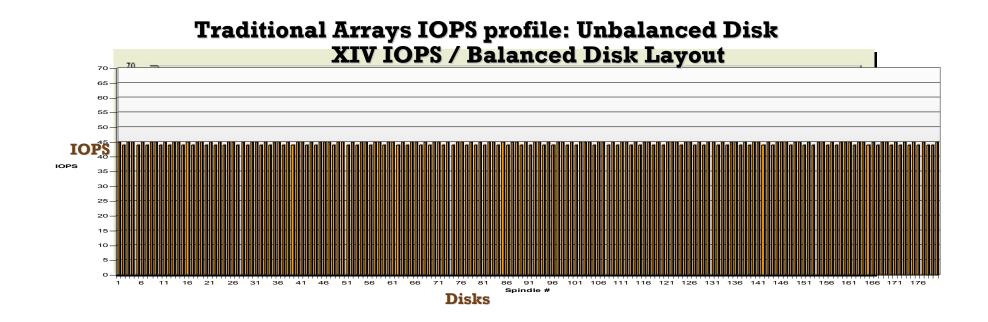




XIV Disk Utilization



The result?
 Weetbis from this...



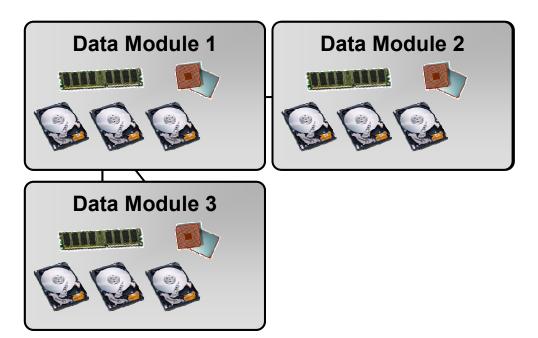


XIV

IBM XIV Distribution Algorithm on System Changes

- Data distribution only changes when the system changes
 - Equilibrium is kept when new hardware is added
 - Equilibrium is kept when old hardware is removed
 - Equilibrium is kept after a hardware failure



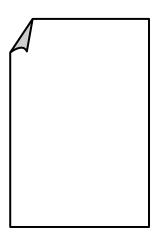




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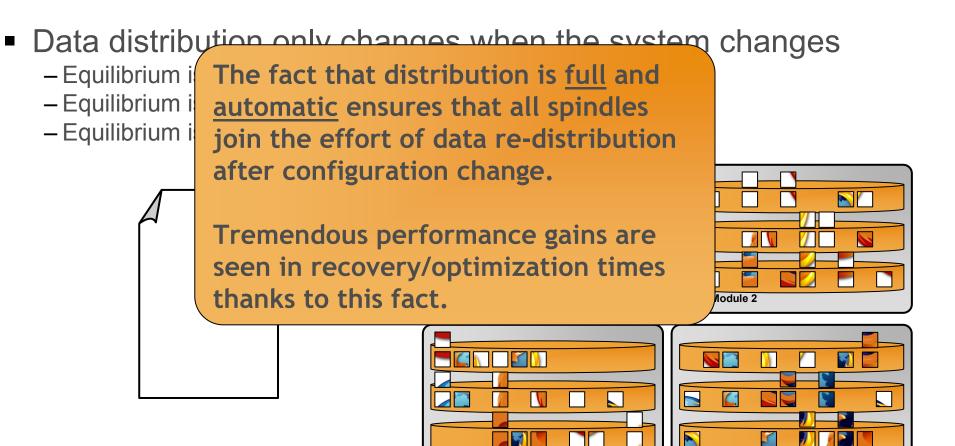




[[] hardware upgrade]



IBM XIV Distribution Algorithm on System Changes



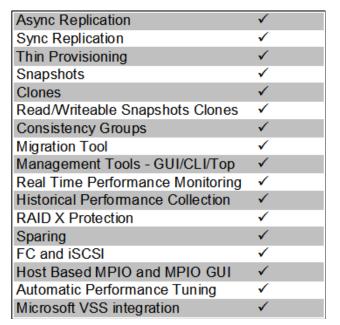
Data Module 3

Data Module 4

28

XIV – Delivers: Agile, Responsive, Flexible Applications

- Provision Storage in < 1 Minute</p>
- Resize Volumes Dynamically
- High Performance Snapshots
 - Replicate data for backups or other apps
 - Empower DBAs to manage Snaps
- Add New Capacity Quickly, Transparently
 - -Added capacity available near real-time
 - Existing data automatically re-balanced across all storage resources
- All Advanced Functionality Included
 - Standard XIV System Software
 - No Extra Charge









Improved Capacity Utilization = TCO Control



XIV sold as USABLE capacity

 NO lost capacity due to : spares, special system areas, volume set asides for replication, etc.

Capacity usage easy to monitor

- Complete system, storage pool, or volume

XIV all virtual

- Configured with a single disk type and no RAID groups to minimize islands of capacity
- -No physical disk binding
- -THIN provisioning standard
- Designed to Perform Well at >90% Capacity Utilization

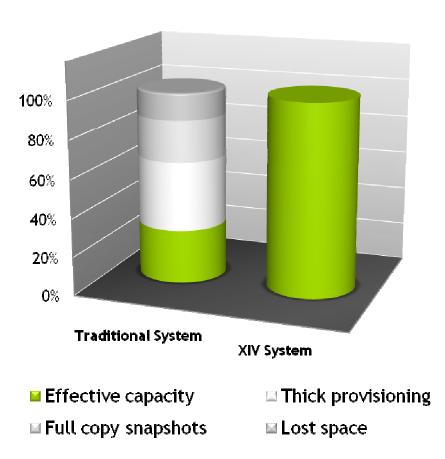




Superior Effective Capacity



- Effective capacity
 - Net space used by application data
- Thin provisioning
 - Only stores the data, not the zeros
- Snapshots
 - Hi perfomance, pointer based, 1000's capable
- No Orphaned Space
 - Capacity can be used.
- Space Reclamation
 - Reclamation of capacity that is only storing zeros



Fewer TBs address the same applicative needs



Administration Made Easy

- Use your time to provision storage:
 - Define volumes in seconds
 - Resize volumes painlessly
 - Create instant snapshots
 - Create test environments with writable snapshots
- Don't spend time optimizing:
 - No need for performance tuning
 - No need for complex layout patterns
- Role-based management allows safe delegation of tasks
 - Application administrators manage their own snapshots
 - Integrate with the organization's LDAP
- TPC 4.1 Support through SMI-S









IBM xiv

Where does XIV fit ?

Requirements

- Minimum: 20TB
- SAN/iSCSI

Apps/DBs Supported | Platforms Supported

- Exchange
- MS-SQL
- Oracle
- DB2
- SAP
- VDI
- Many more...

- Open Systems
 - Linux
 - Microsoft
 - AIX
 - Solaris
 - HP-UX
 - VMware
 - System i with VIO (FC)
 - Mac OS (FC)
 - zLinux (FC)
 - Suse, Redhat
 - z/VM (FC)

•Excellent fit for virtualisation incl: VMware, Power etc.

•Shrinks the storage management for complex environments such as Oracle, SAP and Exchange

•Ideal technology for anyone consolidating storage infrastructures

•Excellent vehicle for dramatically reducing storage running costs

•Compared with the rest ...

- •It's functionally richer than Entry/Midrange
- •It's more cost effective than High End (£/TB) but with same functionality
- •All functionality is included within the £/TB price, as opposed to other platforms



Grid made simple



XIV + Oracle



Oracle plus XIV – Combined Benefits





EASY •Ground-breaking ease of use •Rapid deployment •Storage management dramatically simplified



RELIABLE •Highly fault-tolerant, grid •Self-healing •Five 9's+ •NO recorded incidents of data loss



FAST •Massively parallel •Extreme disk-tocache bandwidth •Self-tuning



COST-EFFECTIVE

•All-inclusive software model •Avg. 63% TCO reduction over 3-year period



<u>GREEN</u> •Higher effective utilization = lower power consumption •Low power

components



Scales linearly in ell dimensions Adapts next gen HW seamlessly



XIV + Oracle = Optimized DBMS Storage

- Storage configuration for RDBMS's has traditionally been a complex process that requires:
 - Detailed knowledge of the application
 - Careful mapping of expected I/Os to storage subsystem
 - Tradeoffs among applications sharing the storage
 - Ongoing (often manual) load balancing
- XIV mitigates these challenges at the architectural level <u>SAME* implemented in hardware</u> (*Stripe All-over, Mirror Everything)
- XIV's grid architecture and <u>massive parallelism</u> removes the need for most end user planning, deployment and ongoing tuning
- Oracle will aggressively parallelize many operations (scan, sorts, joins, hash, load, create index, etc.) on its own, which makes it a perfect candidate for XIV
- XIV architecture does not require the use of:
 - Multiple logical volumes
 - Host based striping



Why XIV for consolidation?

- Decrease the Total Cost of Ownership (TCO) versus disparate arrays
 - XIV efficiencies drive down costs, overheads and improve ROI
 - Power, cooling, floorspace and utility savings
- Deliver improved service and management efficiencies
 - Manage more in a single unit, because XIV is less complex as single point of management for all capacity.
 - Eliminates the traditional performance monitoring and tunining overhead
 - Delivers advanced functionality, improves service levels PiT, DR and cloning
- Storage efficiencies
 - Thin provisioning, snapshots, replication and no orphaned space drive usable utilisation realistically over 90%
- Forget a complex tiering model and introduce a predictable service and financial storage solution
 - Based on a usable TB model "All in": all hardware, software functionality and maintenance
 - No additional capacity, connectivity, or software royalty based pricing
 - A predictable model so customers can plan for future growth without concern



Why XIV plus Oracle and/or Databases?



- Reduce the planning and deployment of complex environments
 - No complex data placement, no RAID, no disk size/speed considerations
 - XIV architecture removes the need for multiple volumes and host based striping
 - Speedy deployment and reproduction of environments, locally or remotely
- Remove performance management and tuning overheads
 - Eradicate IO bottlenecks that can occur in tradional RAID implementations
 - Consistently high performance delivered with little storage admin resource input
 - Maximise DB parallelism techniques with a solution based on a parallelized grid architecture
 - All modules and disks deliver performance in "parallel"
 - DBA's see a reduction in the amount of effort required to manage & monitor storage resources
- Storage efficiency improvements
 - Drive real useable capacity utilization over 90%+
 - Thin Provisioning drives up utilization & reduces required hardware
 - Pointer-based snaphots enable capacity efficient environment duplication
- Efficient environment duplication
 - Snapshots and replication of XIV



Why XIV and Oracle? A real life UK example...

- Major UK private healthcare organisation
 - Offices on three continents and more than ten million customers in over 200 countries.
 - After a period of consistent growth, the company found itself in need of immediate additional capacity, as well as a plan to incrementally expand storage as needed in the future.
 - Implemented 2 XIV frames one for each of its UK-based datacenters. The XIV frames feature 55TB and 27TB of storage capacity,
- Benefits
 - Leveraged enterprise-class storage performance for less than the price of EMC Clariion technology.
 - Reduced overhead for operational staff to manage & monitor
 - Able to take advantage of capacity efficiencies and CoD capability
- Comments:
 - "XXXXX is extremely satisfied with the new solution from IBM, which has effectively solved its present and future storage needs."
 - "With IBM XIV, we make far more efficient use of the available capacity, which means less frequent upgrades and lower costs for us..."

IBM

Grid made simple



Background

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CONCLUSION – XIV and Oracle

- XIV
 - Innovative, Enterprise Class Storage Solution
 - Efficient, easy, reliable and fast!
 Key Component in New IBM Storage Strategy
 - Invented by Moshe Yanai, visionary behind modern enterprise storage
 - Field Proven Since 2003 Aggressive, Cross-Industry **Customer and Market Adoption**
- ... with Oracle
 - Game-Changing Solution Measurable, Real World Benefits, Unrivaled Efficiency, TCO and ROI Benefits

"IBM XIV has reduced our total cost of operations while improving our service levels to our worldwide SAP user community. The XIV architecture has allowed Gerber Scientific to improve performance for operational tasks: one function that used to take eight hours is now completed in just 15 minutes, giving our IT staff time to focus on other projects."

> Raf Cohen, **CIO of Gerber Scientific**



Grid made simple



Q&A

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