

# THINK of the Evolution of Mobile

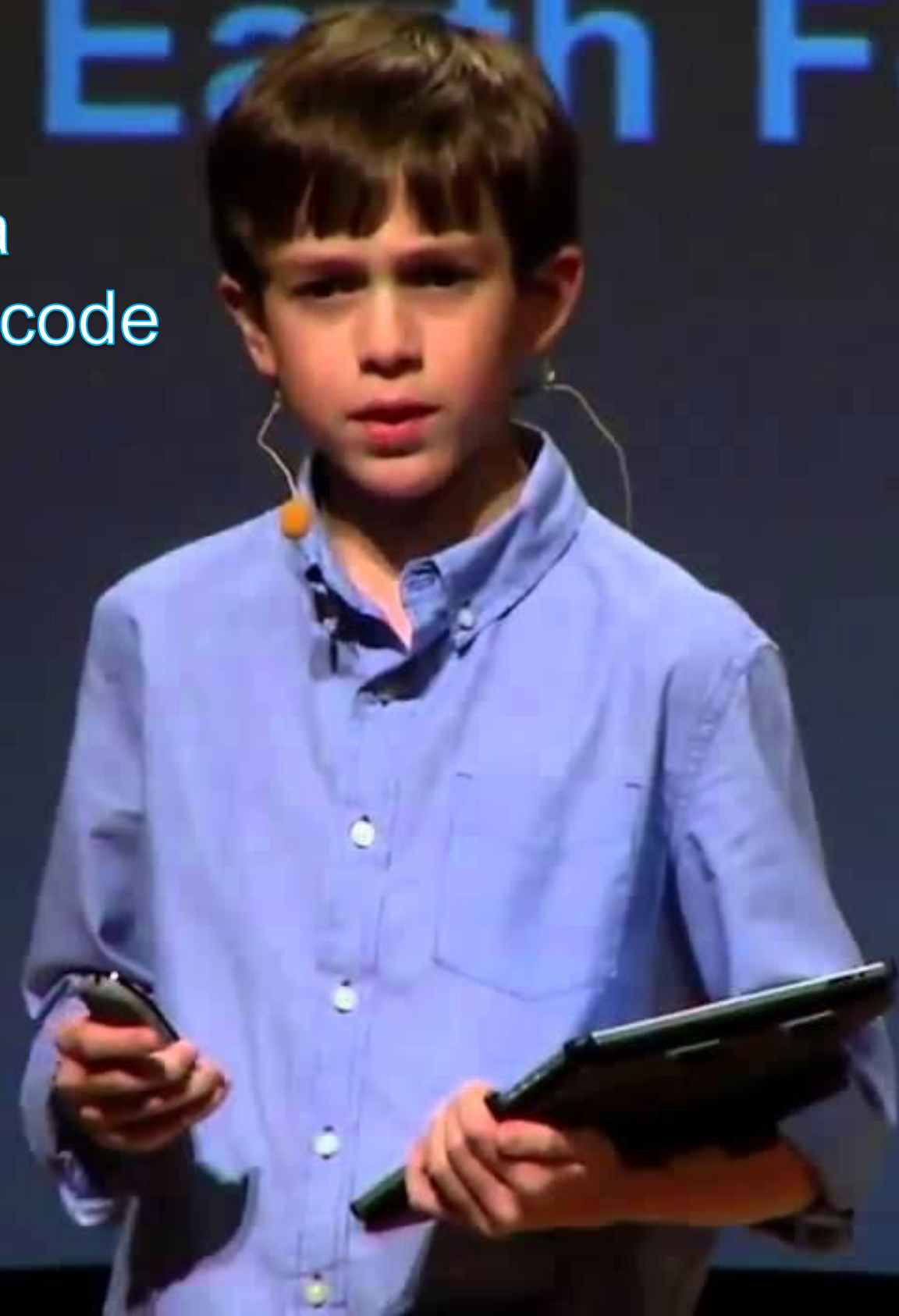
Lars-Olof "Lollo" Allerhed  
CTO IBM MobileFirst Europe  
[lollo@se.ibm.com](mailto:lollo@se.ibm.com)





# Earth Fortun

The next billion dollar idea starts with a single line of code



Thomas Suarez: A 12-year-old app developer

\* Shift in personalized computing towards mobile, enabled by cloud-based services

\* Shift towards unbundling business offerings

\* Shift towards killer-apps that are disrupting entire industries

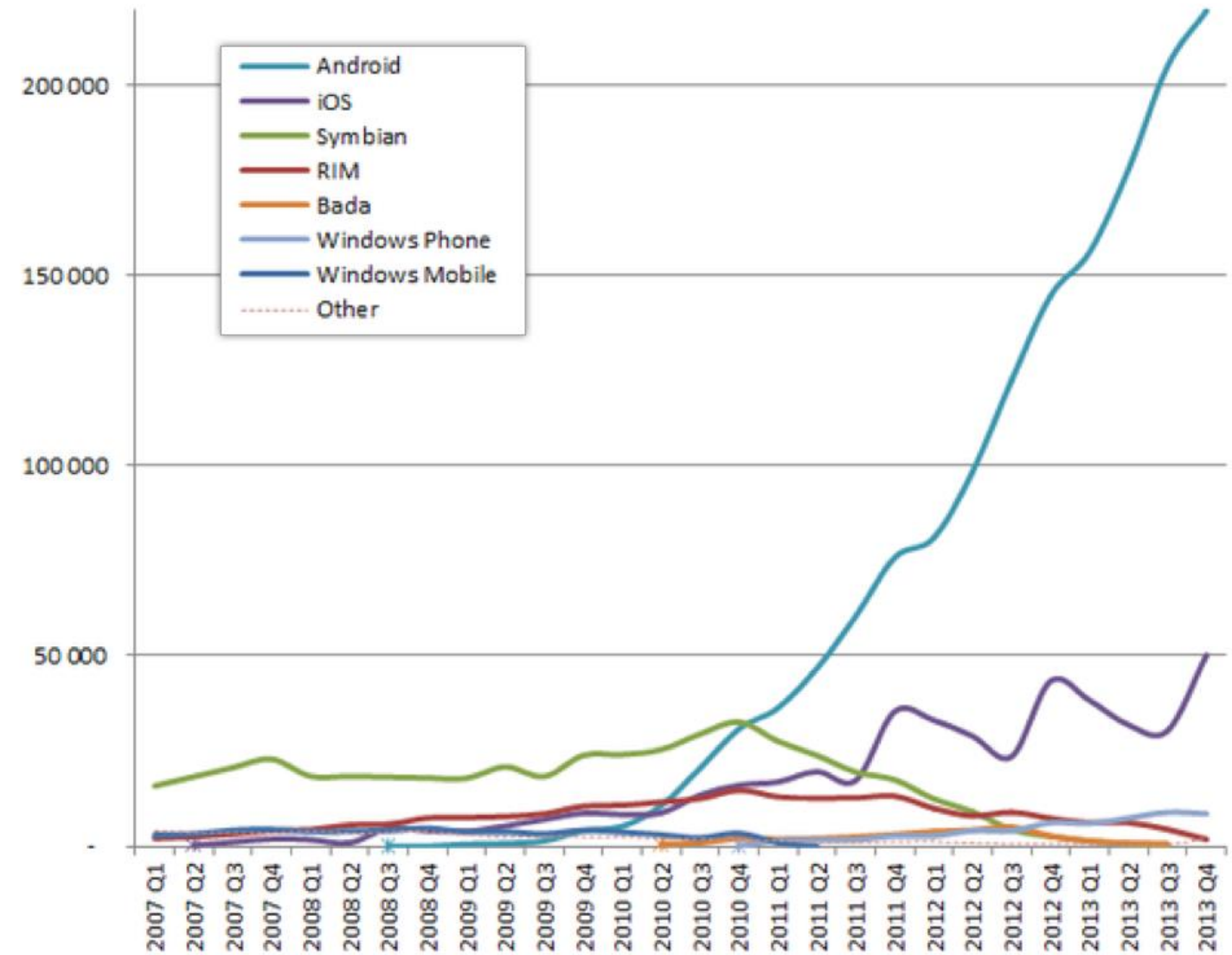


Market shifts in the digital economy



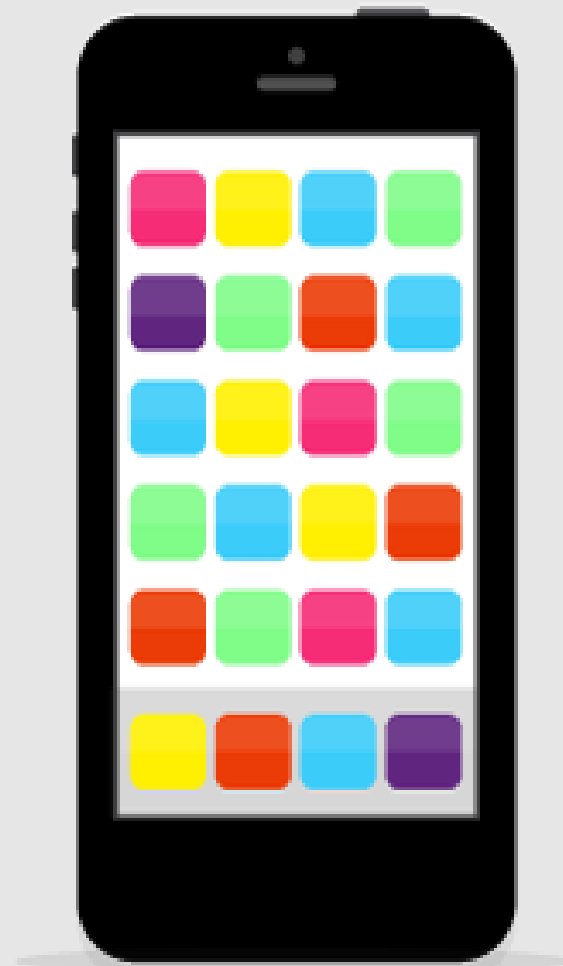


**World-Wide Smartphone Sales (Thousands of Units)**



Welcome to the fast pace of mobile: What's going on out there?

# WHAT YOUR SMARTPHONE CAN BE USED FOR



- Productivity
- Education
- Creativity
- News
- Tools
- Knowledge
- Goofing around

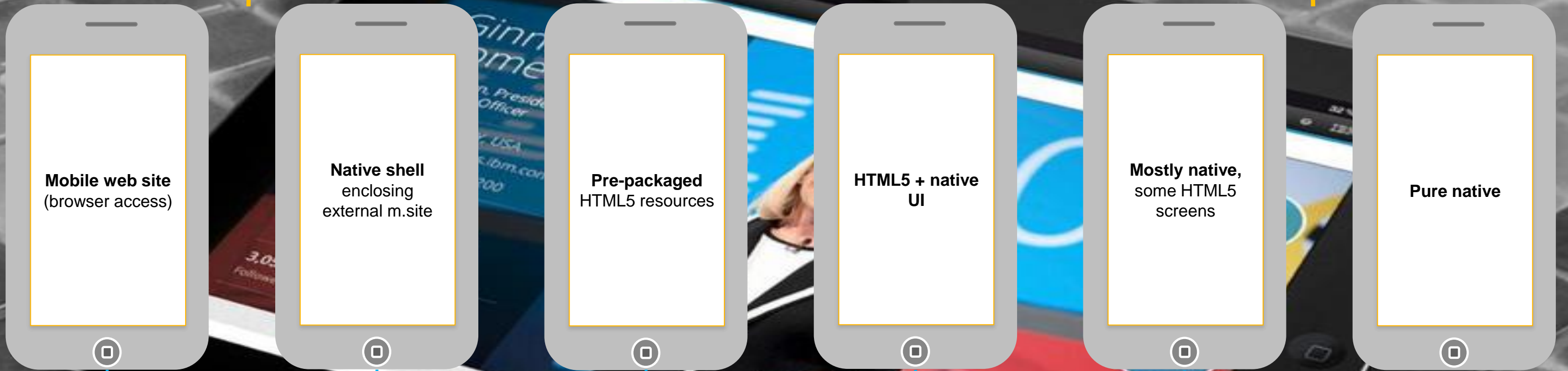
truthfacts.com

Unlocking the potential ...

*Pure web*

*Hybrid*

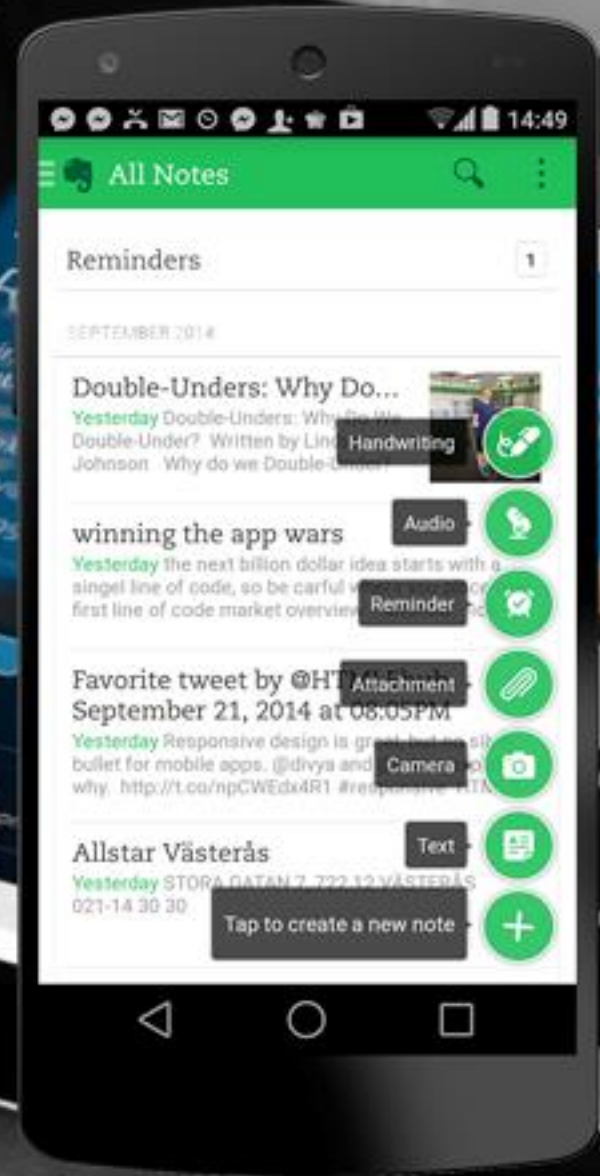
*Pure native*



*Web-Native Continuum*

**Spectrum of mobile app development approaches**



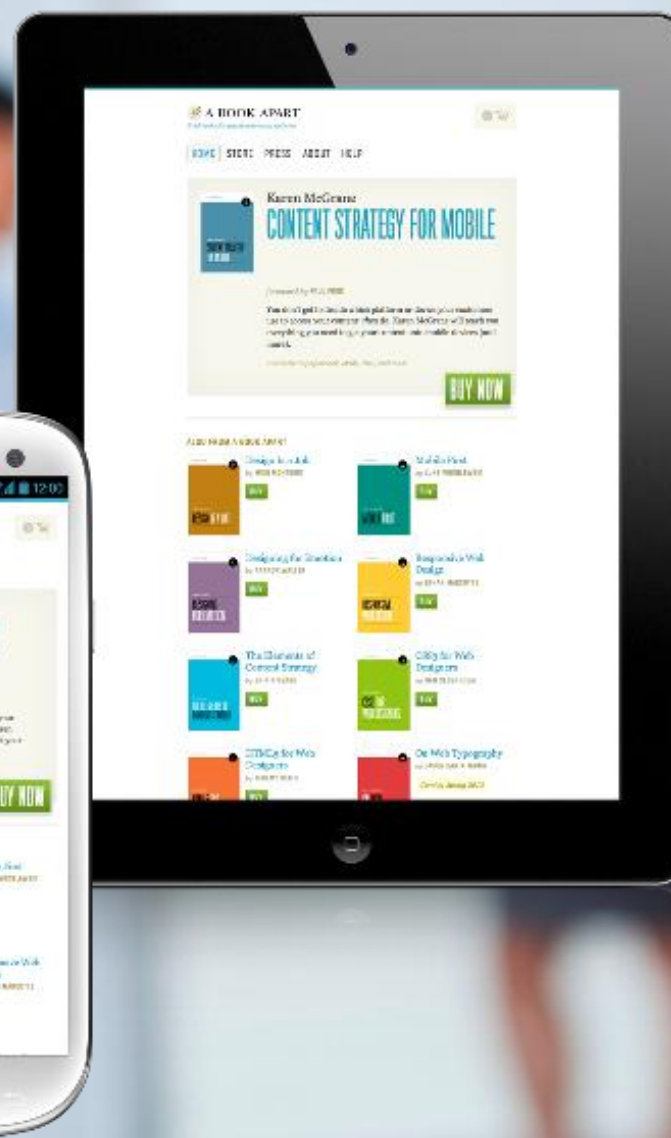


It's rely a 2 horsemen race at the moment





39%



19%



Designing for mobile is different: An information architect perspective



30%  
of the value  
and effort is  
visible  
(mobile UI)



## User engagement

Connect to back-end

Efficient and flexible  
push notifications

Track and leverage location

Offline availability

B2E app distribution



## Operations

Manage and enforce app  
versions

Track problems that affect  
UX

Ensuring continued  
support in a quick-  
changing landscape



## Security

Push  
upgrades

User  
authentication

Malware  
detection

Data  
protection

70%  
of the value  
and effort lies  
under the  
surface

# Mobile apps go deeper than front-end UI







\* Accelerate business transformation


\* Minimize the risks

\* Connect with systems of records


\* Customer insight

IBM MobileFirst can help organizations evolve their mobile strategies






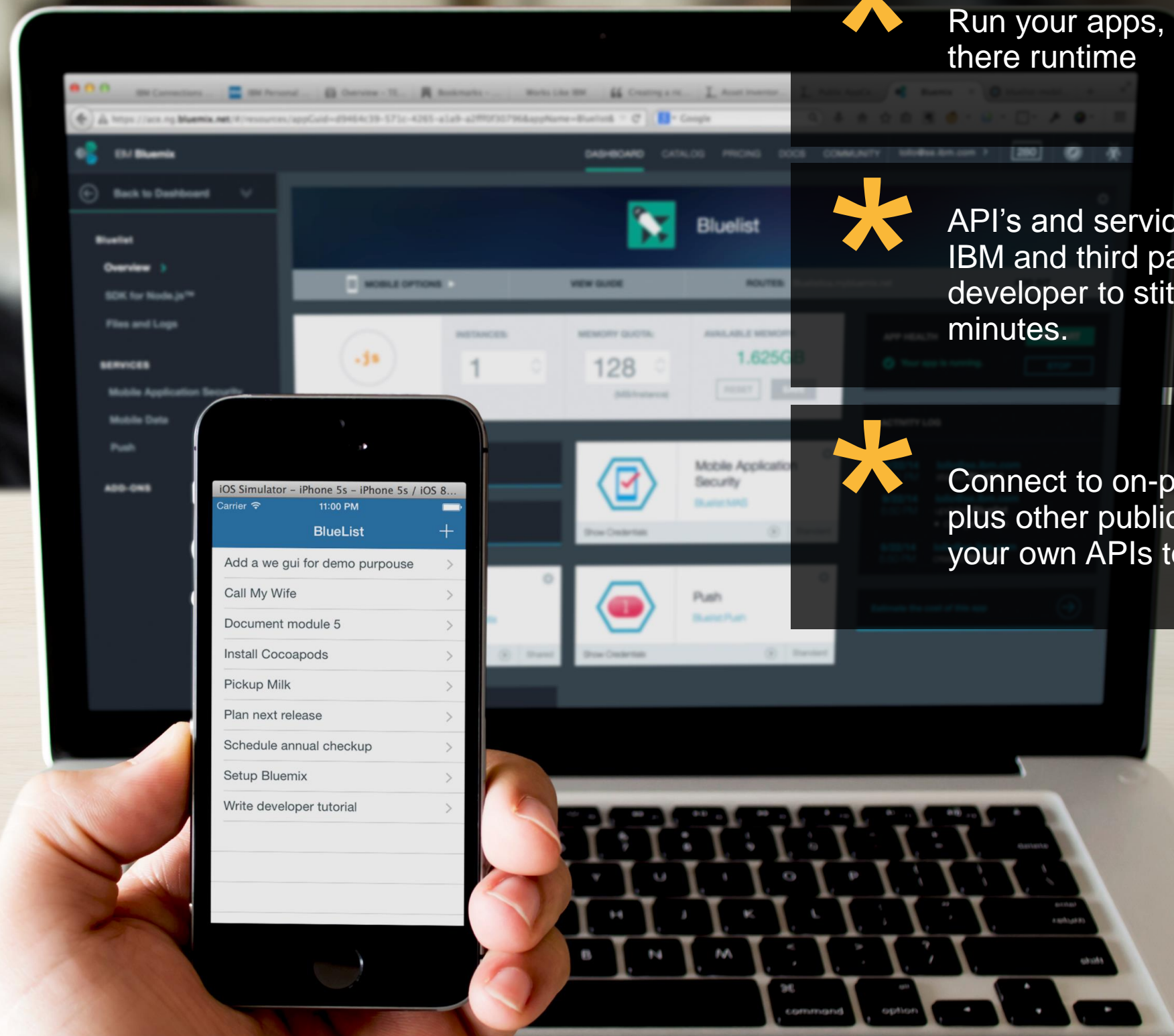
Run your apps, developers can choose there runtime



API's and service, A catalog of open source, IBM and third party APIs services allow a developer to stitch together an application in minutes.



Connect to on-premises systems of record plus other public and private clouds. Expose your own APIs to your developers.







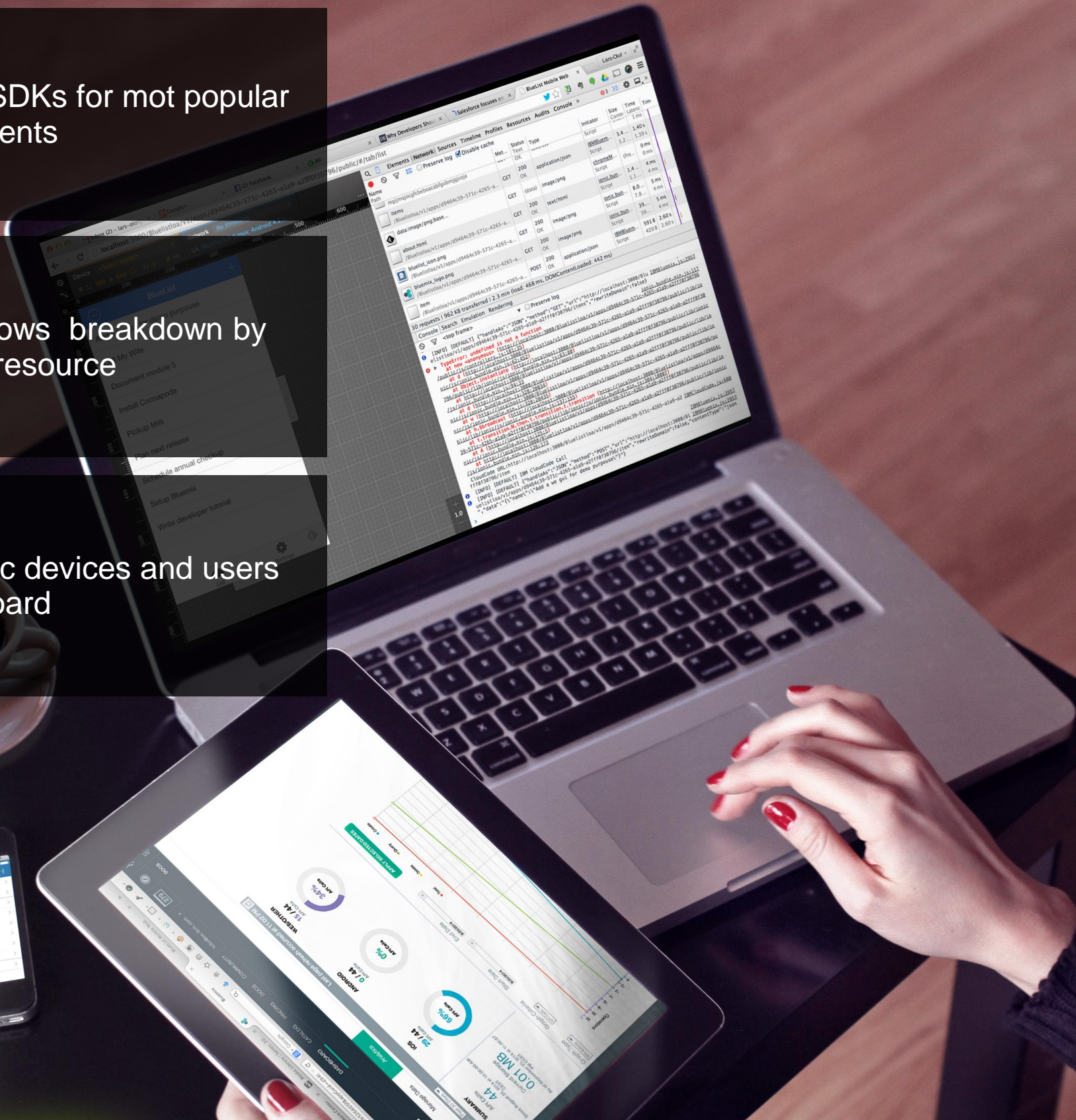
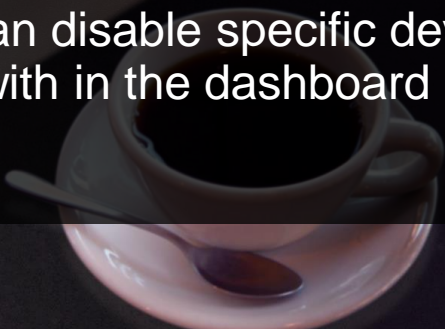
Hybrid environments, SDKs for most popular development environments



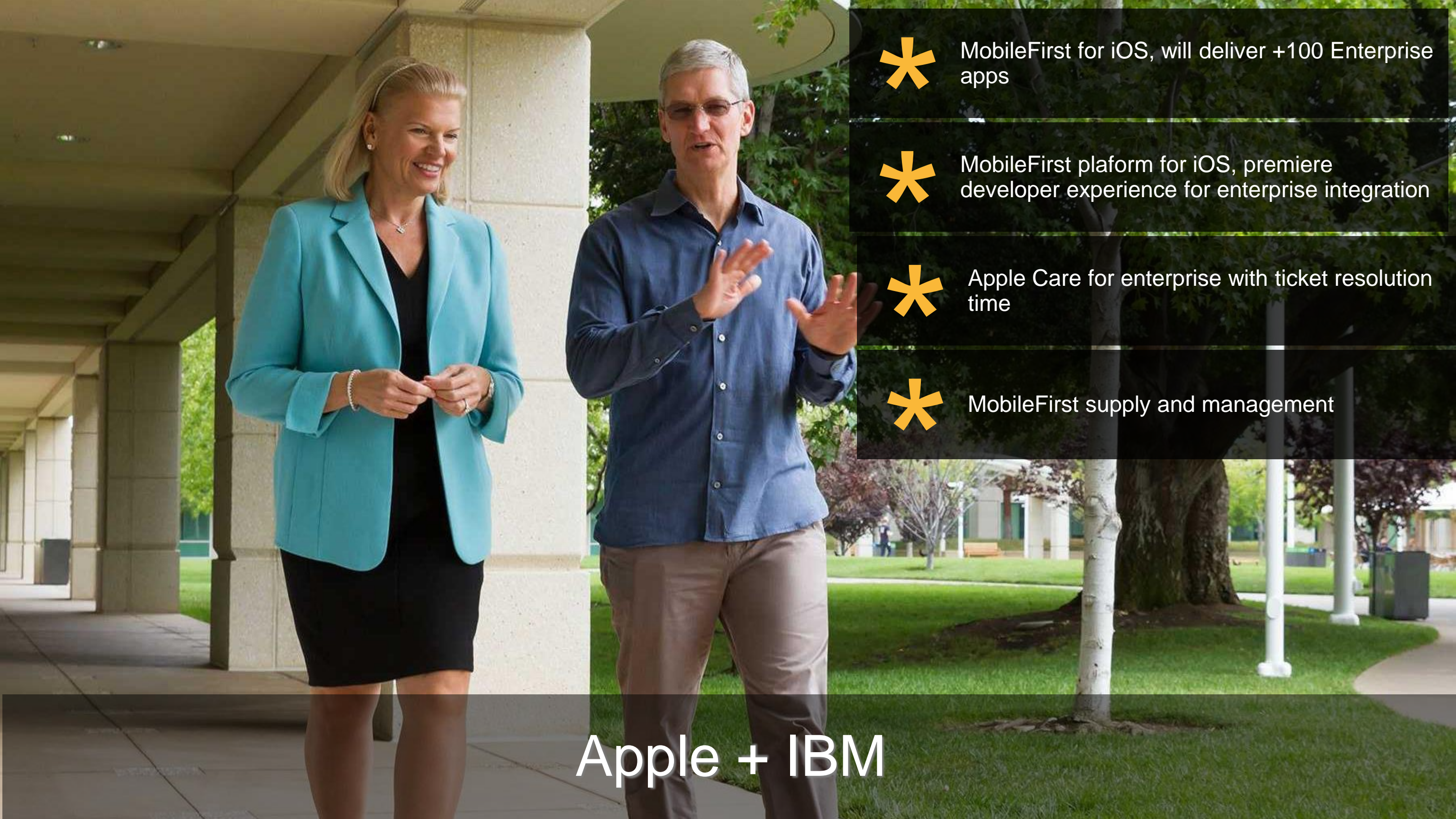
Integrated analytics shows breakdown by device and filtering by resource



You can disable specific devices and users from within the dashboard







MobileFirst for iOS, will deliver +100 Enterprise apps



MobileFirst platform for iOS, premiere developer experience for enterprise integration




Apple Care for enterprise with ticket resolution time



MobileFirst supply and management

Apple + IBM





\* Download the IBV mobile study:  
<http://ibm.co/ibvmobile>

\* For information on mobile products, services & use cases visit [ibm.com/mobilefirst](http://ibm.com/mobilefirst)

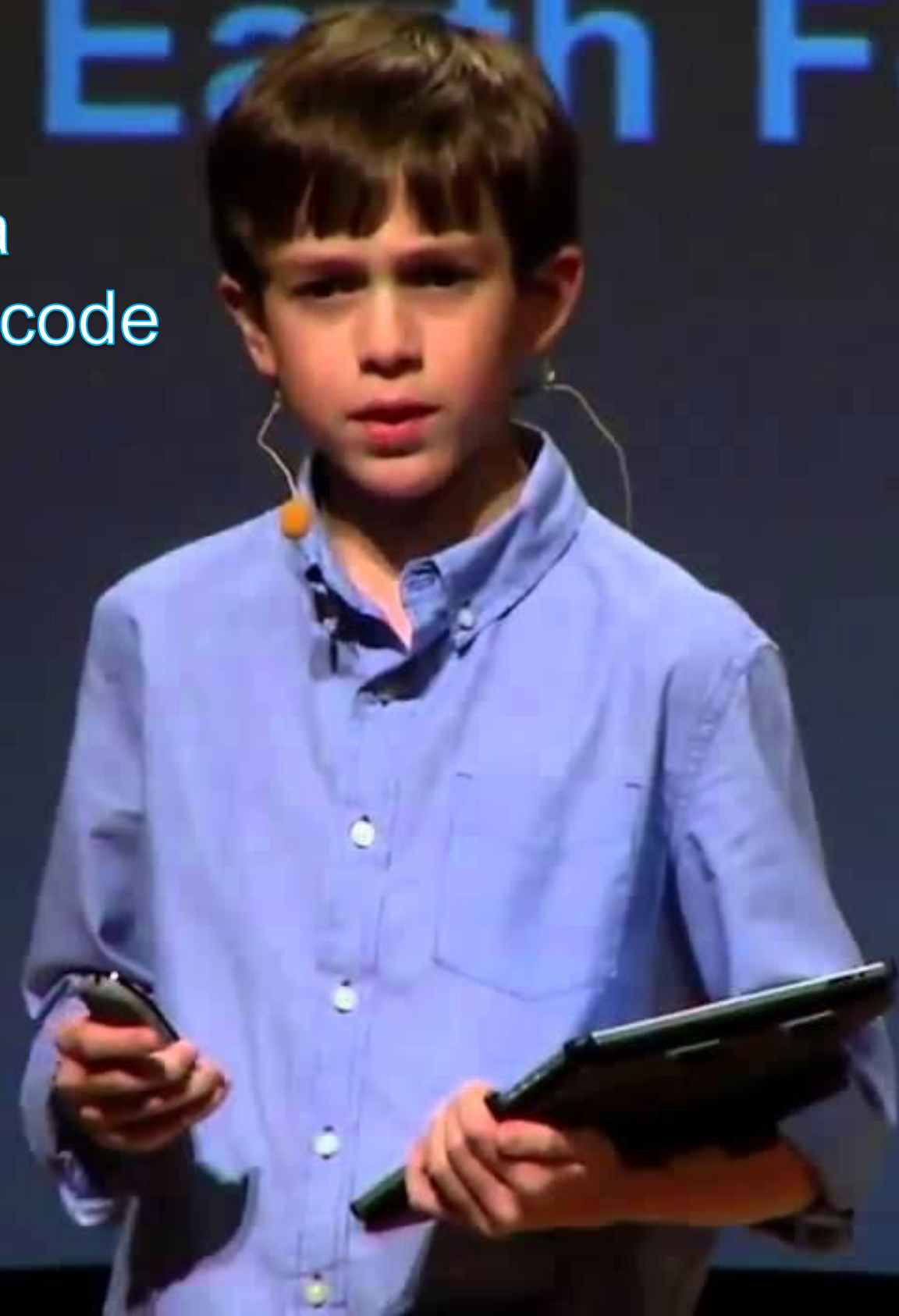
\* Work with an IBM sales rep to schedule a mobile agenda workshop or to visit a MobileFirst studio

Three Ways to Engage with IBM MobileFirst



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