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Business Without Limits.

July 18 | Sandton Convention Centre, Johannesburg

IBM Working Smarter For The Future

Greg Sinclair

18 July 2013



<https://www.facebook.com/IBMSouthAfrica/events>



#IBMBC2013



2013 IBM Corporation



Understanding Your Organizational Security Posture

Security Intelligence



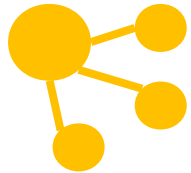
Innovative technology changes everything



1 trillion connected objects



1 billion mobile workers



Social business



Bring your own IT



Cloud and virtualization

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Propelling IT Security to a board room discussion



Business results	Brand image	Supply chain	Legal exposure	Impact of hacktivism	Audit risk
Sony estimates potential \$1B long term impact – \$171M / 100 customers*	HSBC data breach discloses 24K private banking customers	Epsilon breach impacts 100 national brands	TJX estimates \$150M class action settlement in release of credit / debit card info	Lulzsec 50-day hack-at-will spree impacts Nintendo, CIA, PBS, UK NHS, UK SOCA, Sony ...	Zurich Insurance PLC fined £2.275M (\$3.8M) for the loss and exposure of 46K customer records



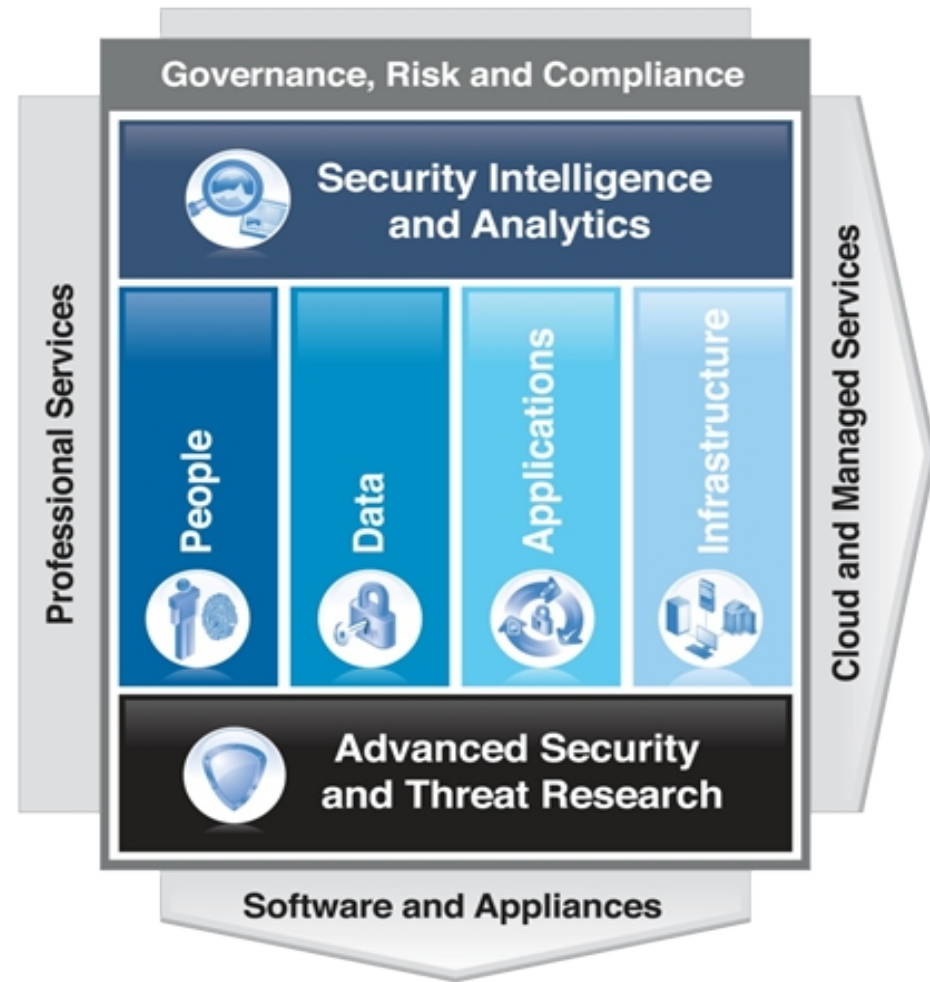
IBM delivers solutions across a security framework



Intelligence

Integration

Expertise



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What is Security Intelligence?



Security Intelligence

--noun

1. the real-time collection, normalization and analytics of the data generated by users, applications and infrastructure that impacts the IT security and risk posture of an enterprise

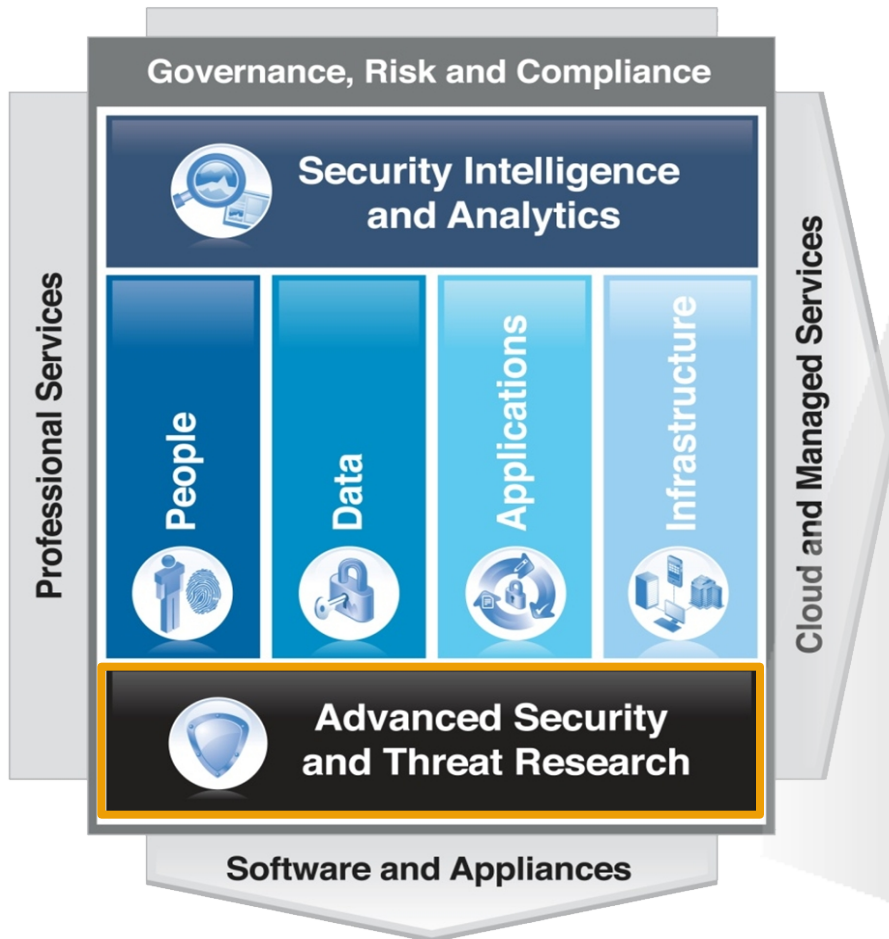
Security Intelligence provides actionable and comprehensive insight for managing risks and threats from protection and detection through remediation



IBM X-Force 2012 Full-Year Trend and Risk Report



X-Force is the foundation for advanced security and threat research across the IBM Security Framework



The mission of X-Force is to:

- **Monitor** and evaluate the rapidly changing threat landscape
- **Research** new attack techniques and develop protection for tomorrow's security challenges
- **Educate** our customers and the general public

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Coverage

20,000+ devices
under contract

3,700+ managed
clients worldwide

13B+ events
managed per day

133 monitored
countries (MSS)

1,000+ security
related patents



IBM Research

Depth

17B analyzed
web pages & images

40M spam &
phishing attacks

80K documented
vulnerabilities

Billions of intrusion
attempts daily

Millions of unique
malware samples

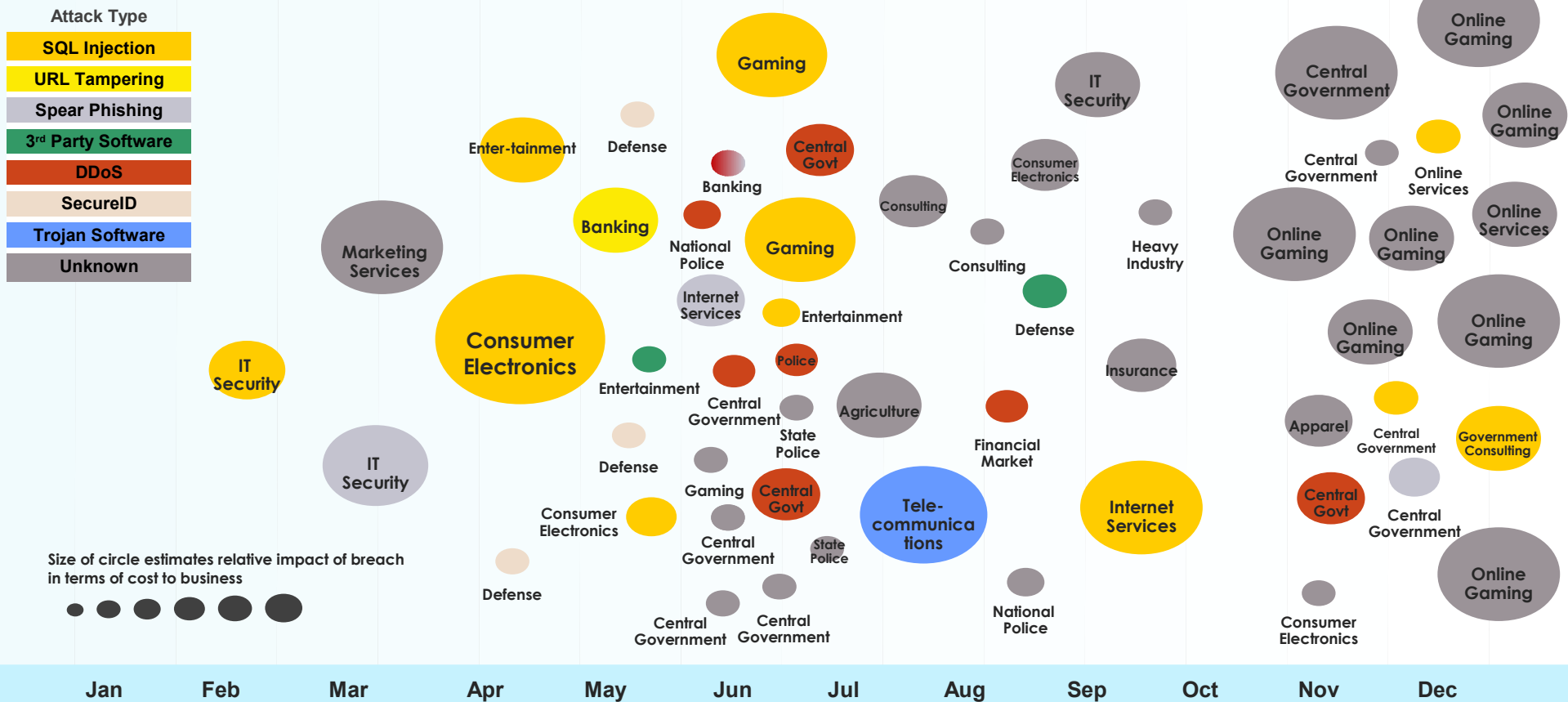


2011: "The year of the targeted attack"



2011 Sampling of Security Incidents by Attack Type, Time and Impact

Conjecture of relative breach impact is based on publicly disclosed information regarding leaked records and financial losses

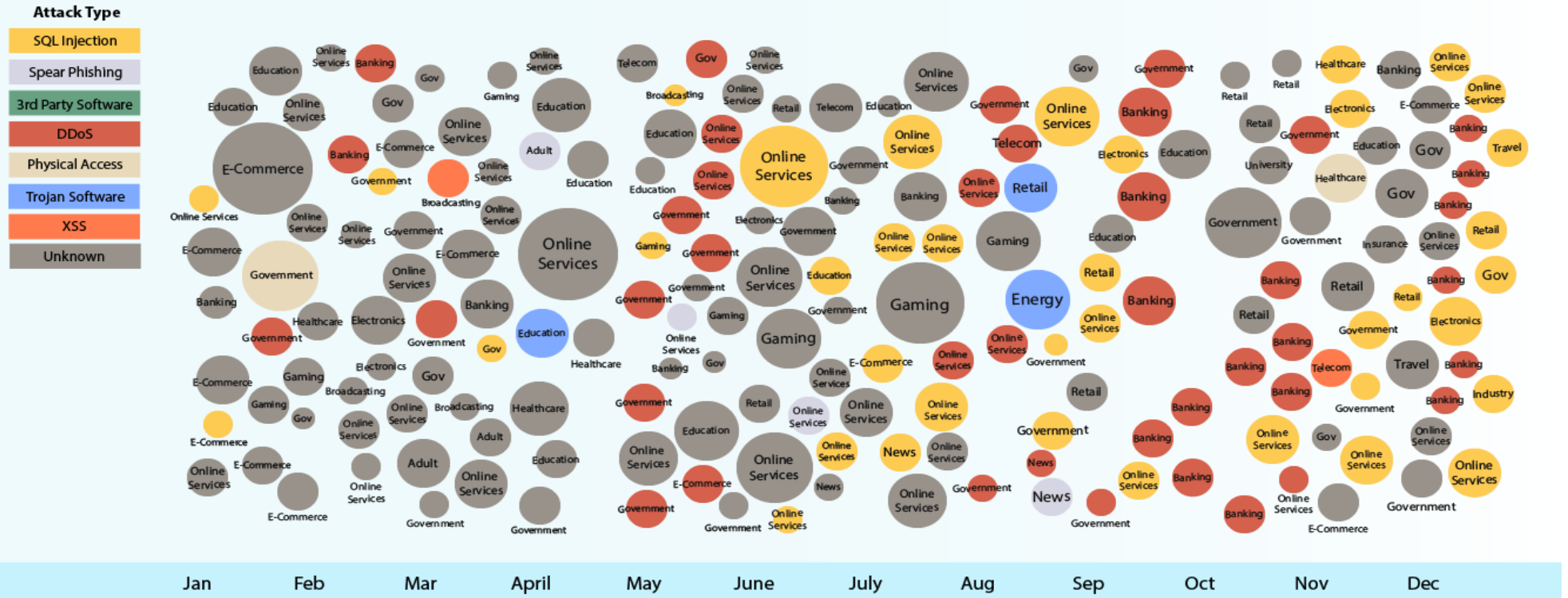


2012: The explosion of breaches continues!



2012 Sampling of Security Incidents by Attack Type, Time and Impact

Conjecture of relative breach impact is based on publicly disclosed information regarding leaked records and financial losses



Size of circle estimates relative impact of incident in terms of cost to business



Source: IBM X-Force® Research 2012 Trend and Risk Report

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Threats and Activity

- 40% increase in breach events for 2012
- Sophistication is not always about technology
- SQL Injection, DDoS, Phishing activity increased from 2011
- Java means to infect as many systems as possible

Operational Security

- Software vulnerability disclosures up in 2012
- Web application vulnerabilities surge upward
- XSS vulnerabilities highest ever seen at 53%
- Content Management Systems plug-ins provide soft target

Emerging Trends

- Social Media leveraged for enhanced spear-phishing techniques and intelligence gathering
- Mobile Security should be more secure than traditional user computing devices by 2014



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A Holistic Approach to Advanced Persistent Threats

How IBM is Helping Clients

S. Rohit
rohits@sg.ibm.com



The Challenge of Advanced Persistent Threats

IBM's Comprehensive Security Portfolio

IBM's Approach



137,400,000

...Number of cyber-attacks witnessed
by IBM in 2012

Most Attacked Industries

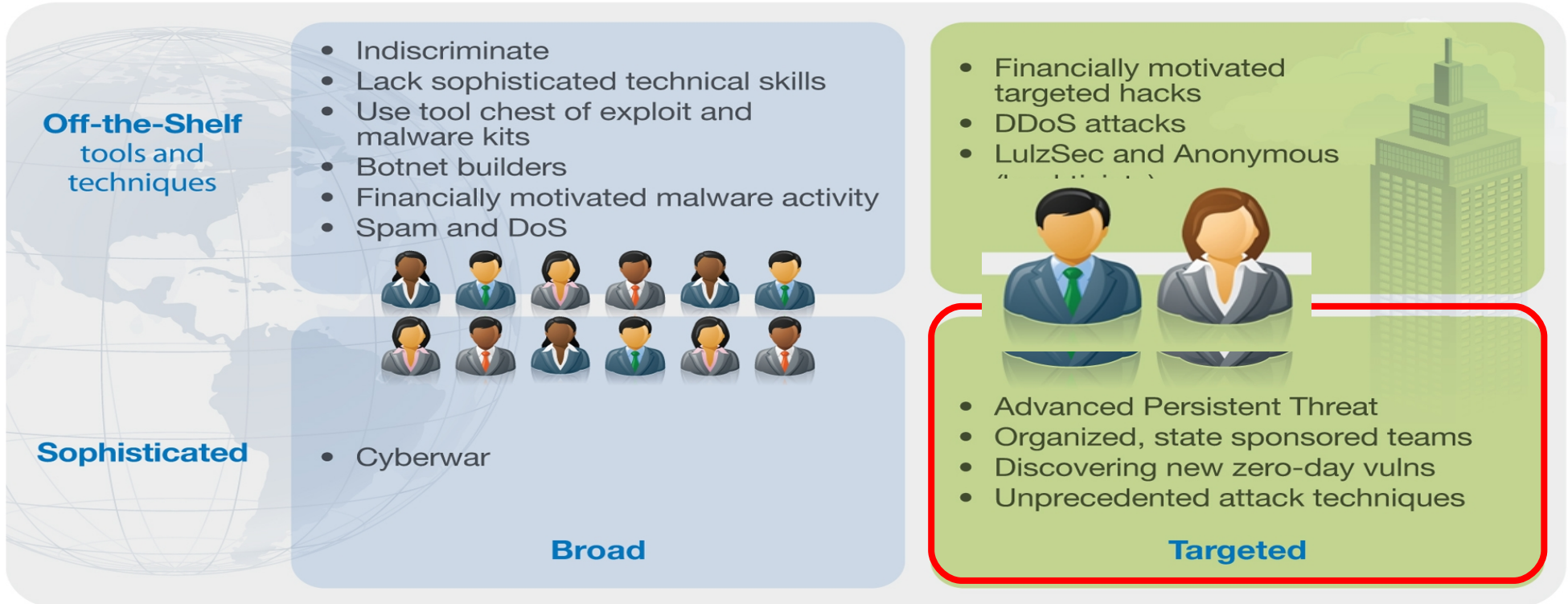
Industry	Average weekly attacks
Health and Social Services	10.1 million
Transportation	9.8 million
Hospitality	5.5 million
Finance and Insurance	3.6 million
Manufacturing	2.6 million



1.07

Incidents per
one million attacks¹

Attackers are using sophisticated techniques to bypass defenses



“Advanced Persistent Threat” is the approach often used by State-Sponsored Entities

Source: IBM X-Force Research and Development



What's different about Advanced Persistent Threats?



Advanced

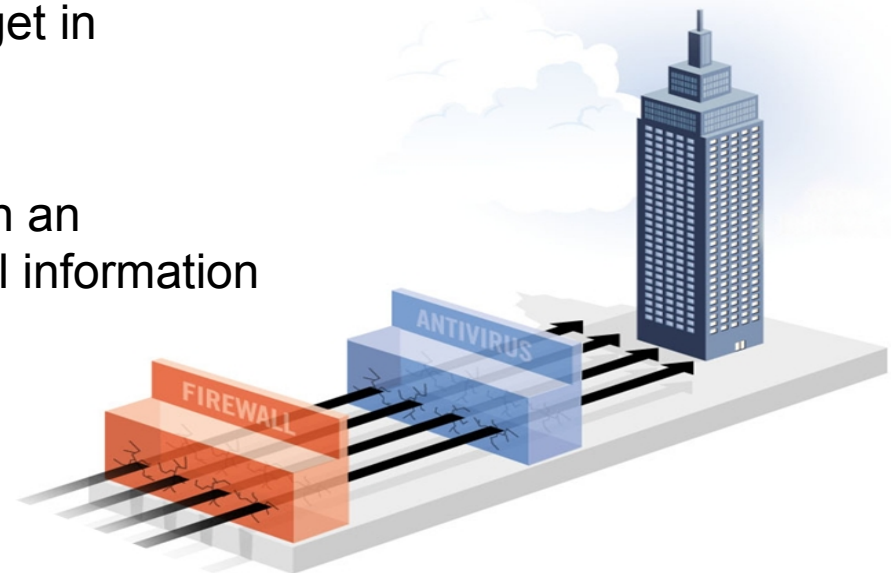
- Exploiting unreported (zero-day) vulnerabilities
- Advanced, custom malware is not detected by antivirus products
- Coordinated, well researched attacks using multiple vectors

Persistent

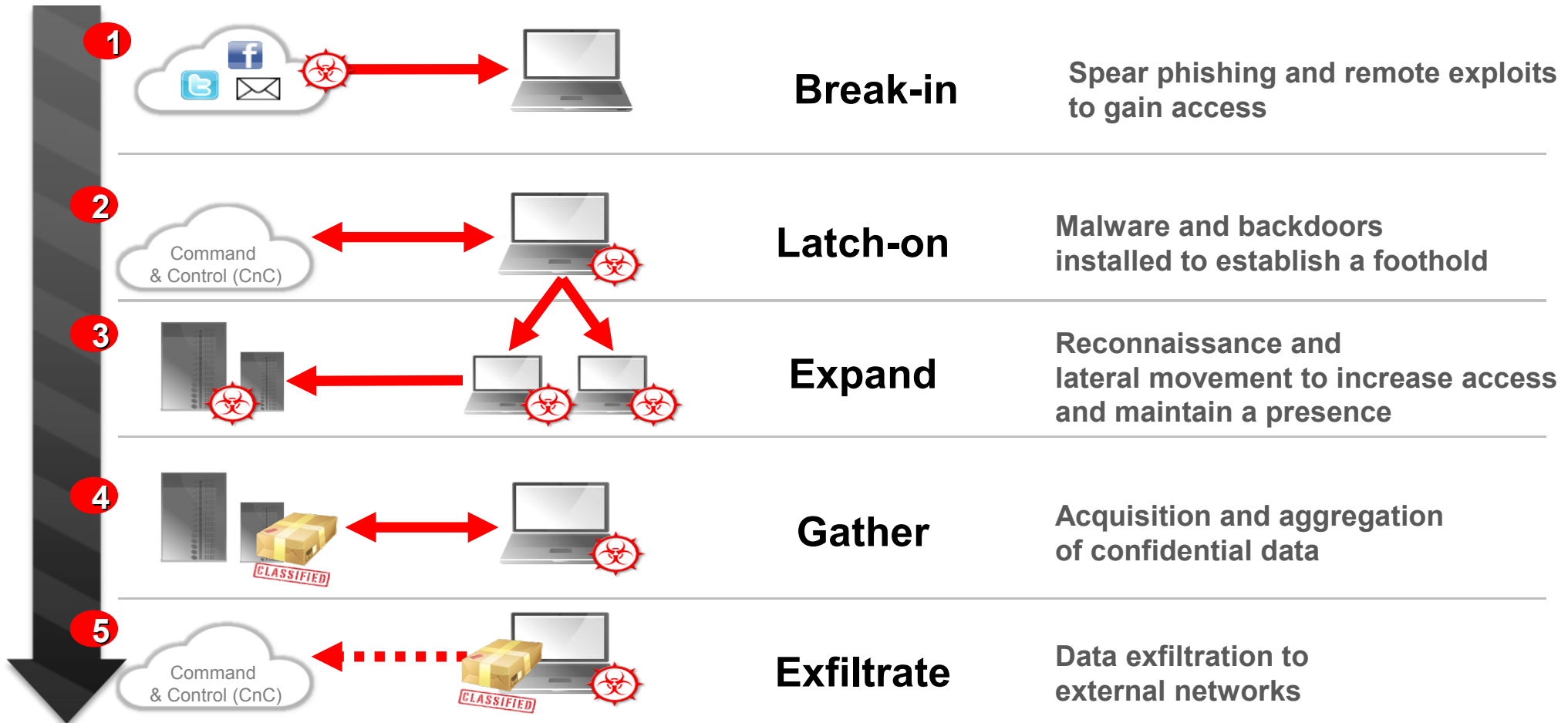
- Attacks last for months or years (average: 1 year; longest: 4.8 years)¹
- Attackers are dedicated to the target – they will get in

Threat

- Targeted at specific individuals and groups within an organization; aimed at compromising confidential information
- Not random attacks – they are “out to get you”



Attackers follow a 5-Stage attack chain



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IBM's unique approach to security



- ❖ Leader in security software and services – recognized by Gartner, Forrester and IDC
- ❖ Solutions deployed at the largest banks, retailers, and government agencies worldwide

Monitor



Security Intelligence
and Analytics

Big data **analytics**
applied to security

Control

People



Data



Applications



Infrastructure



Robust **controls** built into IT
fabric, relying on leading IBM
technologies across 12+
critical security domains

Apply Insight



Advanced Security
and Threat Research

World class **research** that finds
threats before they impact you

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Stage 1: Break-in



1 Break-in

2 Latch-on

3 Expand

4 Gather

5 Exfiltrate

Your Challenge

- Employees are always vulnerable to well-executed phishing attempts
- Even patched machines can be compromised by “zero-day attacks” that leverage previously unknown vulnerabilities
- Antivirus has proven to be largely ineffective against zero-day malware

How IBM Can Help

- **IBM Security Network IPS** and **IBM Security Network Protection** help block zero-day exploits using advanced behavioral analysis, and block phishing and malware sites using a database of 13 billion URLs
- **IBM Endpoint Manager** helps limit attack surface by auditing and enforcing compliance with patch and configuration policies

Other Considerations

- Ask your endpoint protection (antivirus) vendor what they provide for advanced detection, and how they detect indicators of compromise
- Consider using a specialized malware detection solution
- Develop and implement a thorough employee education program



Stage 2: Latch-on



Your Challenge

- Once the attacker has breached your perimeter, they need to establish a communication channel back to “home” and create redundant ways to access your network

How IBM Can Help

- **IBM Security QRadar** continuously monitors the network and helps identify anomalous activity in terms of location, applications accessed, and more; logs network activity for future forensic investigations, to help determine extent of breach
- **IBM Security Network IPS** uses advanced behavioral analysis to detect subtle communications with malicious destinations

Other Considerations

- Ask your endpoint protection (antivirus) vendor what they are providing for advanced detection, including detecting indicators of compromise



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Stage 3: Expand



Your Challenge

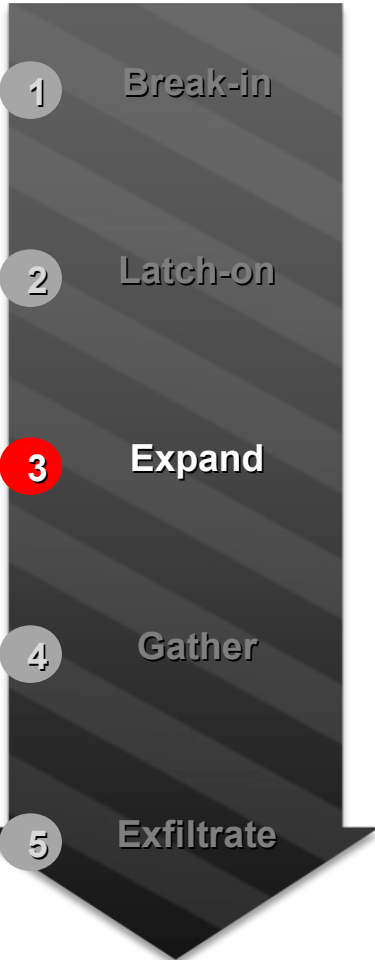
- APTs usually don't infect the host containing target data; thus the attacker needs to find the target data and gain access to it
- They will perform reconnaissance to understand the network and identify high-value assets

How IBM Can Help

- **IBM Security Privileged Identity Manager** helps lock down user accounts with access to high-value systems and data
- **IBM Security QRadar** uses out-of-the-box analytics to look for suspicious network probing – by correlating activity at big data scale
- **IBM Security Host Protection** helps identify suspicious system activity, and inspects and blocks malicious traffic – including connections to encrypted web applications
- **IBM Security AppScan** helps reduce the attack surface of enterprise applications by identifying and prioritizing application vulnerabilities

Other Considerations

- Proactively manage your access policies, grant the minimum rights required, and frequently review user access rights



Stage 4: Gather



Your Challenge

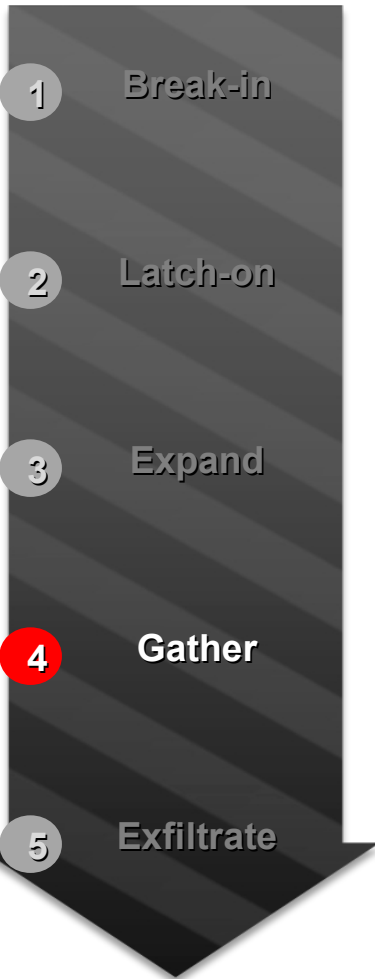
- Once the attacker has compromised your users & gained access to sensitive data repositories, they explore what is available and begin copying target data

How IBM Can Help

- **IBM InfoSphere Guardium** continuously monitors databases and data warehouses to identify suspicious access and protect sensitive data
- **IBM Security Network IPS** helps block malicious behavior within (and beyond) the network
- **IBM Security Network Protection** controls application access at a granular user and application level
- **IBM Security Privileged Identity Manager** helps enforce access policies

Other Considerations

- Place extra controls and focus around your critical assets and data
- Encrypt & protect data in proportion to its value to you and attackers
- Implement an effective DLP (data loss prevention) strategy



Stage 5: Exfiltrate



Your Challenge

- There are nearly unlimited ways to get acquired data off your network

How IBM Can Help

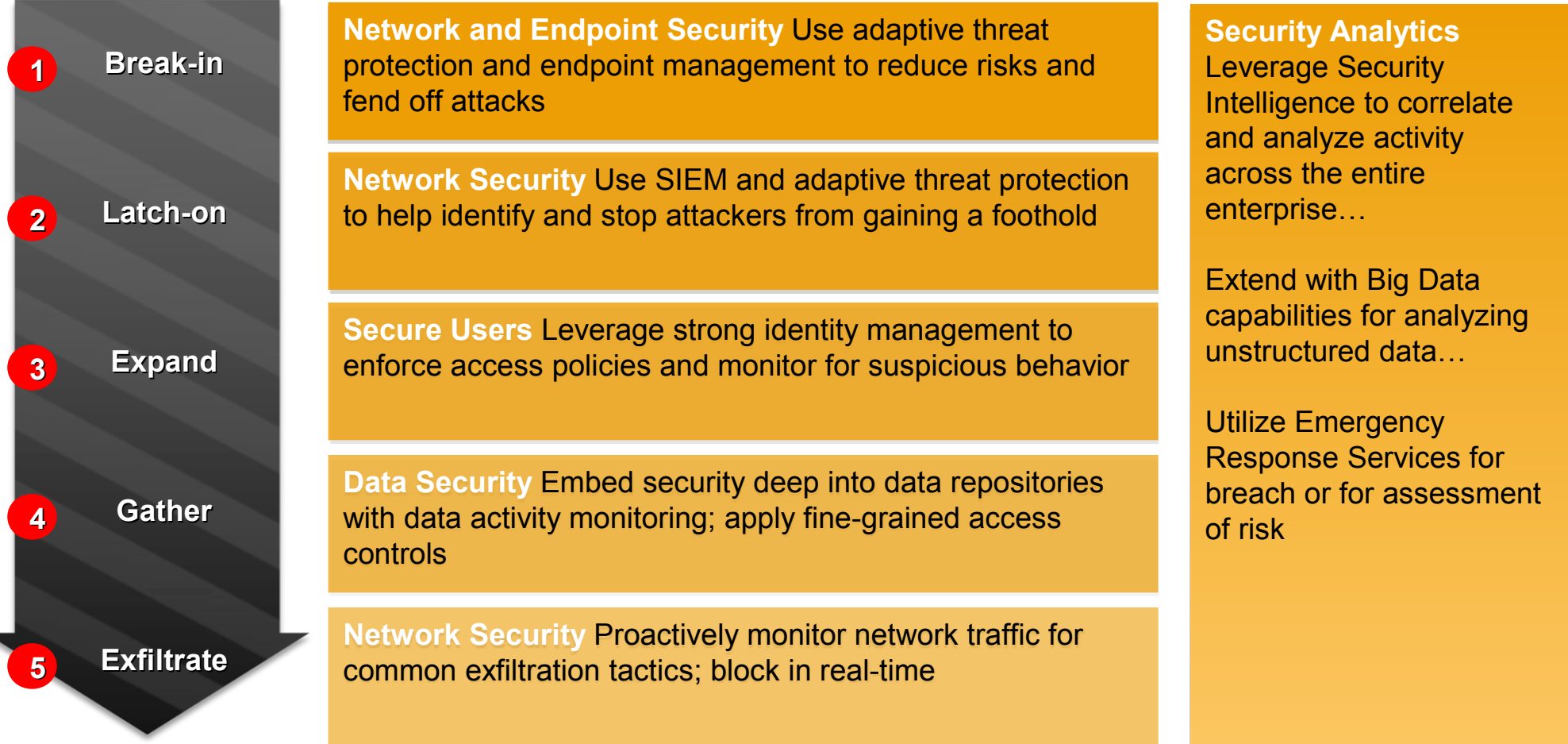
- **IBM X-Force Threat Intelligence** identifies malicious sites, to help block communications
- **IBM Security QRadar** uses X-Force data to detect traffic to suspect sites; performs activity baselining to help detect anomalous user behavior based on type of activity, volume of transfers, location, etc.
- **IBM Security Network IPS** helps stop encrypted traffic associated with suspicious entities, and sensitive data transmission (eg, credit card numbers)
- **IBM Security Network Protection** tracks and controls application usage in all directions to enforce policies and help prevent data loss

Other Considerations

- Push your Endpoint Protection, Network DLP and Network Security vendors to enhance their detection and blocking of suspicious data transmission



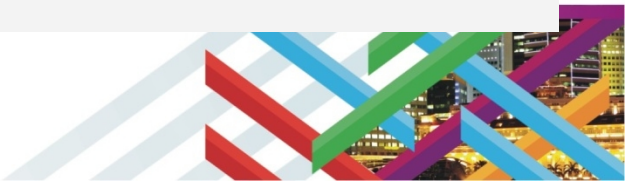
IBM's approach to defending against state-sponsored attacks



Security **Intelligence**. Think **Integrated**.

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What to do if you have been breached



1. Call IBM Emergency Response Services (24x7):



The (cyber)storm is coming. ARE YOU READY?

Emergency? Call: (US) +1.888.241.9812 | (WW) +1.312.212.8034

Or get started with a [penetration test](#) or an [incident response plan](#)

2. Proactively assess risk and reduce future breach likelihood:
 - Cyber Incident response training and simulated exercises to determine level of preparedness
 - Incident Response Program gap assessment to ensure enterprise readiness and responsiveness when an incident occurs
 - Active Threat Assessment as a preemptive service to determine weaknesses requiring remediation
 - X-Force threat analysis service is available from IBM experts **24x7**

Key Features

24x7x365 Hotline for clients to call from anywhere worldwide for assistance if they believe they are experiencing an incident

Incident Case Managers who maintain calm, focus, and manage the incident and environment to completion and satisfaction

Advanced tools, expertise and scale for any platform, size client, and location worldwide

Globally collected intelligence applied to each engagement to improve outcomes and efficiencies

Unlimited emergency declarations



Statement of Good Security Practices: IT system security involves protecting systems and information through prevention, detection and response to improper access from within and outside your enterprise. Improper access can result in information being altered, destroyed or misappropriated or can result in damage to or misuse of your systems, including to attack others. No IT system or product should be considered completely secure and no single product or security measure can be completely effective in preventing improper access. IBM systems and products are designed to be part of a comprehensive security approach, which will necessarily involve additional operational procedures, and may require other systems, products or services to be most effective. IBM DOES NOT WARRANT THAT SYSTEMS AND PRODUCTS ARE IMMUNE FROM THE MALICIOUS OR ILLEGAL CONDUCT OF ANY PARTY.



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