



TAMGROUP IS A LEADING PROVIDER OF INFORMATION SOLUTIONS THAT LEVERAGE AND EXTEND OUR CUSTOMER'S EXISTING INFORMATION ASSETS WITH EMERGING BUSINESS TECHNOLOGIES

We specialize in the integration, management, and deployment of information, so our customers get the right information to the right people at the right time. As one of IBM's top premier business partners, our consultative solution approach empowers our customers to create a competitive advantage while lowering IT costs.

TamGroup provides customers collaborative business integration software; builds portal and content management solutions; and implements secure, highly available server and storage infrastructures for medium to large enterprises. TamGroup is the developer of Nexuse2e™, the industry standard business-to-business integration software selected by the Agriculture and other industry groups. TamGroup customers include Bayer, Cox Communications, DuPont, Discovery Channel, Monsanto, and many others.



TamGroup delivers complete solutions including the IBM WebSphere® Portal, CommerceSuite, Nexuse2e™, content management, security products, and services based on the specific needs of the customer.

Business-to-business integration:

In the past, companies relied on applications to lower transaction costs by automating internal processes. Today, companies must improve communications and collaboration with customers and trading partners to add value and further reduce costs. This requires robust business process integration and content management capabilities. With standards-based software, companies can more quickly build and deploy links between disparate business systems and deliver content that significantly enhances business relationships, results in operational efficiencies, and boosts business performance.

Nexuse2e™, the leading business integration software, enables companies to cost effectively integrate transactions and business processes across the entire supply chain. Nexuse2e™ delivers the only business messaging solution selected and certified by the Agriculture industry (RAPID, AgXML) and has pre-built application connectors to deliver end-to-end business process integration. Today there are over 400 licensees of Nexuse2e™.

Portals:

Portals ensure all components of business, including company data, strategies, and employee assets, are leveraged to deliver on mission critical and financial initiatives. Secure access to dynamic information, applications, and people is essential to the success of business-to-employee (B2E), and business-to-business (B2B) portals. Portals provide substantial return on investment by providing a single access point to e-business, thereby increasing employee and partner productivity. TamGroup is a premier software provider and certified portlet developer for the IBM® WebSphere® Portal Suite. WebSphere® Portal Suite provides a single point of interaction with dynamic information, applications, and processes to help build successful business-to-employee (B2E) and business-to-business (B2B) portals.

TamGroup has developed portlets and connectors that integrate enterprise and departmental systems, business-to-business integration, single sign-on, and content management into WebSphere Portal. This enables organizations to quickly and cost-effectively deploy information assets to their employees, customers and partners.

TAM GROUP CORPORATE OVERVIEW

Content Management:

Content Management solutions have an immediate and direct impact on employee productivity and customer satisfaction, both of which have a direct effect on the "bottom line." TamGroup offers complete solutions using Stellent's™ Content Management System or Real Vision Imaging (RVI).

Stellent Content Management enables rapid deployment of business web sites and automation of the content contribution, editing, and management processes for these sites. Stellent automatically converts business and Web content from enterprise sources -- including desktop applications, business applications, and templates -- to Web-ready formats, such as XML, HTML, WML, cHTML, and PDF.

Through Stellent's robust personalization and security features, users access only the information they need. Through its flexible architecture, the Stellent Content Management System easily integrates with enterprise, e-business, and portal applications for a seamless solution.

RVI delivers the most powerful, expandable, and reliable document imaging system available anywhere for the IBM iSeries. Now enterprise-wide web access to important documents is available in far less time than ever before with tight integration to back office applications.

Security and Availability:

Systems availability, security, and reliability have become essential in today's information age. TamGroup has carefully selected products from industry leading vendors, such as Vision Solutions and Powertech, to provide solutions that our customers have come to depend on.

Vision Solutions offers a complete range of software solutions needed to manage information availability in the corporate environment. These solutions include clustering, high availability, and data replication for the IBM iSeries.

PowerTech's PowerLock® suite of security software provides access control, intrusion detection, and vulnerability assessment for IBM's line of iSeries servers. Powertech's flagship product, PowerLock® NetworkSecurity, works with the existing security architecture of the iSeries to provide security from inside any existing firewalls or traditional network protection.

Server and Storage Infrastructure:

TamGroup is one of IBM's top Premier business partners, delivering hardware and software solutions to meet our customers' needs. We specialize in leveraging our customers' existing infrastructure investments in the iSeries and extending these to new emerging technologies. Our experienced staff understands the needs of new and existing IBM customers using iSeries, pSeries, xSeries, and storage systems. We are considered the leader in integrating existing systems with new web and open systems standards.

Experienced Service Organization:

TamGroup provides services to help define on-line business objectives and to develop and deliver information management and process integration applications. Our consulting and implementation services are based on best practices, methodologies, and tools developed from experience. The Company's services are designed to reduce time to deployment and mitigate risk, so our customers achieve greater return on their IT investment.

We are the leading nationwide IBM premier solution provider with in-depth iSeries experience coupled with the know-how to leverage this investment with new web-standard, open systems. Our ability to integrate your existing assets with new systems in a timely and cost effective manner is unmatched today.

"Tam Group does a lot of things well, but what makes them a cut above is their willingness to learn how your business works and then mesh that with solutions that are not just trendy, but proven winners. Additionally, their strong relationship with IBM has allowed my organization to make better strategic decisions by lifting the veil on their future directions."

David Pease, IS Director
West Marine Products, Inc.



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